?show files;ds 9:Business & Industry(R) Jul/1994-2003/Apr 03 File (c) 2003 Resp. DB Svcs. 16:Gale Group PROMT(R) 1990-2003/Apr 03 File (c) 2003 The Gale Group 20:Dialog Global Reporter 1997-2003/Apr 04 File (c) 2003 The Dialog Corp. 80:TGG Aerospace/Def.Mkts(R) 1986-2003/Apr 02 File (c) 2003 The Gale Group File 147: The Kansas City Star 1995-2003/Apr 04 (c) 2003 Kansas City Star File 148:Gale Group Trade & Industry DB 1976-2003/Apr 03 (c) 2003 The Gale Group File 258:AP News Jul 2000-2003/Apr 04 (c) 2003 Associated Press File 275:Gale Group Computer DB(TM) 1983-2003/Apr 03 (c) 2003 The Gale Group File 340:CLAIMS(R)/US Patent 1950-03/Apr 01 (c) 2003 IFI/CLAIMS(R) File 345:Inpadoc/Fam.& Legal Stat 1968-2003/UD=200312 (c) 2003 EPO File 348:EUROPEAN PATENTS 1978-2003/Mar W04 (c) 2003 European Patent Office File 349:PCT FULLTEXT 1979-2002/UB=20030327,UT=20030320 (c) 2003 WIPO/Univentio File 351:Derwent WPI 1963-2003/UD,UM &UP=200322 (c) 2003 Thomson Derwent File 545:Investext(R) 1982-2003/Apr 04 (c) 2003 Thomson Financial Networks File 570: Gale Group MARS(R) 1984-2003/Apr 02 (c) 2003 The Gale Group File 609:Bridge World Markets 2000-2001/Oct 01 (c) 2001 Bridge File 610:Business Wire 1999-2003/Apr 04 (c) 2003 Business Wire. File 613:PR Newswire 1999-2003/Apr 04 (c) 2003 PR Newswire Association Inc File 619:Asia Intelligence Wire 1995-2003/Apr 03 (c) 2003 Fin. Times Ltd File 621:Gale Group New Prod.Annou.(R) 1985-2003/Apr 03 (c) 2003 The Gale Group File 636:Gale Group Newsletter DB(TM) 1987-2003/Apr 03 (c) 2003 The Gale Group File 649: Gale Group Newswire ASAP(TM) 2003/Apr 03 (c) 2003 The Gale Group File 654:US PAT.FULL. 1976-2003/Apr 01 (c) FORMAT ONLY 2003 THE DIALOG CORP. File 717: The Washington Times Jun 1989-2003/Apr 04 (c) 2003 Washington Times File 722:Cincinnati/Kentucky Post 1990-2003/Apr 03 (c) 2003 The Cincinnati Post File 781: ProQuest Newsstand 1998-2003/Apr 04 (c) 2003 ProQuest Info&Learning File 810:Business Wire 1986-1999/Feb 28 (c) 1999 Business Wire File 993:NewsRoom 2002/Jan-Nov (c) 2003 The Dialog Corporation File 994:NewsRoom 2001 (c) 2003 The Dialog Corporation File 995:NewsRoom 2000

(c) 2003 The Dialog Corporation

port from Ginger D. Roberts

Considere all

Description Set Items S1

(INTEGRAT? OR LINK? OR ASSOCIAT?) (5N) SCHEDULING (8N) (AD OR -143 ADS OR ADVERTIS? OR ADVERTIZ? OR COMMERCIAL?) (5N) (CONTENT OR -

MOVIE? OR FILM OR VIDEO? ?)

S1 NOT PY>1999 S2

RD (unique items) 53

?t3/3, k/all

(Item 1 from file: 9) 3/3, K/1

9:Business & Industry(R) DIALOG(R)File

(c) 2003 Resp. DB Svcs. All rts. reserv.

01959263

New Connectivity: SeaChange International Inc

(SeaChange International's newly developed serial digital connectivity will allow TV operators to link its SPOT systems with Avid Technology Inc's digital, non-linear video editing system)

Cable World, v 9, n 39, p 55

September 29, 1997

DOCUMENT TYPE: Journal ISSN: 1042-7228 (United States)

LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

SeaChange International Inc's newly developed serial digital connectivity will allow TV operators to link SPOT systems with Avid Technology Inc's digital, non-linear video editing system. The system uses digital video server technology to manage the scheduling and delivery of TV advertising on multiple channels and geographic zones. The new interface will allow the transfer of clients...

(Item 1 from file: 16) 3/3.K/2

DIALOG(R) File 16:Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 57890649 (USE FORMAT 7 FOR FULLTEXT)

Go2Net and SmartAge.com Simplify Online Ad Buying for 750,000 Businesses On HyperMart.

PR Newswire, p3282

Dec 2, 1999

Record Type: Fulltext Language: English

Document Type: Newswire; Trade

1026 Word Count:

administrative and customer care details, including order and payment processing, accounting, reporting, banner trafficking and link testing, screening clients' banners for inappropriate content, scheduling and delivering ads, and building links to clients and customer service.

About SmartAge.com SmartAge.com ( http://www.smartage.com/ ) offers...

(Item 2 from file: 16) 3/3, K/3

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 46511901 (USE FORMAT 7 FOR FULLTEXT) Video-On-Demand: Siemens Stromberg-Carlson, Siemens Nixdorf and Pyramid to jointly deliver near Video-On-Demand for CATV operators and telcos EDGE, on & about AT&T, pN/A July 1, 1996

Record Type: Fulltext Language: English

Document Type: Newsletter; Trade

543 Word Count:

be used on today's two-way analog CATV systems to deliver a library of movies to consumers without expensive digital set-top boxes. Other features include: interactive ordering; special interest movie blocks; flexible and dynamic scheduling; integrated intelligent customer modeling; automated usage analysis, and commercial ad insertion. " Video -On-Time offers a revenue-generating NVOD service today without requiring expensive digital set-top...

(Item 3 from file: 16) 3/3, K/4DIALOG(R) File 16:Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 46485037 (USE FORMAT 7 FOR FULLTEXT) Siemens Stromberg-Carlson, Siemens Nixdorf and Pyramid to jointly deliver 04420168 near Video-On-Demand for CATV operators and telcos.

Business Wire, p06241370

June 24, 1996

Record Type: Fulltext Language: English

Document Type: Newswire; Trade

729 Word Count:

be used on today's two-way analog CATV systems to deliver a library of movies to consumers without expensive digital set-top boxes. Other features include: interactive ordering; special interest movie blocks; flexible and dynamic scheduling; integrated intelligent customer modeling; automated usage analysis, and commercial ad insertion. " Video -On-Time offers a revenue-generating NVOD service today without requiring expensive digital set-top...

(Item 1 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2003 The Dialog Corp. All rts. reserv.

(USE FORMAT 7 OR 9 FOR FULLTEXT) The National Gardening Association Grows With AdForce; AdForce to Deliver and Manage Online Gardening Ads

BUSINESS WIRE

December 16, 1999

RECORD TYPE: FULLTEXT LANGUAGE: English JOURNAL CODE: WBWE

WORD COUNT: 861

... of the nation's most popular gardening web sites.

AdForce will provide the National Gardening Association with a full management solution including online ad planning, ad scheduling , targeting, tracking, delivery, and return-on-investment reporting services. Using AdForce's technology, advertisers and content sponsors on the National Gardening Association 's Web site and Buyers Guide can now target ads by demographics, content areas, keywords...

(Item 2 from file: 20) 3/3, K/6DIALOG(R)File 20:Dialog Global Reporter (c) 2003 The Dialog Corp. All rts. reserv.

08398960 (USE FORMAT 7 OR 9 FOR FULLTEXT) Ambient PLC - Interim Results

eport from Ginger D. Roberts

REGULATORY NEWS SERVICE

November 25, 1999

JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 3173

(USE FORMAT 7 OR 9 FOR FULLTEXT)

improvement in trading on the same period for last year.

We have now installed our integrated plasma screen technology systems in Victoria and Waterloo railway stations. Our main services advertising sales, content scheduling, hardware procurement, installation and overall project management. We recently participated in a formal launch of...

3/3,K/7 (Item 1 from file: 147)

DIALOG(R) File 147: The Kansas City Star

(c) 2003 Kansas City Star. All rts. reserv.

00759441 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PERSONALS; Personals that M.J. ``Sissy'' Crouser has been named community home loan specialist. Crouser will work exclusively with low- and moderate-income home buyers and homeowners in the Kansas City area who are applying for first mortgages.

Kansas City Star, METROPOLITAN ED, P D17

Tuesday, October 20, 1998

DOCUMENT TYPE: NEWSPAPER LANGUAGE: English RECORD TYPE: FULLTEXT

SECTION HEADING: TUESDAY BUSINESS

Word Count: 884

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...strategic direction and consultation for the company's future positioning.

Maureen Brink has been named associate account planner. Brink will be responsible for the coordination of internal production, client status reports and scheduling .

Bill Maday has been named copywriter. Maday will be responsible for writing content for client sites and writing copy for advertising and marketing activities.

Jared Wheeler has been named software engineer. Wheeler will specialize in interactive...

3/3, K/8(Item 1 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c)2003 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 18700713 (USE FORMAT 7 OR 9 FOR FULL TEXT) IndeNet retains Schroder Wertheim & Co. for financial advisory role.

Business Wire, p9240069

Sep 24, 1996

RECORD TYPE: Fulltext LANGUAGE: English

LINE COUNT: 00034 WORD COUNT: 359

the television support services industry over the past 21 months, and has built a digital video and information satellite network for the distribution of TV commercials and critical scheduling information to broadcasters nationwide.

IndeNet's goal is to offer the television industry a complete, integrated range of support services, including those related to the sale and purchase of spot advertising...

(Item 1 from file: 349) 3/3,K/9

DIALOG(R)File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

\*\*Image available\*\* 00529430

EPG AND ADVERTISEMENT ON A REMOTE CONTROL DISPLAY GUIDE ELECTRONIQUE DE PROGRAMMES ET PUBLICITE SUR UN AFFICHAGE COMMANDE A DISTANCE

Patent Applicant/Assignee:

EVOLVE PRODUCTS INC,

Inventor(s):

DARBEE Paul V,

THOMPSON John R,

THOMPSON Brandt J,

O'DONNELL Frank A,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9960782 A1 19991125

Application:

WO 99US10842 19990514 (PCT/WO US9910842)

Priority Application: US 9880315 19980515

Designated States: JP AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Publication Language: English Fulltext Word Count: 16284

Fulltext Availability: Detailed Description

Detailed Description ... invention is directed to a remote control unit having a graphic display for depicting program scheduling and/or advertising information without causing an interruption in content that is being depicted on an associated television monitor.

SUBST!TUTE SHEET (RULE 26) In another innovative aspect, the present invention is...

(Item 2 from file: 349) 3/3,K/10

DIALOG(R)File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

\*\*Image available\*\*

INFORMATION DISTRIBUTION SYSTEM FOR USE IN AN ELEVATOR SYSTEME DE DIFFUSION D'INFORMATIONS UTILISE DANS UN ASCENSEUR

Patent Applicant/Assignee:

CAPTIVATE NETWORK INC,

Inventor(s):

DIFRANZA Michael J,

NEWVILLE Todd A,

Patent and Priority Information (Country, Number, Date):

WO 9936341 A1 19990722

WO 99US1169 19990120 (PCT/WO US9901169) Patent: Priority Application: US 989279 19980120; US 98123284 19980728

Designated States: CA CN JP AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL .

PT SE

Publication Language: English Fulltext Word Count: 10811

Fulltext Availability: Detailed Description

Detailed Description ... display unit.

In another aspect of the invention, a method of providing general information and commercial information within an elevator includes the steps of: a) providing to a local server, scheduling information associated with video information to be displayed; b) generating, from the scheduling information, a play list associated with the video information; and c) generating a display for viewing at the elevator display unit within the elevator, the video information at predetermined times in accordance with the scheduling information.

By "video information", it is meant any combination of general, commercial, and building-related information. By "commercial information", it is meant any information relating to commerce and trade including advertisements. "General information...

3/3,K/11 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01822858 Supplier Number: 57295586 (USE FORMAT 7 FOR FULLTEXT) From the Web to the Desk.

Emerson, Jim

Direct, v11, n14, pE10

Nov 1, 1999

ISSN: 1046-4174

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 709

... relying on its server to communicate with customers. Stoddard works with ClickAction to oversee the **scheduling** and **content** of e-mail promotions and **links** to Boise's Web site, similar to the way a traffic manager oversees projects at an **advertising** agency.

manager oversees projects at an advertising agency.

The Arlington Heights, IL, branch of Advantage Marketing handles fulfillment for e-mail promotions...

3/3,K/12 (Item 1 from file: 621)

DIALOG(R) File 621: Gale Group New Prod. Annou. (R)

(c) 2003 The Gale Group. All rts. reserv.

01464086 Supplier Number: 46963023 (USE FORMAT 7 FOR FULLTEXT)
Art Technology Group offers competitive upgrade to NetGravity users.

Business Wire, p12111163

Dec 11, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 599

... and CEO. "Ad Station and Profile Station, together with Dynamo's application framework, provide an integrated, comprehensive solution for organizations that want a better understanding of their users to deliver customized content and targeted advertising."

Dynamo Ad Station is the first scaleable ad management application

to combine dynamic ad targeting, impression-based ad scheduling , historical session tracking, real-time, data-rich measurement and reporting functionality, and detailed, accurate Web...

(Item 1 from file: 636) 3/3, K/13DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2003 The Gale Group. All rts. reserv.

(USE FORMAT 7 FOR FULLTEXT) Supplier Number: 46526612

SIEMENS OFFERS VOT

Interactive Video News, v4, n14, pN/A

July 8, 1996

Record Type: Fulltext Language: English

Document Type: Magazine/Journal; Trade

Word Count: 170

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...On-Time can be used on today's two-way analog CATV systems to deliver movies to consumers without digital set-top boxes. Other features include: interactive ordering; special interest movie blocks; flexible and dynamic scheduling; integrated intelligent customer modeling; automated usage ad insertion. Siemens Stromberg-Carlson will analysis, and commercial be the system integrator and provide service and support. Pyramid Technology, a Siemens Nixdorf company, will contribute a fully...

(Item 2 from file: 636) 3/3, K/14DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 46491722 (USE FORMAT 7 FOR FULLTEXT) SIEMENS: Siemens Nixdorf & Pyramid to jointly deliver near Video-On-Demand for CATV

M2 Presswire, pN/A

June 25, 1996

Record Type: Fulltext Language: English

Document Type: Newswire; Trade

646 Word Count:

be used on today's two-way analog CATV systems to deliver a library of movies to consumers without expensive digital set-top boxes. Other features include: interactive ordering; special interest movie blocks; flexible and dynamic scheduling; integrated intelligent customer modeling; automated usage analysis, and commercial ad insertion. " Video -On-Time offers a revenue-generating NVOD service today without requiring expensive digital set-top...

(Item 1 from file: 654) 3/3, K/15DIALOG(R) File 654:US PAT. FULL.

(c) FORMAT ONLY 2003 THE DIALOG CORP. All rts. reserv.

4050812 \*\*IMAGE Available Derwent Accession: 1998-556695

Utility REASSIGNED

E/ Video distribution system

Inventor: Fuller, William H., Plano, TX

Assignee: SpectraVision, Inc. (02), Richardson, TX

SpectraVision Inc

Examiner: Harvey, David E. (Art Unit: 274)

Law Firm: Haynes and Boone, L.L.P.

	Publication Number	Kind	Date	Application Number	Filing Date
	·				
Main Patent Continuation Priority	US 5818512 US 5729279	A A	19981006	US 97835136 US 95378616 US 97835136 US 95378616	19970404 19950126 19970404 19950126

Fulltext Word Count: 17692
Description of the Invention:

...control computer 206 is directly connected to the IRDs 200 via the RS 232 serial link 302. Data for scheduling and billing, as well as audio/video data for advertisements, can be transmitted to the hospitality establishment via the satellite 106 (FIG. 1) or through...

#### 3/3,K/16 (Item 2 from file: 654)

DIALOG(R) File 654:US PAT. FULL.

(c) FORMAT ONLY 2003 THE DIALOG CORP. All rts. reserv.

3997354 \*\*IMAGE Available

Derwent Accession: 1998-362015

Utility REASSIGNED

E/ Video distribution system

Inventor: Fuller, William H., Plano, TX

Pugh, Joel, Dallas, TX

Assignee: Spectradyne, Inc. (02), Richardson, TX

Spectradyne Inc

Examiner: Harvey, David E. (Art Unit: 274)

Law Firm: Haynes and Boone, L.L.P.

	Publication Number	Kind	Date	Application Number	Filing Date
	<b>_</b>				
Main Patent Continuation Priority	US 5767894 US 5729279	A A	19980616	US 95401071 US 95378616 US 95401071 US 95378616	19950308 19950126 19950308 19950126

Fulltext Word Count: 17612

Description of the Invention:

...control computer 206 is directly connected to the IRDs 200 via the RS 232 serial link 302. Data for scheduling and billing, as well as audio/video data for advertisements, can be transmitted to the hospitality establishment via the satellite 106 (FIG. 1) or through...

3/3,K/17 (Item 3 from file: 654)

DIALOG(R) File 654:US PAT. FULL.

(c) FORMAT ONLY 2003 THE DIALOG CORP. All rts. reserv.

 $\mathbb{E}/\ extsf{Video}$  distribution system; SYSTEM FOR MERGING SCREEN IMAGES

3956218 \*\*IMAGE Available

Derwent Accession: 1998-206785

Utility

REASSIGNED

Inventor: Fuller, William H., Plano, TX

Assignee: SpectraVision, Inc. (02), Richardson, TX

SpectraVision Inc

Examiner: Harvey, David E. (Art Unit: 262)

Law Firm: Haynes and Boone, L.L.P.

	Publication Number	Kind	Date	Application Number	Filing Date
Main Patent Priority	us 5729279	 А	19980317	US 95378616 US 95378616	19950126 19950126

Fulltext Word Count: 17269

Description of the Invention:

...control computer 206 is directly connected to the IRDs 200 via the RS 232 serial link 302. Data for scheduling and billing, as well as audio/ video data for advertisements , can be transmitted to the hospitality establishment via the satellite 106 (FIG. 1) or through...

#### (Item 4 from file: 654) 3/3, K/18

DIALOG(R)File 654:US PAT.FULL.

(c) FORMAT ONLY 2003 THE DIALOG CORP. All rts. reserv.

2283871 \*\*IMAGE Available

Derwent Accession: 1980-E0960C

Utility

# REASSIGNED

E/ Program schedule displaying system

Inventor: Doumit, Joseph A., New Iberia, LA

Assignee: Dial-A-Channel, Inc. (02), New Iberia, LA

DIAL A CHANNEL INC

Examiner: Murray, Richard (Art Unit: 233)

Combined Principal Attorneys: O'Brien, Clarence A.; Jacobson, Harvey B.

	Publication Number	Kind	Date	Application Number	Filing Date
Main Patent CIP Priority	US 4199781 US 3956579	A A	19800422	US 76683954 US 74499019 US 76683954 US 74499019	19760506 19740820 19760506 19740820

Fulltext Word Count: 5506 Summary of the Invention:

...video record players without image projection and without use of a separate television camera. The **video** record players utilized are of a **commercially** available type with which two **film** frame channels are associated to thereby enlarge the amount of program scheduling advertising material that may be handled. information and commercial Operation of the film transport mechanism of the video record players is modified in order to obtain movement of the film in opposite directions...

#### (Item 1 from file: 781) 3/3,K/19

DIALOG(R)File 781:ProQuest Newsstand

(c) 2003 ProQuest Info&Learning. All rts. reserv.

05141606 ASNS345556 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Join the revolution
Danny Bradbury
Evening Standard - London
Wednesday, May 12, 1999

DOCUMENT TYPE: Newspaper, Large LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 878

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...skills

over the next few years, including page mark-up experience, security expertise and backend integration abilities.

Integrating backend systems with digital services will be a trend running through content carriers as well as content providers, predicts Shepherd. The greater number of channels will require sophisticated airtime booking systems while advertising scheduling will become more complex. Advertisements will be delivered in many different ways, says Shepherd. One example is "popup" advertising, where icons could appear relating to the TV content currently on display.

Scheduling systems to handle such advertising would need solid backend integration skills to cope with them, he says.

Another route in is **content** archiving. As television images go completely digital, storing and indexing the content (which in many...?

```
?show files;ds
File 471:New York Times Fulltext 90-Day 2003/Mar 31
         (c) 2003 The New York Times
File 489: The News-Sentinel 1991-2003/Apr 03
         (c) 2003 Ft. Wayne Newspapers, Inc
File 490:Tallahassee Democrat 1993- 2003/Mar 17
         (c) 2003 Tallahassee Democrat
File 492: Arizona Repub/Phoenix Gaz 19862002/Jan 06
         (c) 2002 Phoenix Newspapers
File 494:St LouisPost-Dispatch 1988-2003/Apr 03
         (c) 2003 St Louis Post-Dispatch
File 498:Detroit Free Press 1987-2003/Apr 03
         (c) 2003 Detroit Free Press Inc.
File 631:Boston Globe 1980-2003/Apr 04
         (c) 2003 Boston Globe
File 633: Phil. Inquirer 1983-2003/Apr 03
         (c) 2003 Philadelphia Newspapers Inc
File 634:San Jose Mercury Jun 1985-2003/Apr 03
         (c) 2003 San Jose Mercury News
File 638: Newsday/New York Newsday 1987-2003/Apr 04
         (c) 2003 Newsday Inc.
File 640: San Francisco Chronicle 1988-2003/Apr 04
         (c) 2003 Chronicle Publ. Co.
File 641:Rocky Mountain News Jun 1989-2003/Apr 03
         (c) 2003 Scripps Howard News
File 642: The Charlotte Observer 1988-2003/Apr 02
         (c) 2003 Charlotte Observer
File 643: Grand Forks Herald 1995-2003/Apr 03
         (c) 2003 Grand Forks Herald
File 701:St Paul Pioneer Pr Apr 1988-2003/Mar 30
         (c) 2003 St Paul Pioneer Press
File 702:Miami Herald 1983-2003/Apr 02
         (c) 2003 The Miami Herald Publishing Co.
File 703:USA Today 1989-2003/Apr 03
         (c) 2003 USA Today
File 704: (Portland) The Oregonian 1989-2003/Apr 03
         (c) 2003 The Oregonian
File 706: (New Orleans) Times Picayune 1989-2003/Apr 04
         (c) 2003 Times Picayune
File 707: The Seattle Times 1989-2003/Apr 03
         (c) 2003 Seattle Times
File 708: Akron Beacon Journal 1989-2003/Apr 03
         (c) 2003 Akron Beacon Journal
File 709:Richmond Times-Disp. 1989-2003/Apr 02
         (c) 2003 Richmond Newspapers Inc
File 712: Palm Beach Post 1989-2003/Mar 30
         (c) 2003 Palm Beach Newspapers Inc.
File 713:Atlanta J/Const. 1989-2003/Apr 04
         (c) 2003 Atlanta Newspapers
File 714: (Baltimore) The Sun 1990-2003/Apr 04
         (c) 2003 Baltimore Sun
File 715:Christian Sci.Mon. 1989-2003/Apr 04
         (c) 2003 Christian Science Monitor
File 716:Daily News Of L.A. 1989-2003/Apr 03
         (c) 2003 Daily News of Los Angeles
File 717: The Washington Times Jun 1989-2003/Apr 04
         (c) 2003 Washington Times
File 718:Pittsburgh Post-Gazette Jun 1990-2003/Apr 04
         (c) 2003 PG Publishing
File 719: (Albany) The Times Union Mar 1986-2003/Apr 03
         (c) 2003 Times Union
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File 720: (Columbia) The State Dec 1987-2003/Apr 03

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(c) 2003 The State
File 721:Lexington Hrld.-Ldr. 1990-2003/Apr 03
         (c) 2003 Lexington Herald-Leader
File 722: Cincinnati/Kentucky Post 1990-2003/Apr 03
         (c) 2003 The Cincinnati Post
File 723: The Wichita Eagle 1990-2003/Apr 03
         (c) 2003 The Wichita Eagle
File 724: (Minneapolis) Star Tribune 1989-1996/Feb 04
         (c) 1996 Star Tribune
File 725: (Cleveland) Plain Dealer Aug 1991-2003/Apr 03
         (c) 2003 The Plain Dealer
File 731: Philad. Dly. News 1983- 2003/Apr 02
         (c) 2003 Philadelphia Newspapers Inc
File 732:San Francisco Exam. 1990- 2000/Nov 21
         (c) 2000 San Francisco Examiner
File 733: The Buffalo News 1990- 2003/Apr 02
         (c) 2003 Buffalo News
File 734: Dayton Daily News Oct 1990- 2003/Apr 03
         (c) 2003 Dayton Daily News
File 735:St. Petersburg Times 1989- 2000/Nov 01
         (c) 2000 St. Petersburg Times
File 736:Seattle Post-Int. 1990-2003/Apr 01
         (c) 2003 Seattle Post-Intelligencer
File 738: (Allentown) The Morning Call 1990-2003/Apr 03
         (c) 2003 Morning Call
File 740: (Memphis) Comm. Appeal 1990-2003/Apr 03
          (c) 2003 The Commercial Appeal
File 741: (Norfolk) Led./Pil. 1990-2003/Apr 03
          (c) 2003 Virg.-Pilot/Led.-Star
File 742: (Madison) Cap. Tim/Wi.St.J 1990-2003/Apr 03
         (c) 2003 Wisconsin St. Jrnl
File 743: (New Jersey) The Record 1989-2003/Apr 03
         (c) 2003 No.Jersey Media G Inc
File 744: (Biloxi) Sun Herald 1995-2003/Mar 19
         (c) 2003 The Sun Herald
Set
                Description
        Items
S1
      2723899
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
S2
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL) () MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
S3
         5931
                S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
             RIST?)
                S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?) (2W) (CLIP? OR PRESENTA-
S4
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
S5
       102520
                 (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
             MACHINE OR CAMERA?)
                (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
       289507
S6
             DULE? OR TIME?)
S7
            6
                S4 (3S) S5
S8
           71
                S4 (3S) S6
S9
           76
                S7 OR S8
S10
           41
                S4(S)S6
S11
            7
                S8 (3S) TICKET?
S12
           46
                S7 OR S10
S13
            3
                S11 NOT PY>1999
S14
           3
                RD (unique items)
           0
S15
                NCNINC()COM
           0
S16
                RD (unique items)
            0
S17
                S2 AND S15
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S18
           20
                S1(S)S5(S)S6
S19
            0
                S14 AND S17
                S17 NOT PY>1999
S20
            0
                RD (unique items)
S21
            0
                S19 NOT S13
S22
S23
          771
                S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-
             ) (MOVIE? OR FILM))
                S21(15N) (TICKET? ?) (3N) (PURCHASE OR PURCHASED OR BOUGHT OR
524
             BUY OR SOLD)
S25
                S6(2S)S21
                S23 NOT PY>1999
          616
S26
S27
          604
                RD (unique items)
                S2(15N) (MOVIE? OR FILM OR VIDEO?) (5N) (BEING() (SHOWN OR PLA-
            3
S28
             YED OR WATCHED OR PROJECTED OR STREAMED))
            3
                RD (unique items)
S29
           76
                S8:S9 OR S19 OR S25
S30
           76
                RD (unique items)
S31
                S29 NOT PY>1999
S32
            1
           36
                S7 OR S11 OR S14 OR S16 OR S18 OR S29 OR S32
S33
                S33 NOT PY>1999
           19
S34
S35
           19
                RD (unique items)
                S11 OR S12 OR S14 OR S18 OR S29 OR S31 OR S32 OR S33 OR S35
           99
S36
           68
                S36 NOT PY>1999
S37
                                                                       Considered all
S38
           68
                RD (unique items)
?t38/3,k/all
```

38/3,K/1 (Item 1 from file: 489)

DIALOG(R) File 489: The News-Sentinel

(c) 2003 Ft. Wayne Newspapers, Inc. All rts. reserv.

#### 09582038

#### LINCOLN'S NEW BRAND IS PART OF AD STRATEGY

News-Sentinel (NS) - Monday, March 23, 1998

By: LYNNE MCKENNA FRAZIER OF THE NEWS-SENTINEL

Edition: FINAL Section: BUSINESS MONDAY Page: 1B

Word Count: 874

... Hillard, a St. Louis company that is one of the largest in its field.

The ad campaign uses four characters in print and television ads, each representing a different target audience. The ads – using voice-overs in the  ${\tt TV}$  ads – have the characters musing about their personal and financial challenges and a desire for answers...

... Lincoln's past ad campaigns have been focused on print, both newspaper and magazine. This **time** the company is adding **television**, with locally placed ads appearing on news and information programs; sportscasts, including the NCAA men...

#### 38/3,K/2 (Item 1 from file: 490)

DIALOG(R) File 490: Tallahassee Democrat

(c) 2003 Tallahassee Democrat. All rts. reserv.

#### 07577015

RAISING CASH IS TAKING UP EVER MORE OF CANDIDATES' TIME HOWEVER, PROPOSED REFORMS TO LIMIT SPENDING HAVE STALLED IN CONGRESS.

Tallahassee Democrat (TD) - Friday, March 18, 1994

By: David Hess KNIGHT-RIDDER WASHINGTON BUREAU

Section: MAIN Page: 13A

Word Count: 795

... spiraling costs of election contests are pushed up not only by the inflated price of **television time** and postage but also by the increasingly sophisticated use of both methods by candidates.

``For...

... have the opportunity to connect with voters in a very focused way, and we can **target** our **audiences** .''

This had led to lower costs per ad on television but higher overall costs because candidates in big media markets have to produce five or...

38/3,K/3 (Item 1 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

#### 07749189

#### TV SHUFFLE CONFUSES AD FOLKS

Phoenix Gazette (PG) - TUESDAY, September 6, 1994 By: Barbara Holsopple, THE PHOENIX GAZETTE Edition: Final Section: Tempo Page: 'Dl Word Count: 766

.... start delayed by an hour, it is expected to lose many of its working women viewers.

Commercials are targeted to specific audiences, so the viewer profile of shows is vital to the selling and buying of TV ad time.

"Every day you hear new things. It's really frustrating, because we've already put...

38/3,K/4 (Item 2 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

# 05055811

#### NETWORKS PLAN VIEWER ASSAULT

PHOENIX GAZETTE (PG) - THURSDAY July 27, 1989 By: Barbara Holsopple , The Phoenix Gazette , Hollywood Edition: Final Chaser Section: Tempo Page: C1 Word Count: 1,017

...for every ABC spot aired in non-network time.

Sue Schwartz, program manager at KTVK- TV, Channel 3, thinks it's a great idea, so long as the bonus matches what Channel 3 could sell the advertising time for (bonuses will be determined by audience size, air time and market size, ABC says).

Much of the success of on-air...

... fewest viewers to pitch to.

CBS was the only one of the three networks to **schedule** a "pitch session" for **TV** critics attending press meetings in Hollywood. Schweitzer's pitch was alternately humorous and high-pressured...

38/3,K/5 (Item 3 from file: 492)

DIALOG(R) File 492: Arizona Repub/Phoenix Gaz (c) 2002 Phoenix Newspapers. All rts. reserv.

04531583

CHANNEL 3 PREPARES TO PROMOTE CHANGE

PHOENIX GAZETTE (PG) - FRIDAY April 15, 1988

By: Dawn Willett , Phoenix Gazette

Edition: Final Section: Business Page: D5

Word Count: 770

...is more than \$1 million, including salaries.

The station is filming about six or seven television assortment of radio spots, all targeted at different audiences .

The radio spots, being produced in Atlanta by radio research company Beecher & Co., are a key component of the campaign, since Channel 3 can't buy time on other television stations.

Lovick said the station has bought about \$80,000 of radio time in the...

(Item 1 from file: 494) 38/3, K/6DIALOG(R)File 494:St LouisPost-Dispatch (c) 2003 St Louis Post-Dispatch. All rts. reserv.

09208047

# LOSING THE BIG PICTURE CINERAMA SCREENS, A 1960S HIT, SET TO POST THEIR FINAL CREDITS

St. Louis Post Dispatch (SL) - Sunday, July 27, 1997

By: The Associated Press

Edition: FIVE STAR LIFT Section: NEWS Page: 80G

Word Count: 518

... revival that began a year ago at the New Neon Movies theater is a movie tragedy. It's the second time economics has terminated genuine films that surrounded viewers with sight and sound shown on three the projectors and blasted over eight stereo speakers onto a screen bent 146 degrees to match the curve of the human eye.

The New Neon - one of only two places in...

(Item 2 from file: 494) 38/3,K/7 DIALOG(R)File 494:St LouisPost-Dispatch (c) 2003 St Louis Post-Dispatch. All rts. reserv.

08793085

# CLINTON TEAM TARGETS MANY GOP STRONGHOLDS PRESIDENT ALSO TRYING TO HELP **DEMOCRATS**

St. Louis Post Dispatch (SL) - Saturday, October 19, 1996

Edition: THREE STAR Section: NEWS Page: 03A

Word Count: 691

... Washington Friday, after campaigning in California. Clinton's scouts found that Dole did not purchase TV time in battleground states New York, Pennsylvania and Connecticut. New York was never a Dole target , but not buying ads there supported accounts from GOP aides that New Jersey, where television viewers watch New York stations, had been dropped from Dole's electoral strategy.

Instead, the Republican campaign bought TV time heavily in traditionally Republican-leaning states such as New Hampshire, Florida, Geo rgia, Indiana, Virginia...

(Item 3 from file: 494) 38/3,K/8 DIALOG(R)File 494:St LouisPost-Dispatch (c) 2003 St Louis Post-Dispatch. All rts. reserv.

08793005

DOLE POUNDS AWAY ON ETHICS ISSUES, EVEN GOLF SCORE CHALLENGER CALLS MONEY-LAUNDERING AN ART FORM FOR `THIS ADMINISTRATION'

St. Louis Post Dispatch (SL) - Saturday, October 19, 1996

By: Compiled From News Services

Edition: FIVE STAR LIFT Section: NEWS Page: 03A

Word Count: 690

... Washington Friday, after campaigning in California. Clinton's scouts found that Dole did not purchase TV time in battleground states New York, Pennsylvania and Connecticut. New York was never a Dole target , but not buying ads there supported accounts from GOP aides that New Jersey, viewers watch New York stations, had been dro pped where television from Dole's electoral strategy.

Instead, the Republican campaign bought heavily in TVtime traditionally Republican-leaning states such as New Hampshire, Florida, Georgia, Indiana, Virginia, Arizona...

(Item 4 from file: 494) 38/3,K/9 DIALOG(R) File 494:St Louis Post-Dispatch (c) 2003 St Louis Post-Dispatch. All rts. reserv.

08061167

EAGLE SNACKS PUTS ON NEW FACE AD CHARACTER FULL OF HIMSELF, CHIPS

St. Louis Post Dispatch (SL) - Thursday, March 2, 1995

By: Babette Morgan

Of the Post-Dispatch Staff

Edition: FIVE STAR LIFT Section: BUSINESS Page: 01C

Word Count: 583

... the snack-food subsidiary of Anheuser-Busch Cos., is after a radical shift in its target audience .

time Eagle pitched its snacks on TV , roughly three years The last ago, its commercials featured "The Odd Couple" stars - Tony Randall and Jack Klugman, now 75 and 72, respectively...

(Item 1 from file: 631) 38/3,K/10

DIALOG(R) File 631: Boston Globe

(c) 2003 Boston Globe. All rts. reserv.

06210193

WHEN DOCTORS OWN THE STORE M.R.I. DIAGNOSTIC CENTER IN WEYMOUTH POINTS TO PROBLEMS WHEN DOCTORS OWN THE FACILITIES THEY USE

Boston Globe (BG) - SUNDAY July 28, 1991 By: Charles Stein, Globe Staff

Edition: THIRD Section: BUSINESS Page: 29

Word Count: 4,510

...on the condition their names not be used.

Harlow's grand plans for referrals were matched by an equally ambitious spending program. He leased a top-of-the-line machine from...

... fancy building and proposed paying very high salaries to the radiologists who would read the **films** the **machine** generated.

As  $\mbox{time}$  went on a few investors began to worry that the numbers didn't add up...

38/3,K/11 (Item 2 from file: 631) DIALOG(R)File 631:Boston Globe (c) 2003 Boston Globe. All rts. reserv.

05031017

NETWORKS GO SHOPPING FOR CUSTOMERS

BOSTON GLOBE (BG) - TUESDAY May 30, 1989

By: Associated Press

Edition: THIRD Section: BUSINESS Page: 34

Word Count: 243

... been slow to recognize the value of using a variety of marketing techniques to boost **viewership** .

Allen Banks, media director at Saatchi & Saatchi Advertising Inc., said mass marketers such as Sears and K mart are logical matches for TV networks.

"A large percentage of the population shops in either or both of those stores...

... make people aware of the new network shows. Participants can win prizes ranging from cars, **video equipment** and vacations to an appearance on an NBC program.

Sears and K mart will give...

38/3,K/12 (Item 3 from file: 631)
DIALOG(R)File 631:Boston Globe
(c) 2003 Boston Globe. All rts. reserv.

04071068

PRESIDENTIAL CANDIDATES KICK OFF EARLY AD CAMPAIGN IN IOWA

BOSTON GLOBE (BG) - THURSDAY November 19, 1987

By: Chris Black, Globe Staff

Edition: THIRD Section: NATIONAL/FOREIGN Page: 12

Word Count: 692

...expected to grow to a roar by January. Every campaign with money intends to buy **television time** after the first of the year. "It's going to be important to be on...

... campaigns are challenging conventional political wisdom by advertising early. Political strategists believe that radio and **television** advertising has limited effectiveness in a caucus state unless it is sharply targeted to special audiences. For example, late last summer the Simon campaign aired radio spots aimed at senior citizens...

38/3,K/13 (Item 4 from file: 631) DIALOG(R)File 631:Boston Globe

(c) 2003 Boston Globe. All rts. reserv.

01556900

# GUINNESS RETURNS AS SUPERSPY SMILEY

BOSTON GLOBE (BG) - SUNDAY November 7, 1982

By: Jack Thomas Globe Staff Edition: N Section: TV WEEK

Word Count: 588

... the British Broadcasting Corporation, is being distributed to stations across the country by Operation Prime **Time**, a major **television** syndicator.

There is, unfortunately, one significant difference between this Smiley and "Tinker, Tailor, Soldier, Spy" - commercials, seven minutes of them every half hour, which many viewers will find irritating in a mystery as intense and as involved as "Smiley's People...

38/3,K/14 (Item 5 from file: 631)

DIALOG(R) File 631: Boston Globe

(c) 2003 Boston Globe. All rts. reserv.

00502486

# CANDIDATES CAN'T BUY ENOUGH TV TIME AT ANY PRICE

BOSTON GLOBE (BG) - SUNDAY December 23, 1979

By: Chris Black Globe Staff

Edition: FIRST Section: RUN OF PAPER

Word Count: 1,236

Last week Connally announced his intent to forgo federal matching funds to avoid campaign spending limitations, so money for television advertising is virtually unlimited for his campaign's media buyers.

But money alone cannot give Connally as much air time as he wants. Difficulties in buying adequate Boston **television time** are forcing the campaign to rethink its basic strategy for the New Hampshire and Massachusetts...

38/3,K/15 (Item 1 from file: 633)

DIALOG(R) File 633: Phil. Inquirer

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

10318105

# COOKIES IN COMPUTERS MAY NOT BE SWEET IDEA

Philadelphia Inquirer (PI) - Sunday, November 14, 1999

By: Mike Hudson, INQUIRER WASHINGTON BUREAU

Edition: D Section: BUSINESS Page: E03

Word Count: 849

...who has bought Bulls clothing online.

This allows the Web sites to charge rates several **times** higher than **television** or newspapers for their advertising because the **ads** will be directed at a specific **audience**.

Critics say that consumers should not be **targeted** without their permission, and that data companies' promises to allow consumers to opt out of...

38/3,K/16 (Item 2 from file: 633)

DIALOG(R) File 633: Phil. Inquirer

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

#### 02606313

#### HOLLYWOOD TAKES A SHINE TO POP MUSIC

PHILADELPHIA INQUIRER (PI) - SUNDAY July 8, 1984

By: Rick Lyman, Inquirer Movie Critic

Edition: FINAL Section: FEATURES ENTERTAINMENT ART Page: H01

Word Count: 1,500

... opened. They became a marketing tool to draw young people into the theater on the movie 's opening weekend.

By the time last spring's Footloose was released, marketing divisions had gotten even shrewder. Besides releasing singles...

...a Top-10 record and a good video playing two or three weeks before the movie opens and it's like automatic, free advertising - more useful for reaching that young, target audience than a hundred television commercials . You get those kids in line on the opening weekend and then, if you're...

#### 38/3,K/17 (Item 3 from file: 633)

DIALOG(R) File 633: Phil. Inquirer

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

#### 02603961

# A BLACK-BELT ACTING PERFORMANCE

PHILADELPHIA INQUIRER (PI) - TUESDAY June 26, 1984

By: Rick Lyman, Inquirer Movie Critic

Edition: FINAL Section: FEATURES PEOPLE HOME ENTERTAINMENT Page: E01

Word Count: 822

... at the high school crowd, Karate Kid drew the most positive response of any Columbia movie tested since Tootsie.

Columbia hurriedly scheduled sneak previews all over the country (there were two pre-release sneaks in Philadelphia) and excitedly watched as young audiences cheered Macchio and Morita. Columbia has matched the movie 's \$7.5 million production budget with a \$7.5 million promotion budget, including newspaper and television ads, karate tournaments and cross-country tours for both Macchio and Morita.

"I first heard...

...I walked into this room, and there was this blue-eyed, Danish gnome with a **movie camera** growing out of one eyeball who told me to start reading for him. I found...

# 38/3,K/18 (Item 4 from file: 633)

DIALOG(R) File 633: Phil. Inquirer

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

#### 02002971

#### RADIO WARS: WCAU BLITZ ON TV SEEKS TO PUSH KYW FROM TOP SPOT

PHILADELPHIA INQUIRER (PI) - MONDAY January 17, 1983

By: Ewart Rouse, Inquirer Staff Writer

Edition: FINAL Section: BUSINESS Page: B05

Word Count: 875

t: 875

...the programming changes last February, launched its promotional campaign this past weekend with 60-second television commercials on prime time

targeted at viewers who normally listen to commercials are The KYW, telling them, "If you like KYW, you are going to...

... We are updating our stories quicker, and we rewrite our stories a lot more."

TV spots, scheduled for broadcast through March, represent one The of the most intensive and hard-hitting - as well...

(Item 1 from file: 634) 38/3,K/19 DIALOG(R) File 634: San Jose Mercury (c) 2003 San Jose Mercury News. All rts. reserv.

#### 07581019

CAMPAIGN SPENDING CONTINUES TO GROW HIGH COST OF CAMPAIGNS RAISES FAIRNESS CONCERNS SPENDING GROWS AS PROPOSED LIMITS STALL IN CONGRESS.

San Jose Mercury News (SJ) - Monday, March 21, 1994 By: DAVID HESS, Mercury News Washington Bureau Edition: Morning Final Section: General News Page: 1F Word Count: 754

... spiraling costs of election contests are pushed up not only by the inflated price of television time and postage but also by the increasingly sophisticated use of both methods by candidates.

"For...

... have the opportunity to connect with voters in a very focused way, and we can target our audiences ."

This had led to lower costs per ad on television but higher overall costs because candidates in big media markets have to produce five or ...

(Item 2 from file: 634) 38/3,K/20 DIALOG(R)File 634:San Jose Mercury (c) 2003 San Jose Mercury News. All rts. reserv.

06554100

TECH HITS PRIME TIME THE MEDIUM IS THE MESSAGE WHETHER THE CHIPS YOU SELL ARE CORN OR SILICON

San Jose Mercury News (SJ) - Sunday, February 23, 1992 By: TOM SCHMITZ, Mercury News Staff Writer Edition: Morning Final Section: Business Page: 1E Word Count: 1,441

... to make." But for industry giants like Microsoft, Intel, Sun Microsystems and Hewlett Packard, buying **television time** is a way of proclaiming their dominance.

"TV is prestigious," says Lynn Keenan, advertising manager...

... sent notices to thousands of information managers at Fortune 500 companies notifying them when the ad would run and asking them to watch it.

Even though Sun had already reached its target audience through the mail, "there's some intangible benefit that comes from being on television ," says advertising manager Marty Brandt. "It helps contribute to the image of being a major...

(Item 1 from file: 638) 38/3,K/21 DIALOG(R)File 638:Newsday/New York Newsday (c) 2003 Newsday Inc. All rts. reserv.

10262318

Set to Channel the Future / Digital set-top box to propel Americainto interactive TV revolution

Newsday (ND) - Sunday September 19, 1999

By: Harry Berkowitz. STAFF WRITER

Edition: ALL EDITIONS Section: MONEY & CAREERS Page: F06

Word Count: 2,556

... HBO, Discovery and Nickelodeon, and eventually could offer Internet-based phone service and high-definition television .

Time Warner Cable, which is using Scientific-Atlanta among others, offers 150 TV channels and 30...

...from such giants as Sony, Intel, NBC and Comcast. Its offerings include 700 hours of movies , music videos, TV shows, kids shows and concerts as well as ads between music videos that are targeted to the demographics of the customer .

Loyer, the lower Manhattan resident, browses through a dozen CDs on some afternoons on his...

(Item 2 from file: 638) 38/3,K/22 DIALOG(R) File 638: Newsday/New York Newsday (c) 2003 Newsday Inc. All rts. reserv.

08008221

Media COURTING an AUDIENCE Only three years old, Court TV is making its mark on cable programming. Sidebars: 1) CNN as a Rival. 2) Among the trials broadcast on Court TV (see end of text)

Newsday (ND) - Sunday January 8, 1995

By: Mary Voboril. STAFF WRITER

Edition: ALL EDITIONS Section: MONEY & CAREERS Page: 01

Word Count: 2,400

...also declined to specify what demographic groups P&G was trying to reach or how they differed from target audiences on through Court TV network TV .

TV 's vice president and director of national Gig Barton, Court advertising , said the channel's demographics are proprietary. He did allow though, that the **viewership** tends to have a female skew, and ages tend to be 18 to 54. In other words, it's the soap opera crowd. Brill says Court TV 's prime time is daytime.

However, P&G clearly sees a different audience for

(Item 3 from file: 638) 38/3,K/23 DIALOG(R)File 638:Newsday/New York Newsday (c) 2003 Newsday Inc. All rts. reserv.

#### 07151025

HOT SPOT TV Advertisers to Get More Shots at Black Audience

Newsday (ND) - Monday May 31, 1993 By: Harry Berkowitz. STAFF WRITER

Edition: CITY Section: BUSINESS Page: 27

Word Count: 651

...black audiences, Goodman said.

In recent years, the split has grown wider between the prime- time TV shows most watched by black audiences and those most watched by viewers overall, according to studies by another ad agency, BBDO. The black-targeted shows also tend to appeal to a younger audience. Some big advertisers such as Burger King, McDonalds, Coca-Cola, Reebok and Kodak place ads...

38/3,K/24 (Item 1 from file: 640) DIALOG(R)File 640:San Francisco Chronicle (c) 2003 Chronicle Publ. Co. All rts. reserv.

#### 07580015

PACIFIC BELL WILL DELIVER MOVIES TO THEATERS
San Francisco Chronicle (SF) - MONDAY, March 21, 1994
By: LAURA EVENSON, Chronicle Staff Writer
Edition: FINAL Section: Business Page: D1
Word Count: 726

... testing will involve 10 theaters and two sports bars in Los Angeles. Alcatel makes the **video** transmission and switching **equipment** to be used in Pacific Bell test.

Doing away with physical delivery of movie prints...

... computers that probably will be controlled by large Hollywood studios. Studios could then send digitized **movies** directly to theater owners. Theater owners could also contract with studios or with **advertising** firms to offer **movie** trailers and commercials targeting specific audiences.

`The studios are likely to adopt this new technology because it improves their control over...

... theater owners will have to install new projectors and luminescent screens to handle the digitized **film** -- **equipment** that can cost upward of \$100,000 per theater screen. Gunn claims the new digitized...

38/3,K/25 (Item 2 from file: 640)
DIALOG(R)File 640:San Francisco Chronicle
(c) 2003 Chronicle Publ. Co. All rts. reserv.

#### 06587085

MARKETING BY MAIL AND MALL MOVIE MAKERS HAVE NEW LURES HARD TIMES HAVE MOVIE MAKERS GOING WAY OUT OF THEIR WAY MARKETING BY MAIL AND MALL

San Francisco Chronicle (SF) - FRIDAY March 27, 1992

By: Jamie Beckett, Chronicle Staff Writer Edition: FINAL Section: NEWS Page: Al

Word Count: 1,094

...as McDonald's and Coca-Cola. For example:

- -- The promotional effort for the Kevin Costner film "Dances with Wolves" concentrated on one of its target audiences -- American Indians -- with radio advertisements in several American Indian languages.
- -- To help sell its World War II bomber movie "Memphis Belle," Warner Brothers mailed promotions to World War II veterans, pilots and buyers of
- ...of a fantasy as "Beauty and the Beast."

With production costs averaging \$26 million per **film** -- nearly three **times** the cost in 1980 -- studios have too much at stake to leave the success of...

38/3,K/26 (Item 3 from file: 640)
DIALOG(R)File 640:San Francisco Chronicle
(c) 2003 Chronicle Publ. Co. All rts. reserv.

05041001

BIG HUNK OF HULK WILD WRESTLER'S FEATURE OPENS IN 1,200 THEATERS "NO HOLDS BARRED'

SAN FRANCISCO CHRONICLE (SF) - SUNDAY May 28, 1989

By: JOHN STANLEY

Edition: SUNDAY Section: SUNDAY DATEBOOK Page: 26

Word Count: 1,306

...no grunt when it comes to film, for ""No Holds Barred" is not his first time before the movie camera. He wrestled Sylvester Stallone in a realistic ring match in ""Rocky III." Since then many scripts have been offered to Hulk, but he has...

38/3,K/27 (Item 4 from file: 640)
DIALOG(R)File 640:San Francisco Chronicle
(c) 2003 Chronicle Publ. Co. All rts. reserv.

04524664

AFL-CIO TV BLITZ SEEKS TO BOOST IMAGE

SAN FRANCISCO CHRONICLE (SF) - THURSDAY May 12, 1988

By: Kenneth Howe, Chronicle Staff Writer

Edition: FINAL Section: BUSINESS Page: C1

Word Count: 428

...ads should reach an estimated 91 percent of all the U.S. homes that have television sets at least four times, 10 times in each of the 13 selected major cities. Viewers in the labor federation's target group, adults age 24 to 49, are expected to see the commercials most often. Although Kirkland said the ads weren't designed to recruit new members, the ...

38/3,K/28 (Item 1 from file: 641)
DIALOG(R)File 641:Rocky Mountain News
(c) 2003 Scripps Howard News. All rts. reserv.

09663005

TCI UNITS BUY TV GUIDE VENERABLE MAGAZINE WILL EVOLVE INTO CABLE CHANNEL AND ADVERTISING BEHEMOTH

Rocky Mountain News (RM) - Friday, June 12, 1998 By: Rebecca Cantwell Rocky Mountain News Staff Writer Bloomberg Business

News contributed to this report.

Edition: Final Section: Business Page: 1B

Word Count: 816

... site with about 30 million page views a month - and millions of cable and satellite television viewers in other nations, Boylan said.

`The advertisement will be customized for each culture and each language to be appropriate,' he said. `Nobody else can weave...

 $\dots$  of footprint that can enable an advertiser to reach all those different markets.''

The printed **TV** Guide may evolve over **time** into an entertainment magazine devoid of television listings and may grow into a full-size...

38/3,K/29 (Item 2 from file: 641)
DIALOG(R)File 641:Rocky Mountain News

(c) 2003 Scripps Howard News. All rts. reserv.

#### 07350043

# ADVERTISING OPPORTUNITIES PLENTIFUL IN TV INDUSTRY

Rocky Mountain News (RM) - WEDNESDAY DECEMBER 15, 1993

By: COURTNEY PRICE

Edition: FINAL Section: BUSINESS Page: 79A

Word Count: 516

... It is critical to find the best and most cost-effective ways to reach your customers that will produce the results you want to achieve.

If you decide to consider **TV** advertising, work with a **television** sales rep, a media buying service or an advertising agency that **targets** entrepreneurs. Consider using a media buying service, which provides expertise in buying various types of...

... money in the long run. Typically, media buying services purchase millions of dollars' worth of  ${f TV}$  time monthly and can obtain much better prices than you can.

Another way to save on...

38/3,K/30 (Item 3 from file: 641)

DIALOG(R) File 641: Rocky Mountain News

(c) 2003 Scripps Howard News. All rts. reserv.

#### 05545828

#### LOOK FOR NFL COMPROMISE ON SIGNAL SCRAMBLING

ROCKY MOUNTAIN NEWS (RM) - TUESDAY SEPTEMBER 4, 1990 By: NORM CLARKE ROCKY MOUNTAIN NEWS SPORTS COLUMNIST

Edition: FINAL Section: SPORTS Page: 50

Word Count: 623

The movement, which took root in California, targets Anheuser-Busch because it is the largest buyer of advertising time on sports television .

John Ziegler, owner of the Jackson's Hole chain in Denver, was among those infuriated...



(Item 1 from file: 701) 38/3, K/31DIALOG(R) File 701:St Paul Pioneer Pr Apr (c) 2003 St Paul Pioneer Press. All rts. reserv.

12740041

PEDIATRICIANS WANT ADS BANNED

St. Paul Pioneer Press (ST) - Thursday, February 9, 1995

Edition: Metro Final Section: Main Page: 4A

Word Count: 85

... pediatricians' group wants to ban alcohol and tobacco ads in all media, cut the commercial time allowed during children's TV programs and impose surcharges on TV advertisers who target youngsters. ``The American Academy of Pediatrics believes advertising directed toward children is inherently deceptive and exploits children under age 8,'' the 49,000- member organization said. American children see an estimated 360,000 TV ads before graduating from high school, including some 2,000 ads per year for beer...

(Item 1 from file: 702) 38/3,K/32

DIALOG(R) File 702: Miami Herald

(c) 2003 The Miami Herald Publishing Co. All rts. reserv.

10318285

DATA HARVESTERS RAISE PRIVACY ISSUES WITH WEB STRATEGY

Miami Herald (MH) - Sunday, November 14, 1999

By: MIKE HUDSON, Herald Washington Bureau

Edition: Final Section: Business Page: 2E

Word Count: 860

...who has bought Bulls clothing online.

This allows the Web sites to charge rates several times higher than television or newspapers for their advertising because the ads will be directed at a very specific audience .

Critics say consumers shouldn't be targeted without their permission, and that data companies' promise to allow consumers to opt out of...

(Item 1 from file: 703) 38/3, K/33

DIALOG(R) File 703:USA Today

(c) 2003 USA Today. All rts. reserv.

08642853

A new approach to TV viewing

USA TODAY (US) - MONDAY September 14, 1998

By: Julie Schmit

Edition: FINAL Section: MONEY Page: 10B

Word Count: 527

... bigger challenges, including those of a technical or marketing nature. Numerous ventures, including Your Choice TV and Time Warner's Full Service Network, have tried to do similar things and failed. That has...

... payoff is so big that companies keep trying. Almost every U.S. home has a **TV**, and viewers spend hours with them. TiVo is going after more than just viewers . It wants to get advertisers on board as well and begin to target specific ads to specific households.

port from Ginger D. Roberts

If successful, '`it will have a lot of value,'' says Gary Arlen...

38/3,K/34 (Item 2 from file: 703)

DIALOG(R) File 703:USA Today

(c) 2003 USA Today. All rts. reserv.

#### 08564901

Videoconferencing: Better sound, picture USA TODAY (US) - TUESDAY June 11, 1996

By: Keith L. Alexander

Edition: FINAL Section: MONEY Page: 05B

Word Count: 939

... up in a meeting room with a table and dinnerware. Across the table are cameras that capture movements. Three microphones are hidden underneath a table cloth. At the base of ...

... African-American and Hispanic communities.

In the past, Southwest's approach was to use mainstream advertising in media targeted to minorities. Beginning later this summer, Southwest will flood minority- targeted publications and radio and television stations advertisements geared to minority audiences . It has hired two minority-owned marketing firms, Siboney USA and King Group, both of...

(Item 3 from file: 703) 38/3, K/35

DIALOG(R) File 703:USA Today

(c) 2003 USA Today. All rts. reserv.

#### 08212074

# '96 DREAM TEAM, SELES' RETURN ELICIT SMILES

USA Today (US) - MONDAY July 31, 1995

By: Michael Hiestand

Edition: FINAL Section: SPORTS Page: 02C

Word Count: 606

... her retirement." And when CBS listened in to a microphoned official briefing players before the match , viewers heard " TV wants extra . time (for commercials ) - it's going to be quite awhile on changeovers."

But the bottom line, as CBS...

(Item 4 from file: 703) 38/3, K/36

DIALOG(R) File 703:USA Today

(c) 2003 USA Today. All rts. reserv.

#### 05562040

### MOVIE PROMOS MEET MASS MARKETING

USA Today (US) - TUESDAY November 6, 1990

By: Susan Spillman

Edition: FINAL Section: LIFE Page: 05D

Word Count: 440

#### ...Dick Tracy.

Theater trailers are effective marketing tools, but "theaters can't play all 40 movie trailers out at any one time," says Adam Fields, whose new company, Preview Tech, places the trailers in Circuit City stores. He adds that "the demographics of consumer electronics buyers

from 18 to 35 are a perfect match with moviegoers ."

are still the most effective way of selling a commercials movie ," says Rob Friedman, president of advertising and publicity for Warner Bros. But the rising cost of TV time has "us always looking for alternatives."

More of the latest:

- About 750,000 American history...

(Item 5 from file: 703) 38/3,K/37 DIALOG(R) File 703: USA Today (c) 2003 USA Today. All rts. reserv.

05054441

WHEN TV IMITATES LIFE 'THE PREPPIE MURDER' GOES PRIME TIME

USA Today (US) - FRIDAY TH September 22, 1989

By: Patty Rhule

Edition: FINAL Section: LIFE Page: 01D

Word Count: 1,181

... downbeat headlines - a built-in recognition potential - and serve them fare. When they come to TV , these up as more palatable prime- time stories often assume a television-friendly approach - championing a cause, sending a message, creating...

... he calls a "considerable" donation to a victims' rights fund in Levin's name.

The movie also points a well-aimed finger at the press. That's always an easy target , and a sure-fire audience pleaser. "All those banner headlines that took New York by storm - 'Rough Sex in the Park' - left an indelible...

(Item 1 from file: 704) DIALOG(R)File 704: (Portland) The Oregonian (c) 2003 The Oregonian. All rts. reserv.

09771036

FALL TV GETS GOING, AND SO DO CANDIDATES Oregonian (PO) - Monday, September 28, 1998 By: LAURA OPPENHEIMER - of the Oregonian Staff Edition: SUNRISE Section: LOCAL STORIES Page: B01 Word Count: 1,013

... Sizemore reserves air time soon.

Kitzhaber, the heavy favorite, had planned about \$41,000 of TV as of Wednesday. Sizemore had not scheduled any TV commercials .

Spending money wisely often means targeting specific audiences through mailings or choices of TV and radio shows, said Richard Manning, Sizemores campaign manager. Manning said the challenger is at...

... financial disadvantage to the incumbent but added that the Sizemore campaign probably still will buy TV time .

Watchful waiting

Candidates, advertising executives and campaign managers are waiting and watching to see several...

38/3,K/39 (Item 2 from file: 704)
DIALOG(R)File 704: (Portland) The Oregonian
(c) 2003 The Oregonian. All rts. reserv.

09562100

'SEINFELD' FINALE WILL SERVE AS GARDENBURGER'S ENTREE

Oregonian (PO) - Tuesday, March 3, 1998 By: JIM HILL of the Oregonian Staff

Edition: SUNRISE Section: BUSINESS Page: A01

Word Count: 779

... The timing's great.''

And, Rogers said, he agrees that the demographics of the ``Seinfeld'' audience `` matches up extremely well with Gardenburger's target population.''

NBC would not say who else is advertising during the final episode.

Gardenburger's television advertising campaign will begin airing May 4 with two of three animated commercials. The third...

... will run during May and June on NBC and on other main broadcast and cable **TV** networks. Spots are **scheduled** to run on such shows as ``ER,''
``Home Improvement,'' ``Touched by an Angel,'' ``Ellen,'' ``Spin...

38/3,K/40 (Item 3 from file: 704)
DIALOG(R)File 704: (Portland) The Oregonian
(c) 2003 The Oregonian. All rts. reserv.

07579119

CAMPAIGN COSTS STILL CAUSING MANY CONCERNS

Oregonian (PO) - SUNDAY, March 20, 1994

By: DAVID HESS - Knight-Ridder News Service

Edition: FOURTH Section: WIRE STORIES Page: A04

Word Count: 1,079

... spiraling costs of election contests were pushed up not only by the inflated price of **television time** and postage but also by the increasingly sophisticated use of both methods by candidates.

``For...

... have the opportunity to connect with voters in a very focused way, and we can **target** our **audiences**.''

That had led to cheaper costs per **ad** on **television** but greater overall costs because candidates in big media markets have to produce five or...

38/3,K/41 (Item 4 from file: 704)
DIALOG(R)File 704:(Portland)The Oregonian
(c) 2003 The Oregonian. All rts. reserv.

06623129

SEVERAL PORTLAND RADIO STATIONS TUNE OUT POLITICAL ADVERTISING

Oregonian (PO) - SATURDAY, May 2, 1992

By: BARNES C. ELLIS - of the Oregonian Staff

Edition: FOURTH Section: LOCAL STORIES Page: B04

Word Count: 421

... change was troubling because radio is the cheapest way for local candidates to reach an **audience** repeatedly. Newspaper and direct-mail **advertising** " **targets** the smartest part of the electorate a lot of **times**." Television is too expensive for many candidates.

While television stations are covered by the same laws...

... chief opponent in the mayoral race, state Rep. Vera Katz, has not purchased any radio **time**. However, she began purchasing **television time** on local stations this week. A campaign spokesman said ads are in the works.

38/3,K/42 (Item 1 from file: 706)
DIALOG(R)File 706: (New Orleans)Times Picayune
(c) 2003 Times Picayune. All rts. reserv.

#### 09522242

#### FUTURE FUZZY FOR DIGITAL TV

New Orleans Times Picayune (NO) - Thursday, January 22, 1998

By: RONETTE KING Business writer

Edition: THIRD Section: MONEY Page: C1

Word Count: 586

...t see us making more money just because the picture is better."

The first digital **TV** broadcasts are **scheduled** for the fall of this year on CBS, NBC, ABC and Fox stations in Atlanta...

... by then, the stations can continue standard and high-definition simulcasts beyond 2006.

As digital **television** offers more local programming choices, the additional channels will create niche markets and pockets of **viewers**, possibly appealing to advertisers looking for **targeted** markets, broadcast executives said.

Digital **TV offers** broadcasters and programmers more opportunity across the board, Smith said.

"We think if you build...

# 38/3,K/43 (Item 2 from file: 706)

DIALOG(R) File 706: (New Orleans) Times Picayune (c) 2003 Times Picayune. All rts. reserv.

#### 05628167

# MICROFILM COMPANY IN FUJI PROGRAM

New Orleans Times Picayune (NO) - TUESDAY May 8, 1990

Edition: THIRD Section: DD Page: D5

Word Count: 133

... in the country and the largest micrographics company in the Southeast, with 160 employees. It offers a range of film processing, supplies and equipment, and designs customized software for database management.

Southern Microfilm's **customers** include financial institutions, state and local government agencies, medical concerns and petrochemical

companies.

38/3,K/44 (Item 1 from file: 707)
DIALOG(R)File 707:The Seattle Times
(c) 2003 Seattle Times. All rts. reserv.

06016310

#### SOMETHING IN THE AIR AT KISW?

Seattle Times (SE) - Thursday March 28, 1991

By: KIT BOSS

Edition: FINAL Section: SCENE Page: F1

Word Count: 596

...for more popular stations.

The rumors gained credence when word leaked that KISW was buying  ${f TV}$  ads at times that target women - not the young men who represent a rock station's core audience .

Women do happen to be the target of Top 40-type formats, which play less...

38/3,K/45 (Item 2 from file: 707)
DIALOG(R)File 707:The Seattle Times
(c) 2003 Seattle Times. All rts. reserv.

05534780

# GAMES AT A GLANCE EVEN BEFORE

Seattle Times (SE) - Wednesday July 18, 1990 Edition: FINAL Section: SPORTS Page: B1 Word Count: 491

...schedules:

An event-by-event schedule for that evening and the next day. We'll preview key events, competitors and matchups. And we'll provide easy-to-use details on time, place and ticket availability.

# Television :

A daily chart will show exactly what is being broadcast live in an at-a

38/3,K/46 (Item 1 from file: 709)

DIALOG(R) File 709: Richmond Times-Disp.

(c) 2003 Richmond Newspapers Inc. All rts. reserv.

05025177

LOOKING FOR A QUIET PLACE TO GET AWAY FROM IT ALL? GO TO ALASKA

Richmond News Leader (VA) - May 9, 1989

By: Steve Clark

Edition: Metro Section: Area Page: 11

Word Count: 783

...12 million. Exxon gave them \$4 million.

"We'll use that money to buy newspaper ads, TV commercials and have a direct mail campaign. We will target the campaign in the 20 primary markets where the majority of our tourists come from -- mainly

the west coast, the west and the midwest.

"We would like to...

... the nation because we are going to place ads in USA Today and buy commercial time on some cable TV channels."

The first ads and commercials are expected to show up in about two weeks...

# 38/3,K/47 (Item 1 from file: 713)

DIALOG(R) File 713: Atlanta J/Const.

(c) 2003 Atlanta Newspapers. All rts. reserv.

#### 10130010

# THE LEDGER TURNER'S GROWING STAFF REFLECTS CABLE EXPANSION SLICE OF THE PIE: CABLE NIBBLES AWAY AT THE BROADCAST NETWORKS' MARKET SHARE.

Atlanta Journal-CONSTITUTION (AJ-CONSTITUTION) - Monday, May 10, 1999

By: Anne Y. Meyers; For the Journal-Constitution

Edition: Home Section: Business Horizon Page: E3

Word Count: 1,665

... we release are the ratings in the base of the homes that we serve."

Media buyers face a constantly changing medium each time they purchase television advertising.

"Cable is really very targeted and specific," says Lisa Garofolo, media supervisor with the Atlanta office of Media Edge, a...

#### 38/3,K/48 (Item 2 from file: 713)

DIALOG(R) File 713: Atlanta J/Const.

(c) 2003 Atlanta Newspapers. All rts. reserv.

#### 09690418

# CLINTON BRINGS DRUG CRUSADE TO ATLANTA CEREMONY KICKS OFF \$195 MILLION AD CAMPAIGN

ATLANTA Journal (ATLANTA Journal) - Thursday, July 9, 1998

Section: News Page: A01

Word Count: 393

...state's raging wildfires.

Beginning today in 75 major newspapers and on the four major TV networks tonight, parents and a target youth audience will be bombarded by provocative anti-drug ads produced gratis by some of Madison Avenue's premiere ad agencies. The goal is to hit the average family least four times a week either through TV, radio, newspapers, billboards or the Internet.

#### 38/3,K/49 (Item 3 from file: 713)

DIALOG(R) File 713: Atlanta J/Const.

(c) 2003 Atlanta Newspapers. All rts. reserv.

#### 08308069

#### Coca-Cola ad spending drops as company refines strategy

Atlanta Constitution (AC) - Saturday, November 4, 1995

By: Chris Roush STAFF WRITER Section: BUSINESS Page: F/3

Word Count: 367

That doesn't mean the Atlanta-based soft drink giant is downsizing its vaunted ad campaigns. Instead, the change signals Coca-Cola has gotten better at directing commercials toward specific target audiences, especially younger consumers more prone to watch TV during less expensive, non-prime-time hours, a Coca-Cola spokesman said.

Mention of the ad spending is expected to be...

38/3,K/50 (Item 4 from file: 713)
DIALOG(R)File 713:Atlanta J/Const.
(c) 2003 Atlanta Newspapers. All rts. reserv.

06175134

#### TIMELINE THE FIRST PICTURE SHOW 1896

Atlanta Constitution (AC) - Sunday June 23, 1991

By: Tom Chaffin

Section: DIXIE LIVING Page: M/2

Word Count: 734

... didn't work out. Vitascope's limited repertoire of films - shorts of dancers, staged boxing matches and such, all shot by Thomas Edison's company - couldn't sustain public interest in...

...in New Orleans lasted only three months. Entrepreneur Rock was forced to hit the road, films and projectors in hand, just like his competitors. By the time real movie theaters appeared in 1907, Vitascope and its "stores" were ancient history.

THE LAST REBELS WERE...

38/3,K/51 (Item 5 from file: 713)
DIALOG(R)File 713:Atlanta J/Const.
(c) 2003 Atlanta Newspapers. All rts. reserv.

05627106

IT'S SHAKEOUT TIME FOR REELING MAGAZINES
Atlanta Journal (AJ) - SUNDAY May 6, 1990
By: Melissa Turner Staff writer
Section: BUSINESS Page: H01
Word Count: 1,262

#### MEMO.

... are the best long-term print media investment. Advertisers already have shown disenchantment with big-ticket national magazines such as Time, People and TV Guide - where ad pages are off dramatically - and will be looking to target their message to the most affluent consumers in the biggest cities. Statistics show that readers...

... are the best long-term print media investment. Advertisers already have shown disenchantment with big-ticket national magazines such as Time, People and TV Guide - where ad pages are off dramatically - and will be looking to target their message to the most affluent consumers in the biggest cities. Statistics show that readers...

38/3,K/52 (Item 1 from file: 714)
DIALOG(R)File 714:(Baltimore) The Sun
(c) 2003 Baltimore Sun. All rts. reserv.

06587187

# STUDIOS FIND NEW MARKETING TOOLS

BALTIMORE EVENING SUN (BS) - Friday, March 27, 1992

By: San Francisco Chronicle

Edition: Final Section: Features Page: 12B

Word Count: 257

#### For example:

- \* The promotional effort for the Kevin Costner film "Dances with Wolves" concentrated on one of its target audiences -- American Indians -- with radio advertisements in several American Indian languages.
- \* To help sell its World War II bomber movie "Memphis Belle," Warner Brothers mailed promotions to World War II veterans, pilots and buyers of ...

...of a fantasy as "Beauty and the Beast."

With production costs averaging \$26 million per **film** -- nearly three **times** the cost in 1980 -- studios have too much at stake to leave the success of...

38/3, K/53 (Item 1 from file: 715)

DIALOG(R) File 715: Christian Sci. Mon.

(c) 2003 Christian Science Monitor. All rts. reserv.

09359127

#### BETTER CAMERA LENS COMES INTO FOCUS FOR HOLLYWOOD DREAMER

Christian Science Monitor (CH) - Friday, July 09, 1999

By: Gloria Goodale Arts and culture correspondent of The Christian Science Monitor

Edition: ALL Section: FEATURES, ARTS & LEISURE, HOLLYWOOD STORIES Page:

Word Count: 823

#### TEXT:

- ... to the objects (or people) to be filmed, and manually setting focal distances on the **camera**. Once **film** rolls and actors begin to move in unexpected ways, adjustments for proper focus are made...
- ... What I've invented is instant feedback, with regard to where the focus of the **film** camera is, at any given time," says the founder of Perfect Focused Lens Inc., his Vancouver, B.C.-based company. Manual...
- ... he says, noting that it works much like human vision. Diaconu has mounted two tiny video cameras on the film camera. "The two cameras act exactly like our eyes," he says. They create two ghostlike images visible to the camera operator. Simply put, "When the two images match up, the shot is in focus." It's not that nobody has tackled the need...

38/3,K/54 (Item 1 from file: 721)
DIALOG(R)File 721:Lexington Hrld.-Ldr.

(c) 2003 Lexington Herald-Leader. All rts. reserv.

10315060

COOKIES: COOL TOOL FOR WEB ADVERTISERS OR PRIVACY INVASION? Lexington Herald-Leader (LH) - Thursday, November 11, 1999 By: Mike Hudson Knight Ridder Washington Bureau Edition: Final Section: Main News Page: A3

Word Count: 980

...who has bought Bulls clothing online.

This allows the Web sites to charge rates several times higher than television or newspapers for their advertising because the ads will be directed at a very specific audience.

Critics say consumers shouldn't be targeted without their permission, and that data companies' promises to allow consumers to opt out of...

38/3,K/55 (Item 2 from file: 721)
DIALOG(R)File 721:Lexington Hrld.-Ldr.
(c) 2003 Lexington Herald-Leader. All rts. reserv.

07580110

# SO, WHO IS WATCHING YOU? DIRECT MARKETERS CAN KEEP TABS ON CONSUMERS BY WHAT ROADS YOU TAKE ON THE INFORMATION SUPERHIGHWAY

Lexington Herald-Leader (LH) - SUNDAY, March 20, 1994 By: TODD PACK HERALD-LEADER BUSINESS WRITER Edition: Final Section: Business Page: 16 Word Count: 1,872

... It would let viewers choose only those programs they want to watch -- a service called **video** -on-demand -- and that would let marketers **target** only the viewers most likely to buy their products.

Plumb said ads could be tied to the program being watched . If you order a movie , for example, you might get a discount on take-out pizza.

Rapp, the Lexington ad...

38/3,K/56 (Item 1 from file: 724)
DIALOG(R)File 724: (Minneapolis) Star Tribune
(c) 1996 Star Tribune. All rts. reserv.

06155059

ADVERTISERS FIND A 'DASH' OF COLOR PAYS PILLSBURY IS WOOING MINORITIES

STAR TRIBUNE (MS) - Monday, June 3, 1991

By: Mike Meyers, Staff Writer

Edition: METRO Section: MARKETPLACE Page: 01D

Word Count: 1,825

... are on the East, West and Gulf coasts, although Target stores did sneak in a TV commercial with passages of Spanish dialogue during last summer's Minneapolis Aquatennial. Target officials thought the motif of the commercials , which showed Hispanic customers in a parade, fit the occasion.

In New York City, a polyglot of people from...

... Yorkers ride past billboards for Air Nippon Airlines in English and in Japanese. A public **television** station sells air **time** for commercial programs presented in Japanese, Italian, Indian and Spanish.

In California and Texas, Target...

38/3,K/57 (Item 2 from file: 724)

DIALOG(R) File 724: (Minneapolis) Star Tribune (c) 1996 Star Tribune. All rts. reserv.

#### 05767099

3M PACKAGES TAKE ON NEW LOOK THANKS TO EYE-CATCHING ADVICE

STAR TRIBUNE (MS) - Sunday, September 23, 1990

By: Mike Meyers, Staff Writer

Edition: METRO Section: MARKETPLACE Page: 01D

Word Count: 1,434

...elements in each version, Perception Research discovered.

Volunteers in the research sat one at a **time** at a table, facing a **TV** monitor and a **video camera** was aimed at the person's eyes. The camera was attached to a nearby computer...

...light beam at the volunteer's face. Like an Army tank locking in on a target , the computer locks onto light reflections from the pupils of the eyes and follows them...

38/3,K/58 (Item 1 from file: 731)

DIALOG(R) File 731: Philad. Dly. News

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

#### 05014955

# SMILE, YOU'RE ON NIELSEN'S CAMERA

Philadelphia Daily News (DN) - THURSDAY June 1, 1989

By: Associated Press

Edition: PM Section: NATIONAL Page: 05

Word Count: 384

...that carried nearly \$25 billion in advertising last year.

Advertisers are demanding more proof of **viewership** and the networks are under more pressure to show that **advertising** is reaching its intended **targets**. Ratings are used to help set prices for commercial **time**.

Nielsen has been measuring national **TV** audiences with a ''people meter'' since 1987. The meter automatically records the channel a set...

# 38/3,K/59 (Item 1 from file: 733)

DIALOG(R) File 733: The Buffalo News

(c) 2003 Buffalo News. All rts. reserv.

#### 09690007

# \$195 MILLION ANTI-DRUG AD BLITZ BY GOVERNMENT MAKES ITS DEBUT

Buffalo News (BN) - Thursday, July 9, 1998

By: SANDRA SOBIERAJ - Associated Press

Edition: CITY Section: NEWS Page: A8

Word Count: 338

... Beginning today in 75 major newspapers, including The Buffalo News, and on the four major television networks tonight, parents and a target audience of those 9- to 18-years-old will be bombarded by provocative anti-drug ads produced at no charge by some of Madison Avenue's premier ad agencies. The effort aims to hit the average family at least four times a week through television, radio, newspapers, billboards or the Internet.

The nationwide government campaign is the 15th largest single...

38/3,K/60 (Item 1 from file: 734)
DIALOG(R)File 734:Dayton Daily News

(c) 2003 Dayton Daily News. All rts. reserv.

09589005

#### WHAT'S YOUR WORKPLACE BRAND?

Dayton Daily News (DA) - Monday, March 30, 1998

By: Jim Pawlak

Edition: CITY Section: SMARTMONEY Page: 11

Word Count: 556

...products did not. Sears recognized its problem and began emphasizing its softer side in prime- time TV and print ads targeting female shoppers . Topping calls this the "bullfighter's strategy"; "If you want to be a bullfighter, think...

38/3,K/61 (Item 2 from file: 734)

DIALOG(R) File 734: Dayton Daily News

(c) 2003 Dayton Daily News. All rts. reserv.

07148116

#### THE MOVIE GUIDE

Dayton Daily News (DA) - FRIDAY, May 28, 1993

Edition: CITY Section: GO! Page: 8

Word Count: 997

#### TEXT:

... Gun parody is as relentlessly stupid and nearly as hilarious as its predecessor. The specific **target** this **time** is the Rambo **movies**, with Topper Harley (Charlie Sheen) called out of retirement to rescue a rescue team in...

... of both her new high-rise apartment and her body is being monitored by hidden **video cameras**, and that the tenant (William Baldwin) she's sleeping with may be the culprit - and...

#### 38/3,K/62 (Item 1 from file: 736)

DIALOG(R) File 736: Seattle Post-Int.

(c) 2003 Seattle Post-Intelligencer. All rts. reserv.

07509004

#### CHANNEL ONE DEAL YIELDS BIG PROFITS OFF CLASSROOM TV

SEATTLE POST-INTELLIGENCER (SP) - SUNDAY, January 9, 1994

By: Robert Kubey

Edition: Final Section: P-I Focus Page: F1

Word Count: 1,071

...advertising each day along with a 10-minute news program.

In return, Whittle lends free video equipment, typically worth \$30,000 to \$50,000. This enables Channel One to sell a hational...

...on Channel One because it gives them a captive audience.

Knowing that nearly the entire audience is between the ages of 13 and 17 makes it that much easier to tailor ads for optimal impact.

And unlike TV ads in the home, Channel One guarantees advertisers

complete freedom from competitors' messages - Mars candy need...

38/3,K/63 (Item 2 from file: 736)

DIALOG(R) File 736: Seattle Post-Int.

(c) 2003 Seattle Post-Intelligencer. All rts. reserv.

06095001

MUSIC INDUSTRY MEANS BUSINESS THIS WEEKEND

SEATTLE POST-INTELLIGENCER (SP) - FRIDAY April 5, 1991

By: Gene Stout P-I Pop Critic

Edition: FINAL Section: What's Happening Page: 5

Word Count: 986

... of general manager Beau Phillips' departure late last month and the station's purchase of **TV ads** at **times** that **target** women, rather than the young males who form KISW's primary **audience**.

KISW, which went on the air in 1950, celebrates its 20th anniversary as a rock...

38/3,K/64 (Item 3 from file: 736)

DIALOG(R) File 736: Seattle Post-Int.

(c) 2003 Seattle Post-Intelligencer. All rts. reserv.

05715041

ALAN YOUNG FINDS SCROOGE JUST DUCKY

SEATTLE POST-INTELLIGENCER (SP) - FRIDAY August 3, 1990

By: Jamie Portman Southam News

Edition: FIRST Section: What's Happening Page: 19

Word Count: 423

... years old, his own Emmy award-winning U.S. TV show, four successful CBS seasons matching wits with a talking horse in the ''Mr. Ed'' series, and a starring role in a cult science-fiction favorite, the 1960 MGM movie ''The Time Machine .''

But Scrooge McDuck is something special.

''I love doing Scrooge,'' says Young, moving effortlessly into...

38/3,K/65 (Item 1 from file: 738)

DIALOG(R) File 738: (Allentown) The Morning Call

(c) 2003 Morning Call. All rts. reserv.

10136088

CHICAGO PUT THE ROAR IN THE ROARING '20S

Morning Call (Allentown, PA) (MC) - Sunday, May 16, 1999

By: WENDY E. SOLOMON, The Morning Call

Edition: SECOND Section: NATIONAL Page: A01

Word Count: 4,380

CAPTION:

...1923

National Women's Party vows to get Equal Rights Amendment passed.

Kodak introduces home movie equipment .

Neon advertising signs appear.

Time magazine is published.

Jelly Roll Morton makes his first records in Chicago.

President Harding dies...

...Dancer Isadora Duncan killed in freak accident, long scarf caught in car wheel.
Boxing re- match between Dempsey and Tunney. Tunney wins again.
New York Yankees baseball slugger Babe Ruth hits...Blue (Has Anybody Seen My Gal?)
"If You Knew Susie, Like I Know Susie
"Sleepy Time Gal"
AT THE MOVIES
"Charley's Aunt" with Syd Chaplin
WHAT PEOPLE WERE READING
" The Great Gatsby"
" So Big...

38/3,K/66 (Item 1 from file: 741)
DIALOG(R)File 741: (Norfolk)Led./Pil.
(c) 2003 Virg.-Pilot/Led.-Star. All rts. reserv.

07860005

FOR FEDERAL FUNDING OF PUBLIC TELEVISON
VIRGINIAN-PILOT (Norfolk, VA) (VP) - Monday, December 26, 1994
By: ERVIN S. DUGGAN
Edition: FINAL Section: FRONT Page: A12
Word Count: 831

... 500 channel universe,'' it's important to remember a few important facts.

Only noncommercial public television addresses its viewers as citizens - as complete human beings - and not merely as targets for commercials . And at a time when `tabloid television '' seems to be taking over the airwaves, public television may be our last, best hope for television that takes its mission, and its audience...

38/3,K/67 (Item 2 from file: 741)
DIALOG(R)File 741:(Norfolk)Led./Pil.
(c) 2003 Virg.-Pilot/Led.-Star. All rts. reserv.

07281040

`MALICE' IS A CONFUSING MESS OF A MOVIE
VIRGINIAN-PILOT (Norfolk, VA) (VP) - Friday, October 8, 1993
By: Tamar Anitai, Teenology movie reviewer
Edition: FINAL Section: DAILY BREAK Page: B5
Word Count: 350

... of profanity, there were some graphic medical procedures, fights and a bit of skin.

``Malice'' targets a prestigious, mature audience. The suspenseful, adventuresome previews are misleading and are about as exciting as the movie gets. Had I not been paid to see this movie, I would have demanded a refund. I left with a feeling of malice toward the movie and myself for wasting my time.

38/3,K/68 (Item 1 from file: 743)
DIALOG(R)File 743: (New Jersey)The Record
(c) 2003 No.Jersey Media G Inc. All rts. reserv.

07694081

GAME, SET, PROFITSMAHWAH TOURNAMENT A SHOWCASE FOR SPONSORS
Record (Northern New Jersey) (RE) - WEDNESDAY, July 13, 1994

By: NANCY J. KIM, Staff Writer

Edition: All Editions Section: BUSINESS Page: c01

Word Count: 809

... where tournament signs abound) for a test drive or car service and get two free tickets . Buy 10 frozen Minute Maid products and get a ticket to Wednesday night's matches .

To sweeten the promotional pot, Korff throws advertising spots into the sponsorship packages. He owns all the **television time** reserved for the tournament, so companies do not have the expense of commercial advertising on...

```
?show files;ds
File 13:BAMP 2003/Mar W4
         (c) 2003 Resp. DB Svcs.
      75:TGG Management Contents(R) 86-2003/Mar W4
File
         (c) 2003 The Gale Group
        Items
                Description
Set
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
        99081
S1
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
        10555
S2
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL) () MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
                S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
s3
         3128
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
             RIST?)
                S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?)(2W)(CLIP? OR PRESENTA-
S4
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
                 (MOVIE? OR FILM? OR VIDEO?)(3N)(PROJECTOR? OR EQUIPMENT OR
S5
             MACHINE OR CAMERA?)
                 (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
S6
         2172
             DULE? OR TIME?)
S7
            0
                S4 (3S) S5
           20
                S4 (3S) S6
S8
S9
           14
                S4(S)S6
                S8 (3S) TICKET?
S10
            0
S11
            0
                S7 OR S10
            0
                S11 NOT PY>1999
S12
            0
S13
                RD (unique items)
            0
S14
                NCNINC()COM
            0
                RD (unique items)
S15
            0
                S2 AND S15
S16
            1
                S1(S)S5(S)S6
S17
            1
                S17 NOT PY>1999
S18
            1
                RD (unique items)
S19
            1
                S19 NOT S13
S20
                S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-
          421
S21
             ) (MOVIE? OR FILM))
                S21(15N) (TICKET? ?) (3N) (PURCHASE OR PURCHASED OR BOUGHT OR
            n
S22
             BUY OR SOLD)
                S6(2S)S21
S23
            6
            4
                 S23 NOT PY>1999
$24
            4
                RD (unique items)
S25
                 S2(15N) (MOVIE? OR FILM OR VIDEO?) (5N) (BEING() (SHOWN OR PLA-
            0
S26
             YED OR WATCHED OR PROJECTED OR STREAMED))
            0
                RD (unique items)
S27
S28
           24
                S8:S9 OR S19 OR S25
                RD (unique items)
           23
S29
                                                              Considered all
                S29 NOT PY>1999
           20
S30
?t30/3,k/all
               (Item 1 from file: 13)
 30/3, K/1
DIALOG(R) File 13:BAMP
(c) 2003 Resp. DB Svcs. All rts. reserv.
                    02258805 (USE FORMAT 7 OR 9 FOR FULLTEXT)
01146861
Targeted advertising gets across the NAPA message
(The objectives of NAPA's advertising plan is to protect its brand name and
```

build business; female customers are one target market)

Aftermarket Business, v 109, n 12, p 26-27

December 1999

DOCUMENT TYPE: Journal ISSN: 0892-1121 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT:

ABSTRACT:

...has 70 distribution centers across eight regions in the US and within each region, an Ad Council has been formed that determines the type of advertising to be used. NAPA also targets female customers by in magazines, such as in "People," and buying time on advertising television broadcasts of events such as the Miss America Pageant.

(Item 2 from file: 13) 30/3, K/2

DIALOG(R) File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

02043892 (USE FORMAT 7 OR 9 FOR FULLTEXT) 01128740

Use All the Arrows in Your Quiver

(When marketing over the Internet it is important to focus on getting visitors, registering visitors, and getting those visitors to purchase something)

Article Author(s): Butkus, R T

DM News, v 21, n 23, p 20

June 21, 1999

DOCUMENT TYPE: Journal ISSN: 0194-3588 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 945

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...in their quiver and inventing new ones to boot.

television , drive down the freeway or One need only to watch prime- time pick up a magazine or daily newspaper to see the...

...that e-commerce companies are taking in the media milieu. It does not stop with advertising by any means. Targeted direct mail, outbound telemarketing, DRTV, co-op mailings, event marketing, cross- category promotions are all being used with great success by the best e-marketers.

This increase in...

(Item 3 from file: 13) 30/3, K/3

DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01787857 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Television Station Acceptance of AIDS Prevention PSAs and Condom

Advertisements. Part 1 of 3

(Television stations are more likely to accept public service announcements regarding AIDS if the content is very generic and downplays sex and illegal drug use)

Article Author(s): Abernethy, Avery M; Wicks, Jan LeBlanc

Journal of Advertising Research, v 38, n 5, p 53-57

September 1998

DOCUMENT TYPE: Journal ISSN: 0021-8499 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2165

ABSTRACT:

...the influences on their acceptance/rejection decisions. There are three

critical success factors for AIDS television campaigns. First, they should motivate changes in individual behavior to reduce AIDS transmission. Second, the ads must be successfully distributed to the right target audience. Third, a sustained effort to communicate AIDS public-health information should be made. The study...

...are more willing to accept all three types of AIDS information (condom ads with the **TV** time being bought by the condom maker, condom or safe sex ads, and general AIDS awareness...

30/3,K/4 (Item 4 from file: 13)

DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01107032

01814452 (USE FORMAT 7 OR 9 FOR FULLTEXT)

# Television Station Acceptance of AIDS Prevention PSAs and Condom Advertisements, Part 2 of 3

(Television stations are more likely to accept public service announcements regarding AIDS if the content is very generic and downplays sex and illegal drug use)

Article Author(s): Abernathy, Avery M; Wicks, Jan LeBlanc

Journal of Advertising Research, v 38, n 5, p 53-57

September 1998

DOCUMENT TYPE: Journal ISSN: 0021-8499 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2687

#### ABSTRACT:

...the influences on their acceptance/rejection decisions. There are three critical success factors for AIDS **television** campaigns. First, they should motivate changes in individual behavior to reduce AIDS transmission. Second, the **ads** must be successfully distributed to the right **target audience**. Third, a sustained effort to communicate AIDS public-health information should be made. The study...

...are more willing to accept all three types of AIDS information (condom ads with the **TV** time being bought by the condom maker, condom or safe sex ads, and general AIDS awareness...

30/3,K/5 (Item 5 from file: 13)

DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01105272 01776857 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Alternate Sources: Making the Trip Worthwhile, Part 1 of 2

(Article looks at plethora of sources other than direct mail and newsstand, ranging from mundane insert cards to the Web, for magazine publishers)

CM/Circulation Management, p 32-42

December 1998

DOCUMENT TYPE: Journal ISSN: 0888-8191 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 4277

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...cost-effectively.

There are publishers who are choosing not to market their magazines during their **TV** programs. **Time** Inc., for instance, has not aired subscription spots during NewsStand since the program's June...

...Other circulators say they're eager to test the waters, but have trouble securing air time on the TV shows of their own titles.

But where publishers are marketing magazines in conjunction with branded...

...Trend Television and Hot Rod TV programs, which air on The Nashville Network. "That's kind of breakthrough, because when we've run those same commercials outside of our television shows, on other targeted networks, we haven't been able to make them work," says Borchetta.

Having your own...

30/3,K/6 (Item 6 from file: 13)

DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01095736 01656349 (USE FORMAT 7 OR 9 FOR FULLTEXT)

# The Customer Service Process

(Companies need to be aware of customer service as it offers one of the most important edges in the market; article discusses the role of interactive advertising in customer service)

Business Line (India), p na

July 16, 1998

DOCUMENT TYPE: Journal ISSN: 0971-7528 (India) LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3465

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...and telephone companies also have the potential to deliver one-on-one marketing communications. Thus advertising will be targeted at and delivered to specific viewers or groups based on demographic profiles. The value proposition of the ad on interactive television will be quite different from that of broadcast television .

Interactive **television** networks will make it possible to deliver programming at the request of the **viewer**. Thus the network will allow the service provider to deliver **advertising** that is **targeted** to specific **viewers** or groups based on their demographic profiles. How will the value of the interactive **television** ad be determined?

Currently the value of an advertising time slot is directly related to...

 $\dots$ guarantees an exceptionally large audience to the advertisers. This model will likely persist for broadcast **television** .

The value of advertising **time** for interactive **television** networks will have no direct link to program popularity but rather to the demographic profile...

...overall viewing time of the target audience. High-quality programming will continue to attract large **audiences**, but it only has value to the advertiser when members of the advertiser's **target audience** view the program. In summary, mass media **advertising** is a passive activity while the Web and potentially interactive **television** engage in proactive promotion. Although the overall value of proactive advertising is a big concern...

30/3,K/7 (Item 7 from file: 13) DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

#### Freemail Becomes a Web Staple

(Freemail offers portability, privacy, permanence, power and simplicity to users, many of whom have e-mail addresses as well, and those seeking to use freemail should look for a service having compose-and-send functions, attachments, and a mailbox)

Article Author(s): O'Leary, Mick Online Magazine, v 22, n 5, p 75-76

September 1998

DOCUMENT TYPE: Journal ISSN: 0146-5422 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 1563

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...involving grand but unfulfilled hopes, relentless innovation, and overpriced properties. It's occurring in Web time --like regular business filmed with timelapse photography, and then shown at the fastest possible speed.

The world first heard of freemail...

...the same. Subscribers fill out a detailed, sometimes lengthy questionnaire, which is the basis for targeted advertising, matched to the member's interests with a precision impossible with general, open Web site ads, or indeed almost any other kind of advertising.

FreeMark shut down at the end of 1996, with an estimated 20,000...

30/3, K/8 (Item 8 from file: 13)

DIALOG(R) File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01056326 01177352 (USE FORMAT 7 OR 9 FOR FULLTEXT)

The Once and Future Web: Scenarios for Advertisers (Part 2 of 2 parts)

(Advertising's importance to the Web)
Article Author(s): McDonald, Scott C

Journal of Advertising Research, v 37, n 2, p 21-28

March 1997

DOCUMENT TYPE: Journal ISSN: 0021-8499 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3016

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...Scenario #5: Ads get detached from media

Traditionally, ads have been embedded in media: an **ad** is inserted into a specific **TV** program or magazine as a means of finding its **target audience**. However, the developments in base and superstructure discussed above make it likely that this traditional...

...problems, aggregate ad revenue per Web user is still higher than was true for cable **TV** at a comparable **time** in its growth trajectory. Amidst this scenery of change and dynamism, it is possible to...

30/3,K/9 (Item 9 from file: 13)

DIALOG(R) File 13:BAMP

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01059065 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Strategic 'All-Encompassing Philosophy' Integral To Facility Marketing

(Every employee is involved in marketing a facility; facilities won't necessarily benefit from advertising)

Article Author(s): Waddell, Ray

Amusement Business, p 3,25

June 16, 1997

DOCUMENT TYPE: Journal ISSN: 0003-2344 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 1112

### ABSTRACT:

... the budget. Newspapers are effective for promoting specific events, an on-sale date, or any time a quick response is desired. Television and radio have a broad audience and can also be very targeted . Meanwhile, promotions encourage involvement and they tend to be specific to an initiative, event, or strategy. Public...

(Item 10 from file: 13) 30/3, K/10

DIALOG(R) File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01020493

00807724 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TV AND RADIO THE TOOLS TO CHANGE RETAIL IMAGE

(Home improvement chains are using unique radio and TV ads to shape their images and distinguish themselves from competition)

Article Author(s): Kelly, Joseph M Home Improvement Market, p 62-63+

September 1996

DOCUMENT TYPE: Journal ISSN: 8755-254X (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 993

(USE FORMAT 7 OR 9 FOR FULLTEXT)

# TEXT:

... Highway Patrol.

According to Mark Mollico, 84 Lumber's director of marketing, professionals have no time to watch television . D-i-yers do. "We're targeting pick-up truck customers," he says. "Men aged 25-54."

Though print advertising remains the preferred vehicle for generating sales, television and radio have a far greater impact on a store's image. This spring, Hechinger...

(Item 11 from file: 13) 30/3, K/11

DIALOG(R)File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

00804830 (USE FORMAT 7 OR 9 FOR FULLTEXT) 01005578

Does TV Advertising Really Affect Sales? The Role of Measures, Models, and Data Aggregation: Part 2 of 2 parts

(Study indicates that aggregating data over time and households may create a false impression of advertising having a statistically significant effect on sales)

Sear Report from Ginger D. Roberts

Article Author(s): Tellis, Gerard J; Weiss, Doyle L

Journal of Advertising, v 24, n 4, p 7-12

Fall 1995

DOCUMENT TYPE: Journal ISSN: 0091-3367 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2733

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...contain great variance in exposure levels across panelists and across time within a brands' advertising **schedule**. Suppose individual **TV** exposures do not affect individual brand choices. In that case, aggregate **advertising** levels may relate to aggregate sales because managers **target** heavy **buyers** with more GRPs, or because managers increase **advertising** activity during the peak season. In general, data aggregation inflates covariation, leading to problems of...

30/3,K/12 (Item 12 from file: 13)

DIALOG(R) File 13:BAMP

(c) 2003 Resp. DB Svcs. All rts. reserv.

01000233 00725493 (USE FORMAT 7 OR 9 FOR FULLTEXT)

COMPETITIVE CLUTTER IN NETWORK TELEVISION ADVERTISING: CURRENT LEVELS AND ADVERTISER RESPONSES

(Rival messages can cut retention of information from TV ads, cause confusion among consumers)

Article Author(s): Kent, Robert J

Journal of Advertising Research, v 35, n 1, p 49-57

January 1995

DOCUMENT TYPE: Journal ISSN: 0021-8499 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3797

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...media environment are presented for new and mature brands. These responses involve changes to common ad targeting, creative, media, and research practices.

Consumers often encounter ads for directly competing brands within television programs. For example, viewers might encounter ads for three pain relievers or four similar import autos during an hour...

...to increase ad effectiveness in the current environment. Analysis of a larger sample of network **television time** was made possible through the use of data from Competitive Media Reporting's automated ad...

30/3,K/13 (Item 1 from file: 75)

DIALOG(R) File 75:TGG Management Contents(R)

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00222399 SUPPLIER NUMBER: 54624803 (USE FORMAT 7 FOR FULL TEXT)

What's a Media Buyer to Do? >BY Joe Mandese.

American Demographics, ISSN 0163-4089, NA

Feb, 1999

ISSN: 0163-4089 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 912 LINE COUNT: 00076

on the basis of pure audience reach, without distinguishing between such qualitative issues as prime- time or daytime, cable or broadcast TV , their results favored cheaper options, such as cable and syndicated

And those results were...

...the first to begin buying media based on the composition of "loyal" viewers in various TV schedules . DDB's system, known as OnCore, uses Nielsen data to find which target viewers watch three out of four episodes of regularly scheduled programs, and places ads to reach more of those viewers .

TN Media has developed a more sophisticated system that factors in loyalty, attentiveness, and the "holding power" of a show, which is represented by the amount of time target viewers spend watching it. TN also inputs variables such as clutter (the amount of advertising time contained in a TV program), as well as research on viewer attitudes toward specific program genres.

And recently, Nielsen Media Research introduced a syndicated system called...

30/3,K/14 . (Item 2 from file: 75)

DIALOG(R) File 75:TGG Management Contents(R)

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SUPPLIER NUMBER: 53914746 (USE FORMAT 7 FOR FULL TEXT)

What's a Media Buyer to Do?

MANDESE, JOE

American Demographics, 21, 2, 32(1)

Feb, 1999

ISSN: 0163-4089 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 957 LINE COUNT: 00079

on the basis of pure audience reach, without distinguishing between such qualitative issues as prime- time or daytime, cable or broadcast TV , their results favored cheaper options, such as cable and syndicated programs.

And those results were...

...the first to begin buying media based on the composition of "loyal" viewers in various TV schedules . DDB's system, known as OnCore, uses Nielsen data to find which target viewers watch three out of four episodes of regularly scheduled programs, and places ads to reach more of

TN Media has developed a more sophisticated system that factors in loyalty, attentiveness, and the "holding power" of a show, which is represented by the amount of time target viewers spend watching it. TN also inputs variables such as clutter (the amount of advertising contained in a TV program), as well as research on viewer attitudes toward specific program genres.

And recently, Nielsen Media Research introduced a syndicated system called...

30/3, K/15(Item 3 from file: 75)

DIALOG(R) File 75:TGG Management Contents(R)

(c) 2003 The Gale Group. All rts. reserv.

(USE FORMAT 7 FOR FULL TEXT) 00213572 SUPPLIER NUMBER: 20965436 The once and future Web: scenarios for advertisers. (Special Issue: Research Untangles the World Wide Web)

McDonald, Scott C.

Journal of Advertising Research, v37, n2, p21(8)

March-April, 1997

ISSN: 0021-8499 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 6029 LINE COUNT: 00481

Traditionally, ads have been embedded in media: an ad is inserted into a specific TV program or magazine as a means of finding its target audience. However, the developments in base and superstructure discussed above make it likely that this traditional...problems, aggregate ad revenue per Web user is still higher than was true for cable TV at a comparable time in its growth trajectory. Amidst this scenery of change and dynamism, it is possible to...

30/3,K/16 (Item 4 from file: 75)
DIALOG(R)File 75:TGG Management Contents(R)
(c) 2003 The Gale Group. All rts. reserv.

00200630 SUPPLIER NUMBER: 18259796 (USE FORMAT 7 FOR FULL TEXT)

Efficient public investment in telecommunications infrastructure. (Special Issue: Public Utilities Regulation)

Selwyn, Lee L.

Land Economics, v71, n3, p331(12)

August, 1995

ISSN: 0023-7639 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 7484 LINE COUNT: 00661

as to whether video display technology has even advanced to the point where it can match the quality, clarity, and brightness achievable through conventional film projection, even at the \$100,000 price level for contemporary video projection equipment suitable for commercial theater use that Pacific has estimated. (37) Second, even if this threshold requirement were fully satisfied, it is not at all apparent why real-time transmission of films is required. If a theater were to invest the capital to acquire the video projection equipment, it could just as easily use distribution media such as videotape or laser disk for...

30/3,K/17 (Item 5 from file: 75)
DIALOG(R)File 75:TGG Management Contents(R)
(c) 2003 The Gale Group. All rts. reserv.

00173303 SUPPLIER NUMBER: 16009286 (USE FORMAT 7 FOR FULL TEXT) Branch merchandising enhances communication and image.

Morrall, Katherine

Bank Marketing, v26, n5, p49(8)

May, 1994

ISSN: 0888-3149 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 2928 LINE COUNT: 00235

... says the systems can even send different messages for each branch, allowing banks to better **target** their **promotions** to their market.

Another attraction of electronic merchandising is that it captures **customers** attention and can diminish the perceived **time** spent waiting in lines. **Television** monitors are usually placed behind teller lines or in areas where customers spend a lot...

30/3,K/18 (Item 6 from file: 75)
DIALOG(R)File 75:TGG Management Contents(R)
(c) 2003 The Gale Group. All rts. reserv.

00154695 SUPPLIER NUMBER: 13528002 (USE FORMAT 7 FOR FULL TEXT)
Corporate advertising review: spending sags in 1991. (includes related article)

Gill, Gail Stoorza; Cerasoli, Bob

Public Relations Journal, v48, n10, p26(6)

Oct, 1992

ISSN: 0033-3670 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 2402 LINE COUNT: 00196

... and magazines (up 21.3%). The most dramatic percentage gains in spending during that same **time** period were on cable network **TV** (up nearly 300%) and syndicated **TV** (up nearly 400%). This reflects the continuing trend of shifting corporate **advertising** messages to media with specific programming that more effectively **targets** business niche

Unlike corporate advertising, which tends to build awareness of the company behind the products, association advertising is generally...

30/3,K/19 (Item 7 from file: 75)
DIALOG(R)File 75:TGG Management Contents(R)
(c) 2003 The Gale Group. All rts. reserv.

00152404 SUPPLIER NUMBER: 12085879 (USE FORMAT 7 FOR FULL TEXT)

Don't forget Latin America. (marketing products in Latin America) (includes related article)

Martinez, Jon I.; Quelch, John A.; Ganitsky, Joseph Sloan Management Review, v33, n2, p78(15)

Wntr, 1992

ISSN: 0019-848X LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 7328 LINE COUNT: 00777

... regulated, and the rules differ from one country to another.

In Mexico, for example, all **television** advertising **time** is sold through a government agency, while Peru requires that all advertising be produced locally...

...cannot be used efficiently for consumer durables, but automobile marketers in Mexico have found that **television advertising** on satellite-delivered channels does reach the **target audience**.

Many forms of consumer **promotion** cannot be used yet. Coupon redemption systems involving retailers are only gradually emerging. On-pack

30/3,K/20 (Item 8 from file: 75)

DIALOG(R)File 75:TGG Management Contents(R) (c) 2003 The Gale Group. All rts. reserv.

00146092 SUPPLIER NUMBER: 11649343 (USE FORMAT 7 FOR FULL TEXT)
Corporate advertising in America: a review of published studies on use,
measurement, and effectiveness.

Schumann, David W.; Hathcote, Jan M.; West, Susan

Journal of Advertising, v20, n3, p35(22)

Sept, 1991

ISSN: 0091-3367 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 8567 LINE COUNT: 00880

... and some were even pared to 10 second spots because of the increased cost of **television** advertising **time** (Brouillard 1983).

The results of two further studies suggest that the print media may

# have...

...the 1970's and 1980's. Historically, the medica selected was a function of the audience targeted (Davids 1986). Network and spot television advertisements have generally not been as target specific as advertising placed in consumer magazines. Advertisements placed in consumer magazines can be directed to specific groups, depending on the focus of...

...an almost revolutionary state with new media sources appearing regularly. With the advent of cable **television** and novel new ways to **target audiences** for **advertising**, it seems impossible to predict any specific trends in media selectionand spending. In general, it...

```
?show files;ds
File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Feb
         (c) 2003 Info. Sources Inc
                Description
        Items
Set
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
        12965
S1
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
S2
         1173
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL) () MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
                S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
S3
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
             RIST?)
                S3(15N)(MOVIE? OR (AUDIO? OR VIDEO?)(2W)(CLIP? OR PRESENTA-
S4
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
                 (MOVIE? OR FILM? OR VIDEO?)(3N)(PROJECTOR? OR EQUIPMENT OR
S5
             MACHINE OR CAMERA?)
                (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
S6
             DULE? OR TIME?)
                S4(3S)S5
S7
            0
                S4(3S)S6
            0
S8
                S7 OR S8
            0
S9
            0
                S4(S)S6
S10
            0 .
                S8(3S)TICKET?
S11
            0
                S7 OR S10
S12
                S11 NOT PY>1999
            0
S13
            0
                RD (unique items)
S14
                NCNINC()COM
            0
S15
             0
                RD (unique items)
S16
             0
                S2 AND S15
S17
                S1(S)S5(S)S6
             0
S18
             0
                S14 AND S17
S19
             0
                 S17 NOT PY>1999
S20
             0
                 RD (unique items)
S21
             0
                 S19 NOT S13
S22
                 S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-
S23
             ) (MOVIE? OR FILM))
                 S21(15N)(TICKET? ?)(3N)(PURCHASE OR PURCHASED OR BOUGHT OR
S24
              BUY OR SOLD)
                 S6(2S)S21
S25
            15
                 S23 NOT PY>1999
S26
                 RD (unique items)
S27
                 S2(15N)(MOVIE? OR FILM OR VIDEO?)(5N)(BEING()(SHOWN OR PLA-
S28
              YED OR WATCHED OR PROJECTED OR STREAMED))
                 RD (unique items)
S29
                 S8:S9 OR S19 OR S25
S30
                                                                  Considered all
                 RD (unique items)
             0
S31
                 S29 NOT PY>1999
S32
?t27/3,k/all
 27/3,K/1
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
 (c)2003 Info.Sources Inc. All rts. reserv.
                  DOCUMENT TYPE: Review
00118785
```

00116785 DOCOMENT TITE. ROTTON

PRODUCT NAMES: Design Elements (771716); Franklin Gothic Heavy (771724); Adobe Photoshop (213756)

TITLE: Web Themes: Use clip art, color, and type to build your brand

AUTHOR: Green, Chuck

SOURCE: Home Office Computing, v17 n8 p99(1) Aug 1999

ISSN: 0899-7373

HOMEPAGE: http://www.smalloffice.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating

REVISION DATE: 20010730

...use of Adobe Systems' Adobe Photoshop, these icons can be squeezed, stretched, and twisted into customized shapes. Franklin Gothic Heavy offers big, bold, dark type, which is certain to attract attention. Another hint is offered: users should try the new...

27/3,K/2

DIALOG(R) File 256: SoftBase: Reviews, Companies & Prods. (c) 2003 Info. Sources Inc. All rts. reserv.

00116893

DOCUMENT TYPE: Review

PRODUCT NAMES: MP3 (839914); RealSystem Advertising Application (754064); RealSystem G2 (703443)

TITLE: RealNetworks Struts Its Stuff at Conference

AUTHOR: Caulfield, Brian

SOURCE: Internet World, v5 n18 p7(1) May 10, 1999

ISSN: 1097-8291

HOMEPAGE: http://www.iw.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010330

MP3, RealNetworks' RealSystem Advertising Application, which integrates with RealNetworks' RealSystem G2 media servers, operates with ad server software from NetGravity and Engage. The tool will allow ad management services, including DoubleClick, MatchLogic, and Real Media to place targeted, TV- type commercials and banners in streaming media clips. RealNetworks' competitors include streaming software from Microsoft and Apple Computer, but...

27/3,K/3

DIALOG(R) File 256: SoftBase: Reviews, Companies & Prods. (c) 2003 Info Sources Inc. All rts. reserv.

00116768

DOCUMENT TYPE: Review

PRODUCT NAMES: VoiceXpress Plus (712914)

TITLE: Here's a telling tale of voice recognition gender-bending

AUTHOR: Breeden, John, II

SOURCE: Government Computer News, v18 n3 p33(1) Feb 8, 1999

ISSN: 0738-4300

HOMEPAGE: http://www.gcn.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating REVISION DATE: 20020930

...the many problems he found in the review, the reviewer suggested that perhaps his voice type does not match one of the standardized voice range buttons VoiceXpress Plus offers users when configuring and `training' the software. After changing the setting to that of a...

# 27/3,K/4

DIALOG(R) File 256: SoftBase: Reviews, Companies & Prods. (c) 2003 Info. Sources Inc. All rts. reserv.

00113732 DOCUMENT TYPE: Review

PRODUCT NAMES: DiskJockey 98 Windows 9x (735221)

TITLE: Master of Your File Domain

AUTHOR: Hollander, Geoff

SOURCE: Home Office Computing, v17 n1 p30(1) Jan 1999

ISSN: 0899-7373

HOMEPAGE: http://www.smalloffice.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: B

REVISION DATE: 20000930

...feature of DiskJockey is the ability to view the contents of just about any document type without having to open the host application, a universal preview mode of sorts. The window can be customized to display a wide range of document information, and a the toolbar provides access to...

# 27/3,K/5

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods. (c) 2003 Info.Sources Inc. All rts. reserv.

00106136 DOCUMENT TYPE: Review

PRODUCT NAMES: SPSS 8.0 Windows 95 & NT (035602)

TITLE: Stats for the Pros

AUTHOR: Simon, Barry

SOURCE: PC Magazine, v17 n5 p76(1) Mar 10, 1998

ISSN: 0888-8509

HOMEPAGE: http://www.pcmag.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010530

...help elements that make data analysis easier for the user. For those who want to **customize** colors in a table or add dialog boxes, SPSS **offers** a Basic- **type** language scripting feature. The program includes a color-coded script editor with a debugger, and...

Search Report from Ginger D. Roberts

27/3,K/6

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.

(c) 2003 Info. Sources Inc. All rts. reserv.

00104723

DOCUMENT TYPE: Review

PRODUCT NAMES: Scenario 1.0 Windows 95 & NT (663441)

TITLE: Mine Your Data for Statistical Gems

AUTHOR: Gilliland, Steve

SOURCE: Computer Shopper, v17 n10 p474(1) Oct 1997

ISSN: 0886-0556

HOMEPAGE: http://www.computershopper.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

REVISION DATE: 20030221

...tree view. Both show the facets of the data that influence the trend of a target analysis, in descending order of importance. The target can be sales, profit, advertising, costs, or any other type of data in a company's, customer's, or any combination of databases. In graph...

27/3,K/7

DIALOG(R) File 256: SoftBase: Reviews, Companies & Prods. (c) 2003 Info. Sources Inc. All rts. reserv.

00102010

DOCUMENT TYPE: Review

PRODUCT NAMES: Market Research (830290); Content Providers (830207)

TITLE: UK-wide search directory is here

AUTHOR: Green, Kevin

SOURCE: Information World Review, v122 p21(1) Feb 1997

ISSN: 0950-9879

HOMEPAGE: http://www.iwr.co.uk

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

REVISION DATE: 20000823

...Three primary search options are provided on the main menu: company name, quick search, and type of business. Company name alphabetically lists all companies, and offers a search data entry box. Usercustomizable summary details can be chosen, and provide up to five columns of detailed information. Quick...

27/3,K/8

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods. (c)2003 Info.Sources Inc. All rts. reserv.

00092835 DOCUMENT TYPE: Review

PRODUCT NAMES: Type to Learn Macintosh & Windows (623237); You'll Soon Be Typing Windows (623245); Mavis Beacon Teaches Typing 4 Windows & Windows 95 (303585); Read, Write & Type! Macintosh & Windows (593516); Typing

# Tutor VII Macintosh & Windows (387151)

TITLE: Time to Start Typing? Keyboarding Skills are a Key to Learning

AUTHOR: Santo, Cristine

SOURCE: FamilyPC, v3 n8 p167(3) Sep 1996

ISSN: 1076-7754

HOMEPAGE: http://www.family.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

REVISION DATE: 20010830

...available for Windows and Windows 95 for ages nine and up. This program can be **customized** extensively. The Learning Company's Read, Write & **Type** is less flexible but **offers** a more carefree learning environment for younger typists (ages six to eight). **Type** to Learn and You'll Soon Be Typing take a more serious approach. The latter...

#### 27/3,K/9

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods. (c) 2003 Info.Sources Inc. All rts. reserv.

00081674 DOCUMENT TYPE: Review

PRODUCT NAMES: TextBridge Pro (463485)

TITLE: Xerox TextBridge Takes Top OCR Honors

AUTHOR: Trowbridge, Dave

SOURCE: Computer Technology Review, v15 n7 p4(1) Jul 1995

ISSN: 0287-9647

HOMEPAGE: http://www.westworldproductions.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

REVISION DATE: 20001030

...other OCR product. TextBridge can run from within an existing Windows application. It can recognize **type** sizes between five and 72 points, and is fully OLE 2.0 compliant. TextBridge **offers** user-specific **customizable** dictionaries, batch processing, and foreign language processing.

# 27/3,K/10

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods. (c) 2003 Info.Sources Inc. All rts. reserv.

00080194 DOCUMENT TYPE: Review

PRODUCT NAMES: VisSim 2.0 (385883)

TITLE: Diverse User Feedback Strengthens Simulator Upgrade

AUTHOR: Staff

SOURCE: Control, v8 n6 p84(1) Jun 1995

ISSN: 1049-5541

HOMEPAGE: http://www.controlmagazine.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010630

...operator interface that runs on top of the robust modeling package will attract a new **type** of user to VISSIM. This version also **offers** a **customizable** tool bar, vector operation capabilities, and a C expression interpreter.

27/3,K/11

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods. (c) 2003 Info.Sources Inc. All rts. reserv.

00061474

DOCUMENT TYPE: Review

PRODUCT NAMES: FreeHand Macintosh 3.1 (419257)

TITLE: Aldus Freehand 3.1

AUTHOR: Staff

SOURCE: Compute!, v16 n1 p18(2) Jan 1994

ISSN: 0194-357X

RECORD TYPE: Review

REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20001130

...PageMaker, including the pasteboard metaphor, grabber hand, and right-button mouse control. FreeHand includes Adobe **Type** Manager and standard typefaces. FreeHand **offers** extensive layer control and ninety-nine levels of undo. Monitor calibration and PANTONE **matching** are built in, and printer-specific add-ons provide screening and other controls to the...?

```
?show files;ds
File 635: Business Dateline(R) 1985-2003/Apr 04
         (c) 2003 ProQuest Info&Learning
File 570: Gale Group MARS(R) 1984-2003/Apr 02
         (c) 2003 The Gale Group
                Description
Set
        Items
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
       429409
S1
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
S2
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL)() MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
                S2(15N)(AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
S3
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
S4
                S3(15N)(MOVIE? OR (AUDIO? OR VIDEO?)(2W)(CLIP? OR PRESENTA-
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
S5
                 (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
             MACHINE OR CAMERA?)
        29908
                (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
S6
             DULE? OR TIME?)
S7
            1
                S4(3S)S5
                S4(3S)S6
S8
          116
          117
                S7 OR S8
S9
           75
                S4(S)S6
S10
            3
                'S8 (3S) TICKET?
S11
S12
           76
                S7 OR S10
            3
                S11 NOT PY>1999
S13
            3
                RD (unique items)
S14
            2
S15
                NCNINC()COM
            2
                RD (unique items)
S16
S17
            1
                S2 AND S15
            6
                S1(S)S5(S)S6
S18
            0
                S14 AND S17
S19
                S17 NOT PY>1999
            0
S20
            0
                RD (unique items)
S21
            0
                S19 NOT S13
S22
                S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-
         1199
S23
             ) (MOVIE? OR FILM))
                S21(15N)(TICKET? ?)(3N)(PURCHASE OR PURCHASED OR BOUGHT OR
S24
             BUY OR SOLD)
S25
            0
                S6(2S)S21
                S23 NOT PY>1999
          803
S26
          777
                RD (unique items)
S27
                S2(15N)(MOVIE? OR FILM OR VIDEO?)(5N)(BEING()(SHOWN OR PLA-
S28
             YED OR WATCHED OR PROJECTED OR STREAMED))
S29
            5
               RD (unique items)
                S8:S9 OR S19 OR S25
          117
S30
          115
                RD (unique items)
S31
           2
                S29 NOT PY>1999
S32
                S7 OR S11 OR S14 OR S16 OR S18 OR S29 OR S32
           17
S33
S34
           12
                S33 NOT PY>1999
S35
           12
                RD (unique items)
?t35/3, k/all
              (Item 1 from file: 635)
 35/3,K/1
DIALOG(R) File 635: Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.
0233036 91-56077
```

When Doctors Own the Store

Stein, Charles

Boston Globe (Boston, MA, US), V240 N28 s1 p29

PUBL DATE: 910728 WORD COUNT: 4,316

DATELINE: Weymouth, MA, US

TEXT:

...on the condition their names not be used.

Harlow's grand plans for referrals were matched by an equally ambitious spending program. He leased a top-of-the-line machine from...

...fancy building and proposed paying very high salaries to the radiologists who would read the **films** the **machine** generated.

As time went on a few investors began to worry that the numbers didn't add up...

35/3,K/2 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01837534 Supplier Number: 58566188 (USE FORMAT 7 FOR FULLTEXT) Big MSO Orders Highlight Set-Top Progress at Show.

MENEZES, BILL

Multichannel News, v20, n52, p61

Dec 20, 1999

ISSN: 0276-8593

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 878

 $\dots$  fast-forward live programming by simultaneously recording it on the hard drive while it's **being watched**.

The functionality also enables other revenue-generating services, such as some types of **video** -on-demand and **advertising targeted** on the basis of a user's viewing and recording habits.

"We expect Charter to...

35/3,K/3 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01768056 Supplier Number: 54966249 (USE FORMAT 7 FOR FULLTEXT)

ANDREW JARECKI. (MovieFone's CEO)

Hollywood Reporter, v357, n38, pM-26

May 11, 1999 ISSN: 0018-3660

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1518

... see, say, "Jawbreaker," this week-end, and maybe there are two to three other teen **films** to pick from.

THR: Does MovieFone 's emphasis on show times and tickets mean you get more targeted ad dollars booked closer to the film 's opening?

JARECKI: [ Movie marketers] know that in consumer-product marketing the point of purchase is a crucial place...

(Item 3 from file: 570) 35/3,K/4

DIALOG(R) File 570: Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 48488610 (USE FORMAT 7 FOR FULLTEXT) 01660810

Speed Dial

GENNUSA, CHRIS R.

Hollywood Reporter, v352, n31, pS-1

May 18, 1998

ISSN: 0018-3660

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1731

that provides film listings around town and allows moviegoers to guarantee a seat by buying tickets in advance. By delivering this information over the phone to serious moviegoers, you create compelling...

...expectations for its MovieLink Internet service (www.movielink.com), which offers the same information and ticket -buying capacity as its telephone version MFI's revenues climbed 254% since 1994 (from \$8...

...000 in '96 and \$1.2 million in '97. Advertising generates 80% of revenues, while ticket sales (currently a loss-leader) produce 20%. Andrew Jarecki, MFI's New York New York...

...is so intense now," he declares. "As opening weekends become more and more important, advance ticketing becomes more important, along with grabbing people's attention through the kind of targeted advertising we offer."

Many film executives seem to agree. "Without a doubt. MovieFone is the most efficient way to reach moviegoers." opines Mark Gill, president of Miramax L...

(Item 4 from file: 570) 35/3,K/5

DIALOG(R) File 570: Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 48395441 (USE FORMAT 7 FOR FULLTEXT)

Kodak Imaging Tying-In With Theaters, Movies

Entertainment Marketing Letter, v11, n4, pN/A

April 1, 1998 1048-5112 ISSN:

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 88

15. Packs include a motion card with three seconds of live action, and a one-time use camera and movie activity book, says Pileri. The pack can be customized to include a prepaid phone card and other promotional materials.

35/3, K/6(Item 5 from file: 570)

DIALOG(R) File 570: Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 45902935 (USE FORMAT 7 FOR FULLTEXT)

Fuji Film Takes a Shot at 'Batman Forever'

Promo, p10

Nov 1, 1995 ISSN: 1047-1707

Record Type: Fulltext Language: English

Document Type: Magazine/Journal; Trade 150 Word Count:

of a \$5 rebate on the video for mail-in proofs-of-purchase from Fuji film or its "one- time -use" camera , and from the video itself, is designed to appeal to Fuji's key demographic target : families with

"They take disproportionate number of photographs," said Fuji spokesman Thomas Shay. "Typing...

(Item 6 from file: 570) 35/3,K/7 DIALOG(R)File 570:Gale Group MARS(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 44868236 (USE FORMAT 7 FOR FULLTEXT) 01450433

All in the Family

Hollywood Reporter, v0, n0, pS-10

July 26, 1994 ISSN: 0018-3660

Record Type: Fulltext Language: English

Document Type: Magazine/Journal; Trade

Word Count: 1372

king.

Not just any comedy, though. In past years, the genre featured a mix and match of styles and settings. This time out, sitcoms are hot and everything else is not. Romantic comedies, action comedies and onecamera film dramadies have gone the way of the male-dominated Western. The family unit - in all...

(Item 7 from file: 570) 35/3.K/8 DIALOG(R) File 570: Gale Group MARS(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 44219110 (USE FORMAT 7 FOR FULLTEXT) Japan's Recession Blamed For Puroland's Decrease Amusement Business, v0, n0, p39

Nov 8, 1993

ISSN: 0003-2344

Record Type: Fulltext Language: English

Document Type: Magazine/Journal; Trade

626 Word Count:

as families with children up to the age of 10. Teenagers are going to be targeted more from now on, according to park officials. For one thing, the 3-D film in the 'Time Machine of Dreams,' which is one of the park's attractions, will be changed this coming...

(Item 8 from file: 570) 35/3,K/9 DIALOG(R)File 570:Gale Group MARS(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 43925833 (USE FORMAT 7 FOR FULLTEXT) It's Coffee, Tea, Or Kenny G On United Billboard, v0, n0, p62 June 26, 1993

ISSN: 0006-2510

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General

Word Count: 897

... YORK - When it comes to promoting artists, the sky's the limit -

Three current promotions are targeting airline passengers, with albums and videos being played on in-flight audio and video channels. All three promotions are tagged to The Musicland Group, and all the promotions were...

35/3,K/10 (Item 9 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01280720 Supplier Number: 42967163 (USE FORMAT 7 FOR FULLTEXT)

Hollywood zeros in

Advertising Age, v63, n18, p18

May 4, 1992

ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 514

... rapidly becoming de rigueur in Hollywood, Columbia is said to be planning to promote the **film** about the 1940s All-American Girls Baseball League to a natural **audience**: baseball fans.

Columbia's planned cross- **promotion** with Major League Baseball signals **movie** marketers' growing sophistication and broader acceptance of narrowly **targeted** marketing efforts.

Gone are the days of the simple movie marketing formula consisting of a network TV buy supported by newspaper ads.

The new strategy...

...in the subject matter. Positive word-of-mouth from early viewers usually helps broaden a **film** 's total **audience** .

Apart from cost savings over network **TV** schedules, targeted media buys may be just the ticket to distinguish a film this summer, when mainstream ad vehicles are flooded with hype for Warner Bros.' "Batman Returns"

For example, 20th Century Fox Film Corp. selected CBS' National Collegiate Athletic Association basketball championship coverage to promote its comedy about...

35/3,K/11 (Item 10 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01256104 Supplier Number: 42725075 (USE FORMAT 7 FOR FULLTEXT)

Kodak: Cooperation Builds Performance, Enhance Planning

Drug Store News, v0, n0, p11

Feb 3, 1992

ISSN: 0191-7587

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 595

... film SKUs do multipacks produce the most? How can I trade up customers to better cameras?

Which film processing promotions are most effective, and cost me the

eport from Ginger D. Roberts

least? What role should film and...

...displays? What type of performance can I expect? How open are videotape consumers to cross promotions on 35mm films or cameras?

Moreover, micromarketing can be a particularly effective technique for: targeting customers through promotions, assorting to match needs of the local shopping base, determining the range of price points in cameras, assessing...

(Item 11 from file: 570) 35/3,K/12 DIALOG(R) File 570: Gale Group MARS(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 47856383 (USE FORMAT 7 FOR FULLTEXT)

How the U.S. revival of Cinerama film was lost

Hollywood Reporter, p9

July 24, 1997 ISSN: 0018-3660

Record Type: Fulltext Language: English

Document Type: Magazine/Journal; Trade

478

revival that began a year ago at the 'New Neon Movies theater is a genuine movie tragedy. It's the second time economics has terminated the films that surrounded viewers with sight and sound shown on three movie projectors and blasted over eight stereo speakers onto a screen bent 146 degrees to match the curve of the human eye.

The New Neon - one of only two places in...

```
?show files;ds
File 15:ABI/Inform(R) 1971-2003/Apr 04
         (c) 2003 ProQuest Info&Learning
     16:Gale Group PROMT(R) 1990-2003/Apr 03
         (c) 2003 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2003/Apr 03
         (c) 2003 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
File 275: Gale Group Computer DB(TM) 1983-2003/Apr 03
         (c) 2003 The Gale Group
File 621: Gale Group New Prod. Annou. (R) 1985-2003/Apr 03
         (c) 2003 The Gale Group
       9:Business & Industry(R) Jul/1994-2003/Apr 03
File
         (c) 2003 Resp. DB Svcs.
     20:Dialog Global Reporter 1997-2003/Apr 04
File
         (c) 2003 The Dialog Corp.
File 476: Financial Times Fulltext 1982-2003/Apr 04
         (c) 2003 Financial Times Ltd
File 610: Business Wire 1999-2003/Apr 04
         (c) 2003 Business Wire.
File 613:PR Newswire 1999-2003/Apr 04
         (c) 2003 PR Newswire Association Inc
File 624:McGraw-Hill Publications 1985-2003/Apr 03
         (c) 2003 McGraw-Hill Co. Inc
File 634:San Jose Mercury Jun 1985-2003/Apr 03
         (c) 2003 San Jose Mercury News
File 636:Gale Group Newsletter DB(TM) 1987-2003/Apr 03
         (c) 2003 The Gale Group
File 810:Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
File 813:PR Newswire 1987-1999/Apr 30
         (c) 1999 PR Newswire Association Inc
                Description
Set
        Items
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
      7134957
S1
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
S2
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL) () MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
                S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
S3
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
             RIST?)
                S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?) (2W) (CLIP? OR PRESENTA-
S4
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
                (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
S5
       321239
             MACHINE OR CAMERA?)
               (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
S6
       269834
             DULE? OR TIME?)
           39
                S4 (3S) S5
S7
                S4 (3S) S6
S8
          794
                                                              Can sldered all
          456
                S4(S)S6
S9
                S8 (3S) TICKET?
S10
           35
                S7 OR S10
S11
           69
                S11 NOT PY>1999 '
           35
S12
           26
                RD (unique items)
S13
                NCNINC()COM
           49
S14
           19
                RD (unique items)
S15
S16
           5
                S2 AND S15
          104
                S1(S)S5(S)S6
S17
                S17 NOT PY>1999
           53
S18
                RD (unique items)
S19
           40
```

# Searc eport from Ginger D. Roberts

S20 S21	40 S19 NOT S13 9106 S2(15N)(TYPE OR KIND OR CATEGORY OR BASED()(ON OR UPON)(2W-
521	) (MOVIE? OR FILM))
S22	1 S21(15N)(TICKET? ?)(3N)(PURCHASE OR PURCHASED OR BOUGHT OR BUY OR SOLD)
S23	66 S6(2S)S21
S24	36 S23 NOT PY>1999
S25	31 RD (unique items)
S26	17 S2(15N) (MOVIE? OR FILM OR VIDEO?) (5N) (BEING() (SHOWN OR PLA-
•	YED OR WATCHED OR PROJECTED OR STREAMED))
S27	13 RD (unique items)
?	

25/3,K/24 (Item 9 from file: 148)
DIALOG(R) File 148:Gale Group Trade & Industry DB
(c) 2003 The Gale Group. All rts. reserv.

04823569 SUPPLIER NUMBER: 08887288 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Power games: with the launch of the European behind him, Robert Maxwell is
looking at freesheets, TV production and even a stake in BSB.

Davidson, Andrew Marketing, p28(3) July 26, 1990

ISSN: 0025-3650 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 3446 LINE COUNT: 00250

the Mirror's early use of colour, which has already made food the second largest advertising category for the group's papers; the group's decision to alter its distribution to match the ITV regions, so that advertisers can buy press campaigns to match their TV schedules; and the group's ability to take inserts both regionally and nationally. He then quizzes...

4.7

٠.

?t27/3,k/all

27/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

10233223 Supplier Number: 94010725 (USE FORMAT 7 FOR FULLTEXT)

Big screen beckons to peacock: NBC swings deal for preshow programs in Regal theaters. (News).

Sperling, Nicole

Hollywood Reporter, v375, n37, p4(2)

Oct 22, 2002

Language: English Record Type: Fulltext

Document Type: Newspaper; Trade

Word Count: 714

... format -- in a much more unique way," Zigler added.

One main selling point for the ad space is Regal Network's ability to target different advertising to different audiences depending on the type of film being played. Advertising content can also be swapped in and out of different theaters depending on audience response...

27/3,K/2 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

10158296 Supplier Number: 92448482 (USE FORMAT 7 FOR FULLTEXT)
UIP creates new ad format for its latest film Clockstoppers.(Brief Article)
Campaign, p06

Oct 4, 2002

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 233

... supporting the TV activity with a promotion on the Pepsi Chart Show which involves records being played at a slower speed on-air.

The ads target the film 's core audience of ten- to 14-year-olds. The press advertising features the line: 'Prepare to enter hypertime and win big.'

TV advertising was created by...

27/3,K/3 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

09252661 Supplier Number: 80531797 (USE FORMAT 7 FOR FULLTEXT)

Ame's Japanese heritage appeals to today's women in cinema ads. (Packs,
Promotions, Products). (Britvic Soft Drinks Ltd., Ames drink television ad
campaign) (Brief Article) (Statistical Data Included)

Grocer, v224, n7530, p58(1)

Nov 17, 2001

Language: English Record Type: Fulltext

Article Type: Brief Article; Statistical Data Included

Document Type: Magazine/Journal; Trade

Word Count: 232

... ingredients of the lightly sparkling drink -- schisandra, jasmin, gentian and lime-flower. To reach its **target** audience, the **ad** is **being shown** before screenings of Hollywood **film** American Sweethearts, which

stars Julia Roberts, Catherine Zeta Jones, John Cusack and Billy Crystal.

(Item 4 from file: 16) 27/3,K/4 DIALOG(R) File 16: Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 58566188 (USE FORMAT 7 FOR FULLTEXT) Big MSO Orders Highlight Set-Top Progress at Show.

MENEZES, BILL

Multichannel News, v20, n52, p61

Dec 20, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

878 Word Count:

fast-forward live programming by simultaneously recording it on the hard drive while it's being watched .

The functionality also enables other revenue-generating services, such as some types of video -on-demand and advertising targeted on the basis of a user's viewing and recording habits.

"We expect Charter to...

(Item 5 from file: 16) 27/3,K/5 DIALOG(R) File 16: Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 43925833 (USE FORMAT 7 FOR FULLTEXT) 02907872 It's Coffee, Tea, Or Kenny G On United

Billboard, v0, n0, p62

June 26, 1993

Record Type: Fulltext Language: English Document Type: Magazine/Journal; General

Word Count: 897

YORK - When it comes to promoting artists, the sky's the limit literally.

Three current promotions are targeting airline passengers, with albums and videos being played on in-flight audio and video channels. All three promotions are tagged to The Musicland Group, and all the promotions were...

(Item 1 from file: 148) 27/3,K/6 DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 14347547 (USE FORMAT 7 OR 9 FOR FULL TEXT) It's coffee, tea, or Kenny G on United. (United Airlines' in-flight music) Rosenblum, Trudi Miller Billboard, v105, n26, p62(1)

June 26, 1993

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT ISSN: 0006-2510

LINE COUNT: 00071 WORD COUNT: 957

ABSTRACT: Airlines are being targetted by three record promotions of the Musicland Group Inc and AEI Music Network Inc with albums and videos played on in-flight audio and video channels. United Airlines will be playing Kenny G's Arista album 'Breathless' from Jul to... YORK--When it comes to promoting artists, the sky's the

Three current promotions are targeting airline passengers, with albums and videos being played on in-flight audio and video channels. All three promotions are tagged to The Musicland Group, and all the promotions were...

27/3,K/7 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

03637420 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Big screen beckons to peacock: NBC swings deal for preshow programs in Regal theaters. (News).

Hollywood Reporter, v 375, n 37, p 4

October 22, 2002

DOCUMENT TYPE: Journal ISSN: 0018-3660 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 650

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...format -- in a much more unique way, " Zigler added.

One main selling point for the **ad** space is Regal Network's ability to **target** different **advertising** to different audiences depending on the type of **film being played**. **Advertising** content can also be swapped in and out of different theaters depending on audience response...

27/3,K/8 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)

(c) 2003 Resp. DB Svcs. All rts. reserv.

02672280 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Big MSO Orders Highlight Set-Top Progress at Show (Charter Communications Inc orders 1 mil digital set-top boxes from General Instrument, while Time Warner Cable orders 500,000 Explore 2000 digital set-tops from Scientific-Atlanta)

Multichannel News, v 20, n 52, p 61

December 20, 1999

DOCUMENT TYPE: Journal ISSN: 0276-8593 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 886

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

 $\dots$ fast-forward live programming by simultaneously recording it on the hard drive while it's **being watched** .

The functionality also enables other revenue-generating services, such as some types of **video** -on-demand and **advertising targeted** on the basis of a user's viewing and recording habits.

"We expect Charter to...

27/3,K/9 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

01858826 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Target branding ad hits movie theaters

(Target's new brand-building ad will be seen prior to showings of film, "Jurassic Park" sequel "The Lost World")

Discount Store News, v 36, n 11, p 2

June 02, 1997

DOCUMENT TYPE: Journal; News Brief ISSN: 0012-3587 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 77

(USE FORMAT 7 OR 9 FOR FULLTEXT)

MINNEAPOLIS -- Target 's first national brand-building ad in several years is being shown in movie theaters prior to the "Jurassic Park" seguel "The Lost World," which debuted May 23. The...

27/3.K/10 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

25314951 (USE FORMAT 7 OR 9 FOR FULLTEXT)

UIP creates new ad format for its latest film Clockstoppers

IAN DARBY

CAMPAIGN, p06

October 04, 2002

LANGUAGE: English RECORD TYPE: FULLTEXT JOURNAL CODE: FCAM

WORD COUNT: 215

(USE FORMAT 7 OR 9 FOR FULLTEXT)

supporting the TV activity with a promotion on the Pepsi Chart Show

which involves records being played at a slower speed on-air.

target the film 's core audience of ten- to 14-year-olds. The **ads** The press advertising features the line: 'Prepare to enter hypertime and win big. '

TV advertising was created by...

(Item 2 from file: 20) 27/3,K/11

DIALOG(R) File 20: Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

24684063 (USE FORMAT 7 OR 9 FOR FULLTEXT)

INSIDE ELLAND ROAD

MATT REEDER

YORKSHIRE EVENING POST

August 30, 2002

LANGUAGE: English RECORD TYPE: FULLTEXT JOURNAL CODE: FYEP

WORD COUNT: 1491

(USE FORMAT 7 OR 9 FOR FULLTEXT)

totally shocked and stunned the other week.

Upon entering the club shop before the opening match of the season against Manchester City I was amazed to see signs still advertising sale of Rio Ferdinand's video .

Indeed, snippets of the video were even being played on the huge television screens which hang on the shop wall. As if that was...

27/3,K/12 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

19847724 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Ame's Japanese heritage appeals to today's women in cinema a

GROCER

November 17, 2001

JOURNAL CODE: FGCR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 217

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... herbal ingredients of the lightly sparkling drink schisandra, jasmin, gentian and limeflower. To reach its target audience, the ad is being shown before screenings of Hollywood film American Sweethearts, which stars Julia Roberts, Catherine Zeta Jones, John Cusack and Billy Crystal.

It...

27/3,K/13 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

15415805 (USE FORMAT 7 OR 9 FOR FULLTEXT)

pounds 100,000 trip to Cape Town for BBC's 60-second clip

Tom Leonard Media Correspondent

DAILY TELEGRAPH

March 02, 2001

JOURNAL CODE: FDTL LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 253

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... arranged for a street outside Cape Town to be sealed off so that it could **film** a car being blown up. It also staged an assassination attempt, a football **match** and a protest outside an animal laboratory.

The trailer, which is being shown on BBC1 and BBC2, aims to show viewers they can get BBC news on the...

00875398 95-24790

New York Times produces, distributes special Flintstone supplement

Giobbe, Dorothy

Editor & Publisher v127n24 PP: 25 Jun 11, 1994

ISSN: 0013-094X JRNL CODE: EDP

WORD COUNT: 353

...TEXT: Flintstones, a Universal Pictures release.

The cross-promotion merged the resources of Universal Studios, the  ${\tt Times}$ , and  ${\tt MovieFone}$ .

On Sunday, May 14, 1.8 million copies of the four color, four page supplement...

...a trip to Acapulco, or, "Rockapulco."

The Times is the exclusive New York sponsor of MovieFone, an interactive telephone movie guide. Under an agreement reached last fall, the Times advertising department and MovieFone work in tandem to develop customized marketing programs that help stimulate telephone ticket sales for high-profile films.

The **Times** has staged other promotions, for **films** such as the Age of Innocence and Home Alone, but the Flintstones promotion is the "most elaborate and ambitious" to date, said Bill Adler, director of corporate relations for the **Times**.

"This movie lends itself to this type of promotion because it is aimed at families and there...

13/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2003 ProQuest Info&Learning. All rts. reserv.

00691969 93-41190

New media, new messages: An initial inquiry into audience reactions to advertising on videocassettes

Lee, Wei-Na; Katz, Helen

Journal of Advertising Research v33n1 PP: 74-85 Jan/Feb 1993

ISSN: 0021-8499 JRNL CODE: ADR

WORD COUNT: 6117

...TEXT: form of cinema advertising is product placement, where a product or service is displayed on **camera** during the **film**. One company, CinemaScore, has started surveying audiences as they leave the theater to assess product... from 0.1 percent in Finland to 1.5 percent in France (Dudley, 1989).

As movies come out on videocassette, however, one must look closely at how effective ads on this newer medium would actually be in reaching the target audience. For today's advertiser has to battle the viewers 'tendency to fast-forward ("zip") through the commercials or delete that material ("zap") on playback...

13/3,K/5 (Item 1 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

06890425 Supplier Number: 58324795 (USE FORMAT 7 FOR FULLTEXT)



Consumer Electronics, v39, n51, pNA

Dec 20, 1999

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 3405

... Backyard Football game. Ads include 30-sec. spot to air in major markets on prime-time network TV and cable channels Dec. 26-Jan. 24, concluding with Super Bowl XXXIV. Spot also will...

...Sat. morning cartoons. Humongous also is running grocery store retail promotion, national print and radio ads, Super Bowl ticket sweepstakes. TV spot mixes animation, live action, sequences from game. Target markets for commercial are Boston, Dallas, Indianapolis, Jacksonville, Minneapolis, Seattle, St. Louis, Washington. Game is...

13/3,K/6 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

06607641 Supplier Number: 55638217 (USE FORMAT 7 FOR FULLTEXT)

Almost Half of AOL Members Now Go Online to Get Information Before Deciding
Which Movies to See, ACNielsen ReelResearch Indicates.

Business Wire, p1100

Sept 2, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1170

... increase of 253%.

The Nielsen ReelResearch study, which also investigated AOL members' interest in purchasing **tickets** online, indicated that most (56%) of AOL's members are interested in using the Moviefone website (WWW.Moviefone.com) to purchase **tickets**.

Myer Berlow, America Online Inc.'s President of Interactive Marketing, said: "Smart marketers know that...

...medium to research information on movies they want to see. The next step is purchasing tickets online and already more than half (56%) of our members are interested in using our Moviefone site to obtain movie show times and tickets."

"These findings show that the online medium strongly influences the decisions people make about movies...  $\,$ 

...their target consumers. They created a great ad, placed it in front of a prime audience of moviegoers, and, as a result, dramatically impacted millions of AOL members who were their target audience. Clearly, these ads broke through the clutter."

Robert Friedman, Co-Chairman of Worldwide Marketing for New Line Cinema...

...which 10 cities offered special advance screenings of Austin Powers: The Spy Who Shagged Me. **Tickets** were sold through special links to Moviefone.Com throughout all AOL brands, and all 10...

13/3,K/7 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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Report from Ginger D. Roberts

Supplier Number: 55264376 (USE FORMAT 7 FOR FULLTEXT)

Cheap Tickets Reports Record Second Quarter Results.

PR Newswire, p8983

July 26, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1289

has virtually no debt.

Hartley added, "During the second half of this year we have scheduled an aggressive television and radio advertising campaign in order to raise brand awareness among our target markets. The campaign will target Internet and Call Center users in several major markets throughout the US. The television commercials will run on a variety of national cable networks."

Company Profile

Cheap Tickets is a leading retail seller of discount tickets for domestic leisure air travel. The Company sells tickets through its Internet site, www.cheaptickets.com , its toll-free number, 1-800-OKCHEAP; and at its 12 retail stores. In addition, the company sells cruise tickets , auto rentals and hotel reservations.

Statements in this news release regarding the business of Cheap Tickets , Inc. which are not historical information, are "forward-looking statements" that involve risks and uncertainties...

...are available by calling the Company's Investor Relations Department at 808-945-7439.

Cheap Tickets , Inc. Condensed Balance Sheet (In thousands) (unaudited)

> June 30, June 30,

1999 1998

Current Assets...

13/3,K/8 (Item 4 from file: 16) DIALOG(R)File 16:Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

Supplier Number: 54966249 (USE FORMAT 7 FOR FULLTEXT)

ANDREW JARECKI. (MovieFone's CEO)

Hollywood Reporter, v357, n38, pM-26

May 11, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1518

... see, say, "Jawbreaker," this week-end, and maybe there are two to three other teen **films** to pick from.

THR: Does MovieFone 's emphasis on show times and tickets mean you get more targeted ad dollars booked closer to the film 's opening?

JARECKI: [ Movie marketers] know that in consumer-product marketing the point of purchase is a crucial place...

13/3,K/9 (Item 5 from file: 16) DIALOG(R) File 16:Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv. Report from Ginger D. Roberts

05610226 Supplier Number: 48488610 (USE FORMAT 7 FOR FULLTEXT)

Speed Dial

GENNUSA, CHRIS R.

Hollywood Reporter, v352, n31, pS-1

May 18, 1998

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1731

that provides film listings around town and allows moviegoers to guarantee a seat by buying tickets in advance. By delivering this information over the phone to serious moviegoers, you create compelling...

...expectations for its MovieLink Internet service (www.movielink.com), which offers the same information and ticket -buying capacity as its telephone version MFI's revenues climbed 254% since 1994 (from \$8...

...000 in '96 and \$1.2 million in '97. Advertising generates 80% of revenues, while ticket sales (currently a loss-leader) produce 20%. Andrew Jarecki, MFI's New York New York...

...is so intense now," he declares. "As opening weekends become more and more important, advance ticketing becomes more important, along with grabbing people's attention through the kind of targeted advertising we offer."

Many film executives seem to agree. "Without a doubt. MovieFone is the most efficient way to reach moviegoers." opines Mark Gill, president of Miramax L...

13/3,K/10 (Item 6 from file: 16) DIALOG(R) File 16: Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

03443249 Supplier Number: 44800016 (USE FORMAT 7 FOR FULLTEXT)

Satisfaction Yields Future Gains

Photographic Trade News, pl1

July, 1994

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

1101 Word Count:

sales. This gives operators of camera stores a jump start over the competition in recruiting film processing business. Camera store retailers can expect their customers to process an average of 15 percent more rolls...

...their share of the photofinishing market is to heavily promote photoprocessing capabilities to new camera buyers at the time of purchase. Special incentives could be targeted to potential camera buyers with the objective of not only attracting new customers but also retaining them for future film processing business. Frequent film finishing programs, not unlike frequent flier programs offered by the airline industry, could be one...

(Item 7 from file: 16) 13/3,K/11 DIALOG(R) File 16: Gale Group PROMT(R) (c) 2003 The Gale Group. All rts. reserv.

02270243 Supplier Number: 42967163 (USE FORMAT 7 FOR FULLTEXT) Hollywood zeros in Advertising Age, v63, n18, p18

May 4, 1992

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade

Word Count: 514

... rapidly becoming de rigueur in Hollywood, Columbia is said to be planning to promote the **film** about the 1940s All-American Girls Baseball League to a natural **audience**: baseball fans.

Columbia's planned cross- promotion with Major League Baseball signals movie marketers' growing sophistication and broader acceptance of narrowly targeted marketing efforts.

Gone are the days of the simple movie marketing formula consisting of a network TV buy supported by newspaper ads.

The new strategy...

...in the subject matter. Positive word-of-mouth from early viewers usually helps broaden a **film** 's total **audience** .

Apart from cost savings over network **TV** schedules, targeted media buys may be just the **ticket** to distinguish a **film** this summer, when mainstream **ad** vehicles are flooded with hype for Warner Bros.' "Batman Returns"

For example, 20th Century Fox Film Corp. selected CBS' National Collegiate Athletic Association basketball championship coverage to promote its comedy about...

13/3,K/12 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

02103091 Supplier Number: 42725075 (USE FORMAT 7 FOR FULLTEXT)

Kodak: Cooperation Builds Performance, Enhance Planning

Drug Store News, v0, n0, p11

Feb 3, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 595

... film SKUs do multipacks produce the most? How can I trade up customers to better cameras ?

Which  $\mbox{film}$  processing promotions are most effective, and cost me the least? What role should film and...

...displays? What type of performance can I expect? How open are videotape consumers to cross **promotions** on 35mm **films** or **cameras**?

Moreover, micromarketing can be a particularly effective technique for: targeting customers through promotions, assorting to match needs of the local shopping base, determining the range of price points in cameras, assessing...

13/3,K/13 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

(c) 2003 The Gale Group. All rts. reserv.

11568006 SUPPLIER NUMBER: 57624449 (USE FORMAT 7 OR 9 FOR FULL TEXT) THE 1999 BEST BUSINESS HOTELS IN ASIA AWARDS.

Business Asia, 7, 20, 13

Oct 25, 1999

LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 3739 LINE COUNT: 00302

... the hotel's rooms have been elegantly furnished and equipped with an executive desk, satellite **television**, international telephone with bathroom extension and computer ports.

Business travellers, however, are the hotel's main market. The Sofitel Club, tailored specifically for the business set, covers the 17th to 20th floor and offers privileges including private check-in and check out, complimentary breakfast, afternoon tea and evening cocktail, and free local phone calls. Guests can also rent an in-room fax, video recorder and computer equipment.

The hotel's dedicated business centre provides fax, computers, Internet and e-mail connections. Conferences...

### 13/3,K/14 (Item 2 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

09071746 SUPPLIER NUMBER: 18811399 (USE FORMAT 7 OR 9 FOR FULL TEXT) Chasing the college market: how to reach tomorrow's consumers. (includes related articles) (Cover Story)

Kaeter, Margaret

Potentials in Marketing, v29, n9, p10(9)

Sep, 1996

DOCUMENT TYPE: Cover Story ISSN: 0032-5619 LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 5433 LINE COUNT: 00417

... entertainment. The most popular aspect, however, is the virtual dorm. The company supplies students with **equipment** so they can **video** -conference with one another. "We get about 25 applications a day for this," says White...

...giving dealers the opportunity to conduct one-on-one demonstrations and sell products to their **target** audience. The company also gives out "Entertainment Passports" that include **incentives** - such as free **movie** tickets - to visit local retailers and test car stereo systems or PlayStation home video games. "This...

## 13/3,K/15 (Item 3 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

07305228 SUPPLIER NUMBER: 16124734 (USE FORMAT 7 OR 9 FOR FULL TEXT) A comparative analysis of the use of corporate advertising in the United States and Japan.

McLeod, Douglas M.; Kunita, Motoko

International Journal of Advertising, v13, n2, p137(16)

Spring, 1994

ISSN: 0265-0487 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 7444 LINE COUNT: 00662

... to commercial advertisements as an indirect method to stimulate markets. For example, some cultural/arts **promotion** messages, which were found more frequently in Japanese newspapers, clearly **targeted** potential **customers** (e.g. a video **movie** contest by a home **video equipment** maker). Future research could examine this question further. It would also be useful to compare...

13/3,K/16 (Item 4 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB

(c) 2003 The Gale Group. All rts. reserv.

05857600 SUPPLIER NUMBER: 12092974 (USE FORMAT 7 OR 9 FOR FULL TEXT)
TV advertisers: how the other half lives. (Waiting for the Rebound: Third
in a Five Part Series) (includes related article on Arbitron's
calculations for TV revenues) (Business)

Foisie, Geoffrey

Broadcasting, v122, n14, p34(3)

March 30, 1992

ISSN: 0007-2028 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1230 LINE COUNT: 00096

... industry for products such as big-screen TV's and, if travel picks up, still- video cameras .

Video games, whose re-emergence effectively counted as a new
product, were promoted on TV last...

...an office supply discounter that had \$547 million in year, spent just \$600,000 on TV advertising last year, estimated MediaWatch. Phyllis Wasserman, the company's vice president of advertising, said that Staples was targeting its marketing to reach desired customers, "generally the managing partner of a paper-intensive firm with fewer than 20 employes, such...

13/3,K/17 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2003 The Gale Group. All rts. reserv.

05791731 SUPPLIER NUMBER: 11871088 (USE FORMAT 7 OR 9 FOR FULL TEXT) Chains scoring big in photoprocessing.

Chain Drug Review, v14, n10, p20(2)

Feb 10, 1992

ISSN: 0164-9914 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 856 LINE COUNT: 00067

... profits from the on-site finishing operations, the mini-labs also fueled increased sales of **cameras**, **film** and the conventional processing sources offered by the chain. Since then Genovese has added the...

...lab customers membership in its Photo-Savers Club, which entitles them to one roll of **film** processed free after they have had 10 rolls developed. It also delivers **customers** 'prints in small albums instead of paper envelopes.

Eckerd **offers customers** three levels of service through its Express Photo departments.

System 2 processing is **targeted** to amateur point-and-shoot photographers using 110, 126, disc or 35mm **film**. It includes a double set of prints and the choice of glossy or matte finish...

13/3,K/18 (Item 6 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

05492398 SUPPLIER NUMBER: 11363092 (USE FORMAT 7 OR 9 FOR FULL TEXT) Pulling out all stops to woo back clients: industry pins hopes on

value-added getaways. (Canadian travel industry) (Travel Special Report)
Haggett, Scott

Financial Post, p40(1)

Sept 14, 1991

ISSN: 0015-2021 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1052 LINE COUNT: 00081

... weekender."

Delta has discounted weekend prices and is offering guests new amenities, such as a **ticket** -reservation service and a children's swim program.

"The [mini-vacation] market is the one...

...become more aggressive in marketing to the mini-vacation crowd. In Quebec, it mounted a **television advertising** campaign **targeted** at **tourists**.

"It's the first **time** we used **TV** to get the summer leisure business," he says.

Delta is also finding partners to help...

13/3,K/19 (Item 7 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

05488129 SUPPLIER NUMBER: 11381296 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Photo supplies. (Consumer Expenditure Section)

Duff, Mike

Supermarket Business, v46, n9, p165(3)

Sept, 1991

ISSN: 0196-5700 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 2244 LINE COUNT: 00179

... sales and promotions that fit in with photo finishing. For example, we can do a **promotion** where buying a roll of OneFilm gets a **shopper** \$3 off photo finishing. We can **tailor** our program to the outlet."

Swensen points out that much of the **film** sold in supermarkets still comes off J-hooks at aisle ends or the checkout. OneFilm...

...first all-brands promotion featuring a variety of products including conventional and instant films and video cassettes.

One-Use Cameras Still Hot

Yet even if photo suppliers are becoming increasingly sophisticated in how they sell...

13/3,K/20 (Item 8 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2003 The Gale Group. All rts. reserv.

01756140 SUPPLIER NUMBER: 02579230 (USE FORMAT 7 OR 9 FOR FULL TEXT) 'Idea file' boosts client queries, promotes use of quality printing.

Chapman, Bert

Graphic Arts Monthly, and The Printing Industry, v55, p76(2)

Jan, 1983

ISSN: 0017-3312 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1113 LINE COUNT: 00085

... tags and miscellaneous crash jobs.

The H-A prep department consists of a Robertson 2828  $\,$  camera , a litho  $\,$  film  $\,$  processor, five stripping stations and line-up tables, and an automatic plate processor for Enco...

...For finishing and trimming the plant has a Polar guillotine paper cutter and a plastic film shrink-wrapping machine.

Working with advertising agencies, Hutchinson-Allgood has learned the need for high quality color matching for its customers. While

13/3,K/21 (Item 1 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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01015528

TRENDINGS IN VIDEO & AUDIO: Sell music video customers with promotions, radio ads.

Merchandising March, 1984 p. 91

... 350 million market by end-1984, but stores need to promote them aggressively. Many audio/video equipment stores display music videos mixed in with movies and self-improvement videos. This prevents the stores from winning sales...

... music videos on pop radio stations and in music and regional magazines (definitely a different target audience than that for movies and equipment ads ); mounting a special promotion for music videos, perhaps having an artist participate, or dressing employees as characters in top...

13/3,K/22 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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01670910 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Diversifying to survive

(Large UK concert venues have found it necessary to diversify because of the reduced number of large touring acts)

Music Week, n 46, p 29

November 16, 1996

DOCUMENT TYPE: Journal ISSN: 0265-1548 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2112

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...events.

"We bring the perception of added value to a gig without necessarily putting the **ticket** price up" says Fiona Ryder, co-founder of Cube TV. "It's also great back...

...screen is Pd10,000. But, Ryder claims, the extra costs are invariably offset by substantial **advertising** revenue, since media agencies regard rock and pop **audiences** as a prime **target**.

"Research has shown that the highest recall figure of a single brand advertised on Cube TV was 69% and the highest spontaneous recall was 51%," she continues. "That is on a...

...result Screenco, the UK's leading video screen hire company has upgraded its screens three **times** since Cube **TV** 's inception. The next important step will be screens transportable in flight cases. Then audiences...

13/3,K/23 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

01188575 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Mariachi USA Festival

(Mariachi USA Festival seeking sponsors for its 6th annual gathering)

Advertising Age, v 66, n 19, p 29

May 08, 1995

DOCUMENT TYPE: Journal ISSN: 0001-8899 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 96

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...its sixth annual gathering of the world's top mariachi bands. More than 30,000 tickets have been sold this year. Sponsorship targets the Hispanic market. Packages include tickets and mention in radio, TV and magazine ads for the event as well in the souvenir program, and prominent placement in event press materials. Already on board: Cacique Cheeses & Products, El Pollo Loco, AT&T, the Los Angeles Times, KMEX-TV and Mission Foods. Contact: Oralia Michel, Oralia Michel Public Relations, at (818) 568-0902.

13/3,K/24 (Item 1 from file: 20)

DIALOG(R) File 20: Dialog Global Reporter (c) 2003 The Dialog Corp. All rts. reserv.

04640665 (USE FORMAT 7 OR 9 FOR FULLTEXT)

MKW Media Analysis: Watch ad costs tumble in digital TV revolution: The digital revolution will sweep away 40 years of traditional commercial breaks on TV and spawn new kinds of advertising, argues Willie Patterson

WILLIE PATTERSON

MARKETING WEEK, p16

March 11, 1999

JOURNAL CODE: FMWK LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 477

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... output. I can produce a quick and rough piece of work with a domestic digital **video camera** (with my producer, used to seeing me behind a wall of technicians and some eye...

...thinking post-production houses have invested in a new kind of telecine, which is the **machine** that transfers **film** onto high quality digital tape. This also allows ads to be created at digital resolution...

13/3,K/25 (Item 2 from file: 20)

DIALOG(R) File 20: Dialog Global Reporter

(c) 2003 The Dialog Corp. All rts. reserv.

03453361 (USE FORMAT 7 OR 9 FOR FULLTEXT)

ONSALE and ZDTV Debut Breakthrough Advertising Format That Integrates the Internet and Television; Innovative Convergence Advertising Features Live Data Feed of Online Auctions

BUSINESS WIRE

November 16, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 694

... current information for a variety of products including desktop

computers, laptops, printers, modems, monitors, scanners, video cards and digital cameras. The information is updated every 15 minutes by ONSALE.

13/3,K/26 (Item 1 from file: 636)
DIALOG(R) File 636:Gale Group Newsletter DB(TM)
(c) 2003 The Gale Group. All rts. reserv.

03269428 Supplier Number: 46710681 (USE FORMAT 7 FOR FULLTEXT)

PAY-PER-VIEW DISTRIBUTORS GET LIFT FROM RETAIL-ORIENTED MARKETING DBS,
digital cable, Hollywood attention cited as momentum drivers

Interactive Video News, v4, n19, pN/A

Sept 16, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 835

... the PPV industry in 1996. Request Television, for instance, said its All-Day Mo-vie **Ticket** promotion, where for one price subscribers can buy a **movie** that is replayed repeatedly during **scheduled** times on a specific day, has been a key success. Buyers of the All Day...

...for the Aug. 8 release of Sabrina, Viacom Inc.'s Paramount Pictures unit offered romantic **promotions** targeted primarily at women viewers by creating packages in conjunction with spas, gyms, restaurants, hotels and theaters.

Meantime, both Request **Television** and its chief rival, Viewer's Choice, New York, have announced expanded channels as cable...

April 4, 2003 12 15:58

?t16/3,k/all

16/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

08711724 Supplier Number: 75445417 (USE FORMAT 7 FOR FULLTEXT)

DIGITAL CINEMA: YEAR TWO -- Getting down to business.

Screen Digest, p121

April, 2001

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 2252

... least about the possible involvement of Boeing Capital. AndAction seem increasingly to focus on the advertising, e-commerce and alternative content aspects.

E-CINEMA PROJECTS

target area status

E-CINEMA NETWORKS

Cine Digital
Spain; www.cinedigital.es

Spain

First installations

expected...

...Norway; www.capa.no

www.uniquepromotions.no

National Cinema Network USA; www. ncninc . com

USA

Three trials

2000-2001

THIRD-PARTY MIDDLEMEN (3PMM)

Technicolor Digital

Cinema (TDC...www.capa.no www.uniquepromotions.no

UK/USA

Launching Sep 2001

National Cinema Network

USA; www. ncninc . com

QuVis (server-network solution partner), Proxima (projectors)

THIRD PARTY MIDDLEMEN (3PMM)

Technicolor Digital

Cinema (TDC)

Qualcomm(\*) (compression and encryption...advertising world and has developed an end-to-end system for cinema slide and motion

advertising

for local and national

UK in

clients. Company will target

the first phase.

CAPA/Unique **Promotions**Norway; www.capa.no
www.uniquepromotions.no...

First digital satellite network for distributing adverts, trailer

...application,

operating since 1997.

National Cinema Network USA; www. ncninc . com

NCN is the largest US cinema

April 4, 2003 1 15:59

advertiser. It is rolling out its

Digital Theatre Distribution System (DTDS) for e-cinema advertising...

16/3,K/2 (Item 2 from file: 16)
DIALOG(R).File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

08350632 Supplier Number: 70651368 (USE FORMAT 7 FOR FULLTEXT)

NOW IN THEATERS. (Brief Article)

MORAN, GWEN

Entrepreneur, v29, n2, p33

Feb, 2001

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 385

... Friday night business up almost 40 percent at one of our locations. It lets us target our area much more effectively than, say, radio."

On-screen advertising is also cheaper than other media outlets. Though prices vary according to market and theater...

...per screen, per week--before any discounts.
On a national level, National Cinema Network (www. ncninc . com ) in
Kansas City, Missouri, is just one cinema advertising company that offers
entrepreneurs access to...

16/3,K/3 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

07979894 Supplier Number: 55395158 (USE FORMAT 7 FOR FULLTEXT)
Partnership formed for e-cinema advertising.
Screen Digest, n333, pNA

July, 1999

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 110

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...them on the screen using Proxima LS1 projectors. NCN (USA; +1/1800 727 3361; www.ncninc.com) and Proxima (USA; +1/619 457 5500; www.proxima.com) are currently testing and implementing the system in 80 movie screens. Compared with prevalent slide projectors, ecinema advertising allows for motion, graphics and audio and can be customised and changed at click of button.

16/3,K/4 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

07829555 Supplier Number: 65356058 (USE FORMAT 7 FOR FULLTEXT)

Digital Cinema Becomes Reality: NCN Pilots Delivery System Benefiting

Circuits and Advertisers.

Business Wire, p0531

Sept 21, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 437

... provide them with incremental revenue opportunities."

DTDS(TM) streamlines the digital delivery of in-theatre advertising, simplifying theatre operations. It also opens additional advertising opportunities, enabling advertisers to target audiences on specific movie screens, as well as digital video monitors, kiosks, plasma screens and...

...For additional information, call 800.SCREEN.1 or visit NCN's web site at www.  ${\bf NCNinc}$  .  ${\bf com}$  .

16/3,K/5 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

02559563 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Advertising: Partnership formed for e-cinema advertising
(National Cinema Network and Proxima have formed a partnership to replace
carousel-style slide projectors for between-films advertising with
e-cinema technology)

Screen Digest, n 333, p 160

July 1999

DOCUMENT TYPE: Journal (United Kingdom) LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 104

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...them on the screen using Proxima LSI projectors. NCN (USA; +1/1800 727 3361; www.ncninc.com) and Proxima (USA; +1/619 457 5500; www.proxima.com) are currently testing and implementing the system in 80 movie screens. Compared with prevalent slide projectors, e-cinema advertising allows for motion, graphics and audio and can be customised and changed at click of button. ...

?t13/3,k/all

13/3,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2003 ProQuest Info&Learning. All rts. reserv.

01789914 04-40905

Watch ad costs tumble in digital TV revolution

Patterson, Willie

Marketing Week v22n6 PP: 16 Mar 11, 1999

ISSN: 0141-9285 JRNL CODE: MWE

WORD COUNT: 527

... TEXT: and watch favourite commercials.

Paying for longer ads to be produced for the new digital **TV** channels will only pay off if you can **target** your core **audience** precisely. It makes sense to make **ads** at digital resolution, which gives the best quality pictures, and show them in any good...

... output. I can produce a quick and rough piece of work with a domestic digital **video** camera (with my producer, used to seeing me behind a wall of technicians and some eye...

...thinking post-production houses have invested in a new kind of telecine, which is the **machine** that transfers **film** onto high quality digital tape. This also allows ads to be created at digital resolution...

13/3,K/2 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01606371 02-57360

Flextech set to trial interactive advertising

Grande, Carlos

New Media Markets v16n11 PP: 5-6 Mar 19, 1998

JRNL CODE: NEW WORD COUNT: 1336

...TEXT: likely candidate. It could be linked to airline websites with viewers able to book their **tickets** while watching a holiday report.

Viewers with a set-top box would use a handset...

... on interactive sales. It is also looking at joint ventures with leisure companies to create **customised** fullytransactional websites -- selling theatre or cinema **tickets**, for instance -- linked to **advertising** slots. As part of its plan to persuade **television** advertisers to take up interactivity, Flextech is encouraging brands to develop their websites and offering...

... commercial ventures, on developing combined listings and booking services dubbed, after the London listings magazine, "TimeOut on the TV". It is also involved in producing the interactive version of the listings magazine Cable Guide...

13/3,K/3 (Item 3 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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# Search Report from Ginger D. Roberts

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?show files;ds
     2:INSPEC 1969-2003/Mar W4
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         (c) 2003 Institution of Electrical Engineers
      35:Dissertation Abs Online 1861-2003/Mar
File
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File 233:Internet & Personal Comp. Abs. 1981-2003/Feb
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File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Feb
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File 475: Wall Street Journal Abs 1973-2003/Apr 03
         (c) 2003 The New York Times
File 583: Gale Group Globalbase (TM) 1986-2002/Dec 13
         (c) 2002 The Gale Group
Set
        Items
                Description
                TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
S1
       567572
                S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
S2
        10373
             ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
             ? OR (MARKETING OR PROMOTIONAL)() MESSAGE? ? OR STREAMER? ? OR
             TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
                S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
S3
             PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
             RIST?)
                S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?) (2W) (CLIP? OR PRESENTA-
S4
             TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
                (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
S5
             MACHINE OR CAMERA?)
S6
        19621
                (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
             DULE? OR TIME?)
                S2 AND S5
S7
           24
S8
           72
                S2 AND S6
           96
S9
                S7 OR S8
S10
           80
                S9 NOT S4
                                                               Considered al
S11
           96
                S9:S10
           78
                S11 NOT PY>1999
S12
           77
                RD (unique items)
S13
?t13/7/all
13/7/1
            (Item 1 from file: 2)
DIALOG(R) File 2:INSPEC
(c) 2003 Institution of Electrical Engineers. All rts. reserv.
           INSPEC Abstract Number: B91012170
```

Title: Fibres bring the world into the house. 1

Journal: Funkschau no.22 p.56-61

Publication Date: 19 Oct. 1990 Country of Publication: West Germany

CODEN: FUSHA2 ISSN: 0016-2841

Language: German Document Type: Journal Paper (JP)

Treatment: Applications (A)

Abstract: Glass fibre cables are now entering houses. The comprehensive installation in Heathrow, Florida, engineered by Southern Bell and Northern Telecom, has been in operation since the summer of 1989. Access is provided to 54 TV channels, to interactive and timeshift video, targeted information, including advertising, pay-as-you-view, etc., apart from full ISDN services. TV signals are processed at 435 Mbit/s; the interactive channel operates at 5.12 Mbit/s. Three interfaces for video, full-duplex

services and telephone are provided to each of 256 subscribers. Illustrations comprise a layout map of the project, a diagram of the system's centre, branch exchanges and individual subscribers, and a drawing of a typical line with connectors and joints. (O Refs)
Subfile: B

13/7/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03633903 INSPEC Abstract Number: B90040118

Title: Images in the dark (low light imaging)

Author(s): Taylor, M.

Journal: Image Processing vol.1, no.2 p.15-16

Publication Date: Autumn 1989 Country of Publication: UK

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G)

Abstract: Target integration is a relatively little used technique for low light imaging that offers several advantages for certain images over the alternative technologies of intensified or SIT (Silicon Intensified Technology) cameras, or over integrating (summing) images within a video frame store. The author describes the basis process which is similar to that used in photography for obtaining low light results. (O Refs) Subfile: B

### 13/7/3 (Item 3 from file: 2)

DIALOG(R) File 2: INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03557487 INSPEC Abstract Number: C90015837

Title: Times, an expert system for mediaplanning

Author(s): Girod, G.; Orgeas, P.; Landry, P.

Author Affiliation: MEDIATOP, Paris, France

Conference Title: Proceedings of the First Annual Conference on Innovative Applications of Artificial Intelligence p.78-80

Publisher: American Assoc. Artificial Intelligence, Menlo Park, CA, USA Publication Date: 1989 Country of Publication: USA xiii+185 pp.

Conference Date: 28-30 March 1989 Conference Location: Stanford, CA, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Applications (A)

Abstract: Times is an expert system for television advertising campaign design. It elaborates television planning with preserved balance and optimized performances. This planning is based on the client's whole data (spending, commercials sizes, marketing target, period . . .) and TV data bases (audience, programs, price lists . . .). TIMES -standing for Television Intelligent Mediaplanning Expert System-was developed by Intellia for a mediaplanning agency (Mediatop) for the French TV market. Times is composed of several expert modules developed with Nexpert, and algorithmic procedures prototyped with Nexpert and rewritten in C language. (0 IRefs)

Subfile: C

### 13/7/4 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01855630 ORDER NO: AADAA-IN062320

In-camera defect detection with applications to Web inspection systems



Degree: Ph.D. Year: 1999

Corporate Source/Institution: University of Windsor (Canada) (0115)

Adviser: G. A. Jullien

Source: VOLUME 62/10-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 4686. 201 PAGES

ISBN: 0-612-62320-3

One of the aims of industrial machine vision is to develop computer and electronic systems to replace human vision in quality control of industrial production. Traditionally these systems consist of a line scan camera, host computer, frame grabber and one or more dedicated processing boards. The work reported in this thesis develops defect detection algorithms for real-time processing of the camera video stream. The processing system is mounted inside the camera and provides sufficient defect detection capabilities to eliminate the need for an external frame grabber and other associated host computer peripheral systems. The system is targeted for web inspection but has the potential for broader application areas.

The output data from the camera is reduced by many orders of magnitude by only transmitting the " interesting" pixels of the image to be processed, and this can significantly reduce both the downstream processing hardware required and the bandwidth of the digital data received from the camera. The use of such special purpose cameras has the potential not only to improve the performance of machine vision systems for a wide variety of applications, but to improve the economic viability of these applications through reductions in hardware cost and complexity.

This real-time system must perform all of the required operations at the video bandwidth of the camera, and the work reported in this thesis uses hardware associated with the in-camera processing system, developed in the VLSI Laboratory at the University of Windsor, which includes programmable logic (Field Programmable Gate Array) directly connected to the video stream, and ancillary signal processing and control hardware (a DSP chip). These hardware limitations apply constraints to the algorithms, and we are almost always unable to use traditional image processing algorithms; rather we choose and develop algorithms based on their potential for identification based on minimal storage of a pixel-serial raster data.

In this thesis we report the following novel developments: (1) For non-textured background materials, three algorithms have been developed for the in-camera system: two (or multi) level thresholding; zero order background tracking; and delta modulation background tracking. (2) Auto-regressive techniques have been developed and implemented as a statistical approach to analyze textured backgrounds and to identify possible defects. This method of analysis has been extensively used to study visual textures. In the simplest form, the image is scanned to provide a one dimensional series of gray level fluctuations, which is treated as a one-dimensional stochastic process evolving in "time". In a more comprehensive form, a pixel value is assumed to depend upon a certain part of its neighborhood. The coefficients of dependence are extracted using time series analysis techniques. (3) A novel algorithm for defect detect detection based on fuzzy fusion of texture features is developed, simulated and successfully implemented on the experimental test setup. Conventional approaches for web defect detection involve making " crisp" decisions for image analysis and recognition where imprecise or incomplete specifications are usually either ignored or discarded. The fuzzy logic algorithm uses imprecise or ambiguous image data caused by instrumental error or environmental noise such as dust or small variations in illumination to obtain a precise result. The developed algorithm can be applied to both textured and non textured materials and offers superior performance over traditional

Search Report from Ginger D. Roberts

template matching methods.

(Item 2 from file: 35) 13/7/5

DIALOG(R) File 35: Dissertation Abs Online

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01691100 ORDER NO: AAD99-20212

EFFECTS OF SOCIAL MARKETING AS A MEDIUM FOR NUTRITION EDUCATION FOR LIMITED-RESOURCE ALABAMIANS

Author: MARSHALL, AUTUMN ELIZABETH CHESTER

Degree: PH.D. Year: 1999

Corporate Source/Institution: AUBURN UNIVERSITY (0012)

Director: BARBARA J. STRUEMPLER

Source: VOLUME 60/02-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 581. 133 PAGES

Social marketing uses commercial marketing techniques to promote social messages, and has been successful in promoting behavior change, the goal of nutrition education. Successful social marketing campaigns use a consumer-oriented, qualitative research approach to develop effective campaign messages.

The Nutrition Education Program in Alabama has designed a social marketing campaign for limited-resource audiences to augment traditional nutrition education methods. The social marketing research progression includes needs assessments, focus groups, and pilot testing. Needs assessment surveys indicate many in this population desire to improve dietary habits; some are taking action. However, many limited-resource individuals were not reached by previous educational efforts. Social marketing has the potential to bring nutrition education to these individuals via television commercials .

The target market was limited-resource, African-American women. Focus groups (n = 3) were conducted in this audience to generate nutrition messages for commercials. Participants (n = 25) discussed television, good nutrition, and barriers to nutrition goals. The women watch soap operas, talk shows, and prime time television , and remember humorous commercials more often than serious ones. Barriers to nutrition goals included upbringing, lack of motivation, and eating out often; barriers can be overcome if women support and encourage each other to change. Suggested commercial topics included (1) eating less fried food, (2) eating more fruits and vegetables, (3) exercising regularly, and (4) controlling food portions.

Two television commercials were developed: one with a humorous appeal, the other with a serious appeal. A second set of focus groups (n = 3)verified the commercials were appropriate for the target market. A series of phone surveys evaluated response in limited-resource and general audiences (baseline, one-week and one-month). Commercials were aired during soap operas, talk shows, and prime time viewing hours. At one-week, 26% of respondents had decreased fried food consumption; consumption increased between one-week and one-month, although not to baseline levels. Respondents agreed increasingly with benefit statements and agreed less with barrier statements. Cost per person was almost \$2.00 less for social marketing than for traditional classes. Social marketing can be an effective medium for nutrition education and a cost-effective way to reach limited-resource individuals.

13/7/6 (Item 3 from file: 35)

DIALOG(R) File 35: Dissertation Abs Online

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01643594 ORDER NO: AAD13-89339

MYTH IN COMMERCIAL ADVERTISING (TELEVISION)

Author: KING, HEATHER ALICIA Degree: M.A.

Year: 1998

Corporate Source/Institution: CALIFORNIA STATE UNIVERSITY, FULLERTON (

6060)

Chair: SHAY SAYRE

Source: VOLUME 36/05 of MASTERS ABSTRACTS.

PAGE 1212. 62 PAGES

A relationship between myth and advertising has been suggested through previous research, yet the topic's surface has only been scratched. By using Northrop Frye's "Taxonomy" and continuing with Barbara Stern's examination of mythic elements in advertising, the author investigates commercials aired during the daytime soap opera genre and the prime-time news genre. The commercials examined incorporated the myth structures that fit into Frye's four categories of myth. These categories are based on myth as ritual defined as a series of specific characteristics that occur in a fixed sequence and tend to be repeated over time. Through an in-depth content analysis, the author found that myth structures are more frequent during prime- time television targeted towards a male dominated audience than during daytime TV. The author also compared commercials aired during the two different television genres and found that advertisements targeted to soap opera viewers contain one of the same and one different myth structure as advertisements targeted to viewers of prime-time news.

(Item 4 from file: 35) 13/7/7

DIALOG(R)File 35:Dissertation Abs Online

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01468355 ORDER NO: AADAA-19607402

EVALUATING THE EFFECTIVENESS OF TELEVISION ADVERTISING TERMS OF ADVERTISING EXPOSURE (MEDIA VEHICLE EXPOSURE)

Author: LEE, KYUNG YUL Degree: PH.D.

Year: 1995

Corporate Source/Institution: UNIVERSITY OF FLORIDA (0070)

Chairman: KENT M. LANCASTER

Source: VOLUME 56/11-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 4192. 142 PAGES

The primary objective of this study is to examine how the discrepancy between media vehicle and advertising exposures has an impact on the evaluation of television advertising schedules by empirically comparing vehicle exposure distributions with message exposure distributions of

network television advertising schedules.

Three hypotheses are tested: (1) are there statistically significant differences between vehicle and message exposure distributions of network television advertising schedules , (2) are there statistically significant differences in the intercept between the vehicle and the message exposure distributions curves, and (3) are there statistically significant differences in the slope between the vehicle and the message exposure distributions curves?

A total sample of 1,016 vehicle and message exposure distributions obtained from 508 Korean network television advertising schedules were evaluated using regression analysis and F-tests. The results of the F-tests show that not only do statistically significant differences exist between the vehicle and message exposure distributions, but differences exist in the intercept and the slope between the vehicle and message exposure

distribution curves.

These empirical findings suggest that using vehicle rating data as inputs in the estimation of media evaluation factors such as reach, frequency, effective reach, gross rating points (GRPs), and exposure (or frequency) distributions can indeed mislead media planners to the evaluation of the impact of **television advertising schedules** on **target** audiences. This can subsequently distort the selection of the optimal schedule to deliver an **advertising** message to the extent that advertising and marketing objectives are achieved.

Another objective of this study is to develop an accurate, parsimonious, consistent, and reliable method to estimate message exposure distributions of network television advertising schedules. This study developed a total of eleven regression equation models to be used to predict message exposure distributions as a function of vehicle exposure distributions and other schedule characteristics, such as vehicle gross rating points (vehicle GRPs), frequency, the number of insertions and programs.

The eleven models developed are quite accurate in predicting message exposure distributions of network **television** advertising **schedules** with an adjusted R square ranging from 851 to 997. The most accurate model is the double log-linear model of which the adjusted R square is 997. The double log-linear model can be used by media planners to estimate message audiences and thus to incorporate these estimates of message audiences into developing and evaluating network **television** advertising **schedules** in terms of advertising exposure.

In summary, this study is an attempt to get closer to establishing the value a brand receives for its dollars by evaluating network **television** advertising **schedules** in terms of advertising exposure rather than vehicle exposure.

13/7/8 (Item 5 from file: 35)

DIALOG(R) File 35: Dissertation Abs Online

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01445711 ORDER NO: AADAA-19537977

MEDIATED WOMEN: THE EFFECTS OF SEX ROLE STEREOTYPING IN NETWORK TELEVISION COMMERCIALS USING A QUASI-EXPERIMENT (ADVERTISING) ADVERTISING)

Author: CARDER, SHERI THOMPSON Degree: PH.D.

Degree: PH.D. Year: 1995

Corporate Source/Institution: THE UNIVERSITY OF SOUTHERN MISSISSIPPI (

0211)

Chair: TOMMY V. SMITH

Source: VOLUME 56/07-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2466. 215 PAGES

Many longitudinal studies reveal that stereotypical sex role portrayals of women in television advertising continue to persist. Consequently, a quasi-experimental study was designed to help ascertain the effects of these stereotypical portrayals.

Six women's organizations in Lake City, Florida (N = 145) were divided into both experimental and control groups. The control group viewed a series of eleven network television commercials rated neutral for stereotyped content; the experimental group viewed eleven commercials rated as stereotyped. A panel of professional women made the final selection of the commercials included in the sample, rating ads appearing during 72 hours of network prime- time television programming taped during February 1994.

Following a successful pilot test of both the instrument and the methodology, subjects in both groups were administered a questionnaire indicating their attitudes toward sex role stereotyping as a pre-test and

post-test. An analysis of covariance (ANCOVA) was computed to help determine the difference in attitudes between the control and the experimental groups and between the pre- and post-test attitudes of both groups.

Exposure to the commercials' negative messages did change attitudes. Women who viewed the stereotyped commercials became more offended toward stereotyping after viewing the commercials. Women who viewed the neutral commercials were less offended after exposure to the stimulus. Finally, when controlling for pre-test attitudes for both groups, the group viewing the stereotyped commercials was more offended, which may be attributable to the stimulus, the content of the commercials.

Other findings revealed that: (1) prior to the exposure to the stimuli of the commercials, women did not consider themselves to hold negative attitudes toward sex role portrayals in television advertising, (2) there was no significant relationship between: (a) demographic factors (income, education, occupation status, job classification), (b) number of hours of television watched daily, or (c) degree of liberation and the offensiveness score, (3) women who viewed the offensive commercials had a brand name recall rate of six times that of those women who viewed the neutral ads, (4) the most frequently listed elements of offensive ads were (a) the use of the women models as sex objects or as frivolous decorations and (b) invasion of privacy, (5) less than one-fifth of the subjects reported ever being offended enough to formally complain about a product, and (6) 37% of the subjects had, however, privately expressed their dissatisfaction by boycotting a brand due to advertising considered offensive to women.

When certain advertisers choose to portray women in their television commercials in stereotypical or demeaning manners, they are often offending the very target audience that they have sought to influence. As evidenced by the lower scores among the control group, moving an ad's stereotypical content to a neutral level enhances the viewer's attitude.

13/7/9 (Item 6 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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0980953 ORDER NO: AAD88-01831

MODERATING ROLES OF INVOLVEMENT IN INFORMATION PROCESSING ROUTES AND MESSAGE ACCEPTANCE FOR DIFFERING NUMBERS OF AD REPETITIONS

Author: LEE, HAKSIK

Degree: PH.D Year: 1987

Corporate Source/Institution: MICHIGAN STATE UNIVERSITY (0128) Source: VOLUME 48/12-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3156. 151 PAGES

The objectives of this dissertation were: (1) to investigate how consumers' involvement level moderates the information processing routes (cognitive processing route and affective processing route) across different levels of ad repetitions, and (2) to investigate how consumers' involvement level moderates the message acceptance (the result of information processing) across different levels of ad repetitions. To test hypotheses established for the objectives above, an experiment was conducted. An advertisement for a subcompact car was embedded in a TV show one, three, or five times using three video cassette tapes. Subjects' involvement level was manipulated as high or low level by providing different treatment scenarios. The findings were as follows.

First, it was found that consumers' brand attitudes are mediated by ad attitudes as well as brand cognition at any tested level of ad repetition. It was partially supported that consumers' brand attitudes are influenced by brand beliefs when they are in the high involvement situation more than when in the low involvement situation, while consumers' brand attitudes are

influenced by ad attitudes when they are in the low involvement situation more than in the high involvement situation. Second, it was found that as repetition level increased, low involvement consumers' brand attitudes become more favorable while high involvement consumers' brand attitudes become less favorable or did not change significantly. Finally, it was found that low involvement consumers' brand attitude formation is mediated by their ad-related responses across different repetition levels.

These findings provide theoretical contributions and have managerial implications. From a theoretical perspective, the findings confirmed the proposition, in the context of ad repetition, that consumers' involvement level moderates information processing routes. The proposition that involvement level moderates consumers' attention level was also confirmed. As managerial implications, the findings imply that depending on the characteristics of target market, different types of ads may be desirable (information oriented ads versus affect oriented ads). Repetition of the same commercial in a TV show may not be desirable for high involvement consumers.

13/7/10 (Item 7 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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0970845 ORDER NO: AAD87-27019

THE FORM OF TELEVISION ADVERTISING: A CORRELATIONAL CONTENT ANALYSIS OF TELEVISION COMMERCIALS AND THEIR ENVIRONMENT

Author: BOHRER, GEORGE FRANCIS, JR.

Degree: PH.D Year: 1987

Corporate Source/Institution: UNIVERSITY OF MASSACHUSETTS (0118) Source: VOLUME 48/09-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2186. 265 PAGES

This study is a content analysis of prime time television commercials. Its interest is the relationship between the advertising industry and its audience. Using a systems theoretical model, inferences are made concerning the nature of the output of the industry in order to determine the nature of this relationship.

Formal aspects of television commercials, such as editing devices, movement and sound elements, have formed the dependent variables. Form was chosen over other aspects of content as it has been largely ignored in earlier studies, because formal elements are a limited constant which appear in all types of film and video production and because form is so often unnoticed by receivers of commercial communications. Independent variables are those which reflect the product market for a commercial as well as those, such as time, program type and product type, which describe the environment within which a commercial is seen.

It was hypothesized that formal patterns of commercials would be correlated with product market and, adjunctively, with commercial environment. It was found that significant correlations exist between commercial form and target audience, product type, ad agency, and, to a lesser extent, season of appearance. No or little significance was found for relationships between commercial form and clock time and day of presentation and program type.

Therefore, this study suggests that commercial form is structured by the industry based on assumptions the industry has made concerning how some products are best presented and how certain groups of people respond to form in advertising. It was also found that different advertising agencies have developed a "formal profile" which is common to most of their product. It is further suggested here that form is a meaningful aspect of expression and that, as it is relatively unnoticed consciously, may be a quite powerful aspect of persuasive communication. Thus, it is suggested that

further study of form is appropriate in order to better understand how form is used by communication sources and understood by receivers.

(Item 8 from file: 35) 13/7/11

DIALOG(R) File 35: Dissertation Abs Online

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782110 ORDER NO: AAD82-14975

THE PUBLIC TELEVISION AUDIENCE: THE PHANTOM ELITE

Author: COHEN, MITCHELL EVANS Degree: PH.D.

Year: 1982

Corporate Source/Institution: THE UNIVERSITY OF MICHIGAN (0127) Source: VOLUME 43/02-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 297. 252 PAGES

Public television (PTV), in both the United States and Canada is mandated to broadcast programs in the public interest. Funding is provided by tax dollars and grants, rather than advertisers, to assure that PTV's focus is on programming and not audience maximization. As a result, PTV has considerably more cultural, educational and informational programming than commercial television. Yet, critics of PTV often assume that viewers select PTV programs to fulfill their cultural needs, and these viewers are largely elite. Consequently, PTV is accused of widening the cultural gap rather than democratizing culture.

The data for this study were collected from a representative sample of 728 television viewers in the Province of Ontario, Canada between late 1979 and early 1980. Interviews were conducted by phone and mail.

The expectation that the PTV audience is selective and elite is not supported by the data analysis. The majority of Canadian PTV viewers supplement their already heavy commercial television (CTV) viewing with PTV instead of choosing PTV over CTV. Only a small minority are selective PTV viewers, and they watch less television than the general public. These findings mirror recent descriptions of the U.S. PTV viewer.

Elites are defined by demographic and lifestyle characteristics. This definition stems from the public's perceptions of elite rather than theories of class structure, heredity, or claims of nobility. Selective PTV viewing, the criterion measure, is defined as the 'share of time' of those watching a greater proportion of PTV relative to CTV.

Differences are found between selective and nonselective PTV viewers. Selective PTV viewers read more and are more likely to participate in cultural events. While these findings support the hypothesized relationship between elite characteristics and selective PTV viewing, other elite characteristics, such as education and occupation, are unrelated to selective PTV viewing. Also both selective and nonselective PTV viewers plan their television viewing in the same way and have an equal amount of time to view television in the evening.

Implications of these findings are discussed. A major focus for PTV planners would be to program for the nonselective PTV viewer with the realization that PTV is a supplement, and not an alternative, to CTV. This suggests a program schedule with more mass oriented, diversified, and regularly scheduled programming. Also, PTV promotion might be targeted at a wider demographic audience.

(Item 1 from file: 233)

DIALOG(R) File 233: Internet & Personal Comp. Abs.

(c) 2003 Info. Today Inc. All rts. reserv.

00409527 96WC01-008 Search Report from Ginger D. Roberts

# VideoPhone lets you show your face -- Connectix VideoPhone

Moran, Joseph

Windows Sources , January 1, 1996 , v4 n1 p74, 1 Page(s)

ISSN: 1065-9641

Company Name: Connectix

Product Name: Connectix VideoPhone

Presents a mixed review of VideoPhone (\$159), videoconferencing software for IBM PC compatibles, from Connectix Corp. of San Mateo, CA (800). Windows-based VideoPhone software the and QuickCam, a black-and-white digital video camera , and Talk Show, a shared whiteboard application. VideoPhone provides gray-scale, low frame-rate images at a low cost. Says installing the QuickCam to the PC is simple, and Connectix uses an integrated installation routine. It offers a high level customization in areas such as video frame rate and image size. The program supports both point-to-point and broadcast operation and includes an electronic address book. The camera provides great detail clarity, but has a tendency for the video to be choppy. Concludes that VideoPhone offers an inexpensive way to add rudimentary videoconferencing to most PCs, especially for users who do not need full-motion or full-color. Contains one screen display and one product summary. (HHW)

### 13/7/13 (Item 2 from file: 233)

DIALOG(R) File 233: Internet & Personal Comp. Abs.

(c) 2003 Info. Today Inc. All rts. reserv.

00200293 89EL09-007

Move over Roger Rabbit--your competition has arrived Apple Computer's Apple II Video Overlay Card allows teachers and students to superimpose graphics and cartoons onto moving video...

Solomon, Gwen

Electronic Learning , September 1, 1989 , v9 n1 p56-57, 2 Pages

ISSN: 0278-3258

Presents a favorable review of the Apple II Video Overlay Card (\$549), an add-on card which permits superimposition of graphics on video images, from Apple Computer Inc., Cupertino, CA (408). The card requires an Apple IIe with 128K RAM and enhanced logic board revision B or higher or a IIGS with 512K RAM and ROM version 01 or higher. Used in conjunction with a video source (VCR, video camera, laser disk player, or broadcast) and a second VCR to record the output, it offers an easy method of producing customized educational videotapes. Says it is easy to install, easy to use, and well-documented. Includes three photos. (djd)

## 13/7/14 (Item 1 from file: 256)

DIALOG(R) File 256: SoftBase: Reviews, Companies & Prods.

(c)2003 Info.Sources Inc. All rts. reserv.

00120505 DOCUMENT TYPE: Review

PRODUCT NAMES: Web Site Design (838543)

TITLE: Staying Lean and Mean on the Web

AUTHOR: Rapoza, Jim

SOURCE: PC Week, v16 n49 p25(3) Dec 6, 1999

ISSN: 0740-1604

RECORD TYPE: Review

REVIEW TYPE: Product Comparison

GRADE: Product Comparison, No Rating

Six successful Web sites are evaluated for design features and customer

support that will help them survive. Books24x7.com, which makes eXtensible Markup Language (XML)-based technical books available electronically to IT professionals via a subscription model, provides ready access to business partners. The site still needs a personalization recommendation engine and is not yet scaled for large amounts of traffic. Dell.com also has an XMLbased site design and uses many technologies to enhance e-commerce, including customized entry points. Dell's site is a good model for organizations seeking ways to meet the particular needs of customers. Furniture.com works well to provide an interactive shopping experience, even though shoppers in a hurry may have slow connections. Furniture.com has demonstrated that value can be added through content without the site's hawking itself ad nauseum. Internet Movie Database has extremely powerful search tools built with internally developed code over a long period of time . Internet Movie Database demonstrates the power of custom coding for more effective Web access, in-depth content, and better site organization. Well-designed, highly customizable MyHelpdesk.com offers a brokering service for product support information from many sources, a service not available from many hardware and software vendors. Outpost.com, which sells computing products, uses many important technologies, including cross-selling, order tracking, and auctions.

REVISION DATE: 20000430

13/7/15 (Item 2 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods. (c) 2003 Info.Sources Inc. All rts. reserv.

00118675 DOCUMENT TYPE: Review

PRODUCT NAMES: Avid Symphony Windows NT (723096)

TITLE: Symphony
AUTHOR: Hones, Luke

SOURCE: Digital Video Magazine, v7 n5 p64(2) May 1999

ISSN: 1075-251X

HOMEPAGE: http://www.dv.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

Avid Technology's Avid Symphony, a nonlinear editor (NLE), gets excellent marks overall. Symphony, Avid Media Composer, and SOFTIMAGE | DS are a trio of finishing tools from Avid. Media Composer is for projects with tight budgets that can include compressed images, and SOFTIMAGE | DS is an uncompressed solution for graphics and effects-centered projects that use many layers of compositing and effects. Symphony, which is also an uncompressed system, targets the high end user, including prime- time programming producers of commercials, sitcoms, and episodics. Symphony is a Windows NT-based system that provides an easy migration path for thousands of users of Media Composer for the Macintosh. Symphony I/O is generated from two disparate rackmount interface boxes, a Didigdesign Pro Tools 888 for analog and AES audio, and a Meridian Serial Digital breakout box for analog Component, Composite, and S-Video. Symphony is an advanced media file integration product that supports OMF, Image Independence technology, and other formats, including QuickTime. Symphony runs on a Windows NT 4.0-based Intellistation host system. Symphony works well on short projects, and the highly touted Total Conform feature provides transparent migration of data from Media Composer. Symphony ships with all the Asset Management tools provided in Media Composer. In the future Media Composer, Symphony, and SOFTIMAGE|DS will be linked on a high-speed,

media-sharing network

REVISION DATE: 20010730

13/7/16 (Item 3 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods.

(c) 2003 Info. Sources Inc. All rts. reserv.

00114457 DOCUMENT TYPE: Review

PRODUCT NAMES: Clue (737127); Game of Life (734632); Outburst (737143)

TITLE: A Dash of Colonel Mustard: Hasbro Tries to Buy a CLUE (and a

LIFE...

AUTHOR: Ardai, Charles Coleman, Terry

SOURCE: Computer Gaming World, v175 p242(1) Feb 1999

ISSN: 0744-6667

HOMEPAGE: http://www.computergaming.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: B

Hasbro Interactive's Clue, Outburst, and The Game of Life are reviewed. Clue: Murder At Boddy Mansion is a gorgeous game, replete with a smartly rendered Boddy Mansion executed in a Diablo-like isometric perspective. The atmosphere is seductive and mysterious enough to be a movie soundtrack. Every time a player proposes the killer, weapon, and room combo, a brief animation plays. However, nothing in the rooms is interactive, animations are short, and the gamer will quickly lose interest. Gameplay's only temptation is a lame alternative to rolling dice. An automatic note-taking feature relieves the other players of tracking which cards other players have revealed. Game Of Life has a first person cam-camcorder view that allows the gamer to see ahead while driving down a rose-colored road of life. The style is both childish and campy, with some elegance. Animation is too slow, however, even though hardware requirements are hefty. The setting, which has been changed, also offers some insipid side games involving matching and choosing. Outburst is a relatively well-done and enjoyable computer game version of a popular party game in which one person calls out a category and others shout out as many answers as they can conjure up before running out of time or other party assets.

REVISION DATE: 20020228

13/7/17 (Item 4 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods.

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00112667 DOCUMENT TYPE: Review

PRODUCT NAMES: paint\* 2 Macintosh & Windows (719188); effect\* 2 Macintosh

& Windows (719196)

TITLE: Discreet Logic Paint and Effect

AUTHOR: Em, David

SOURCE: NewMedia, v8 n12 p51(1) Nov 1998

ISSN: 1060-7188

HOMEPAGE: http://www.newmedia.com

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: B

Paint 2 and Effect 2 for Macintosh and Windows from Discreet Logic are two separate high-end video post production applications that can be purchased as one suite. Paint is a vector paint and text animation solution, and Effect is an effects and compositing package that reads 3D Z information found in 3D Studio MAX RLA files. Both programs give users comprehensive control over scene elements, such as video clips, lighting, camera views, and null objects. 3D composition objects can include glossiness, specularity, and diffusion attributes. Objects can be linked to parents and targets and aligned with motion paths for easy matching of live-action footage. Though the combination of both products offers a powerful solution, there are a number of glaring omissions, such as lack of support for sound, layer nesting, warping, or particle effects.

REVISION DATE: 20020227

13/7/18 (Item 5 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.

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00111329 DOCUMENT TYPE: Review

PRODUCT NAMES: Avid Media Composer 8.0 (525201); Avid Symphony (723096); Avid NewsCutter DV (622907); Avid Marquee 3D (700428); SoftImage|DS 2.1 (710687)

TITLE: Avid details its video editing lineup

AUTHOR: Ryer, Kelly

SOURCE: eMedia Weekly, v12 n34 p1(2) Sep 21, 1998

ISSN: 0892-8118

HOMEPAGE: http://www.emediaweekly.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating

Avid Technology, having recently acquired Microsoft's Microsoft Softimage division, plans to retain Softimage products as part of its marketing strategy. Avid products will reach different market categories, and the new lineup includes Media Composer 8.0, Avid Symphony, NewsCutter DV, Avid Marquee 3D, and Softimage|DS 2.1. Mainstream users who work on TV shows, documentaries, or infomercials will be targeted with the Media Composer 8.0 line, and Avid Symphony will be targeted at prime—time—TV creators, who are editors of sitcoms, dramas, or movies of the week. The Softimage|DS 2.1 product will be targeted at effects-intensive users, who put together effects-heavy TV series or commercials. Softimage is a fully integrated component of Avid, and the two companies' technologies are being well integrated; for example, a version of Avid's Elastic Reality now plugs into Softimage|DS. Avid will also show off its NewsCutter DV, a Windows NT-based news production system that will provide Digital Video-native editing. The Marquee 3D title animation software runs on Silicon Graphics and Windows NT workstations, and comes bundled with 500 Bitstream fonts

REVISION DATE: 20021024

13/7/19 (Item 6 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews, Companies&Prods.

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00102999 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet (833029); Internet Travel (832863)

TITLE: Boston guides capture city's essence

AUTHOR: Hunt, Laura

SOURCE: Computerworld, v31 n32 p43(2) Aug 18, 1997

ISSN: 0010-4841

HOMEPAGE: http://www.computerworld.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Selected city guides for the city of Boston, which gather information about a city in one location on the World Wide Web, are compared. They can help visitors plan trips, find entertainment and cultural events, and provide movie reviews and showing locations and times . 'The Boston Globe's' site was one of the first Web-based city guides, but many cities are now showcased by various vendors, including Microsoft, America Online, and Yahoo!. Regional guides are either comprised of links or have been created from scratch by hired staff who create original content and links to other sources, including newspaper articles and other information online. Boston.com gets excellent ratings for performance, ease of use, content scope, and customization, and The Boston Phoenix site is just behind it. Boston.com offers news and event information from 'The Boston Globe,' and content from 35 media partners, which include newspapers, magazines, and radio and TV stations. Reviews, maps, traffic and weather information, real estate listings, and school information are provided. Boston Phoenix is offered by the alternative weekly newspaper of the same name and has the largest collection of entertainment offerings, including links to many other guides, museums, libraries, and performance locations. Three other city guides to Boston are described.

REVISION DATE: 20020819

13/7/20 (Item 7 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.

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00069717 DOCUMENT TYPE: Review

PRODUCT NAMES: Dynamic Effects Vol 1 (499757)

TITLE: Dynamic Effects
AUTHOR: Murie, Michael

SOURCE: NewMedia, v4 n9 p85(1) Sep 1994

ISSN: 1060-7188

HOMEPAGE: http://www.newmedia.com

RECORD TYPE: Review REVIEW TYPE: Review

GRADE: A

Gryphon Software's Dynamic Effects Volume 1, a Mac plug-in filter product for Adobe Premiere, provides Smooth Iris and Smooth Wipe transitions and 18 filters. Extensive transition blur control alone is worth the price of the program. Brightness, Solarize, Twirl, and ZigZag filters match and enhance Premier filters, and the user can view image changes in a preview window. Innovative filters provide effects that duplicate the nostalgic

uneven film quality of old, silent **movie projectors**, and Channel Delay provides ghostly images. The intriguing Tempus filter distorts motion with delayed modifications to pixel color, so that corresponding images can rotate at different rates. The product is recommended for QuickTime editors.

REVISION DATE: 20010730

13/7/21 (Item 1 from file: 474) DIALOG(R) File 474: New York Times Abs

(c) 2003 The New York Times. All rts. reserv.

07555764 NYT Sequence Number: 835005971028

THE 1997 ELECTIONS: THE CANDIDATES: GIULIANI TAILORS ADS TO FIT EACH BOROUGH; MESSINGER TAKES CAMPAIGN TO SCHOOL

Herszenhorn, David M

New York Times, Col. 1, Pg. 4, Sec. B

Tuesday October 28 1997

### ABSTRACT:

Mayor Rudolph Giuliani's re-election campaign, in media strategy that campaign operatives in both major parties say is first in New York mayoral politics, has bought time on local cable television systems for campaign ads that are tailored to residents of each borough; his opponent, Ruth W Messinger, campaigns in Brooklyn in theme of overcrowding in city schools; photo (M)

13/7/22 (Item 2 from file: 474) DIALOG(R) File 474: New York Times Abs

(c) 2003 The New York Times. All rts. reserv.

07526616 NYT Sequence Number: 736074970620

ADVERTISING

New York Times, Col. 1, Pg. 6, Sec. D

Friday June 20 1997

#### ABSTRACT:

Advertising column describes latest example of increasingly complex nature of promotional ploys that link marketers, retailers and media: an elaborate multimillion-dollar promotional marketing campaign centered on Women of the Year Awards bestowed by Glamour magazine; Glamour, owned by Advance Publications, recruited Coca-Cola USA, Target discount stores and NBC as partners in advertising effort; Glamour will carry ads from Diet Coke tied to promotion, and Target shoppers can enter names of women to compete for local diet Coke awards; NBC News program Dateline NBC will be pegged to Glamour awards; photo (M)

13/7/23 (Item 3 from file: 474)

DIALOG(R) File 474: New York Times Abs

(c) 2003 The New York Times. All rts. reserv.

07515739 NYT Sequence Number: 831980970428

MEDIA: PUBLISHING: PROMOTING BOOKS VIA TV COMMERCIALS AND MOVIE TRAILERS HAS BECOME AFFORDABLE.

Carvajal, Doreen

New York Times, Col. 5, Pg. 8, Sec. D

Monday April 28 1997

ABSTRACT:

Publishers are using television commercials and movie trailers to promote books; advanced computer technology has cut cost of producing commercials and cable channels now offer targeted, inexpensive advertising opportunities; publishers time movie trailers for best-selling authors to movies based on their books; photo (M)

13/7/24 (Item 4 from file: 474)
DIALOG(R) File 474: New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

07429528 NYT Sequence Number: 512729960522

THE MEDIA BUSINESS: ADVERTISING: THE NETWORKS TRY TO SELL ADVERTISERS AFTER A BAD RATINGS SEASON, BUT CABLE IS NIPPING AT THEIR HEELS.

Elliott, Stuart

New York Times, Col. 3, Pg. 3, Sec. D

Wednesday May 22 1996

#### ABSTRACT:

Broadcast **television** networks begin selling commercial **time** in advance of the coming season, but their hopes for **matching** the record-breaking \$5.6 billion worth of **ad** time sold before start of 1995-96 season is being jeopardized by disappointing ratings for their programs and by increased competition from cable stations (M)

13/7/25 (Item 5 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

06785697 NYT Sequence Number: 038261940713

### **ADVERTISING**

New York Times, Col. 1, Pg. 16, Sec. D Wednesday July 13 1994

### ABSTRACT:

Advertisements that crawl across bottom of television screen during World Cup '94 soccer matches on Univision are a big hit with viewers (L)

13/7/26 (Item 6 from file: 474)
DIALOG(R)File 474: New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

06305864 NYT Sequence Number: 095923921001

SPORTSPEOPLE: HOCKEY: SCHOENFELD TO DISSECT N.H.L. ON ESPN

New York Times, Col. 5, Pg. 14, Sec. B

Thursday October 1 1992

#### ABSTRACT:

ESPN hires Jim Schoenfeld as game analyst for its National Hockey League broadcasts; New York State Supreme Court denies bid by SportsChannel America, which aired games last year and claims it had right to **match** third-party **offers** for television rights this season, for injunction against NHL (S)

13/7/27 (Item 7 from file: 474)
DIALOG(R) File 474: New York Times Abs
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04781928 NYT Sequence Number: 004028860418

ADVERTISING: WMCA RADIO TAKES TO TV FOR FIRST TIME New York Times, Col. 4, Pg. 15, Sec. 4 Friday April 18 1986

#### ABSTRACT:

Philip H Dougherty column notes New York radio station WMCA will launch a TV ad campaign starting April 28; target market is 35-to-54 age group; print and transit ads support; Van Brunt & Co handles (S)

13/7/28 (Item 8 from file: 474)
DIALOG(R) File 474: New York Times Abs
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04531084 NYT Sequence Number: 995827850917

Doremus & Company prepares fourth television series of commercials , part of Pfizer Inc's continuing health education campaign; primary target will be persons over age 55 who are neither well educated nor well off; ad photo (M))

DOUGHERTY, PHILIP H New York Times, Col. 1, Pg. 19, Sec. 4 Thursday February 7 1985

13/7/29 (Item 9 from file: 474)
DIALOG(R) File 474: New York Times Abs
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01080063 NYT Sequence Number: 029207810622

Sports Illustrated and Entertainment and Sports Programming Network (ESPN) introduce joint advertising program offering tailor -made packages for advertisers who cannot afford strong campaign on network TV. Packages will cost from \$300,000 to \$1 million. ESPN can reach 10 million subscribers and Sports Illustrated has circulation of about 2.3 Million (S).)

DOUGHERTY, PHILIP H
New York Times, Col. 4, Pg. 7, Sec. 4
Monday June 22 1981

13/7/30 (Item 10 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

01047527 NYT Sequence Number: 085468801020

Foote Cone & Belding pres John E O'Toole, in speech before Western Region Meeting of American Assn of Advertising Agencies, holds consumers may like advertising on new media, such as cable television and satellite networks, as well as they liked advertising in television's earlier period. Notes advertising on new media will be tailor -made for specific audiences (S).)

DOUGHERTY, PHILIP H
New York Times, Col. 4, Pg. 8, Sec. 4
Monday October 20 1980

13/7/31 (Item 11 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00893206 NYT Sequence Number: 078958780109

Brokerage firm Bache Halsey Stuart Shields Inc will air its first campaign

from McCann-Erickson ad agency during TV coverage of golf match Jan
14 (S).)
DOUGHERTY, PHILIP H
New York Times, Col. 4, Pg. 4, Sec. 4
Monday January 9 1978

13/7/32 (Item 12 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00885839 NYT Sequence Number: 071591780510

Churches of Scientology plan TV ad campaign in 21 markets to promote book Dianetics: The Modern Science of Mental Health, written by church's founder L Ron Hubbard. George Chelekis is public relations dir of church's NYC book campaign. Planning and placement is done by Rex Associates and Jan Gildersleeves Associates. Commercials were made by Publications Organizations, in-house operation of church. There will also be radio advertising in five markets and print advertising in Playboy, Cosmopolitan, Psychology Today and Apartment Life. Target audience is 21 to 34 year olds, college educated, married, in professional-managerial group with annual incomes of \$25,000 and up. Background of book and Scientology noted. Photo of recent print ads for Dianetics (S).)

DOUGHERTY, PHILIP H
New York Times, Col. 3, Pg. 8, Sec. 4
Wednesday May 10 1978

13/7/33 (Item 13 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00861025 NYT Sequence Number: 046777780214

Berger Stone & Ratner develops campaign for NYC-area Chevrolet dealers to promote 2 'Blue Cloud' models customized for NYC market. Ads will begin Feb 15 on area TV and radio, with 4-color print ads in Sunday magazine sections of NY Times and Daily News (S).)
DOUGHERTY, PHILIP H

New York Times, Col. 4, Pg. 56 Tuesday February 14 1978

13/7/34 (Item 14 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00823923 NYT Sequence Number: 094701771104

House Communications subcom members question CBS and ABC executives in 2-day probe into relationship between television and sports. Continue 4-month inquiry into CBS promotion and belated disclaimer of 'winner-take-all' championship tennis matches. CBS Sports pres Robert Wussler states that network never intended to deceive public and has instituted new procedures to avoid such future problems. CBS may yet be cited by FCC for for violations of '34 Communications Act. Subcom chmn Repr Lionel Van Deerlin addresses both networks on potential conflicts of interest and anticompetitive trade practices in signing boxers to exclusive contracts. ABC executives deny ownership of boxer Sugar Ray Leonard and CBS admits to exclusive contract with '76 Olympic champion Howard Davis but denies exclusive tie-ups with two other gold medalists. Other topics included networks' role in scheduling college-bowl and regular-season games, failure to televise football games of predominantly

black schools, and network disputes over rights to forthcoming skiing events. Contract stipulations, comments by executives and reprs, noted (M).)

AMDUR, NEIL

New York Times, Col. 6, Pg. 23

Friday November 4 1977

13/7/35 (Item 15 from file: 474)

DIALOG(R) File 474: New York Times Abs

(c) 2003 The New York Times. All rts. reserv.

00204958 NYT Sequence Number: 058701710822

Comment on US Appeals Ct ruling in favor of Friends of Earth, which had appealed to FCC for equal TV time to broadcast antipollution messages under fairness doctrine; FCC had turned down request, holding that fairness doctrine, requiring TV stations to match cigarette commercials with antismoking messages, did not apply to other product ad; ct ordered FCC to determine whether TV is meeting its obligation to carry information on pollution and whether programing changes will be necessary to meet requirements of fairness doctrine)

New York Times, Col. 5, Pg. 2, Sec. 4 Sunday August 22 1971

13/7/36 (Item 16 from file: 474)

DIALOG(R) File 474: New York Times Abs

(c) 2003 The New York Times. All rts. reserv.

00133666 NYT Sequence Number: 059261700728

Mrs Abzug attys tell FCC that radio station WOR's offer of 45-min daily program to match B Farber's is excessive, that she wants equal time in recorded spot ads throughout day)

New York Times, Col. 5, Pg. 35 Tuesday July 28 1970

13/7/37 (Item 1 from file: 475)

DIALOG(R) File 475: Wall Street Journal Abs (c) 2003 The New York Times. All rts. reserv.

05266432

VCR THREAT TO ADS IS EXPECTED TO GROW

ALSOP, RONALD

Wall Street Journal, Col. 1, Pg. 1, Sec. 2

Wednesday November 30 1988

ABSTRACT:

Foote Cone & Belding report estimates that advertisers are losing only about 2% of their total audience because of VCRs, which enable consumers to tape programs and then fast forward through **commercials**; many VCR owners are among most attractive **targets** for marketers (S)

13/7/38 (Item 2 from file: 475)

DIALOG(R) File 475: Wall Street Journal Abs

(c) 2003 The New York Times. All rts. reserv.

04500829

Advertiming , NYC, uses computers to match product usage to weather conditions; research indicates weather affects use of certain foods and beverages; Vitt Media International Inc, partner in Advertiming, says it

can buy local TV and radio time with 24 hours notice(M)) ALSOP, RONALD Wall Street Journal, Col. 1, Pg. 29, Sec. 1 Thursday January 10 1985

(Item 1 from file: 583) DIALOG(R)File 583:Gale Group Globalbase(TM)

(c) 2002 The Gale Group. All rts. reserv.

hase launches campaign to boost brand image US: CHASE EMBARKS ON MAJOR AD CAMPAIGN Wall Street Journal Europe (WSJ) 25 May 1999 p.29

Language: ENGLISH

In order to strengthen its image and attract new business, <US bank> Chase Manhattan is rolling out a TV and newspaper advertising campaign both corporate clients and consumers. The US lending industry has become highly competitive and other banks such as Citigroup and First Union have been engaged in brand-building. Foote Cone & Belding, a unit of True North Communications, is handling Chase Manhattan's account. Ads will appear in the Wall Street Journal and the Financial Times <UK> and TV ads will begin in the US this week.

13/7/40 (Item 2 from file: 583) DIALOG(R) File 583: Gale Group Globalbase (TM)

(c) 2002 The Gale Group. All rts. reserv.

09106689

Fida unveils video camera , scanner

SINGAPORE: FIDA DEBUTS SCANNER

17 May 1999 p.14 Business Times (XBA)

Language: ENGLISH

Fida International Singapore has introduced its WinScan PRO-2000 colour scanner, targeted at small firms. The device offers USB (universal serial bus) and EPP (enhanced parallel port) connectivity, 660 by 1,200 dots per inch optical resolution, comes with 256 kb of memory buffer, scans at 36 bit 3D colour, and ships with desktop publishing, designing and scanning software. The device is selling for S\$ 199.

13/7/41 (Item 3 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09067685

KZranove reconduit Ayrault & Cie

FRANCE: AYRAULT WINS CONTRACT WITH KERANOVE StratZgies Newsletter (APK) 02 Mar 1999 p.2

Language: FRENCH

Ayrault & Cie might take over from Saatchi as the future agency in charge of the budget of PZtrole Hahn, the <hair care> brand name. Ayrault & Cie has just been re-elected to handle the advertising budget of KZranove, the hair colour range of the EugYne Perma group. KZranove, which advertised back in 1996 for the last time , will issue a new TV campaign in April 1999. Ayrault & Cie is in charge of the advertising of KZranove, Eclat & Douceur and other brands of EugYne Perma which target the general public.

13/7/42 (Item 4 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase (TM) (c) 2002 The Gale Group. All rts. reserv.

09050697

TV Le CA pub a augmentZ de 5,2% en 1998

FRANCE: RISE IN TV AUDIENCES AND ADVERTISING

CB News (YZN) 25 Jan 1999 p.25

Language: FRENCH

In 1998, advertisers spent FFr 26bn gross on television advertising, up 5.2% compared with 1997. Television advertising investments in the toiletries and beauty sector rose 16.5% from 1997, followed by food brands, up 7.5%. The gross rating point cost increased only 1.2%, while the average cost for advertisements targeting housewives under 50 came to FFr 21,199 in 1998. The time spent watching television rose 6 minutes, while television viewing by housewives under 50 rose 9 minutes, to reach three and a half hours daily. According to the SNP, the National Television Advertising Syndicate, television advertising represents only 8% of the broadcast type, and 9% of the time which television viewers devote to watching (source: SNP/SECODIP/MZdiamZtrie).

13/7/43 (Item 5 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09004496

BOC Credit Card launhces \$10m advert campaign to lure younger consum\
HONG KONG: BOC'S CREDIT CARDS TARGETS THE YOUTH
South China Morning Post (XKT) 21 Oct 1998 p.b6
Language: ENGLISH

The Bank of China has launched a HK\$10 mn advertising campaign for its U-Point credit card, targeting customers aged 18 to 24. The bank hopes its credit card service covers all age group. Successful applicants of the U-Point card can enjoy exemption of annual fee for the first two years. They will also be given gifts such as designer watches. Any subscribers of Star Internet who sign up for the card through the server will be given a video camera for a one-year subscription. The bank estimated that there were 650,000 potential customers in the youth market and it hoped to sign up 20,000 to 50,000 subscribers in the first year. \*

13/7/44 (Item 6 from file: 583)

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09002918

New tack by Sony in war on cheats

HONG KONG: PLAYSTATION LAUNCHES 20 NEW GAMES

South China Morning Post (XKT) 14 Oct 1998 p.b2

Language: ENGLISH

Sony Computer Entertainment launched 20 new games on 13 October, targeting customers of its PlayStation video game machine in Hong Kong. Besides, a promotion campaign was unveiled on the same day. The company will hold lotteries for free gifts with games at its outlets from November 1998. In order to compete against pirate vendors, Sony has lowered its retail prices and launched promotion campaign. Sony said the PlayStation acquired a 70% share in the game machine market in Hong Kong. \*

13/7/45 (Item 7 from file: 583)

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06682017

TV licensing revamp spells more freedom

HONG KONG: TV LICENCES DIVIDE FOUR CATEGORIES The HongKong Standard (XKR) 04 Sep 1998 p.2

Language: ENGLISH

The Information Technology & Broadcasting Authority proposed to divide TV licences into four new categories such as 1) Domestic, free programmes— The operators only target local audiences and reply on local advertising. They are subject to tight regulations. 2) Domestic, pay programmes— The service must have parental locking system. 3) Non-domestic services—Operators only rely on local advertising. They face more relaxed regulations. 4) Other services. operator small scale TV service aiming at special viewers. This require parental locking system. Regarding ownership, all services except local free TV service face more simplified restrictions. In addition, other services except free TV service will face no advertising time restrictions. \*

13/7/46 (Item 8 from file: 583)

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06636722

iTV Interactive commercials

HONG KONG: IMS LAUNCHES INTERACTIVE COMMERCIALS HK Economic Times (XKH) 01 Jun 1998 p.a13

Language: CHINESE

Apart from providing general TV advertising, Hongkong Telecom IMS's interactive TV service also launched interactive TV commercials. Under the plan, a company who want to place an advertisement has to sponsor a movie program on a specified day. iTV customers can see the movie at free of charge but need to watch the advertisment or fill in questionnaires. IMS offers a tailor -made commercial packages for company clients. Regular price Special price TV Commercials HK\$80k-100k HK\$56k-70k Price Contents Sponsorship HK\$90,000 plus Two 30-second of movie price of each commercials; movie times Banner before number of views movie is broadcasted; advertisements in IMS monthly magazine; logo added on movie poster and promotion; Report on market analysis. \*

13/7/47 (Item 9 from file: 583)

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(1, 101 100 0010 01001 1111 1007 10001

06581285

La publicitZ virtuelle fait sont entrZe \ la tZlZvision

FRANCE: TFI, ELIDA FABERGE'S VIRTUAL ADVERTISING

Le Monde (LM) 6 Feb 1998 p.32

Language: FRENCH

For the first time on a terrestrial television station, a virtual advertisement, which can be seen only by television viewers, will be broadcast during the television rebroadcast of the 16th finale of the Football Coop de France on TF1, planned for Sunday 8 February 1998. There

will be four broadcasts of animated advertising for Axe, Elida-FabergZ's men's deodorant, inserted during interruptions of the match. Television viewers will see a little virtual character with a ball labelled Axe in the 'real background of the football field. This FFr 120,000 operation is based on Epsis technology by Symah Vision, a subsidiary of LagardYre. Only four companies throughout the world master this technology.

13/7/48 (Item 10 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06572219

Les petits pots Hipp \ la TV

FRANCE: HIPP'S TELEVISION ADVERTISING CAMPAIGN

LSA (LSA) 15 Jan 1998 p.62

Language: FRENCH

The first television advertising campaign for Hipp, the French company which makes organic baby food, will be broadcast until 3 March 1998, and there will be a a press campaign in the Famili magazine in February. This campaign targets women with young children (6mn television viewers). The advertising series is scheduled to have 80 broadcasts on TF1 and M6, half of these on prime time. These 8- and 20-second spots will include the brand's tag line 'Nature and nothing else.' \*

13/7/49 (Item 11 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06471250

NRJ et RTL unissent leurs forces commerciales FRANCE: UNIFIED NRJ AND RTL ADVERTISING La Tribune (XOT) 15 May 1997 p.26

Language: FRENCH

The French radio stations NRJ and RTL are going to unite their advertising systems from 1 July 1997 to 31 August 1997 in order to attract advertisers who tend to turn to **television** at this **time** of the year, and to boost radio, which represents 7% of the advertising market in France, double that of the United States. This operation will be assessed at the end of the summer, and if it is successful, it may be extended. It may harm Europe RZgies, the advertising system for Europe 1, which represented 21.1% of the market shares in the first quarter of 1997, according to MZdiamZtrie, compared with 37% for the NRJ-RTL duo. RTL, the most listened to radio station in France, and NRJ, the top musical radio network, have set up three **advertising** modules corresponding to three **targets**. Those in the 15-34 age range are the first module, with the stations RTL, NRJ, Fun Radio, and Sud Radio. The second module is formed by housewives around 50 years old, which tends rather to listen to the Rire & Chansons, RTL2, and ChZrie FM stations. The third module combines the stations in the first two modules, which includes the entire population.

13/7/50 (Item 12 from file: 583)

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(1)

06456402

Cha nes gZnZralistes. Cibles : les enfants et les adultes CSP+ ne lu\

FRANCE: KIDS WATCH LESS TV

CB News (YZN) 7 Apr 1997 p.42

Language: FRENCH

Children and adults from upper social classes watch less television. According to a survey, the amount of television watched by children from four to ten has dropped 9.2% from 1996, and it dropped 2.3% for children from 11 to 14. Adults from upper social classes are also turning off standard television. However, the amount of time spent watching television stayed the same for people from 15 to 34, and it increased for adults aged 15 to 49. According to Emmanuel Charonnat, director of Carat TV, children's programs have just about been eliminated from prime time, and it even seems that those from four to ten spend 80% of their television time watching adult programs. That appears to be the reason why they watch less television. This decrease in programs for adults in upper social classes and children has led these categories of people to switch to theme stations, such as Canal J, TZ1Z Toon, PlanYte, and LCI. With the them channels, the selection of television programs appears to become more fragmented and much more targeted. Advertisers must take this information into account. Nest1Z has invested nearly 5% of its advertising budget in Canal J.

13/7/51 (Item 13 from file: 583)

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06435604

Tuning in to China's wavelength

CHINA: RADIO - A CHEAPER ADVERTISING MEDIUM

Asian Advertising and Marketing (XDY) 07 Feb 1997 P.07

Language: ENGLISH

In China, TV managed to reach out to at least 250 mn households while radio's penetration is 10% lower. China's radio channels are not yet commercially 'advanced' enough to accommodate advertisers requests or sophisticated marketing approach. Despite this, advertising through the radio can be an useful, cheap and effective medium. In TV advertising, there is always the risk of channels replacing commercials or changing programming schedules in the last minute. But for radio appearance, there is the guarantee of broadcasting. As a result, advertisers are beginning to switch to using radio as a means of advertising. Recognising the demand for advertising on radio, stations in China have started to inflate their rates, so far pricing has been increasing a rate of 30% annually. Compared to TV, advertising on radio is still much cheaper. For example, where a 15-second advertisement on radio costs US 35, the same amount of time on a TV channel will cost US 35,000. So advertisers are adopting radio as an advertising medium, believing that if ads are well planned and aired frequently, it will manage to reach out to the target audience as well.

13/7/52 (Item 14 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06418918

DR PEPPER WORKS UP \$7M THIRST

AUSTRALIA: HERE COMES 'DR PEPPER'

The Australian Financial Review (AFR) 16 Jan 1997 P.7

Language: ENGLISH

Dr Pepper is the single largest selling soft drink (excluding colas) in the US carbonated drinks market, valued at US\$ 500 bn. Over AU\$ 7 mn will be

used to launch Dr Pepper in Australia. Out of which, some AU\$ 5 mn will be used to acquire television time. Besides this, part of the promotion program involves giving away a minimum of 1 mn cans of Dr Pepper in 1997. Cadbury Schweppes, who incurred US\$ 2.2 bn to acquire the brand in 1995 will target 0.25 mn university students through on-campus promotions.

13/7/53 (Item 15 from file: 583)
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06378546

Cable **TV** advertising **time** limit HONG KONG: CABLE TV TO BROADCAST ADS

HK Economic Journal (XKG) 15 Oct 1996 p.5

Language: CHINESE

Hong Kong's Cable TV will be permitted to broadcast TV ads in 1997. The time of broadcasting will be limited not more than 10 mins a hour which is as same as two existing TV stations. Currently, Cable TV has 24 channels. Therefore, the total TV ads' time will be longer than those of two TV stations. Moreover, different channels target different audiences. Advertisers can easily decide which channels are the most suitable for them based on their different target groups. \*

13/7/54 (Item 16 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06372018

America Online Targets New Ads At the Tech Savvy US: AMERICA ONLINE LAUNCHES MARKETING OFFENSIVE Wall Street Journal Europe (WSJ) 01 Oct 1996 p.6 Language: ENGLISH

Targeting educated professionals equipped in computers but are not connected to on-line services, America Online (AOL) of the US, which provides such services, has decided to launch a US\$ 300mm marketing campaign. The campaign, which includes prime time TV advertising, free software distribution in co-operation with rental chain Blockbuster and several airlines and a truck tour, is part of the strategy of AOL aiming at increasing its number of customers to 10mm by August 1996 versus 6mm currently. AOL has recently suffered from large software problems as well as a high turnover as far as its customer base is concerned.

13/7/55 (Item 17 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06346208

Electronic media's commercials price decrease

TAIWAN: TV STATIONS COMPETE FOR ADS

Commercial Times (XKC) 29 Jul 1996 p.30

Language: CHINESE

Taiwan's three TV stations provide more flexible commercials price to advertisers due to the cable TV competition. China TV (translated name) mentions that the prime time commercials can still maintain its old price. However, the price in other spot time is decreasing. The TV stations introduce special commercials packages. For example, advertisers can

receive free commercials if they place their commercials in the evening spot time. TVBS mentions that the **commercials** in 3 TV stations can "reach" the majority while cable TV **commercials** can **target** particular group of people. \*

13/7/56 (Item 18 from file: 583)

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06311848

Loewe bewirbt ihre neue Premiummarkke Systems

GERMANY: LOEWE PRESENTS AUDIO/VIDEO LINE SYSTEMS

Horizont (XGZ) 10 May 1996 p.19

Language: GERMAN

German consumer electronics company Loewe Opta presents Systems, a new premium line for audio/ video equipment. The DM 3mn advertising campaign for the launch comprises around 200,000 direct mailings, print ads in large daily papers and inserts in specialist upper-class magazines. The target group are people between 30 and 60 years of age with a monthly net income of at least DM 4,500. \*

13/7/57 (Item 19 from file: 583)

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06250841

In die Falle laufen

GERMANY: HARD **TIMES** AHEAD FOR **TV** CHANNELS Wirtschaftswoche (XIQ) 04 Jan 1996 p.30-32

Language: GERMAN

As growing competition puts pressure on revenue and costs are soaring at the German TV channels, private or not, approaches are being sought to tackle the problems. Germany's three major private TV channels Pro Sieben, RTL and Sat 1 are pursuing different strategies to fight the unfavourable conditions. Whilst Pro Sieben intends to start up own productions, market leader RTL wants to bet on a higher number of Hollywood products. Sat 1 tries to remain competitive by hiring expensive stars. Public TV channels ARD and ZDF join in the race for viewers. However, as their shares in reaching the target group of the 14-to-49-year-olds keep declining year after year, advertising orders from the media sector are dwindling. In 1995, the ARD and ZDF channels had a share of 11.1% (13.6%) and 9.6% (11.9%) respectively in the 14-49 target group, whilst RTL boasted 20.2% (19.7%), Sat 1 had 14.9% (14.8%) and Pro Sieben recorded 14.7% (13.8%).

13/7/58 (Item 20 from file: 583)

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06164009

TV : LES ECRANS SATURENT ET LE GRP S'EMBALLE

FRANCE: AVAILABLE **TIME** LACKING FOR **TV** ADVERTS Communication CB News (XOV) 22 May 1995 p.6-7

Language: FRENCH

In France, while the Representative Advertising Group cost (targeting housewives under 50 in prime time on television) still rose sharply in February and March 1995, French television channels predict that the

time available for advertising will soon be saturated. In March 1995 France 2 and France 3, the two public television stations, sharply increased their advertising time, exceeding even the TF1 and M6 private stations in prime time. Advertisers demand is growing steadily and purchasing groups have increasing difficulty in finding time available. Therefore the rates are skyrocketing, and many want to make the law more flexible in order to increase the amount of advertising time broadcast per hour.

13/7/59 (Item 21 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06148089

Tessa providers offered special TV airtime deal

UK: TV AD FIRM TARGETS TESSA SELLERS Money Marketing (MOM) 04 May 1995 p.13

Language: ENGLISH

With renewal due in 1995-6 of GB# 25bn worth of Tessa savings Laser, the UK TV advertising sales agency, are targeting UK Tessa providers, such as investment trusts and unit trust firms, in a sales drive by offering them special services. The services include mailshots to IFAs, studio assistance and monitoring of awareness after the campaign. Laser sells TV ad time for Yorkshire Tyne Tees, Granada and London Weekend Television.

13/7/60 (Item 22 from file: 583)

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06110832

Mr Soft in TV return

UK: NEW ADVERTISING CAMPAIGN FOR TREBOR BASSET

Off Licence News (OLN) 26 Jan 1995 p.8

Language: ENGLISH

In order to promote its Spearmint Softmints, Trebor Basset has decided to invest GB# 1.5mn in a TV advertising campaign <in the UK> on 27 March 1995. The company targets women and expects that they will see eight times its Mr Soft TV ads.

13/7/61 (Item 23 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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06078781

VIEWING FIGURES

UK: RETAILERS MUST TARGET THEIR ADVERTISING

Retail Week (RWK) 18 Nov 1994 p.10-11

Language: ENGLISH

In the Retail Report by CIA Medianetwork, retailers' advertising expenditure as a whole in the year to July 1994 was 8% down on the year before, but press advertising spending remained at four **times** the level of that on **TV**. The report highlighted the tendency for many retailers to **target** their **advertising** poorly because they failed to deviate from their standard patterns of sales-led, short-term work with intensity of advertising higher towards the end of the week. In terms of TV advertising, huge resources are being wasted in reaching inappropriate age groups - for

every 100 65+ age group TV ratings, retailers gained just 63 under 35 year olds ratings in the year to August 1994, a waste of GBP 20mn in advertising expenditure (assuming the over 65s were not the target audience). CIA found that targeting the highest spenders - over 55 educated, middle class high earners and well educated, high earning 15-34 year olds - preferred the Daily Mail and Sunday Mail newspapers, making these key publications in which to advertise. In a similar process for TV, the company found that 70% of those who shop at Woolworths watched You've Been Framed all the way through.

13/7/62 (Item 24 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06062911

Warhol imagery opens fresh offensive for Sony broadcast

UK: SONY IN RESPONSIVE INITIATIVE

Precision Marketing (ZCZ) 17 Oct 1994 p. 5

Language: ENGLISH

In an attempt to lift Sony Broadcast & Professional, a new through-the-line responsive initiative which Sony is initiating in October 1994 in the UK will include off-the-page advertisements targeting the marketing services arena initially. The virtues of the specialist video unit's products will extolled using Andy Warhol-style images in a campaign in which The Direct Partnership will conduct large-scale mailing. Eventually the campaign will move on to sectors like entertainment and education, ending in March 1995. \*

13/7/63 (Item 25 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase (TM) (c) 2002 The Gale Group. All rts. reserv.

06053230

Good times ahead as Asia-pacific TV market prepares for big boom

ASIA: ASIA TV MARKET EXPECTS ROBUST GROWTH

Media (XCP) 16 Sept 1994 P. 15

Language: ENGLISH

A report from London-based Kagan World Media has revealed that the number of TV households in Asia will rise to 484.15 mn by 2003, representing about 32% increment. TV advertising is targeted at a growth rate of 74.2% from USD 22.1 bn in 1994 to USD 38.4 bn by 2003. Excluding Japan, TV ad revenue is projected to increase by 161% from USD 7.6 bn to USD 19.9 bn by 2003. Annual TV advertising spend per household in Asia-Pacific will rise to USD 79 by 2003 from its current USD 60. Kagan has attributed the prospective growth to the surge in satellite delivered channels, and the deregulation of the domestic broadcasting industries in the region.

(Item 26 from file: 583) 13/7/64

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06050510

Future cloudy for anti-smoking ads

US: ANTI TOBACCO ADS NOT ON PRIME TIME SPOTS

Advertising Age (AAE) 08 Aug 1994 p.43

Language: ENGLISH

Less and less anti-smoking advertising is appearing on the public service airwaves. Around 67% of those commercials appeared from 11 pm to 7am and only 3% were shown in prime time television . Even the commercials aimed at children were not shown at times when children watched television . Given this situation the Center for Disease Control(CDC) is thinking of abandoning all its anti-smoking TV advertising. However, if targetted well and consistently such TV commercials have been shown to be successful- at least in the states of Vermont and Montana.

(Item 27 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

05942953

International

US: CAMERAS TO LOSE OUT TO VIDEOS - SURVEY Amateur Photographer (ARP) 19 Feb 1994 p.9

Language: ENGLISH

A survey of parents in the US between the ages of 18 and 34 by the PMA has found that 70% will make their next image purchase a video camera rather than a still camera. Only 18% said they would purchase the latter. As a result both Kodak and Fuji are to shift their marketing to children. These young consumers are expected to be attracted to still photography due to its novelty. They are the **video** generation and **cameras** will appear more artistic to them as well as being cheaper on their pockets. Fuji is to spend over USD 1mm alone this year marketing to children. Kodak and Konica are targeting schools and advertising on TV during children's shows.

13/7/66 (Item 28 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase (TM) (c) 2002 The Gale Group. All rts. reserv.

05378590

First festive Coors

UK - HUGE TV CAMPAIGN FOR COORS EXTRA GOLD

Scottish Licensed Trade News (SLTN) 1 October 1992 p18

ISSN: 0036-9322

Coors UK is running a huge TV campaign for its Coors Extra Gold American-style premium lager, about to see its first Christmas in Scotland, which is to operate in Scotland until its full launch, in May 1993, in the UK. The company states that 93% of its target consumer audience will view the **TV** ads 27 times on average, between autumn 1992 and spring 1993. In addition to the TV promotion, there will be major off and on-trade consumer advertising to back the launch of Coors Extra Gold.

(Item 29 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase (TM) (c) 2002 The Gale Group. All rts. reserv.

05096559

Dutch Boy times TV ad campaign for peak buying season US - DUTCH BOY LAUNCHES TV AD CAMPAIGN

American Paint & Coatings Journal (APC) 27 April 1992 p24

ISSN: 0098-5430

Dutch Boy has initiated a television advertising campaign incorporating the message 'The Look That Lasts' aimed at nationwide paint purchasers. The

campaign focuses on durability to follow on from the firm's 'The Look' campaign begun in 1988. The advertisements concentrate on exterior paint to build consumer confidence and highlight the durable finish, claims Dave Silvia, vice president, sales and marketing. The company has six new TV spots, with the commercials featuring three graphic visual motifs highlighting the fading process to compare what should fade and what should not, i.e. Dutch Boy exterior paint, claims Bob Clancy, creative director and executive vice president, Griswold, Dutch Boy's advertising agency. The commercials will run on The Nashville Network, Lifetime, ESPN, USA, TNT, TBS and CNN, with the cable schedule targetting 25-54 year old men, who make up the leading exterior paint buying group. The ads will be shown around major paint purchasing periods, with complementary radio commercials also scheduled.

13/7/68 (Item 30 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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04974105 OPPORTUNITY KNOCKS FOR RETAILERS UK - RETAILERS MOVE INCREASINGLY TO TV ADVERTISING Retail Week (RWK) 20 March 1992 p14

UK: The retail market represented only just over 5% of the GBP1.5 bil spent on TV advertising in 1991, but TV ads can be of great value to food retailers, for example, which are able to make use of cheaper daytime ads which attract their target audiences, according to Cathy Robbins, researcher at HTV (UK). Many of the leading TV companies are now giving large discounts in order to attract new ad business, and it seems increasingly beneficial for the retailing sector to turn to TV ads in a time of recession. Over the 1990s, the retailing area most likely to see strong growth in TV ad work is furniture, according to Television Sales & Marketing Services (UK), as these retailers will be among the first to benefit once economic recovery begins, with most of the new business going to those which ensured a high public profile during the recession. Article looks at the approach to TV advertising for retailers by various TV companies, including Anglia TV, which now derives around 25% of its ad revenue from the retail sector.

13/7/69 (Item 31 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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04826240

CAMCORDERS: SWEET REVENGE FOR SONY?

US - COMPETITION GROWS IN CAMCORDER SECTOR

International Business Week (IBW) 23 December 1991 p25-26

ISSN: 0007-7135

There is great competition in the USDlr3 bil/y US camcorder market, with particular competition between the VHS, VHS-C and 8mm formats. NPD Group (Port Washington, NY), market researcher, says that in 1991 the 8mm format, which was pioneered by Sony, has taken the lead, accounting for 50% of the market as at August 1991 vs 21% in January 1989, while VHS had a market share of 37%, vs 67%, and VHS-C a share of 13%, vs 12%. Sony says that it currently accounts for around 40% of all camcorders sold in the US and 80% of all 8mm format camcorders. Although Matsushita Electrical Industrial's Panasonic says that VHS remains the dominant format, it admits that the 8mm format is making progress. Panasonic has started a TV and print ad campaign, targeted at the approx 75 mil households with VHS-compatible

video recorders, asking possible camcorder owners 'Will it play in my VCR?'. Source further discusses the US camcorder market, with some data in chart form.

13/7/70 (Item 32 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

04692064

Philips drops GBP2300 camcorder
UK - PHILIPS TO WITHDRAW VKR9550 FROM MARKET
Electrical & Radio Trading (ERT) 28 November 1991 p2
ISSN: 0013-4228

Philips will withdraw the VKR9550 S-VHS camcorder from the UK, Italian, German and Dutch markets. The camcorder, which retailed at GBP2,300 in the UK, was launched in May 1991 but sold under 100 units in the UK. The product is being withdrawn due to low production yield of the CCD image sensor and other customised components. The unit boasts a 2/3-in chip which offers horizontal resolution over 450 lines. Demand was so low for the camcorder that Philips was unable to guarantee top quality results.

13/7/71 (Item 33 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

04032242

IMAGEBASE TECHNOLOGY UNVEILS IMAGE DATABASE MANAGER
 UK - IMAGEBASE TECHNOLOGY UNVEILS IMAGE DATABASE MANAGER
Computergram International (CGI) 15 January 1991 p1
ISSN: 0268-716X

ImageBase Technology has launched PC Album - an image database management system with colour image handling. The product, targeted at estate agencies, advertising companies and model agencies, uses compression - which can be varied by degree so that users can trade disk space off against picture quality depending on their priority - to store images as static files alongside text. The text database is set up by defining fields on the screen, on which Picture Boxes are then created for displaying real-time, colour images - generally input from a video camera . PC Album is made in the US by PCM and is available exclusively from ImageBase Technology in the UK. The product is also available bundled with Canon still-video cameras, Howtek or Sharpe scanners and standard ink-jet printers as well as Hitachi's VY 200 high-definition A6 colour video printer and an A4 colour printer from Mitsubishi. A complete single-user system, with camera, scanner, and printer starts from GBP3,120.\*

13/7/72 (Item 34 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

03650415

VIN DE PAYS CAMPAIGN FOR LONDON
UK - VIN DE PAYS CAMPAIGN FOR LONDON
Harpers Wine & Spirit Gazette (HWS) 20 July 1990 p6
ISSN: 0017-7903

UK: Greater London is the **target** area for a Vin de Pays **promotion** for 1990, including **advertisements** in the Underground, **Time** Out, **TV** 

Times and the London section of the Sunday Times. This is linked to the French wine advertising theme through a 'Make Friends with the Wines of France' slogan. Vin de Pays exports to the UK were up 153% in value terms and 112% in volume terms between 1984 and 1988.

13/7/73 (Item 35 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

03020590
SAN MIGUEL IN NEW ADVERTISING CAMPAIGN
UK - SAN MIGUEL IN NEW ADVERTISING CAMPAIGN
Off Licence News (OLN) 26 October 1989 p16

San Miguel Spanish beer is aiming to spend almost GBP1 mil, double that of 1988, on an advertising campaign targetting 18-34 year old drinkers. It will cover sponsorship and advertising in consumer and trade media, independent radio stations and a Spanish TV commercial to be shown 84k times in 500 cinemas. It will also include GBP200k for the new 440ml can due for sale in February 1990.

13/7/74 (Item 36 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

02156398

CONTINENTAL AIRLINES TO LAUNCH AD CAMPAIGN
US - CONTINENTAL AIRLINES TO LAUNCH AD CAMPAIGN
Advertising Age (AAE) 5 September 1988 p3,57
ISSN: 0001-8899

Continental Airlines will launch a 2-part USDlr30 mil budgeted multimedia ad campaign in fall-1988 that promotes discounted fares then quality service. The discounted fares portion of the campaign, via NW Ayer (Houston, Texas, and New York), debuts 9/6/88 and will include four 15-sec TV spots in 12 markets and a 30-sec spot in Denver, Colorado, and feature a humorous Japanese Samurai warrior. The warrior cuts cabin curtains between first- class and full-fare coach sections in one spot, signifying firstclass availability for full-fare coach tickets, and in another he cuts an elderly person's ticket in two to represent senior citizen reductions. Radio, print and outdoor ads support the discounted fares campaign. Continental is providing companions of MaxSaver passengers with a USDlr158 round-trip ticket and some discounts up to 70% off for some non-stop flights out of Denver. The service portion of the campaign features 30-sec cable TV spots and print ads in 'The Wall Street Journal' and promotes an unconditional USD1r200 service guarantee for first-class passengers, targeting business travelers. American Airlines will launch the 'On- Time Machine' network TV ad campaign on 9/9/88 via Bozell Jacobs Kenyon and Eckhardt. United Airlines will break ads during the Summer Olympic Games on NBC-TV via Leo Burnett USA. Delta Air Lines has suspended its ads due to a crash at the Dallas-Fort Worth Airport.

13/7/75 (Item 37 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

02128261

RCA/COLUMBIA PLANS AD CAMPAIGN TARGETED AT WOMEN UK - RCA/COLUMBIA PLANS AD CAMPAIGN TARGETED AT WOMEN

Marketing (MG) 8 September 1988 pl

ISSN: 0025-3634

RCA/Columbia is launching a press ad campaign worth GBP220k targeted at ABC1 women. The company believes that 55% of VCR owners account for 93% of all video rentals, and that the majority of renters are C1C2D 15-25-year-olds. The remaining 45% of all VCR owners are believed to account for only 7% of rentals.

13/7/76 (Item 38 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

01216071

SAATCHIS ENCOURAGES ADVERTISERS TO SUPPORT NIGHT- TIME TV

UK - SAATCHIS ENCOURAGES ADVERTISERS TO SUPPORT NIGHT- TIME TV

Media Week (MWK) 24 July 1987 p17

Saatchis has revealed a report which encourages advertisers to support night- time TV as they will have the advantage of being able to target young audiences and spend less on advertising.\*

13/7/77 (Item 39 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

00700375

SONY AIMS AT YOUTH
UK - SONY AIMS AT YOUTH
Campaign (CN) 12 December 1986 p10

ISSN: 0008-2309

HCM Horner Collis and Kirvan will this week reveal its first press work for Sony cassettes: two **ads targetted** at teenagers. The **ads** will appear in Biz and Smash Hits and still use the giant ear notion.\*



(c) 2003 European Patent Office

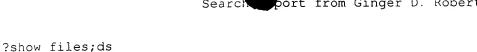
(c) 2003 WIPO/Univentio

?

File 349:PCT FULLTEXT 1979-2002/UB=20030327,UT=20030320

	·
Set	Items Description
S1	328566 TARGET? OR CUSTOMI? OR TAILOR? OR MATCH?
S2	6830 S1(15N)(ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-
	ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE?
	? OR (MARKETING OR PROMOTIONAL)() MESSAGE? ? OR STREAMER? ? OR
	TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
S3	1375 S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-
	PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
	RIST?)
S4	175 S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?) (2W) (CLIP? OR PRESENTA-
	TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
S5	28593 (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
	MACHINE OR CAMERA?)
S6	20729 (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
	DULE? OR TIME?)
S7	612 S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-
_	)(MOVIE? OR FILM))
S8	0 S21(15N)(TICKET? ?)(3N)(PURCHASE OR PURCHASED OR BOUGHT OR
	BUY OR SOLD)
S9	0 S6(2S)S21
S10	21 S2(15N)(MOVIE? OR FILM OR VIDEO?)(5N)(BEING()(SHOWN OR PLA-
	YED OR WATCHED OR PROJECTED OR STREAMED))
S11	31 S4 AND S5 AND S6
S12	0 S4(2S)S5(2S)S6
S13	17 S4(S)S7
S14	48 S11 OR S13
S15	4 S14 AND IC=G06F
S16	44 S14 NOT S15

considered all



File 348: EUROPEAN PATENTS 1978-2003/Mar W04

S15

S16 ? 4

44

S14 AND IC=G06F

S14 NOT S15

(c) 2003 European Patent Office File 349:PCT FULLTEXT 1979-2002/UB=20030327,UT=20030320 (c) 2003 WIPO/Univentio Description Set Items TARGET? OR CUSTOMI? OR TAILOR? OR MATCH? 328566 S1 S1(15N) (ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM-S2 ERCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE? ? OR (MARKETING OR PROMOTIONAL) () MESSAGE? ? OR STREAMER? ? OR TRAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?) S2(15N) (AUDIENCE? OR BUYER? OR CUSTOMER? OR TICKET? OR SHO-S3 PPER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-S3(15N) (MOVIE? OR (AUDIO? OR VIDEO?)(2W)(CLIP? OR PRESENTA-S4 TION? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?) (MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR S5 MACHINE OR CAMERA?) (MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-S6 DULE? OR TIME?) S2(15N) (TYPE OR KIND OR CATEGORY OR BASED() (ON OR UPON) (2W-**S7** ) (MOVIE? OR FILM)) S21(15N)(TICKET? ?)(3N)(PURCHASE OR PURCHASED OR BOUGHT OR S8 BUY OR SOLD) S6(2S)S21 S9 S2(15N) (MOVIE? OR FILM OR VIDEO?) (5N) (BEING() (SHOWN OR PLA-S10 YED OR WATCHED OR PROJECTED OR STREAMED)) S4 AND S5 AND S6 S11 31 S12 S4 (2S) S5 (2S) S6 17 S4(S)S7 S13 48 S11 OR S13 S14

```
NP- 001!
                A 19951027 JP 9467471
PN- JP 7281298
                                           A 19940405 199601 BI
AN- <LOCAL> JP 9467471 A 19940405|
AN- <PR> JP 9467471 A 19940405|
                 A G03B-021/28|
FD- JP 7281298
LA- JP 7281298(5)|
AB- <BASIC> JP 7281298 A
        The video viewer (1) has a light source (10) which is projected
    onto the plan of projection (3) through reflectors (9,11,16,17). The
    light source and an object are installed outside a main body (2).
                 camera (18) takes the picture of an object placed on a
        A video
    plane of projection, and it is converted into a video signal. A half
    mirror (15) matches the optical axis (r) of the light source with the
    optical axis (S) of the video
                                   camera .
        ADVANTAGE - Offers cheap device. Matches exactly range of
    illumination of light source and picture taking range. Provides clear
    image.
        Dwg.1/5|
DE- <TITLE TERMS> VIDEO; VIEW; OHP; HALF; MIRROR; MATCH; OPTICAL; AXIS;
    LIGHT; SOURCE; OPTICAL; AXIS; VIDEO; CAMERA|
DC- P82; W04|
IC- <MAIN> G03B-021/28|
IC- <ADDITIONAL> G03B-021/00|
MC- <EPI> W04-Q01E|
FS- EPI; EngPI||
                                                            Considered all
             (Item 16 from file: 350)
 10/4/16
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1995-157420/199521|
XR- <XRPX> N95-124060|
TI- Communications analysing appts e.g. for TV advertisement and programme
    transmission data - has universe database storing potential viewership
    statistics and programme profiles database storing data relating to
    viewership ratings for geographical areas!
PA- MCCONNELLS DEV LTD (MCCO-N) |
AU- <INVENTORS> STRACHAN G|
NC- 001|
NP- 001|
PN- IE 62348
                  B3 19950125 IE 912562
                                            A 19910722 199521 B
    <AN> IE 94810
                      A 19910722|
AN- <LOCAL> IE 912562 A 19910722; IE 94810 A 19910722|
AN- <PR> IE 912562 A 19910722; IE 94810 A 19910722|
                 B3 G06F-015/40 Div ex application IE 912562|
FD- IE 62348
LA- IE 62348(18)|
AB- <BASIC> IE 62348 B
```

An advertisement booking processor is connected by three input bi-directional communication link to three series connections and campaign and bookings databases. The first series connection includes a magnetic tape reader, read data validator, an advertisement database storing data received on tape and a current advertisement database. The second series connection includes a input interface, a ratings processor, a received data validator and a database storing received and validated data for the broadcast programmes. The third series connection includes a keyboard and a rate card database for data relating to TV advertising rates.

The advertisement booking processor reads the databases connected to it for comparing the booked advertisements with current advertisement data, programme ratings data, rate card data, and



campaign data. The comparison signals are fed back to a user via a video terminal to enable input bookings and for direct printing of daily bookings guide. A campaign monitoring processor connected to the databases match data for advertisements booked with that for broadcast programmes and advertisements. Performance reports are generated for each advertisement and each campaign. A program monitoring processor generates a report indicating viewership of programmes sorted according to rating.

USE - For estimating which time slots on television will deliver biggest and/or most cost effective audience for particular product being advertised.

Dwg.1/2|

DE- <TITLE TERMS> COMMUNICATE; ANALYSE; APPARATUS; TELEVISION; ADVERTISE; PROGRAMME; TRANSMISSION; DATA; UNIVERSE; DATABASE; STORAGE; POTENTIAL; STATISTICAL; PROGRAMME; PROFILE; DATABASE; STORAGE; DATA; RELATED; RATING; GEOGRAPHICAL; AREA!

DC- T01; W02|

IC- <MAIN> G06F-015/40!

IC- <ADDITIONAL> G06F-011/30; G06F-015/24|

MC- <EPI> T01-J05A; T01-J05B4; W02-F04X|

FS- EPI||

```
10/4/17 (Item 17 from file: 350) DIALOG(R) File 350: Derwent WPIX
```

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 1991-325474/199144|

XR- <XRPX> N91-249496|

TI- Process for modifying zone of successive images - uses reference marks in target zone of pixel matrix image sequence to allow transformation of model and substitution of pixels|

PA- MULTI MEDIA TECHNIQUES (MULT-N); SYMAH VISION (SYMA-N) |

AU- <INVENTORS> LUQUET A; REBUFFET M; BUFFET M; LIQUET A

NC- 015|

NP- 0091

PN- WO 9115921 A 19911017 199144 B| PN- FR 2661061 A 19911018 199201

PN- EP 477351 A 19920401 EP 91908586 A 19910410 199214 PN- JP 5501184 W 19930304 JP 91508199 A 19910410 199314

<AN> WO 91FR296 A 19910410

PN- US 5353392 A 19941004 WO 91FR296 A 19910410 199439 <AN> US 92776416 A 19920720

PN- EP 477351 B1 19950208 EP 91908586 A 19910410 199510

<AN> WO 91FR296 A 19910410
PN- DE 69107267 E 19950323 DE 607267 A 19910410 199517

PN- ES 2068581 T3 19950416 EP 91908586 A 19910410 199522 PN- US 5515485 A 19960507 WO 91FR296 A 19910410 199624

<an> us 92776416 A 19920720 <an> us 94308912 A 19940920|</a>

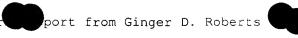
AN- <LOCAL> EP 91908586 A 19910410; JP 91508199 A 19910410; WO 91FR296 A 19910410; WO 91FR296 A 19910410; US 92776416 A 19920720; EP 91908586 A 19910410; WO 91FR296 A 19910410; DE 607267 A 19910410; EP 91908586 A 19910410; WO 91FR296 A 19910410; EP 91908586 A 19910410; WO 91FR296 A 19910410; US 92776416 A 19920720; US 94308912 A 19940920|

AN- <PR> FR 904663 A 19900411|

CT- EP 360576|

FD- WO 9115921 A

<DS> (National): JP US



<DS> (Regional): AT BE CH DE DK ES FR GB GR IT LU NL SE FD- EP 477351 <DS> (Regional): BE DE DK ES FR GB IT LU NL SE FD- JP 5501184 W H04N-005/272 Based on patent WO 9115921 A H04N-005/262 Based on patent WO 9115921 B1 H04N-005/272 Based on patent WO 9115921 FD- US 5353392 FD- EP 477351 <DS> (Regional): BE DE DK ES FR GB IT NL SE FD- DE 69107267 E H04N-005/272 Based on patent EP 477351 Based on patent WO 9115921 FD- ES 2068581 T3 H04N-005/272 Based on patent EP 477351 FD- US 5515485 A HO4N-005/262 Cont of application WO 91FR296 Cont of application US 92776416 Cont of patent US 53533921 LA- EP 477351(31); US 5353392(17); EP 477351(F<PG> 19); US 5515485(14)| DS- <NATIONAL> JP US| DS- <REGIONAL> AT; BE; CH; DE; DK; ES; FR; GB; GR; IT; LU; NL; SE| AB- <BASIC> WO 9115921 A

A non-deformable target zone to be replaced in a scene is identified and characterised both in position and dimensions by reference marks located close to each other and connected to the target zone in each image. The position w.r.t. these marks of a model which can be superimposed on the target zone, memorised in digital form, is determined.

Geometrical transformations determined by a correlation calculation based on the marks, transpose the model corresp. to variations in the target zone (14) whose pixels are selectively substituted by the model's pixels.

USE/ADVANTAGE - Replacement of advertising panels with locally targeted messages. Alteration of decor. Placing real images in synthetic images and vice-versa. Requires only one manual intervention. (31pp Dwg.No.1/4)

AB- <EP> EP 477351 B

Method for modifying the content of a sequence of images representing an evolutionary scene, the images being able to be represented as a matricial arrangement of pixels, comprising: indicating a non-deformable target zone (14) to be replaced in the scene characterizing the location and size of the target zone by characterising points, bound to said target zone, which are stored; automatically detecting the target zone in the successive images of the same shot by carrying out search of the charactering points whose representation is stored, such search being carried out by pattern recognition; determining a position to be given in the image to a pattern superimposable on the target zone, stored by a digital form; for each particular image of the sequence, automatically determining a geometrical transformation to be underground by the pattern to make it much the aspect of the target zone, by a correlation computation between the relative locations of the characterised points in the particular image and their sorted location corresponding to the patent and carrying out that transformation on the stored pattern, and substituting, in the image, the pixels representative of a transformed pattern to the pixels representative of the target zone.

Dwg.1,2/4e|

AB- <US> US 5353392 A

The device for modifying the content of images of a sequence of images having a high degree of correlation between successive images, comprises a device for storing reference marks for locating a target area in the image and representations of the target area at a number of scales and for storing representations, at the same scales, of a pattern which can be superimposed on the target area. Another device recognises the reference marks in the current image and derives the position and dimensions of the target area from them.

A further device automatically determines, for each image, by

spatial correlation calculation based on the reference marks, a geometrical transformation to which the pattern should be subjected to correspond to the variations of appearance of the target area, in all successive images of a same shot and for substituting, in the image, the pixels representative of the pattern for the pixels representative of the target area.

USE - For use especially in case of sporting event broadcast in several countries with different advertising billboards.

Dwg.1A/4 US 5515485 A

Method for enabling replacement of a current representation of a target in each image of a sequence of successive video images of a scene delivered by a **video camera**, with a stored pattern, independent of the size of the target representation, said method comprising the steps of:

- (a) storing data identifying said target as set of a plurality of distributed characterizing points and a full representation of said target;
- (b) automatically recognizing at least a subset of said set of characterizing points in each current image in turn in the sequence and deriving an estimated location, size and perspective of the current representation of said target in said current image from the relative locations of the characterizing points in said current image;
- (c) geometrically transforming said full representation of said target responsive to said estimated size and perspective;
- (d) determining, by pixel-by-pixel comparison, which part of the geometrically transformed representation of the target is identical to a part of the current representation of said target as it appears in said current image; and
- (e) generating data necessary for enabling replacement of each said current representation of the target by a matching representation of said stored pattern as a result of the transformation and comparison. 1A,1B/4E
- DE- <TITLE TERMS> PROCESS; MODIFIED; ZONE; SUCCESSION; IMAGE; REFERENCE; MARK; TARGET; ZONE; PIXEL; MATRIX; IMAGE; SEQUENCE; ALLOW; TRANSFORM; MODEL; SUBSTITUTE; PIXEL|

DC- T01; W04; W05|

IC- <MAIN> H04N-005/262; H04N-005/272|

IC- <ADDITIONAL> H04N-005/27|

MC- <EPI> T01-J10; W04-N; W05-E03|

FS- EPI||

### 10/4/18 (Item 1 from file: 347)

FN- DIALOG(R) File 347: JAPIO

CZ- (c) 2003 JPO & JAPIO. All rts. reserv.

TI- COATING MATERIAL FOR INORGANIC SUBSTRATE AND COATING FILM-FORMING METHOD

PN- 2001-220549 -JP 2001220549 A-

PD- August 14, 2001 (20010814)

AU- FUJISHIRO MASAKI; YASUI MASAHIRO; WATANABE KENJI

PA- NIPPON PAINT CO LTD

AN- 2000-031828 -JP 200031828-

AN- 2000-031828 -JP 200031828-

AD- February 09, 2000 (20000209)

C09D-201/00; B05D-003/00

AB- PROBLEM TO BE SOLVED: To provide a coating material capable of obtaining a coating film having a predetermined film thickness on an inorganic substrate without causing cracks in the coating film, and a method of forming a coating film using the coating material. SOLUTION: This coating material for inorganic substrate has a crack follow-up of the coating film obtained therefrom of 0.2 mm or

more and a wet film to be obtained by applying the coating material on an inorganic substrate so as to obtain a target dry film thickness of not less than 50 μm which meets the conditions of (a) a color difference between the wet film and the inorganic substrate of 20 or more, (b) a color difference between the wet film and a wet film having been dried to come to a film thickness of less than the target dry film thickness minus 50 μm of 2 or more, and (c) a color difference between the wet film and a wet film having a film thickness 1.2 times this wet film of less than 1. The method of forming a coating film comprises setting a target dry film thickness relative to a predetermined film thickness, effecting coating with the coating material for inorganic substrate, observing the color of the wet film to be obtained by the coating, ad judging weather the target dry film thickness has been achieved or not. COPYRIGHT:

(C) 2001, JPO

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10/4/19
              (Item 2 from file: 347)
FN- DIALOG(R) File 347: JAPIO
CZ- (c) 2003 JPO & JAPIO. All rts. reserv.
TI- TELEVISION SIGNAL STORAGE/REPRODUCING DEVICE, AND TELEVISION SIGNAL
      STORAGE/REPRODUCING SYSTEM
PN- 2001-111921 -JP 2001111921 A-
PD- April 20, 2001 (20010420)
AU- CHOKAI TAKESHI; MATOBA HIROSHI; OCHIAI KATSUHIRO
PA- NEC CORP
AN- 11-290911 -JP 99290911-
AN- 11-290911 -JP 99290911-
AD- October 13, 1999 (19991013)
H04N-005/76; H04B-001/16; H04H-001/00; H04N-005/44; H04N-005/765;
      H04N-007/08; H04N-007/081; H04N-007/173
AB- PROBLEM TO BE SOLVED: To alloy a user to view a commercial message
      matching his or her preference by effectively utilizing the viewing
      time of a television program. SOLUTION: A storage device 102
      stores a television signal received by a tuner 101. A preference
      information table 107 stores information denoting preference of a
      user to commercial message, and a timing contents cross- reference
      table 105 stores a televising timing and contents of each commercial
      message. A CM selection means 108 selects a commercial message
      matching the preference of the user among the commercials message
      stored by the storage device 102 and a commercial message part in a
      signal outputted to a viewing device 109 is replaced with the
      selected commercial when the user views a television
      program. COPYRIGHT: (C) 2001, JPO
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10/4/20 (Item 3 from file: 347)

FN- DIALOG(R) File 347: JAPIO|
CZ- (c) 2003 JPO & JAPIO. All rts. reserv.|
TI- MERCHANDISE ADVERTISING DEVICE
PN- 11-015421 -JP 11015421 A-
PD- January 22, 1999 (19990122)

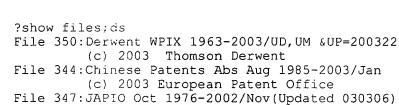
AU- SUZUKI HIDEAKI; FURUTSU EIJI; MINETA KUNIHIKO; NANJIYOU AKI
PA- FUJITSU GENERAL LTD
AN- 09-163819 -JP 97163819-
AN- 09-163819 -JP 97163819-
AD- June 20, 1997 (19970620)
G09F-027/00

AB- PROBLEM TO BE SOLVED: To enable a merchandise adverting device to
```

express plural displayed merchandise and reduce adverting device to express plural displayed merchandise and reduce advertising cost by exchanging the displayed merchandise matching with the expression of video/audio, thereby synchronizing a merchandise to be displayed

with its expression. SOLUTION: A VTR tape or a CD-ROM of the expression of the displayed merchandise is reproduced by a reproducing equipment 3. An expression video of reproduced first merchandise is input displayed from a video output part 3b to a display equipment 5. An expression voice is outputted from an audio output part 3c to be emitted from a speaker 4. After the expression of the first merchandise is ended, a switch signal is outputted from a switch signal output part 3d, and a reproducing control part 9 interrupts the reproducing equipment 3, and a display base control part 10 moves a merchandise placing base 1a to display a second merchandise. When the merchandise placing base la arrives at a prescribed position, a sensor detects it, and the display base control part 10 stops control of a display base drive part 6, and the reproducing control part 9 reproduces the reproducing equipment 3 to control so as to start the expression of a second displayed merchandise. COPYRIGHT: (C) 1999, JPO

2



(c) 2003 JPO & JAPIO File 371:French Patents 1961-2002/BOPI 200209 (c) 2002 INPI. All rts. reserv.

Set S1 S2	?	Description TARGET? OR CUSTOMI? OR TAILOR? OR MATCH? S1(15N)(ADVERTI?EMENT? OR ADVERTI?ING OR AD OR ADS OR COMM- RCIALS OR BANNER? ? OR OFFERS OR INDUCEMENT? ? OR INCENTIVE? OR (MARKETING OR PROMOTIONAL)()MESSAGE? ? OR STREAMER? ? OR RAIL?R? ? OR PREVIEW? ? OR PROMO? ? OR PROMOTION? ?)
s3	307	
		PER? OR TRAVELL?R? OR MEMBER OR VIEWER? OR SIGHTSEER? OR TOU-
	R1	CST?)
S4	21	S3(15N)(MOVIE? OR (AUDIO? OR VIDEO?)(2W)(CLIP? OR PRESENTA-
	TI	ON? OR PROGRAM OR SHOW) OR FILM? ? OR TV OR TELEVISION?)
S5	73214	(MOVIE? OR FILM? OR VIDEO?) (3N) (PROJECTOR? OR EQUIPMENT OR
	MA	ACHINE OR CAMERA?)
S6	35281	(MOVIE? OR FILM? OR TV OR TELEVISION? OR SITCOM?) (5N) (SCHE-
	DU	ULE? OR TIME?)
s7	13	S2 AND S5
S8	9	S2 AND S6
S9	22	S7 OR S8
S10	20	S9 NOT S4
010	20	or not by

Considered all

?t4/4/all

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4/4/1
           (Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2003-066834/2003061
XR- <XRPX> N03-051835|
TI- Dynamic client grouping method of digital cable system, involves
    updating group identifiers stored in client terminals based on group
    membership file transmitted from system host!
PA- HATALKAR A N (HATA-I) |
AU- <INVENTORS> HATALKAR A N|
NC- 001|
NP- 0011
PN- US 20020124069 A1 20020905 US 2000753086 A 20001228 200306 B
AN- <LOCAL> US 2000753086 A 20001228
AN- <PR> US 2000753086 A 20001228 | -
LA- US 20020124069(10)|
AB- <PN> US 20020124069 A1|
AB- <NV> NOVELTY - A group membership file including information indicative
    of client memberships in two or more groups, is transmitted from a
    system host to the client terminals. The group identifier stored in
    each of the client terminals is updated in response to received group
    membership file.
AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the
    following:
        (1) Article of manufacture comprising computer readable medium
    storing dynamic client grouping program;
        (2) System host;
        (3) Dynamic client grouping apparatus; and
        (4) Dynamic client grouping system.
        USE - For dynamic grouping of clients having wireless phone,
    personal digital assistant (PDA) system, television in digital cable
    system, television satellite dish system, especially for providing
    premium channel service, video game software service, advertising
    services to departmental stores to target their customers belonging
    to certain demographic or geographic groups and electronic catalog
    services regarding toys to children between age of three and nine.
    years, system management messages including authorization information,
    billing information, diagnostic and maintenance software modules for
    servicing client devices.
        ADVANTAGE - To reduce the number of unavailable client devices, the
    host can transmit the general membership file at off-peak times to
    utilize their processor resources to handle system functions.
        DESCRIPTION OF DRAWING(S) - The figure shows a flowchart
    illustrating the processes for updating group membership.
        pp; 10 DwqNo 3/4|
DE- <TITLE TERMS> DYNAMIC; CLIENT; GROUP; METHOD; DIGITAL; CABLE; SYSTEM;
   UPDATE; GROUP; IDENTIFY; STORAGE; CLIENT; TERMINAL; BASED; GROUP;
   MEMBER; FILE; TRANSMIT; SYSTEM; HOST
DC- T01; W01; W02|
IC- <MAIN> G06F-015/173|
MC- <EPI> T01-N01D3; T01-S03; W01-A06B5B; W01-A06E1A; W02-F03A5; W02-F10N3;
   W02-F10X|
FS- EPI||
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## 4/4/2 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

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IM- *Image available*
AA- 2003-056207/200305|
TI- Mobile advertisement lottery system |
PA- SONG I S (SONG-I)|
AU- <INVENTORS> SONG I SI
NC- 001|
NP- 001|
PN- KR 2002057886 A 20020712 KR 200228537 A 20020522 200305 B|
AN- <LOCAL> KR 200228537 A 200205221
AN- <PR> KR 200228537 A 20020522|
LA- KR 2002057886(1)|
AB- <PN> KR 2002057886 A|
AB- <NV> NOVELTY - A mobile advertisement lottery system is provided to
    allow an advertiser to make a target advertisement on a desired target
    at a low cost by establishing an advertisement lottery fund by numerous
    advertisers by using a wireless Internet and a database.!
AB- <BASIC> DETAILED DESCRIPTION - An advertiser accesses a home page of an
    advertisement lottery management company through Internet (S1). The
    advertiser inputs conditions on advertisement target people in a form
    provided in the home page, inputs a date desired for the number of
    lottery issuance and a date desired for a mobile transmission, and adds
    an advertisement file to be exposed to the advertisement target
    people(S2). when the advertiser clicks an order request button, the
    information on the advertisement such as the conditions of
    advertisement target people inputted by the advertiser is stored as a
    database type in a server(S3). The advertisement lottery management
    film searches member database through a searching program and finds
    out desired advertisement target people as many as the number
    desired by the advertiser(S4). The advertisement lottery management
    company transmits a lottery containing a prize winning money, a
    prize-winning confirmation term and constructed to be connected to a
    wireless Internet site when a connection button is clicked in a
    character message format to mobile phones of an advertisement-target
    members (S5). The transmitted information on the mobile advertisement
    lottery is stored as a database in a server of the advertisement
    lottery management company(S6).
        pp; 1 DwgNo 1/10|
DE- <TITLE TERMS> MOBILE; ADVERTISE; LOTS; SYSTEM
DC- W01; W02|
IC- <MAIN> H04Q-007/24|
MC- <EPI> W01-B05; W01-B05A1B; W02-C03C3|
FS- EPI||
 4/4/3
           (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-716619/200278|
XR- <XRPX> N02-5653701
TI- Data service system for providing music, movies and advertisements
    through internet, matches customer and advertiser information based
    on open approval and transmits matched advertiser's name and
    information to customer |
PA- SONY CORP (SONY ) |
NC- 001|
NP- 0011
PN- JP 2002251536 A 20020906 JP 200145909 A 20010222 200278 B
AN- <LOCAL> JP 200145909 A 20010222|
AN- <PR> JP 200145909 A 20010222|
```

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Seard Report From Ginger D. Roberts
LA- JP 2002251536(80)|
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AB- <PN> JP 2002251536 A|

AB- <NV> NOVELTY - A server matches customer information from a customer database with corresponding content information of an enterprise from the advertiser enterprise database, based on open approval information received from an information acquisition device. The corresponding advertiser's name and information are notified to the acquisition device, which is then displayed to the customer. |

AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Information introduction method;
- (2) Information introduction device;
- (3) Information introduction program storing medium;
- (4) Information introduction program;
- (5) Introduction information acquisition device;
- (6) Introduction information acquisition method;
- (7) Introduction information acquisition program storing medium; and
  - (8) Introduction information acquisition program.
- USE In customer service system through internet, for delivery of content data e.g. music and movie, advertisement of enterprise, etc.

ADVANTAGE - Enables customer to acquire desired delivery data easily and accurately from advertiser.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the data service system. (Drawing includes non-English language text). pp; 80 DwgNo 4/58|

DE- <TITLE TERMS> DATA; SERVICE; SYSTEM; MUSIC; ADVERTISE; THROUGH; MATCH; CUSTOMER; INFORMATION; BASED; OPEN; APPROVE; TRANSMIT; MATCH; NAME; INFORMATION; CUSTOMER!

DC- P85; T01|

IC- <MAIN> G06F-017/60|

IC- <ADDITIONAL> G06F-017/30; G09F-019/00|

MC- <EPI> T01-J05A; T01-J05B|

FS- EPI; EngPI||

#### 4/4/4 (Item 4 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 2002-697773/200275|

DX- <RELATED> 2001-549917; 2003-091528|

XR- <XRPX> N02-550234|

TI- Advertisement embedding method in TV broadcasting program, involves determining consistent attribute associated with personalized data, by comparing viewer personalized data with advertisement image attribute |

PA- KHOO D (KHOO-I); RATCLIFF R F (RATC-I)|

AU- <INVENTORS> KHOO D; RATCLIFF R F|

NC- 0011

NP- 0011

PN- US 20020100042 A1 20020725 US 2000487120 A 20000119 200275 B <AN> US 2002112519 A 20020329|

AN- <LOCAL> US 2000487120 A 20000119; US 2002112519 A 20020329|

AN- <PR> US 2002112519 A 20020329; US 2000487120 A 20000119|

FD- US 20020100042 A1 H04N-007/25 CIP of application US 2000487120|

LA- US 20020100042(23)|

AB- <PN> US 20020100042 A1|

AB- <NV> NOVELTY - A personalized data (520) associated with a viewer (540) is retrieved from a client computer and compared with attribute of advertisement images (515) to determine a consistent attribute associated with the personalized data. An advertisement image

associated with the consistent attribute, is retrieved and embedded in a sequence of image frames of a TV broadcasting program.

AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for advertisement embedding system.

USE - For intelligently embedding advertisement in TV broadcasting programs such as shows, sports, news, weather, reports, movie, concert.

ADVANTAGE - The broadcaster and advertisement provider gets higher profits, since the sales of goods/services are promoted by providing advertisement targeted for specific viewers, in the TV programs without any interruption of the viewing of the program.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the advertisement embedding computer system.

Advertisement images (515)

Personalized data (520)

Viewer (540)

pp; 23 DwgNo 5/13|

DE- <TÎTLE TERMS> ADVERTISE; EMBED; METHOD; TELEVISION; BROADCAST; PROGRAM; DETERMINE; CONSISTENT; ATTRIBUTE; ASSOCIATE; PERSON; DATA; COMPARE; VIEW; PERSON; DATA; ADVERTISE; IMAGE; ATTRIBUTE|

DC- T01; W02; W03|

IC- <MAIN> H04N-007/25|

IC- <ADDITIONAL> G06F-003/00; G06F-013/00; H04N-005/445; H04N-007/10|

MC- <EPI> T01-J10G; T01-N01A2C; T01-N02B1A; W02-F05B5; W03-A10C1; W03-A10J|

FS- EPI||

# 4/4/5 (Item 5 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 2002-617521/2002661

XR- <XRPX> N02-488720|

TI- Advertising method during sporting/entertainment event involves affixing advertisement to person's back in skin surface area extending between shoulders, using removable marking ink!

PA- LEB D E (LEBD-I) |

AU- <INVENTORS> LEB D E|

NC- 0011

NP- 001|

PN- US 20020078609 A1 20020627 US 200271080 A 20020211 200266 BI

AN- <LOCAL> US 200271080 A 20020211|

AN- <PR> US 200271080 A 20020211|

LA- US 20020078609(8)|

AB- <PN> US 20020078609 A1|

AB- <NV> NOVELTY - An advertisement (11) is affixed to a person's back (9) in skin surface area (19) extending between the shoulder's of the person, by removable marking ink. The advertisement is selected from the group consisting of slogan, logo, domain name, trademark or service mark.

AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for removable display advertisement.

USE - For advertising products or services targeted to a particular audience e.g. advertisement displayed during sporting/entertainment event such as a boxing match which is broadcast to a large audience through television.

ADVANTAGE - Improves advertising effect by selecting the advertisement from group consisting of slogan, logo, domain name or trademark. The advertising system is eye-catching and capable of efficiently reaching a very large number of targeted people repeatedly. Provides greater assurance that the advertisement is actually seen by

the desired audience. Since the broad, planar area of skin extending between the shoulders is utilized for advertising, the advertisement is displaced effectively. DESCRIPTION OF DRAWING(S) - The figure shows a sporting/advertising event. Person's back (9) Advertisement (11) Skin surface area (19) pp; 8 DwgNo 3/4| DE- <TITLE TERMS> ADVERTISE; METHOD; SPORTS; ENTERTAINMENT; EVENT; AFFIX; ADVERTISE; PERSON; BACK; SKIN; SURFACE; AREA; EXTEND; SHOULDER; REMOVE; MARK; INK DC- P85| IC- <MAIN> G09F-007/00| IC- <ADDITIONAL> G09F-021/02| FS- EngPI||

### (Item 6 from file: 350) 4/4/6 DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\* AA- 2002-527502/200256| DX- <RELATED> 2002-405565; 2002-518124; 2002-518127| XR- <XRPX> N02-417560|

TI- Digital video work presentation apparatus customized to viewer preferences to deliver video sequences in advertisement modules for purposes other than for interactive entertainment!

PA- MVMAX LLC (MVMA-N) AU- <INVENTORS> MASSEY K| NC- 095| NP- 002|

PN- WO 200239715 A2 20020516 WO 2001US45801 A 20011029 200256 B| PN- AU 200232463 A 20020521 AU 200232463 A 20011029 200260|

AN- <LOCAL> WO 2001US45801 A 20011029; AU 200232463 A 20011029|

AN- <PR> US 2000244242 P 20001030|

FD- WO 200239715 A2 H04N-000/00 <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

FD- AU 200232463 A H04N-000/00 Based on patent WO 200239715|

LA- WO 200239715 (E<PG> 13) |

DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW|

DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TR; TZ; UG; ZW|

AB- <PN> WO 200239715 A2|

AB- <NV> NOVELTY - A car dealer web site contains digital video work for advertising products and services and as viewable scenes to be delivered in messages to an Internet viewer. Selection of one of the automobile models, leads the visitor to modules of digital video scenes prepared for that model. The visitor can also be prompted to enter identifying and demographic personal information and which model should be shown. |

AB- <BASIC> DETAILED DESCRIPTION - AN INDEPENDENT CLAIM is included for a method of presenting a digital video work.

USE - Presenting digital video work customized to viewer preferences.

ADVANTAGE - Customizing content to appear as continuous work.

DESCRIPTION OF DRAWING(S) - The drawing shows the structure of the video work.

pp; 13 DwgNo 1/4|

DE- <TITLE TERMS> DIGITAL; VIDEO; WORK; PRESENT; APPARATUS; CUSTOMISATION; VIEW; DELIVER; VIDEO; SEQUENCE; ADVERTISE; MODULE; PURPOSE; INTERACT; ENTERTAINMENT!

DC- T01|

IC- <MAIN> H04N-000/00|

MC- <EPI> T01-N01A2C; T01-N01D1B|

FS- EPI||

### 4/4/7 (Item 7 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 2002-507527/200254|

DX- <RELATED> 2001-441131|

XR- <XRPX> N02-401646|

- 'TI- User interactive television program viewer profiling method for targeted advertisement distribution, involves correlating content associated profile information with requested program
- PA- HOSEA D F (HOSE-I); ODDO A S (ODDO-I); RASCON A P (RASC-I); THURSTON N (THUR-I); ZIMMERMAN R S (ZIMM-I); PREDICTIVE NETWORKS INC (PRED-N)|
- AU- <INVENTORS> HOSEA D F; ODDO A S; RASCON A P; THURSTON N; ZIMMERMAN R S|

NC- 096

NP- 0021

- PN- US 20020059094 A1 20020516 US 2000558755 A 20000421 200254 B <AN> US 2001877974 A 20010607|
- PN- WO 2002102030 A2 20021219 WO 2002US17863 A 20020607 200301|
- AN- <LOCAL> US 2000558755 A 20000421; US 2001877974 A 20010607; WO 2002US17863 A 20020607|
- AN- <PR> US 2001877974 A 20010607; US 2000558755 A 20000421|
- FD- US 20020059094 A1 G06F-017/60 CIP of application US 2000558755
- FD- WO 2002102030 A2 H04M-000/00
  - <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR
    CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
    KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD
    SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
  - <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS
    LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW|
- LA- US 20020059094(23); WO 2002102030(E)|
- DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ
  DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
  LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
  SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW|
- DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TR; TZ; UG; ZM; ZW|
- AB- <PN> US 20020059094 A1|
- AB- <NV> NOVELTY Content associated profile information such as demographic and psychographic information from a rating service, is correlated with a program requested by every viewer. The viewer profile is developed based on the correlation.
- AB- <BASIC> DETAILED DESCRIPTION INDEPENDENT CLAIMS are included for the following:
  - (1) Set top box for profiling iTV viewer;
  - (2) Computer readable medium storing profile instructions;



- (3) iTV viewer targeted advertising method;
- (4) Computer for profiling iTV viewer;
- (5) Targeted advertisement delivering system; and
- (6) Program module in set top box.

USE - For identifying viewer 's field of interest for targeted advertisement distribution over television, Internet, wireless networks.

ADVANTAGE - The viewer profile can be anonymously determined by using both demographic and psychographic information related to the viewer. Targeted advertisement can be provided to the viewers, and sites related to shopping, sports that are of interest to the viewer can be recommended based on the determined profile.

DESCRIPTION OF DRAWING(S) - The figure shows a block diagram of iTV or ISP server.

pp; 23 DwgNo 4/10|

DE- <TITLE TERMS> USER; INTERACT; TELEVISION; PROGRAM; VIEW; PROFILE; METHOD; ADVERTISE; DISTRIBUTE; CORRELATE; CONTENT; ASSOCIATE; PROFILE; INFORMATION; REQUEST; PROGRAM|

DC- T01; W02; W03; W05!

IC- <MAIN> G06F-017/60; H04M-000/00|

MC- <EPI> T01-N01A2C; T01-N02A3A; T01-S03; W02-F04B; W02-F10E1; W03-A16C5; W05-E03C; W05-E03E|

FS- EPI||

# 4/4/8 (Item 8 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 2002-313518/200235|

TI- System and method for providing motion picture movie advertisement through Internet|

PA- MIN K C (MINK-I) |

AU- <INVENTORS> MIN K C!

NC- 001|

NP- 001|

PN- KR 2001047094 A 20010615 KR 9951142 . A 19991117 200235 BI

AN- <LOCAL> KR 9951142 A 19991117|

AN- <PR> KR 9951142 A 19991117|

LA- KR 2001047094(1)|

AB- <PN> KR 2001047094 A|

AB- <NV> NOVELTY - A system and a method for providing a motion picture movie advertisement through the Internet is provided to insert a customized advertisement by analyzing the customer 's taste or a class of main customers . |

AB- <BASIC> DETAILED DESCRIPTION - A user management database(60) stores information on a subscriber. A motion picture database(50) selects a customer according to a kind of an advertisement, and selects a customer according to a kind of a movie. In case that the subscriber connects to a computer(10) equipped with a web browser, a web server(40) searches the user management database(60). In case that the subscriber selects a movie, the web server(40) searches a file on the movie in the motion picture database(50) and transmits the file to the subscriber.

pp; 1 DwgNo 1/10|

DE- <TITLE TERMS> SYSTEM; METHOD; MOTION; PICTURE; MOVIE; ADVERTISE; THROUGH|

DC- T01|

IC- <MAIN> G06F-017/60|

MC- <EPI> T01-J05B4F; T01-N01A2C; T01-N01D1B|

FS- EPI||

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(Item 9 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-268277/200231|
XR- <XRPX> N02-208741|
TI- Targeted advertising system for television system uses
    set-top-boxes to gather viewer profiles without compromising viewer
     's privacy|
PA- GEMSTAR DEV LTD (GEMS-N)
AU- <INVENTORS> DRAZIN J
NC- 0951
NP- 0021
PN- WO 200189213 A1 20011122 WO 2001GB2225 A 20010521 200231 B| PN- AU 200158566 A 20011126 AU 200158566 A 20010521 200231|
AN- <LOCAL> WO 2001GB2225 A 20010521; AU 200158566 A 20010521|
AN- <PR> GB 200012211 A 20000519|
FD- WO 200189213 A1 H04N-007/16
    <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR
    CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
    KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD
    SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
    <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS
    LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
FD- AU 200158566 A H04N-007/16
                                    Based on patent WO 2001892131
LA- WO 200189213(E<PG> 54)|
DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ
    DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
    LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
    SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW|
DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE;
    IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TR; TZ; UG; ZW|
AB- <PN> WO 200189213 A1|
AB- <NV> NOVELTY - The set top box (STB) (22) reads several viewer
    characteristics relating to an image that is currently being viewed.
    These viewer characteristics are typically provided by the television
    broadcaster or another remote data center (24). The viewer
    characteristics are used by the STB (22) to construct a
    multi-dimensional viewer profile.!
AB- <BASIC> DETAILED DESCRIPTION - Each time the viewer views a television
    program; the information in the viewer profile is updated. Adverts are
    targeted at specific viewers based on their viewer profile. This is
    compared with a multi-dimensional target viewer profile associated with
    an advert. In the event that there is a sufficient match; the advert is
    displayed on the viewer's television screen.
        USE - For targeting adverts at television viewers using a set top
        ADVANTAGE - Enables more accurate advertising targeting without
    compromising a viewer's right to privacy.
        DESCRIPTION OF DRAWING(S) - The drawing shows a schematic diagram
    of the system.
        Set top box (22)
        Remote data center (24)
        pp; 54 DwgNo 13/13|
DE- <TITLE TERMS> ADVERTISE; SYSTEM; TELEVISION; SYSTEM; SET; TOP; BOX;
    GATHER; VIEW; PROFILE; VIEW; PRIVATE
DC- T01; W02; W03|
IC- <MAIN> H04N-007/16|
MC- <EPI> T01-N02A3A; W02-F05A; W03-A16C3|
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CC CDIII

FS- EPI|| (Item 10 from file: 350) DIALOG(R) File 350: Derwent WPIX (c) 2003 Thomson Derwent. All rts. reserv. IM- \*Image available\* AA- 2002-254672/2002301 DX- <RELATED> 2001-090887; 2002-269612; 2002-479604| XR- <XRPX> N02-196748| TI- Advertising effectiveness enhancing method for television advertising involves displaying IPG ad at least once on IPG when IPG is invoked immediately prior to or subsequent to display programming ad| PA- EXPANSE NETWORKS INC (EXPA-N); FLICKINGER G (FLIC-I)| AU- <INVENTORS> FLICKINGER G| NC- 002| NP- 002| PN- US 20010032333 A1 20011018 US 2000183411 A 20000218 200230 B <AN> US 2000196375 A 20000412 <an> us 2000229156 A 20000831</a><an> us 2000238056 A 20001005</a><an> us 2000749255 A 20001227| PN- AU 200213094 A 20020415 AU 200213094 A 20011005 200254| AN- <LOCAL> US 2000183411 A 20000218; US 2000196375 A 20000412; US 2000229156 A 20000831; US 2000238056 A 20001005; US 2000749255 A 20001227; AU 200213094 A 20011005 AN- <PR> US 2000749255 A 20001227; US 2000183411 P 20000218; US 2000196375 P 20000412; US 2000229156 P 20000831; US 2000238056 P 20001005; US 2000238059 P 20001005; US 2000680622 A 20001006; US 2000742507 A 20001221 | FD- US 20010032333 A1 G06F-003/00

FD- US 20010032333 A1 G06F-003/00 Provisional application US 2000183411
Provisional application US 2000196375
Provisional application US 2000229156
Provisional application US 2000238056

FD- AU 200213094 A H04N-005/445 Based on patent WO 200230112|

LA- US 20010032333(14)|

AB- <PN> US 20010032333 A1|

AB- <NV> NOVELTY - The method involves linking at least one interactive program guides (IPG) ad to at least one programming ad to form a IPG-programming ad combination. The IPG is displayed at least once on an IPG when the IPG is invoked immediately prior to or subsequent to the display of the programming ad.

AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) a programming ads and IPG ads scheduling, delivering and presentation management method;
  - (b) and an advertisement management system.

USE - Applicable in increasing effectiveness of TV advertising by linking display of IPG ads with display of programming ads.

ADVANTAGE - Provides highly effective advertising campaigns since highly targeted ads can be delivered to viewers both in TV programming and IPG. Enhances effectiveness of advertising campaigns by providing subscriber or viewer with greater exposure to an advertised product while avoiding saturation by annoying repetitions of programming ads.

DESCRIPTION OF DRAWING(S) – The figure shows the variety of network architectures on which both target programming ads and target IPG ads can be delivered to viewers.

pp; 14 DwgNo 1/5|

DE- <TITLE TERMS> ADVERTISE; EFFECT; ENHANCE; METHOD; TELEVISION; ADVERTISE; DISPLAY; INVOKE; IMMEDIATE; PRIOR; SUBSEQUENT; DISPLAY; PROGRAM|

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DC- T01; W02; W03; W05!
```

IC- <MAIN> G06F-003/00; H04N-005/4451

IC- <ADDITIONAL> G06F-013/001

MC- <EPI> T01-C03C1; T01-J05A2; W02-C; W03-A|

FS- EPIII

### 4/4/11 (Item 11 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*

AA- 2002-226243/2002281

XR- <XRPX> N02-173593|

- TI- System for transmitting and displaying targeted advertising in TV distribution system using results of viewer -completed demographic survey
- PA- WORLDGATE SERVICE INC (WORL-N); KUNKEL G K (KUNK-I); PERHAM D A (PERH-I); PIETTE S A (PIET-I) |
- AU- <INVENTORS> KUNKEL G K; PERHAM D A; PIETTE S A|

NC- 0951

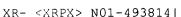
NP- 004|

- PN- WO 200158132 A2 20010809 WO 2001US3201 A 20010201 200228 B| PN- AU 200134699 A 20010814 AU 200134699 A 20010201 200228
- PN- US 20020056093 A1 20020509 US 2000179736 A 20000202 200235 <AN> US 2000191474 A 20000323 <AN> US 2001773263 A 20010201
- A2 20021204 EP 2001906838 A 20010201 200280 PN- EP 1262057 <AN> WO 2001US3201 A 20010201|
- AN- <LOCAL> WO 2001US3201 A 20010201; AU 200134699 A 20010201; US 2000179736 A 20000202; US 2000191474 A 20000323; US 2001773263 A 20010201; EP 2001906838 A 20010201; WO 2001US3201 A 20010201|
- AN- <PR> US 2000191474 P 20000323; US 2000179736 P 20000202; US 2001773263 A 20010201|
- FD- WO 200158132 A2 H04N-000/00 <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT.KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
- FD- AU 200134699 A H04N-000/00 Based on patent WO 200158132
- FD- US 20020056093 A1 H04N-007/25 Provisional application US 2000179736 Provisional application US 2000191474
- FD- EP 1262057 A2 H04N-001/00 Based on patent WO 200158132 <DS> (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR|
- LA- WO 200158132(E<PG> 20); EP 1262057(E)|
- DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW!
- DS- <REGIONAL> AL; AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LT; LU; LV; MC; MK; NL; PT; RO; SE; SI; TR; EA; GH; GM; KE; LS; MW; MZ; OA; SD; SL; SZ; TZ; UG; ZW|
- AB- <PN> WO 200158132 A2|
- AB- <NV> NOVELTY A cable TV system (10) includes a cable head-end (12) and a cable TV distribution network (14) for interfacing the head-end and plural set top converter boxes (16) via transmission bi-directional links (17). The head-end, receiving video programming and other information to be broadcast, includes a database (20) of subscriber information and a demographic encoder (22) inserts a demographic code

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into the video stream according to the stored demographic data of a
    viewer.
AB- <BASIC> DETAILED DESCRIPTION - AN INDEPENDENT CLAIM is included for a
    method of transmitting information in a broadcast distribution system.
        USE - Targeting advertising according to household demographic
    marketing data.
        ADVANTAGE - Increased effectiveness of TV advertising.
        DESCRIPTION OF DRAWING(S) - The drawing is a block diagram of the
    system
        Head-end (12)
        Distribution network (14)
        Set top box (16)
        Database (20)
        Demographic encoder (22)
        pp; 20 DwgNo 1/2|
DE- <TITLE TERMS> SYSTEM; TRANSMIT; DISPLAY; ADVERTISE; TELEVISION;
    DISTRIBUTE; SYSTEM; RESULT; VIEW; COMPLETE; SURVEYING|
DC- W02; W051
IC- <MAIN> H04N-000/00; H04N-001/00; H04N-007/25|
MC- <EPI> W02-F03A5; W02-F04B; W02-F07M; W02-F10; W05-E03C|
FS- EPIII
 4/4/12
            (Item 12 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-199532/200226|
XR- <XRPX> N02-151660|
TI- Audience rating data analysis system for TV broadcast
    advertisements , matches the obtained audience rating data with
    objective rating assigned for remnant broadcast stations!
PA- DENTSU KK (DENT-N) |
NC- 0011
NP- 0011
PN- JP 2001352308 A 20011221 JP 2000173185 A 20000609 200226 B
AN- <LOCAL> JP 2000173185 A 20000609|
AN- <PR> JP 2000173185 A 200006091
LA- JP 2001352308(14)|
AB- <PN> JP 2001352308 A|
AB- <NV> NOVELTY - An acquisition unit acquires the broadcast advertising
    audience rating data before and during broadcast time, by referring the
    composite audience rating and advertisement time data. An analyzer
   matches the obtained data with the objective rating of the other
   broadcast stations.
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included
    for audience rating data analysis method.
        USE - For analyzing audience rating data related to commercial
    advertisement in TV broadcast.
       ADVANTAGE - Performs efficient audience rating analysis, depending
   on varying broadcast conditions.
        DESCRIPTION OF DRAWING(S) - The figure shows a flowchart
    representing audience rating data analysis process. (Drawing includes
   non-English language text).
       pp; 14 DwgNo 1/8|
DE- <TITLE TERMS> AUDIENCE; RATING; DATA; ANALYSE; SYSTEM; TELEVISION;
   BROADCAST; ADVERTISE; MATCH; OBTAIN; AUDIENCE; RATING; DATA; OBJECTIVE;
   RATING; ASSIGN; REMNANT; BROADCAST; STATION!
DC- W021
IC- <MAIN> H04H-009/00|
IC- <ADDITIONAL> H04N-017/00|
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MC- <EPI> W02-D; W02-F04B|
FS- EPI||
            (Item 13 from file: 350)
 4/4/13
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-171203/200222|
XR- <XRPX> N02-130244|
TI- System for providing targeted
                                    advertisements over interactive
    networks by analyzing tracked and stored viewer, selections and
    delivering advertisements adapted to this viewer |
PA- BELLSOUTH INTELLECTUAL PROPERTY CORP (BELL-N) |
AU- <INVENTORS> BATTEN J C; STEFANIK J R; SWIX S R|
NC- 0221
NP- 002|
PN- WO 200147156 A2 20010628 WO 2000US34421 A 20001220 200222 BI
                  A2 20020918 EP 2000986555 A 20001220 200269
PN- EP 1240738
    <AN> WO 2000US34421 A 20001220|
AN- <LOCAL> WO 2000US34421 A 20001220; EP 2000986555 A 20001220; WO
    2000US34421 A 20001220|
AN- <PR> US 99467889 A 19991221|
FD- WO 200147156 A2 H04H-009/00
    <DS> (National): CA MX
    <DS> (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
FD- EP 1240738
                  A2 H04H-009/00
                                 Based on patent WO 200147156
    <DS> (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LI LU MC NL PT
    SE TRI
LA- WO 200147156(E<PG> 30); EP 1240738(E)|
DS- <NATIONAL> CA MX|
DS- <REGIONAL> AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU;
    MC; NL; PT; SE; TR|
AB- <PN> WO 200147156 A2|
AB- <NV> NOVELTY - Each set top box (108) provides a control interface for
    a subscriber to make viewing selections using e.g. a remote control
    unit and exchanges messages with a merge processor (100) over a
    distributed network (106), such as event data which is organized and
    stored in the processor. A file server (102) stores display data to be
    delivered to the set top box and delivers it in response to subscriber
    viewing commands and instructions, while a profile processor (104)
    performs subscriber analysis and advertisement selection functions
    according to the constructed customer profile.
AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for a
    method for providing targeted advertisements.
        USE - Providing targeted advertisements to specific consumers.
        ADVANTAGE - Delivering different advertisements to different
    viewers watching the same channel.
        DESCRIPTION OF DRAWING(S) - The drawing is a schematic diagram of
    the system
        Set top box (108)
        Distributed network (106)
        Merge processor (100)
        File server (102)
        Profile processor (104)
        pp; 30 DwgNo 1/5|
DE- <TITLE TERMS> SYSTEM; ADVERTISE; INTERACT; TELEVISION; NETWORK; TRACK;
    STORAGE; VIEW; SELECT; DELIVER; ADVERTISE; ADAPT; VIEW|
DC- T01; W02; W05|
IC- <MAIN> H04H-009/00|
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IC- <ADDITIONAL> H04H-007/00; H04N-007/173!
MC- <EPI> T01-N01A2C; T01-N02B2A; W02-F04B; W02-F10N7; W05-E03C1
FS- EPIII
 4/4/14
            (Item 14 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA-. 2002-105759/200214|
XR- <XRPX> N02-078690|
TI- Internet advertising subscription system for Internet radio station,
    enables Ad User to receive multimedia contents sponsored by advertisers
    and advertisement messages separately when accessing website|
PA- MARKS J (MARK-I); MARKS M B (MARK-I)|
AU- <INVENTORS> MARKS J; MARKS M B|
NC- 001|
NP- 001|
PN- US 20010054059 A1 20011220 US 2000209963 P 20000608 200214 B
    <AN> US 2001752762 A 20010103|
AN- <LOCAL> US 2000209963 P 20000608; US 2001752762 A 20010103|
AN- <PR> US 2000209963 P 20000608; US 2001752762 A 20010103|
FD- US 20010054059 A1 G06F-015/16 Provisional application US 2000209963|
LA- US 20010054059(7)|
AB- <PN> US 20010054059 A1!
AB- <NV> NOVELTY - A network operator (70) registers an user (10) who has
    opted to be an Ad User to receive advertisements through e-mail. The
    advertisers (60) sponser the multimedia contents received by the Ad
    User and send an e-mail including advertisement message as subject
    title. The Ad User accessing the website receives the contents and the
    messages separately.
AB- <BASIC> USE - For Internet radio station for providing multimedia
    contents such as audio infotainment, newspaper, magazine, movie
    rental, theatre/concert tickets, sports events, subscription TV
    /radio services, etc., to an Ad User who has opted to accept
    targeted e-mail advertising by payment of subscription fee, and also
    used for subscription to video programming or electronic books.
        ADVANTAGE - Since the Ad User receives the contents and
    advertisement messages separately, the user is not disturbed. The
    user's relationship with content provider, is improved by the sponsored
    e-mail advertising.
        DESCRIPTION OF DRAWING(S) - The figure shows a content payment
    system.
        User (10)
        Advertisers (60)
        Network operator (70)
        pp; 7 DwgNo 1/2|
DE- <TITLE TERMS> ADVERTISE; SUBSCRIBER; SYSTEM; RADIO; STATION; ENABLE;
    USER; RECEIVE; CONTENT; ADVERTISE; MESSAGE; SEPARATE; ACCESS!
DC- T01|
IC- <MAIN> G06F-015/16|
MC- <EPI> T01-N01A2C; T01-N01D1;
FS- EPI||
            (Item 15 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2001-662759/200176|
```



- TI- Television program broadcasting method, for targeting advertisements, storing demographic viewer information in local hard disc for selecting suitable commercial message to match viewer profile!
- PA- DENTSU INC (DENT-N); AKIYAMA R (AKIY-I); MAEDA H (MAED-I)|

AU- <INVENTORS> AKIYAMA R; MAEDA H|

NC- 0951

NP- 005|

- PN- WO 200128236 A1 20010419 WO 2000JP7003 A 20001006 200176 B|
- PN- AU 200075588 A 20010423 AU 200075588 A 20001006 200176
- PN- EP 1227674 A1 20020731 EP 2000964735 A 20001006 200257 <AN> WO 2000JP7003 A 20001006
- PN- US 20020157093 A1 20021024 WO 2000JP7003 A 20001006 200273 <AN> US 2002120212 A 20020411
- PN- KR 2002056900 A 20020710 KR 2002704591 A 20020410 200304|
- AN- <LOCAL> WO 2000JP7003 A 20001006; AU 200075588 A 20001006; EP 2000964735 A 20001006; WO 2000JP7003 A 20001006; WO 2000JP7003 A 20001006; US 2002120212 A 20020411; KR 2002704591 A 20020410|
- AN- <PR> JP 99290880 A 19991013|
- FD- WO 200128236 A1 H04N-005/445
  - <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU
    CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
    KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
    SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
    <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS
- CDS (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
- FD- AU 200075588 A H04N-005/445 Based on patent WO 200128236 FD- EP 1227674 A1 H04N-005/445 Based on patent WO 200128236
- FD- EP 1227674 A1 H04N-005/445 Based on patent WO 200128236 <DS> (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI
- FD- US 20020157093 A1 H04N-007/25 Cont of application WO 2000JP7003|
- LA- WO 200128236(J<PG> 46); EP 1227674(E)|
- DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW|
- DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TZ; UG; ZW; AL; LI; LT; LV; MK; RO; SI
- AB- <PN> WO 200128236 A1|
- AB- <NV> NOVELTY A program is made up from actual program material previously stored in a hard and disc and commercial messages (CMs) transmitted from various companies, which are selected according to the known audience profile.
- AB- <BASIC> DETAILED DESCRIPTION A commercial suitable for the audience is presented in the form of a sharp image. Television programs are stored in a hard disk (11) in advance. CMs suitable for the audience are selected from among a number of types of commercials transmitted from companies according to information about the audience which they themselves have registered in advance and stored in the hard disk memory. Stored television commercials to be broadcast during a television program are inserted to produce a composite television program. Each viewer selects a program according to their taste by operating a remote controller (13) or the like and thus views a CM appropriate to them along with the program.
  - $\mbox{USE}$  As a television program broadcasting method with commercial messages selected to suit the viewer.
  - ADVANTAGE Allows more effective advertising through audience targeting.
  - DESCRIPTION OF DRAWING(S) The figure is a schematic diagram illustrating the overall operation of the system.

```
Hard disk (11)
        Remote controller (13)
        pp; 46 DwgNo 1/17|
DE- <TITLE TERMS> TELEVISION; PROGRAM; BROADCAST; METHOD; ADVERTISE;
    STORAGE; VIEW; INFORMATION; LOCAL; HARD; DISC; SELECT; SUIT; COMMERCIAL
    ; MESSAGE; MATCH; VIEW; PROFILE|
DC- T01; W03; W05|
IC- <MAIN> H04N-005/44; H04N-005/445; H04N-007/25|
IC- <ADDITIONAL> H04N-007/10; H04N-007/16; H04N-007/173|
MC- <EPI> T01-J05A; W03-A16C; W03-A18A9; W03-A20; W05-E03|
FS- EPI||
 4/4/16
            (Item 16 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2001-608107/200170|
XR- <XRPX> N01-454039|
TI- Real-time interactive e-commerce transaction for interactive television
    system, involves decoding interactive icon data simultaneously with
    compressed encoding of program for real time insertion of icon data
    with program|
PA- INT BUSINESS MACHINES CORP (IBMC ); IBM CORP (IBMC ) |
AU- <INVENTORS> ZETTS J M|
NC- 0291
NP- 0041
PN- EP 1117257
                 A2 20010718 EP 2001300220 A 20010111 200170 BJ
PN- JP 2001245273 A 20010907 JP 20012343
                                             Α
                                                20010110 200170
PN- AU 200071968 A
                     20010712 AU 200071968
                                             Α
                                                20001201 200170
                  A1 20010711 CA 2326197
PN- CA 2326197
                                             Α
                                                20001117 2001701
AN- <LOCAL> EP 2001300220 A 20010111; JP 20012343 A 20010110; AU 200071968
    A 20001201; CA 2326197 A 20001117|
AN- <PR> US 2000481051 A 20000111|
FD- EP 1117257
                 A2 H04N-007/173
    <DS> (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV
    MC MK NL PT RO SE SI TR!
LA- EP 1117257(E<PG> 10); JP 2001245273(9); CA 2326197(E)|
DS- <REGIONAL> AL; AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
    LT; LU; LV; MC; MK; NL; PT; RO; SE; SI; TR|
AB- <PN> EP 1117257 A2|
AB- <NV> NOVELTY - An interactive web page linked icon data for a program
    is formed. Broadcasting time for the program is detected. The
    interactive icon data is then decoded substantially and simultaneously
    with compressed encoding of the advertisement for real-time insertion
    of the interactive icon data with the program. |
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included
    for interactive e-commerce transactions enabling system over television
```

systems.

USE - For real-time interactive television (ITV) applications such as viewer polling, home shopping, distance learning.

ADVANTAGE - Flexible insertion of multimedia data into the advertisements of broadcast television program, allows real-time interaction to current conditions of advertisement broadcast. Offers a flexibility to target viewers on a regional or demographic basis customizing the multimedia data for selected headends. The multimedia data residing in an XML file can be rapidly down loaded to the affiliate headends over low speed dial lines. This ease of distribution allows advertisers to make changes in multimedia content much closer to air-time.

DESCRIPTION OF DRAWING(S) - The figure shows the illustration of an

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e-commerce real-time data embedding system.
        pp; 10 DwgNo 3/4|
DE- <TITLE TERMS> REAL; TIME; INTERACT; TRANSACTION; INTERACT; TELEVISION;
    SYSTEM; DECODE; INTERACT; DATA; SIMULTANEOUS; COMPRESS; ENCODE; PROGRAM
     ; REAL; TIME; INSERT; DATA; PROGRAM
DC- T01; T05; W02|
IC- <MAIN> H04N-007/00; H04N-007/14; H04N-007/173|
IC- <ADDITIONAL> G06F-013/00; G06F-017/60; H04L-012/16; H04N-007/16|
MC- <EPI> T01-D02; T01-J05A1; T01-J10G; T01-J12D; T05-L02; W02-F05A;
    W02-F10|
FS- EPI | |
 4/4/17
            (Item 17 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2000-559629/200052|
XR- <XRPX> N00-414196|
TI- Digital transmission of compressed TV signals involves alternating
    information and advertising data packets; advertising data packets are
    selected according to target group key|
PA- ALCATEL (COGE ); ALCATEL SA (COGE ) |
AU- <INVENTORS> SCHMIDT T|
NC- 026|
NP- 0031
                  A2 20000816 EP 2000440027 A 20000131 200052 BI
PN- EP 1028591
                                              Α
PN- DE 19905843
                  A1 20000817 DE 1005843
                                                 19990212 200052
                  A1 20000812 CA 2298357
PN- CA 2298357
                                              Α
                                                 20000211 2000521
AN- <LOCAL> EP 2000440027 A 20000131; DE 1005843 A 19990212; CA 2298357 A
    200002111
AN- <PR> DE 1005843 A 19990212|
FD- EP 1028591
                 A2 H04N-007/173
    <DS> (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV
    MC MK NL PT RO SE SI
LA- EP 1028591(G<PG> 6); CA 2298357(E)|
DS- <REGIONAL> AL; AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
    LT; LU; LV; MC; MK; NL; PT; RO; SE; SI
AB- <PN> EP 1028591 A2|
AB- <NV> NOVELTY - The method involves alternating information data packets
    (3) and advertising data packets (4). Certain advertising data
    packets are selected according to a target group key dependent on the viewer and displayed on the TV set (2). The TV signals are
    compressed using a compression technique that uses the packet
    identifier.
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included
    for a decoder for decompressing signals and for a memory card for a
    decoder.
        USE - For digital transmission of compressed TV signals to a
    viewer's TV set.
        ADVANTAGE - Developed to enable the displayed contents of an
    advertising data packet to be matched to the consumption requirements
    of the viewer.
        DESCRIPTION OF DRAWING(S) - The drawing shows a schematic
    representation of a transmission process
        information data packets (3)
        advertising data packets (4)
        TV set (2)
        pp; 6 DwgNo 1/1|
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DE- <TITLE TERMS> DIGITAL; TRANSMISSION; COMPRESS; TELEVISION; SIGNAL;

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ALTERNATE; INFORMATION; ADVERTISE; DATA; PACKET; ADVERTISE; DATA;
    PACKET; SELECT; ACCORD; TARGET; GROUP; KEYI
DC- W02; W03; W051
IC- <MAIN> H04N-007/08; H04N-007/173; H04N-007/58|
IC- <ADDITIONAL> H04N-007/16; H04N-007/26|
MC- <EPI> W02-F07; W02-F07E1; W02-K03; W03-A02; W03-A11X; W03-A16; W05-E03|
FS- EPIII
            (Item 18 from file: 350)
 4/4/18
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1996-187905/1996191
DX- <RELATED> 1993-134804; 1995-147055; 1996-115892; 1996-454727|
XR- <XRPX> N96-157201|
TI- Viewer monitoring and coupon generating method for use with interactive
    TV - involving electronic device coupled to host computer via
    communications network for monitoring viewer activity and generating
    coupon which can be printed out |
PA- VISCORP (VISC-N)|
AU- <INVENTORS> REMILLARD RI
NC- 0011
NP- 0011
```

PN- US 5504519 A 19960402 US 91770520 A 19911003 199619 B
<AN> US 92952434 A 19920928

<AN> US 92952435 A 19920928

<AN> US 9387370 A 19930702|

AN- <LOCAL> US 91770520 A 19911003; US 92952434 A 19920928; US 92952435 A 19920928; US 9387370 A 19930702|

AN- <PR> US 9387370 A 19930702; US 91770520 A 19911003; US 92952434 A 19920928; US 92952435 A 19920928;

FD- US 5504519 A H04N-007/00 CIP of application US 91770520 CIP of application US 92952434 CIP of application US 92952435

LA- US 5504519(11)|

AB- <BASIC> US 5504519 A

The viewer monitoring and coupon generating method can be applied to an interactive television system with a host computer, a facility for selecting menu items from the viewers home, e.g. using a remote keypad and controller, and an additional electronic device provided at the user end. The host computer generates viewer selection data based on viewer activity detected by the electronic device. Based on this data, a coupon is generated and transmitted to the electronic device which sends data to a printer for printing out the coupon in the viewer's home.

Pref. the viewer selection data includes a profile of programmes which have been displayed on the viewer's television. In addition, a credit card swipe facility connected to the electronic device or alpha-numeric entry through the remote keypad can allow purchases to be made by the viewer.

ADVANTAGE - Allows surveys of viewing habits of **television** audience without requiring specialised hardware. Increased accuracy due to **viewer** being unaware of survey. Identification of specific **viewers** permits use of cost-effective, **targetted advertising**, without requiring **viewers** to request information or respond in any way. Coupon generation enables merchandisers to affect purchasing decisions of home purchasers.

Dwg.2/5|

DE- <TITLE TERMS> VIEW; MONITOR; COUPON; GENERATE; METHOD; INTERACT; TELEVISION; ELECTRONIC; DEVICE; COUPLE; HOST; COMPUTER; COMMUNICATE;

NETWORK; MONITOR; VIEW; ACTIVE; GENERATE; COUPON; CAN; PRINT! DE- <ADDITIONAL WORDS> TELEVISION; VIDEO; VOD; DEMAND| DC- W02; W03; W04| IC- <MAIN> H04N-007/00| IC- <ADDITIONAL> H04N-007/12| MC- <EPI> W02-F05A3C; W03-A16C; W03-A20; W04-D10| FS- EPI | | 4/4/19 (Item 19 from file: 350) DIALOG(R) File 350: Derwent WPIX (c) 2003 Thomson Derwent. All rts. reserv. IM- \*Image available\* AA- 1993-118894/199315| XR- <XRPX> N93-0906871 TI- Television signal transmitting and receiving apparatus - includes headend device compressing multiple TV signals, with compressed TV signals combined into one signal for transmission| PA- GEN INSTR CORP DELAWARE (GENN ); GEN INSTR CORP (GENN ); GI CORP (GENN ) | AU- <INVENTORS> WACHOB D E! NC- 015| NP- 0051 A1 19930414 EP 92116690 PN- EP 536628 A 19920930 199315 BI A 19911008 199331 A 19920930 199750 A 19920930 199805 A 19930727 US 91772927 PN- US 5231494 B1 19971112 EP 92116690 PN- EP 536628 PN- DE 69223114 19971218 DE 623114 Ε <AN> EP 92116690 A 19920930 PN- ES 2111026 T3 19980301 EP 92116690 A 19920930 1998151 AN- <LOCAL> EP 92116690 A 19920930; US 91772927 A 19911008; EP 92116690 A 19920930; DE 623114 A 19920930; EP 92116690 A 19920930; EP 92116690 A 19920930| AN- <PR> US 91772927 A 19911008| CT- EP 424648; US 4903126| FD- EP 536628 A1 H04N-007/173 <DS> (Regional): AT BE CH DE DK ES FR GB GR IE IT LI NL SE A H04N-007/04 FD- US 5231494 FD- EP 536628 B1 H04N-007/173 <DS> (Regional): AT BE CH DE DK ES FR GB GR IE IT LI NL SE E H04N-007/173 Based on patent EP 536628 T3 H04N-007/173 Based on patent EP 536628 FD- DE 69223114 FD- ES 2111026 LA- EP 536628(E<PG> 11); US 5231494(9); EP 536628(E<PG> 17)| DS- <REGIONAL> AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; SE| AB- <BASIC> EP 536628 A The TV apparatus includes a headend device and a receiver. The headend device compresses a set of television signals, such as a main

The TV apparatus includes a headend device and a receiver. The headend device compresses a set of television signals, such as a main program signal and a number of different demographically targeted commercials. The compressed television signals are combined into a combined signal for transmission on a single television channel allocation.

The receiver of the combined signal identifies characteristics of a television viewer, and selects a particular one of the compressed television signals from the received combined signal depending on the viewer characteristics. The retrieved signal is decompressed for use by a video appliance.

USE/ADVANTAGE - Allow commercial advertisements to be matched to specific TV viewers. More effective use of advertising budget.

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Dwg.1/3|
AB- <EP> EP 536628/B
```

Apparatus for transmitting and receiving a plurality of television

signals comprising: a headend apparatus for transmitting at least one set of television signals (Al...AN, Bl...BN), the at least one set including at least a first and a second signal (A2...AN, B2...BN), which correspond to different viewer characteristics - means (10, 12) for transmitting the television signals and a receiver apparatus (22) for receiving the television signals including: means (72) for identifying characteristics of a television viewer, and selection means (64) responsive to the identifying means (72) for retrieving a particular one of the at least first and second signals (A2...AN, B2...BN) depending on the viewer characteristics, characterised in that the at least one set of television signals (A1...AN, B1...BN) comprises digital television signals and is transmitted and received on a single television channel allocation; that the headend apparatus (10) for transmitting television signals includes: means (40) for compressing the digital television signals (A1...AN, B1...BN), the compressing means comprising: means (40) for adding a control word to each of the at least first and second signals (A2...AN, B2...BN) for correlating the at least first and second signals (A2...AN, B2...BN) with particular viewer characteristics, and means (40a) for combining the plurality of compressed television signals into a combined signal; that means (42) for transmitting the combined signal on the single television channel allocation are provided; that the selection means (64) are responsive to the identifying means (72) and the control words correlated with the at least first and second signals for retrieving one of the at least first and second signals (A2...AN, B2...BN) from the received combined signal, the retrieved signal corresponding to the viewer characteristics identified by the means (72) for identifying; and that the receiver apparatus (60) for receiving the combined signal also includes means (66) for decompressing the retrieved at least first and second signal (A2...AN, B2...BN) for use by a video appliance (76). Dwg.1/3|

AB- <US> US 5231494 A

The transmission apparatus includes a head-end apparatus which compresses a set of television signals, such as a main program signal and several different demographically targeted commercials. The many compressed television signals are joined into a combined signal for transmission on a single television channel allocation. The combined signal receives and identifies characteristics of a television viewer. A particular compressed television signal is selected from the received combined signal depending on the viewer characteristics. The retrieved signal is decompressed for use by a video appliance.

USE/ADVANTAGE - For transmission on single TV channel. Provides different messages for different target audiences.

Dwg.2/3|

DE- <TITLE TERMS> TELEVISION; SIGNAL; TRANSMIT; RECEIVE; APPARATUS; DEVICE; COMPRESS; MULTIPLE; TELEVISION; SIGNAL; COMPRESS; TELEVISION; SIGNAL; COMBINATION; ONE; SIGNAL; TRANSMISSION|

DC- W021

IC- <MAIN> H04N-007/04; H04N-007/173|

IC- <ADDITIONAL> H04N-007/10; H04N-007/16|

MC- <EPI> W02-F03A5; W02-F04B; W02-F05A3C|

FS- EPI||

#### 4/4/20 (Item 20 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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IM- \*Image available\*

AA- 1992-106197/199214|

DX- <RELATED> 1992-096394; 1993-369131; 1996-030762; 1996-087231; 1996-251996; 1996-286597; 1996-401788; 1996-433169; 2000-237084;

```
2000-463539; 2000-671701
XR- <XRPX> N92-079595|
TI- Interactive home videotex information system - uses distributed
    processing and storage of video picture data in nodes throughout cable
PA- ICTV INC (ICTV-N); INTELETEXT SYSTEMS INC (INTE-N); INTELETEXT SYST INC
    (INTE-N)|
AU- <INVENTORS> HOARTY W L; LAUDER G M|
NC- 026|
NP- 020|
PN- EP 477786
                 A 19920401 EP 91115989
                                            A 19910920 199214 BI
                                            A 19910926 199222
PN- NO 9103772
                 Α
                    19920330 NO 913772
                                            A 19910927 199223
PN- AU 9184838
                 Α
                    19920402 AU 9184838
                                            A 19910930 199225
PN- CA 2052477
                    19920329 CA 2052477
                 Α
                                            Α
                    19920329 FI 914552
                                               19910927 199225
PN- FI 9104552
                 Α
                                            Α
                 A2 19920513 CS 912869
                                               19910920 199247
PN- CS 9102869
                                          Α
                 A 19920812 CN 91110635
                                               19910928 199317
PN- CN 1063593
PN- US 5220420
                 Α
                    19930615 US 90589205
                                           A 19900927 199325
    <AN> US 91754932
                       A 19910910
              T 19930728 HU 912991
                                            A 19910917 199336
PN- HU 63287
                 A3 19920916 EP 91115989
                                               19910920 199339
PN- EP 477786
                                            A
                 B 19931125 AU 9184838
                                            Α
                                               19910927 199403
PN- AU 643828
PN- PT 99110
                 Α
                    19931231 PT 99110
                                            Α
                                               19910927 199404
                 Α
                    19940128 JP 91277156
PN- JP 6022315
                                           Α
                                               19910927 199409
                    19940607 US 90589205
                                           Α
                                               19900928 199422
PN- US 5319455
                 Α
    <AN> US 91754932
                       A 19910910
    <AN> US 92996007
                          19921223
                       Α
PN- US 5361091
                A 19941101 US 90589205
                                           A 19900928 199443
    <AN> US 91754932
                       A 19910910
    <AN> US 92966184
                          19921223
                       Α
                                            A 19910927 199505
PN- NZ 239969
              A 19941222 NZ 239969
                                            A 19910927 199814
PN- IL 99586
                 Α
                    19980222 IL 99586
                                           A 19910930 199913
PN- CA 2052477
                 С
                    19990112 CA 2052477
                                           A 19910920 200107
                 B1 20010124 EP 91115989
PN- EP 477786
                                           A 19910920 200119
PN- DE 69132518 E 20010301 DE 632518
    <AN> EP 91115989
                      A 19910920|
AN- <LOCAL> EP 91115989 A 19910920; NO 913772 A 19910926; AU 9184838 A
    19910927; CA 2052477 A 19910930; FI 914552 A 19910927; CS 912869 A
    19910920; CN 91110635 A 19910928; US 90589205 A 19900927; US 91754932 A
    19910910; HU 912991 A 19910917; EP 91115989 A 19910920; AU 9184838 A
    19910927; PT 99110 A 19910927; JP 91277156 A 19910927; US 90589205 A
    19900928; US 91754932 A 19910910; US 92996007 A 19921223; US 90589205 A
    19900928; US 91754932 A 19910910; US 92966184 A 19921223; NZ 239969 A
    19910927; IL 99586 A 19910927; CA 2052477 A 19910930; EP 91115989 A
    19910920; DE 632518 A 19910920; EP 91115989 A 19910920|
AN- <PR> US 91754932 A 19910910; US 90589205 A 19900928; US 92996007 A
    19921223; US 92966184 A 19921223|
CT- No-SR.Pub; 2.Jnl.Ref; GB 2207838; US 4616263|
FD- EP 477786
    <DS> (Regional): AT BE CH DE DK ES FR GB GR IT LI LU NL SE
               A H04N-007/10 CIP of application US 90589205
FD- US 5220420
              CIP of patent US 5093718
                 B H04N-005/445 Previous Publ. patent AU 9184838
FD- AU 643828
                 A H04N-007/10
FD- US 5319455
                                 CIP of application US 90589205
              Div ex application US 91754932
              CIP of patent US 5093718
              Div ex patent US 5220420
                 A H04N-007/173 CIP of application US 90589205
FD- US 5361091
              Cont of application US 91754932
              CIP of patent US 5093718
              Cont of patent US 5220420
                 B1 H04N-007/173
FD- EP 477786
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ger D. Roberts

LA- EP 477786(51); US 5220420(46); US 5319455(44); US 5361091(44); EP 477786(E)|

DS- <REGIONAL> AT; BE; CH; DE; DK; ES; FR; GB; GR; IT; LI; LU; NL; SE| AB- <BASIC> EP 477786 A

The interactive television information system transmits video picture information to home televisions coupled to a cable television distribution system. The system comprises a regional processing centre for assembling and processing the video picture information to be transmitted over the cable distribution system, and at least one node coupled to the cable television distribution system for capturing and storing the processed and assembled video picture information, the node being associated with at least one of the home televisions.

A cable television subscriber viewing one of the home televisions can display and interact with the video picture information stored in the associated node by communicating commands to the node. Each of the node in the distribution system contains a substantially indentical copy of the video picture information transmitted over the cable distribution system.

ADVANTAGE - Provides easy to understand photographic quality images and full motion video accompanied by speech and music as well as traditional text and graphical information.

Dwg.1/28|

AB- <US> US 5220420 A

The interactive multimedia system includes distributed processing and storage of video picture information and associated data and sound in nodes disposed throughout a cable television distribution system. The nodes are coupled to the feeder cable of the cable distribution system. Each node in the system receives a substantially identical copy of the interactive video picture information and related data from a regional processing centre.

The users at home televisions associated with a particular node interact directly with the video picture information in that node, rather than with the information stored in the regional processing centre or some other remote location, which enables the system to quickly display photographic quality images and complex graphics, as well as sound, at the users' televisions in response to commands received by the users.

USE - Transmitting video picture information to home televisions coupled to cable television distribution system.

(Dwg.3/28C)

US5319455 The interactive multimedia system includes distributed processing and storage of video picture information and associated data and sound in nodes disposed throughout a cable television distribution system. The nodes are coupled to the feeder cable of the cable distribution system. Each node in the system receives an identical copy of the interactive video picture information and related data from a regional processing centre. The users at home televisions associated with a particular node interact directly with the video picture information in that node, rather than with the information stored in the regional processing center or some other remote location.

The nodes can also be used for decompressing compressed television programming and distributing the decompressed programming to home televisions connected to the system. The nodes can also be used to distribute customized commercials to television viewers.

USE/ADVANTAGE - System quickly displays photographic quality images and three-dimensional and complex graphics, as well as sound, at users' televisions in response to commands received by users.

(Dwg.3/28)

US5361091 Distributed processing and storage of video picture information and associated data and sound in nodes are disposed

throughout a cable television distribution system. The nodes are coupled to the feeder cable of the cable distribution system. Each node in the system receives a identical copy of the interactive video picture information and related data from a regional processing centre.

The nodes can receive the video picture information through the cable television distribution system or externally of the cable system. The users at home televisions associated with a particular node interact directly with the video picture information in that node, rather than with the information stored in the region. A processing centre or some other remote location.

The nodes can also be used for decompressing compressed television programming and distributing the decompressed programming to home television connected to the system.

ADVANTAGE - Enables the system to quickly display photographic quality images and complex graphics, as well as sound, at the users' televisions in response to commands received by the users.

(Dwg.26/28

 $C \perp$ 

DE- <TITLE TERMS> INTERACT; HOME; VIDEOTEX; INFORMATION; SYSTEM; DISTRIBUTE; PROCESS; STORAGE; VIDEO; PICTURE; DATA; NODE; CABLE; TELEVISION|

DC- R56; R57; W02!

- IC- <MAIN> H04H-001/02; H04L-012/00; H04N-005/445; H04N-007/10; H04N-007/14
  ; H04N-007/16; H04N-007/173|
- IC- <ADDITIONAL> H04H-001/08; H04N-001/00; H04N-007/08; H04N-007/17; H04N-007/22|
- MC- <EPI> W02-F03A; W02-F05A3; W02-F05A3C; W02-F05B|

FS- EPI||

## 4/4/21 (Item 21 from file: 350) DIALOG(R) File 350: Derwent WPIX

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IM- \*Image available\*

AA- 1991-126241/199118|

XR- <XRPX> N91-097154|

TI- Providing demographically targetted television commercials - identifying demographic characteristics of viewer then selecting commercial messages from e.g. second channel w.r.t. vehicles interests

PA- GEN INSTR CORP (GENN ); GEN INSTR CORP DELAWARE (GENN ); GI CORP (GENN ); GENERAL INSTRUMENT CORP (GENN );

AU- <INVENTORS> WACHOB D E|

NC- 011!

NP- 007|

PN- EP 424648 A 19910502 EP 90117047 A 19900905 199118 B| PN- CA 2024868 A 19910424 199127

PN- CA 2024868 A 19910424 199127 PN- US 5155591 A 19921013 US 89425117 A 19891023 199244

PN- EP 424648 A3 19920205 EP 90117047 A 19900905 199323

PN- EP 424648 B1 19960605 EP 90117047 A 19900905 199627

PN- DE 69027276 E 19960711 DE 627276 A 19900905 199633

<AN> EP 90117047 A 19900905

PN- CA 2024868 C 20010102 CA 2024868 A 19900907 200104|

AN- <LOCAL> EP 90117047 A 19900905; US 89425117 A 19891023; EP 90117047 A 19900905; EP 90117047 A 19900905; CA 2024868 A 19900907|

AN- <PR> US 89425117 A 19891023|

CT- NoSR.Pub; US 4630108; US 4725886; WO 8707807; WO 8801465|

FD- EP 424648 P

<DS> (Regional): BE CH DE FR GB LI NL SE

FD- EP 424648 B1 H04N-007/16

<DS> (Regional): BE CH DE DK FR GB LI NL SE

FD- DE 69027276 E H04N-007/16 Based on patent EP 424648 | LA- US 5155591(15); EP 424648 (E<PG> 25); CA 2024868 (E) |

DS- <REGIONAL> BE; CH; DE; FR; GB; LI; NL; SE; DK|

AB- <BASIC> EP 424648 A

A cable television system or the like for broadcasting different commercial messages to different demographically targeted audiences. A headend transmits television signals. A system identifies demographic characteristics of a television viewer. A selector, responsive to the identifier, provides a particular commercial message transmitted from the headend based on thee demographic characteristics.

In one embodiment, the headend transmits a first television channel comprising television programs with periodic commerical messages, and a second television channel comprising alternate commerical messages. The selector provides a commerical message from the first or second channel depending on the demographic characteristics of a viewer. Such characteristics might include, for example, whether the viewer is male or female, and whether the viewer is an adult or a child.

ADVANTAGE - More efficient utilization of advertising budget. (18pp Dwg.No.3)  $\mid$ 

AB- <EP> EP 424648 B

A cable or satellite television system for broadcasting different commercial messages to different audiences, comprising: a headened for transmitting television signals including a first television channel comprising television programs with periodic commercial message breaks and at least a second additional television channel comprising commercial messages; means for receiving (10) said television signals; tuning means (18) coupled to said receiving means for providing a selected channel for viewing; means (30,36) for identifying authorization of said receiving means; means (22,30) for determining when a commercial message break is about to occur on said first television channel; and selection means (30,32), responsive to said determining means (22,30) and said authorisation identifying means (30,36), for actuating the tuning means (18) to provide a particular commercial message channel for viewing during a commercial message break characterised in that, said means (30,36) for identifying authorization of said receiving means (10) comprise means (36;40,124,126,128,130;42) for identifying demographic characteristics of a television viewer on a case by case basis, and that said means (30,36) for identifying authorization of said receiving means (10) are responsive to said means (36;40,124,126,128,130;42) for identifying said demographic characteristics of said television viewer to providing a particular commercial message transmitted from said headened based on said demographic characteristics.

(Dwg.1/7)|

AB- <US> US 5155591 A

A first television channel contains television programs and periodic commercial messages. A second television channel contains alternate commercial messages. Demographic characteristics of a viewer are identified, and commercial messages are selectively provided from the first or second channel, depending upon the viewer's demographic characteristics.

Demographic data cna be input by a viewer via a remote control, downloaded to a subscriber's converter from a remote headend, or programmed into the converter at installation. Prioritization of the demographic characteristics of number of television viewers watching a program together enables commercials to be targeted to the viewer having highest priority. Statistical data can be maintained concerning the number and identify of subscribers viewing specific commercials.

USE - Different commercial messages broadcast to different demographically targeted audiences in a cable television system.

(Dwg.1/7|
DE- <TITLE TERMS> TARGET; TELEVISION; IDENTIFY; CHARACTERISTIC; VIEW; SELECT; COMMERCIAL; MESSAGE; SECOND; CHANNEL; VEHICLE|
DC- W02|
IC- <MAIN> H04N-007/08; H04N-007/16|
IC- <ADDITIONAL> H04H-001/02|
MC- <EPI> W02-F03A; W02-F05A|
FS- EPI||
?



?t10/4/all

```
(Item 1 from file: 350)
 10/4/1
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-518273/200255|
DX- <RELATED> 2002-269612|
XR- <XRPX> N02-410162|
TI- Delivery system of target
                                 advertisements to subscribers in
    television network environment has multiple presentation stream
    generator which produces multiple presentation stream that carries
    advertisements|
PA- SCHLACK J A (SCHL-I) |
AU- <INVENTORS> SCHLACK J A
NC- 001|
NP- 001|
PN- US 20020056107 A1 20020509 US 2000229156 A 20000831 200255 B
    <AN> US 2001766004 A 20010119|
AN- <LOCAL> US 2000229156 A 20000831; US 2001766004 A 20010119|
AN- <PR> US 2000229156 P 20000831; US 2001766004 A 20010119|
FD- US 20020056107 Al G06F-003/00 Provisional application US 2000229156|
LA- US 20020056107(19)|
AB- <PN> US 20020056107 A1|
AB- <NV> NOVELTY - An ad scheduler outputs ad schedule based on channel
    change statistical information and avail time information. A multiple
    presentation stream generator produces multiple presentation stream
    groups corresponding to specific programming channel. Each presentation
    stream carries advertisements directed to different advertiser specific
    market segments according to the ad schedule. |
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for a
    method for delivering target
                                    advertisement to subscribers in
    television network environment.
        USE - Used in television network environment.
        ADVANTAGE - Used forced presentation stream switching for
    scheduling advertisements in the presentation stream group based on
    channel change statistics and avail time information. Attains
                       television advertising .
    effective target
        DESCRIPTION OF DRAWING(S) - The figure is a block diagram of a
    television service communication network environment.
        pp; 19 DwgNo 1/9|
DE- <TITLE TERMS> DELIVER; SYSTEM; TARGET; ADVERTISE; SUBSCRIBER;
    TELEVISION; NETWORK; ENVIRONMENT; MULTIPLE; PRESENT; STREAM; GENERATOR;
    PRODUCE; MULTIPLE; PRESENT; STREAM; CARRY; ADVERTISE
DC- T01; W02; W05|
IC- <MAIN> G06F-003/00|
MC- <EPI> T01-E01B; T01-J03; T01-N01D1; W02-F04B; W05-E03C|
FS- EPI||
 10/4/2
            (Item 2 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-518125/200255|
DX- <RELATED> 2001-521429; 2002-010353; 2002-048981; 2002-147384;
    2002-256322; 2002-750698|
XR- <XRPX> N02-410018|
TI- Set top box for analog, digital TV, receives and displays customized
    electronic program quide data generated based on viewer commands from
```

```
host computer!
PA- COOPER R M (COOP-I); ESCOBAR G D (ESCO-I); SILVA C A (SILV-I)|
AU- <INVENTORS> COOPER R M; ESCOBAR G D; SILVA C AI
NP- 0011
PN- US 20020053084 A1 20020502 US 2001982981 A 20011022 200255 BI
AN- <LOCAL> US 2001982981 A 20011022|
AN- <PR> US 2001893428 A 20010629; US 2000584348 A 20000601; US 2001828469
    A 20010409
LA- US 20020053084(15)|
AB- <PN> US 20020053084 A1|
AB- <NV> NOVELTY - An interface transmits commands input by a viewer to a
    host computer. The host computer analyzes the viewer's commands,
    generates and transmits customized electronic program guide (EPG) data.
    A processor receives the customized EPG data and provides to a display
    interface for display.
AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the
    following:
        (1) Customized EPG displaying method;
        (2) Host computer; and
        (3) EPG creation method.
        USE - Set top box for analog, digital or high definition TV, for
    collecting and managing web contents including web page, image file,
    audio, video files, data files, program, e-mail, instant message, chat
    session and TV content including broadcast TV program, satellite TV
    program, cable TV program, output of VCR, laser disk player, DVD
    plaver, video
                    camera , etc.
        ADVANTAGE - The format of the EPG displayed for the viewer is
    continually updated and customized according to any changes in the
    viewer habits and interest, therefore advertising is more effective.
        DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of
    the set top box system.
        pp; 15 DwgNo 1/5|
AB- <TF> TECHNOLOGY FOCUS - INDUSTRIAL STANDARDS - The digital and analog
    content are encoded according to MPEG-2 technique and presented
    corresponding to standards such as European Telecommunication Standard
    Institute (EISI), Digital Video Broadcasting (DVB), Advanced Television
    System Committee (ATSC) or European Cable Communication Association
    (ECCA).
DE- <TITLE TERMS> SET; TOP; BOX; ANALOGUE; DIGITAL; TELEVISION; RECEIVE;
    DISPLAY; CUSTOMISATION; ELECTRONIC; PROGRAM; GUIDE; DATA; GENERATE;
    BASED; VIEW; COMMAND; HOST; COMPUTER|
DC- T01; W03|
IC- <MAIN> G06F-003/00|
IC- <ADDITIONAL> G06F-013/00; H04N-005/445|
MC- <EPI> T01-N02A3A; T01-N03A1A; W03-A13J|
FS- EPI||
 10/4/3
            (Item 3 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2002-087130/200212|
XR- <XRPX> N02-065015|
```

actual fitting terminal and external detachable connecting terminal which pinch and mount integrated circuit on circuit substrate

camera , has

TI- Photoelectric target equipment of e.g. home video

PA- MATSUSHITA ELECTRIC WORKS LTD (MATW ) |

NC- 001| NP- 001|

```
PN- JP 2001333305 A 20011130 JP 2000153448 A 20000524 200212 BI
AN- <LOCAL> JP 2000153448 A 20000524|
AN- <PR> JP 2000153448 A 200005241
LA- JP 2001333305(5)|
AB- <PN> JP 2001333305 A|
AB- <NV> NOVELTY - A three-dimensional circuit substrate (1) has an actual
    fitting terminal (51) and an external detachable connecting terminal
    (52) which pinch and mount an integrated circuit (4) on the substrate.
AB- <BASIC> USE - For e.g. home video
                                         camera or electronic still
    camera.
        ADVANTAGE - Performs simple exchange of components and reduce cost
    by reducing number of components. Offers small-scale and accurate
    target equipment. Increases productivity and reduces manufacturing
    cost. Attains high contact reliability of the connector.
        DESCRIPTION OF DRAWING(S) - The figure shows a sectional view of a
    photoelectric target equipment.
        Three-dimensional circuit substrate (1)
        Actual fitting terminal (51)
        External detachable connecting terminal (52)
        pp; 5 DwgNo 1/4|
DE- <TITLE TERMS> PHOTOELECTRIC; TARGET; EQUIPMENT; HOME; VIDEO; CAMERA;
    ACTUAL; FIT; TERMINAL; EXTERNAL; DETACH; CONNECT; TERMINAL; PINCH;
    MOUNT; INTEGRATE; CIRCUIT; CIRCUIT; SUBSTRATE
DC- P81; W04|
IC- <MAIN> H04N-005/225!
IC- <ADDITIONAL> G02B-007/02; H04N-005/335|
MC- <EPI> W04-M01C9; W04-M01D7|
FS- EPI; EngPI||
 10/4/4
            (Item 4 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2001-521489/200157|
XR- <XRPX> N01-386408|
TI- Communication system for providing advertisement and other information
    to audiences in theater, receives movie related information associated
    to projector, based on which stored data for transmission is selected|
PA- CINECAST LLC (CINE-N) |
AU- <INVENTORS> SPROGIS D H|
NC- 0931
NP- 003|
PN- WO 200113301 A2 20010222 WO 2000US22105 A 20000811 200157 B|
PN- AU 200069031 A 20010313 AU 200069031 A 20000811 200157 PN- NO 200200671 A 20020415 WO 2000US22105 A 20000811 200238
                                            A 20000811 200157
    <AN> NO 2002671
                        A 20020211|
AN- <LOCAL> WO 2000US22105 A 20000811; AU 200069031 A 20000811; WO
    2000US22105 A 20000811; NO 2002671 A 200202111
AN- <PR> US 2000627870 A 20000728; US 99148807 P 19990813|
FD- WO 200113301 A2 G06F-017/60
    <DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU
    CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
   KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
    SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
    <DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS
   LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
FD- AU 200069031 A G06F-017/60
                                  Based on patent WO 200113301|
LA- WO 200113301(E<PG> 48)|
DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE
```

DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW!

DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TZ; UG; ZW|

AB- <PN> WO 200113301 A2|

AB- <NV> NOVELTY - Server (24) receives and stores data representing advertisement information. Digital projectors (36) are coupled to servers (24) to receive advertisement information. A movie identification unit receives movie related information associated to digital projectors. A controller selects stored data for transmission to corresponding projector, based on information received by identification unit.

AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for advertisement information representing data providing method for movie projectors in theaters.

USE - For providing data representing advertisement information to movie projectors in movie theater or cinema.

ADVANTAGE - No physical media is to be manufactured, distributed and disposed nor any media that may deteriorate or break. No physical labor is required to update content at each site, thereby decreasing costs and increasing reliability. Low update cost allows new form of market segmentation available, thereby facilitating more targeted and cost-effective advertising.

DESCRIPTION OF DRAWING(S) - The figure shows the illustrative view of architecture of communication system.

Server (24)

Digital projector (36)

pp; 48 DwgNo 2/15|

DE- <TITLE TERMS> COMMUNICATE; SYSTEM; ADVERTISE; INFORMATION; AUDIENCE; RECEIVE; MOVIE; RELATED; INFORMATION; ASSOCIATE; PROJECT; BASED; STORAGE; DATA; TRANSMISSION; SELECT|

DC- T01; W04|

IC- <MAIN> G06F-000/00; G06F-017/60|

MC- <EPI> T01-H07C3B; T01-H07C5E; T01-J05A; T01-J10G; W04-N05C5E; W04-Q01| FS- EPI||

#### 10/4/5 (Item 5 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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IM- \*Image available\*

AA- 2000-687498/200067|

XR- <XRPX> N00-508264|

TI- Balloon for lifting load e.g. video camera , from building rooftop, has curvilinear shaped air dam at lower portion of balloon to provide lift and balloon steering or control in prevailing wind|

PA- MEARS A W (MEAR-I); SORENSEN H (SORE-I) |

AU- <INVENTORS> MEARS A W|

NC- 0901

NP- 002|

PN- WO 200066424 Al 20001109 WO 2000US12305 A 20000505 200067 BI

PN- AU 200048222 A 20001117 AU 200048222 A 20000505 200111|

AN- <LOCAL> WO 2000US12305 A 20000505; AU 200048222 A 20000505|

AN- <PR> US 99132621 P 19990505|

FD- WO 200066424 A1 B64B-001/42

<DS> (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE
DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK
LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

<DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW



```
FD- AU 200048222 A B64B-001/42 Based on patent WO 200066424|
```

LA- WO 200066424 (E<PG> 32) |

DS- <NATIONAL> AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW|

DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; NL; OA; PT; SD; SE; SL; SZ; TZ; UG; ZW|

AB- <PN> WO 200066424 A1|

- AB- <NV> NOVELTY A curvilinear shaped air dam (101) is attached at the lower portion (106) of a balloon (100) to provide lift and control or steer the balloon into a prevailing wind. The air dam has symmetrical, outwardly curved front and rear walls joined at the rear end. The space between front ends of the walls serve as a pocket. Guy wires (201-203) secure the balloon on a ground surface.
- AB- <BASIC> DETAILED DESCRIPTION A pulley (300) for lifting loads is hung from the balloon. An INDEPENDENT CLAIM is also included for a balloon lifting system.

USE - For lifting load e.g. video camera , from one location to another location at different or similar height. Also for lifting e.g. radar, radar reflector, signal transmitter, light source, fire hose, guns, observation basket, banner , artillery target , water buckets.

ADVANTAGE - Enhances load lifting capacity and stability of balloon lifting system is enhanced due to air dam. Enhances aerodynamic behavior of air dam due to its curvilinear shape. Stabilizes balloon control even in extermely windy condition. Increases balloon lift according to raise in wind speed. Allows lighter than air gas to be filled to balloon when subject for lifting load in windy condition. Allows lifting platform to be used with balloon.

DESCRIPTION OF DRAWING(S) - The figure shows the isometric view of one example of a guy line attachment used for a balloon lifting system.

```
Balloon (100)
        Air dam (101)
        Lower portion (106)
        Guy wires (201-203)
        Pulley (300)
pp; 32 DwgNo 9/11
DE- <TITLE TERMS> BALLOON; LIFT; LOAD; VIDEO; CAMERA; BUILD; CURVE; SHAPE;
    AIR; DAM; LOWER; PORTION; BALLOON; LIFT; BALLOON; STEER; CONTROL;
    PREVAILING; WIND
DC- Q251
IC- <MAIN> B64B-001/42|
IC- <ADDITIONAL> B64B-001/50; B64B-001/52|
FS- EngPI||
 10/4/6
             (Item 6 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 2000-478770/200042|
XR- <XRPX> N00-356895|
TI- Thermal head for office automation apparatus, includes pair of
    antistatic layer formed on protective layer which is coated on heat
    resistor layer!
PA- TOSHIBA HOKUTO DENSHI KK (TOSH-N); TOSHIBA KK (TOKE
NC- 0011
NP- 001|
```

PN- JP 2000177158 A 20000627 JP 98359398 A 19981217 200042 B

AN- <LOCAL> JP 98359398 A 19981217|



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AN- <PR> JP 98359398 A 19981217|
LA- JP 2000177158(6)|
AB- <PN> JP 2000177158 A|
AB- <NV> NOVELTY - A heat resistor layer (3) formed on a support base
    material (1) is connected to a electrode layer (4). Heat generating
    portion of the heat resistor is coated by a protective layer (5). A
    pair of antistatic layers (6,7) is formed on the protective layer.
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included
    for thermal head manufacturing method.
        USE - For office automation apparatus such as facsimile, video
    printer, plate making machine .
        ADVANTAGE - Thermal head with high reliable nature and high
    definitive property can be manufactured easily. The counter measure of
    very small foreign material which disperses from a target becomes
    unnecessary. Offers sufficient yield. Offers thermal head with long
    durability.
        DESCRIPTION OF DRAWING(S) - The figure shows expanded sectional
    view of thermal head.
        Support base material (1)
        Heat resistor layer (3)
        Electrode layer (4)
        Protective layer (5)
        Antistatic layers (6,7)
        pp; 6 DwgNo 1/6!
DE- <TITLE TERMS> THERMAL; HEAD; OFFICE; AUTOMATIC; APPARATUS; PAIR;
    ANTISTATIC; LAYER; FORMING; PROTECT; LAYER; COATING; HEAT; RESISTOR;
    LAYER
DC- P75; T04|
IC- <MAIN> B41J-002/335|
MC- <EPI> T04-G03C|
FS- EPI; EngPI||
 10/4/7
            (Item 7 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1999-216035/199919|
XR- <XRPX> N99-159049|
TI- Shoe cleaning apparatus with information dispenser
PA- GRAF G (GRAF-I) |
NC- 001|
NP- 001|
                                           A 19970930 199919 B
                A1 19990401 DE 1043153
PN- DE 19743153
AN- <LOCAL> DE 1043153 A 19970930|
AN- <PR> DE 1043153 A 19970930|
FD- DE 19743153
                 A1 A47L-023/02|
LA- DE 19743153(3)|
AB- <PN> DE 19743153 A1|
AB- <NV> NOVELTY - Shoe cleaning apparatus which has motorized cleaning
   brushes etc. (8) has dispensers for sound, video and other data which
    continuously send out advertising data or entertainment data. Shoe
    cleaning is initiated by coin operation or smart card which can be
    programmed to start the sound, film etc. time -delayed.
AB- <BASIC> DETAILED DESCRIPTION - Additional claim relates to retrieving
    personal data from smart card etc. to match data and advertising to
    specific user.
        USE - For cleaning shoes.
        ADVANTAGE - Ensures captured audience is fed entertainment or
    advertising data which is more personally relevant.
        DESCRIPTION OF DRAWING(S) - The drawing shows the front view of the
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apparatus.
        screen (1)
        data processing unit (2)
        coin or card insert (6)
        shoe creme dispenser (7)
        cleaning brush (8)
        pp; 3 DwgNo 1/1|
DE- <TITLE TERMS> SHOE; CLEAN; APPARATUS; INFORMATION; DISPENSE|
DC- P28; P85|
IC- <MAIN> A47L-023/02|
IC- <ADDITIONAL> G09F-027/00|
FS- EngPI||
 10/4/8
            (Item 8 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1998-287410/199825|
XR- <XRPX> N98-225895|
TI- Automatic identification and selective alteration of segments of
    television broadcast signal in real- time - detecting signature
    pattern associated with each segment of television signal and comparing
    to stored signature patterns for selected segments, and if match occurs
    then muting audio and video signal|
PA- IGGULDEN J (IGGU-I)|
AU- <INVENTORS> IGGULDEN J|
NC- 079|
NP- 0051
                  A1 19980514 WO 97US20176
                                              A 19971031 199825 BI
PN- WO 9820675
                  A 19980529 AU 9851979
PN- AU 9851979
                                              Α
                                                 19971031 199841
                  Α
                     19991207 US 96742312
                                                 19961101 200004
PN- US 5999689
                                              Α
PN- US 6002443
                  Α
                     19991214 US 96742983
                                              Α
                                                 19961101 200005
                  B1 20020611 US 96742312
                                              A 19961101 200244
PN- US 6404977
    <AN> US 99452055
                        A 19991130|
AN- <LOCAL> WO 97US20176 A 19971031; AU 9851979 A 19971031; US 96742312 A
    19961101; US 96742983 A 19961101; US 96742312 A 19961101; US 99452055 A
    19991130
AN- <PR> US 96742983 A 19961101; US 96742312 A 19961101; US 99452055 A
    19991130
CT- No-SR.Pub|
FD- WO 9820675
                  A1 H04N-005/44
    <DS> (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE
    ES FI GB GE GH HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG
    MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN
    YU ZW
    <DS> (Regional): AT BE CH DE DK EA ES FI FR GB GH GR IE IT KE LS LU MC
    MW NL OA PT SD SE SZ UG ZW
                  A H04N-005/44
                                   Based on patent WO 9820675
FD- AU 9851979
                                   Cont of application US 96742312
FD- US 6404977
                  B1 H04N-005/76
               Cont of patent US 5999689|
LA- WO 9820675 (E<PG> 75) |
DS- <NATIONAL> AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI
    GB GE GH HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN
    MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW
DS- <REGIONAL> AT; BE; CH; DE; DK; EA; ES; FI; FR; GB; GH; GR; IE; IT; KE;
    LS; LU; MC; MW; NL; OA; PT; SD; SE; SZ; UG; ZW|
AB- <BASIC> WO 9820675 A
        The method for identifying selected segments in a television signal
```

April 4, 2003 7 15:26

involves detecting a signature pattern associated with a segment of the



television signal. The signature pattern is compared to stored signature patterns for the selected segments.

If the signature pattern does not match any of the stored patterns, a characteristic of the segment is detected ad it is determined whether the characteristic matches any of the predetermined set of selected segment characteristics. If so the signature pattern is stored along with the other stored patterns.

USE - For muting video and audio signal portions during unwanted segment e.g. during commercial advertisements or for purpose of pausing video recorder.

Dwg.1/22|

DE- <TITLE TERMS> AUTOMATIC; IDENTIFY; SELECT; ALTER; SEGMENT; TELEVISION; BROADCAST; SIGNAL; REAL-TIME; DETECT; SIGNATURE; PATTERN; ASSOCIATE; SEGMENT; TELEVISION; SIGNAL; COMPARE; STORAGE; SIGNATURE; PATTERN; SELECT; SEGMENT; MATCH; OCCUR; MUTE; AUDIO; VIDEO; SIGNAL|

DC- W041

IC- <MAIN> H04N-005/44; H04N-005/76|

IC- <ADDITIONAL> H04N-007/10|

MC- <EPI> W04-B10B; W04-B10C; W04-E04C5C; W04-F01M|

FS- EPI||

# 10/4/9 (Item 9 from file: 350) DIALOG(R) File 350: Derwent WPIX

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IM- \*Image available\*

AA- 1998-225997/199820|

XR- <XRPX> N98-179481|

TI- Zoom lens for e.g. camera , broadcast camera , video camera - has fourth lens group with positive refractive index, which moves to correct image fluctuations caused by distance of lens group from target object|

PA- FUJI PHOTO OPTICAL CO LTD (FUOP ) |

AU- <INVENTORS> YAMAMOTO C|

NC- 002

NP- 0021

PN- JP 10068882 A 19980310 JP 96248963 A 19960829 199820 B

PN- US 5856885 A 19990105 US 97921332 A 19970829 199909

AN- <LOCAL> JP 96248963 A 19960829; US 97921332 A 19970829|

AN- <PR> JP 96248963 A 19960829|

FD- JP 10068882 A G02B-015/16

FD- US 5856885 A G02B-015/14|

LA- JP 10068882(16)

AB- <BASIC> JP 10068882 A

The lens includes first, second, third, fourth and fifth lens group that are sequentially arranged from the target object side. The first, fourth and fifth lens groups have positive refractive indices, while the second and third lens groups have negative refractive indices. The target object is magnified by moving the second lens group relative to the target object.

When fluctuation on the image caused by the distance of the target object from the lens groups is present, the fourth lens group is move to correct the fluctuation. The fourth lens group has focal distance which is dependent to the zoom ratio of the first group lens and the focal distance of the wide angle end lens.

ADVANTAGE - Offers favourable optical-character ability during focusing operation. Ensures sufficient focusing of target object.

Dwg.1/16|

DE- <TITLE TERMS> ZOOM; LENS; CAMERA; BROADCAST; CAMERA; VIDEO; CAMERA; FOURTH; LENS; GROUP; POSITIVE; REFRACT; INDEX; MOVE; CORRECT; IMAGE; FLUCTUATION; CAUSE; DISTANCE; LENS; GROUP; TARGET; OBJECT|

```
DC- P81; W04|
IC- <MAIN> G02B-015/14; G02B-015/16|
MC- <EPI> W04-M01C1|
FS- EPI; EngPI||
 10/4/10
             (Item 10 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1998-117448/199811|
XR- <XRPX> N98-094360|
TI- Focal regulation apparatus used in colour video
                                                       camera - has drive
    controller that controls drive of focussing lens, based on increase or
    decrease in level of extracted focal signal |
PA- CANON KK (CANO ) |
NC- 001|
NP- 001|
PN- JP 10004517
                A 19980106 JP 96154456
                                             A 19960614 199811 B
AN- <LOCAL> JP 96154456 A 19960614|
AN- <PR> JP 96154456 A 19960614|
FD- JP 10004517
                 A HO4N-005/2321
LA- JP 10004517(14)|
AB- <BASIC> JP 10004517 A
        The apparatus has an image pick-up part (600) that picks up image
    of an object to be photographed, through a focussing lens (105) of an
    optical system and thereby outputs some video signals. A selection
    output part selects and outputs arbitrary video signals from some video
    signals output by image pick-up part.
        An extract part extracts the focal signal of focal detection area
    in screen from the signal output from the selection output part. A
    drive controller (116) controls the drive of the focussing lens, based
    on the increase or decrease in level of the extracted focal signal.
        ADVANTAGE - Offers focal regulation apparatus that stabilises
    focus of target object to be photographed. Stabilises image pick- up
    condition. Aims at reduction in size and weight of apparatus.
        Dwg.1/61
DE- <TITLE TERMS> FOCUS; REGULATE; APPARATUS; COLOUR; VIDEO; CAMERA; DRIVE;
    CONTROL; CONTROL; DRIVE; FOCUS; LENS; BASED; INCREASE; DECREASE; LEVEL;
    EXTRACT; FOCUS; SIGNAL|
DC- W04|
IC- <MAIN> H04N-005/232|
IC- <ADDITIONAL> H04N-009/09|
MC- <EPI> W04-M01B; W04-M01D2E|
FS- EPI||
 10/4/11
             (Item 11 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1998-063510/199806|
XR- <XRPX> N98-049962|
TI- Real-time advertisement display device e.g. for TV transmission - has
    image coder to compress content of image as much as possible to
    minimise necessary bandwidth utilisation during transmission of signals
```

AU- <INVENTORS> BENGTSSON L; MAGNUSSON P|

information of image|

PA- TELIA AB (TELI-N) |

with coder recognises pattern with look-up table containing size



```
NC- 0201
NP- 0051
PN- WO 9749236
                  A1 19971224 WO 97SE870
                                                 19970527 199806 BI
                                              Α
PN- SE 506544
                  C2 19980112 SE 962503
                                                  19960620 199808
                                              Α
PN- NO 9805777
                  A 19990217 WO 97SE870
                                                  19970527 199917
    <AN> NO 985777
                         A 19981210
PN- EP 909507
                  A1 19990421 EP 97929637
                                                  19970527 199920
    <AN> WO 97SE870
                         A 19970527
                  B1 20010327 WO 97SE870
                                                 19970527 200119
PN- US 6208387
    <AN> US 99147396
                        A 199903311
AN- <LOCAL> WO 97SE870 A 19970527; SE 962503 A 19960620; WO 97SE870 A
    19970527; NO 985777 A 19981210; EP 97929637 A 19970527; WO 97SE870 A
    19970527; WO 97SE870 A 19970527; US 99147396 A 19990331|
AN- <PR> SE 962503 A 19960620|
FD- WO 9749236
                  A1 H04N-005/272
    <DS> (National): NO US
    <DS> (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE
FD- EP 909507
                  A1 H04N-005/272 Based on patent WO 9749236
    <DS> (Regional): CH DE DK FI FR GB LI NL
FD- US 6208387
                  B1 H04N-009/74
                                   Based on patent WO 9749236|
LA- WO 9749236(E<PG> 8); EP 909507(E)|
DS- <NATIONAL> NO US|
DS- <REGIONAL> AT; BE; CH; DE; DK; ES; FI; FR; GB; GR; IE; IT; LU; MC; NL;
    PT; SE; LI!
AB- <BASIC> WO 9749236 A
        The device comprises an image coder which is arranged, before
    transmission of an image material, to identify and code different
    predefined objects in image material by recognition of pattern.
        The image coder, on the basis of the predefined object, via a table
    obtains information about the relations of the original dimensions of
    the predefined object, and which the advertisement display shall be
    placed on the image position which corresponds to the image position of
    the predefined object on the screen of a TV receiver. The table is
    arranged in the memory of the coder.
        USE - Generates digital advertisement displays in real time for
    digital TV transmissions e.g. for televised sporting events.
        ADVANTAGE - Allows large advertising displays to be changed at
    any time during transmission of match, to allow operator to sell same
advertisement space to several different companies.
        Dwg. 1/1|
DE- <TITLE TERMS> REAL-TIME; ADVERTISE; DISPLAY; DEVICE; TELEVISION;
    TRANSMISSION; IMAGE; CODE; COMPRESS; CONTENT; IMAGE; POSSIBILITY;
    MINIMISE; NECESSARY; BANDWIDTH; UTILISE; TRANSMISSION; SIGNAL; CODE;
    RECOGNISE; PATTERN; LOOK-UP; TABLE; CONTAIN; SIZE; INFORMATION; IMAGE!
DC- W04; W05|
IC- <MAIN> H04N-000/00; .H04N-005/272; H04N-009/74|
IC- <ADDITIONAL> H04N-005/76; H04N-007/08; H04N-007/16|
MC- <EPI> W04-N05C5E; W04-N05G1; W04-P01A; W05-E03|
FS- EPI||
 10/4/12
             (Item 12 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1997-373874/199735|
XR- <XRPX> N97-310330|
TI- Mobile projected target - has shallow tray housing with remote control
    for movement and for projection onto upright screen!
```

PA- BKE BILDTECHNIK STECHMESSER ERNST (BKEB-N)

AU- <INVENTORS> STECHEMESSER E



```
NC- 0011
NP- 0011
PN- DE 19601617
                 A1 19970724 DE 1001617
                                            A 19960118 199735 BI
AN- <LOCAL> DE 1001617 A 19960118|
AN- <PR> DE 1001617 A 19960118|
FD- DE 19601617
                  A1 |
LA- DE 19601617(7)|
AB- <BASIC> DE 19601617 A
        The mobile target has a shallow, flat profile housing (1) mounted
    on wheels. It supports an upright screen (3) onto which selected target
    profiles are projected from the housing. A projector system in the
    housing and a projecting mirror (5) produce the selected image on the
    screen. The target is moved by integral servo motors controlled by a
    remote control. The projector also has remote control. The projector
    control unit (8) is a simple relay control, memory programmed control
    or computer control integrated in the housing. The controller is used
    to switch on and off the projector, for slide changing, and variable
    control of video or graphic sequences.
        The projection screen is card or plastic and is secured by a
    support frame (6). It is provided with an anti-shatter coating. The
    remote control is by radio or infrared. The projector uses slides or
    video , or a combination of both.
        USE/ADVANTAGE - For use by police, border control, military. No
    cables required, can be set up anywhere, offers selected target
    profiles.
        Dwg.1/3|
DE- <TITLE TERMS> MOBILE; PROJECT; TARGET; SHALLOW; TRAY; HOUSING; REMOTE;
    CONTROL; MOVEMENT; PROJECT; UPRIGHT; SCREEN
DC- P82; Q79; S06; W04; W07|
IC- <MAIN> F41J-007/00|
IC- <ADDITIONAL> G03B-021/10;
MC- <EPI> S06-B06A; W04-Q01; W07-D01|
FS- EPI; EngPI||
 10/4/13
             (Item 13 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1996-266126/199627|
XR- <XRPX> N96-223881|
TI- Image input unit with vibration proof function e.g video
    has correcting paid which performs optical signal path correction based
    on output signal of operation part and corrects video signal|
PA- CANON KK (CANO ) |
NC- 001|
NP- 0011
PN- JP 8111809
                  A 19960430 JP 94270633
                                             A 19941007 199627 BI
AN- <LOCAL> JP 94270633 A 19941007|
AN- <PR> JP 94270633 A 19941007|
FD- JP 8111809
                 A H04N-005/232|
LA- JP 8111809(8)|
```

AB- <BASIC> JP 8111809 A

The input unit has an oscillation detection sensor (14) which detects the vibration of an image pickup part (1). A drive motor (25) rotates the image pickup part. A controller (21) controls the drive motor.

A pair of operation parts (1505,1512) calculates fluctuation in voltage from the oscillation detection part based on the control signal of the drive motor. A correcting part (15) performs optical signal path correction, based on the output signal of the operation part and

```
port from Ginger D. Roberts
    corrects the video signal.
    USE/ADVANTAGE - For image input to computer. Offers image with good visual angle. Facilitates quick focussing of video target point.
         Dwg.1/3|
DE- <TITLE TERMS> IMAGE; INPUT; UNIT; VIBRATION; PROOF; FUNCTION; VIDEO;
    CAMERA; CORRECT; PAY; PERFORMANCE; OPTICAL; SIGNAL; PATH; CORRECT;
    BASED; OUTPUT; SIGNAL; OPERATE; PART; CORRECT; VIDEO; SIGNAL|
DC- T01; W04|
IC- <MAIN> H04N-005/232|
MC- <EPI> T01-J10A; W04-M01D2X; W04-M01D7|
FS- EPI |
             (Item 14 from file: 350)
 10/4/14
DIALOG(R) File 350: Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.
IM- *Image available*
AA- 1996-249502/199625|
XR- <XRPX> N96-209755|
TI- Printing channel looking and listening method in terminal equipment ,
    centre device of video on demand system CATV - involves skipping
    broadcast of following preview image based on demand from terminal
    equipment |
PA- TOSHIBA KK (TOKE ) |
NC- 0011
NP- 0011
PN- JP 8102927
                  A 19960416 JP 94261303
                                             A 19940930 199625 BI
AN- <LOCAL> JP 94261303 A 19940930|
AN- <PR> JP 94261303 A 19940930|
FD- JP 8102927
                  A H04N-007/16|
LA- JP 8102927(10)|
AB- <BASIC> JP 8102927 A
        The method involves transmission of the preview image of two or
    more programmes from a centre device (10) to a terminal equipment (21)
    through an exclusive channel. The time sequential target is followed
    and the preview image is broadcast.
        The preview image from the centre device skips the following radio
    image based on the demand from the terminal equipment.
        ADVANTAGE - Improves operativity. Provides active looking and
    listening of preview channel.
        Dwg.3/13|
DE- <TITLE TERMS> PRINT; CHANNEL; LISTENER; METHOD; TERMINAL; EQUIPMENT;
    CENTRE; DEVICE; YIDEO; DEMAND; SYSTEM; CATV; SKIP; BROADCAST; FOLLOW;
    PREVIEW; IMAGE; BASED; DEMAND; TERMINAL; EQUIPMENT|
DC- W02; W03|
IC- <MAIN> H04N-007/16|
MC- <EPI> W02-F03A5; W02-F05A3C; W03-A16C|
FS- EPI||
```

10/4/15 (Item 15 from file: 350)

DIALOG(R) File 350: Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

IM- \*Image available\*
AA- 1996-004476/199601|
XR- <XRPX> N96-004164|

TI- Video viewer for OHP - uses half mirror which matches optical axis of light source with optical axis of video camera |

PA- VICTOR CO OF JAPAN (VICO ) |

NC- 001|

?t15/3,k/all

15/3,K/1 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2003 WIPO/Univentio. All rts. reserv.

00848910 \*\*Image available\*\*

METHOD AND SYSTEM FOR INTEGRATING INTERNET ADVERTISING WITH TELEVISION COMMERCIALS

PROCEDE ET SYSTEME D'INTEGRATION DE PUBLICITE INTERNET DANS DES SPOTS PUBLICITAIRES TELEVISES

Patent Applicant/Assignee:

METATV INC, 100 Ebbtide Avenue, Sausalito, CA 94965, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SAHOTA Ranjit, 457 Scenic Road, Fairfax, CA 94930, US, US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

MALLIE Michael J (et al) (agent), Blakely, Sokoloff, Taylor & Zafman LLP, 7th floor, 12400 Wilshire Boulevard, Los Angeles, CA 90025, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200182614 Al 20011101 (WO 0182614)

Application: WO 2001US13290 20010424 (PCT/WO US0113290)

Priority Application: US 2000199686 20000424; US 2001841149 20010423 Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

Considera all

SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English Fulltext Word Count: 5329

...International Patent Class: G06F-003/00 ...

... G06F-013/00

Fulltext Availability: Detailed Description

Detailed Description

... personalization rules and demographic targeting rules.

[00241 For example, integration platform architecture 1 10 can target a specific audience (e.g., young adults) by integrating Internet advertisement content 1 12 for TV commercial 108 during a popular young adult program defined by a rule. In another embodiment...source 219, x digital subscriber loop (DSL) source 221,

cable modem source 223, and video server and tape machine source 210 via broadcast network 290. Integration platform architecture 1 10 includes device frarneworks 270...to track the number of times a user interacts with Internet advertising content 112 each time commercial 108 was displayed on TV 104. In one embodiment, device frarneworks 207 is programmed or configured to provide such 9...

9...

15/3,K/2 (Item 2 from file: 349) DIALOG(R)File 349:PCT FULLTEXT Search port from Ginger D. Roberts

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00843194

METHOD OF PROVIDING ADVERTISEMENT DATA FROM A SERVER TO A MOBILE TELEPHONE PROCEDE PERMETTANT DE TRANSMETTRE DES DONNEES D'ANNONCES PUBLICITAIRES D'UN SERVEUR A UN TELEPHONE MOBILE

Patent Applicant/Assignee:

SAVERFONE LIMITED, 24 Nutford Place, London WlH 5YN, GB, GB (Residence), GB (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

WUNKER Stephen, 6a Powis Gardens, London W11 1JG, GB, GB (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

ORIGIN LIMITED (agent), 52 Muswell Hill Road, London N10 3JR, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200176173 A2-A3 20011011 (WO 0176173)
Application: WO 2001GB1532 20010403 (PCT/WO GB0101532)

Priority Application: GB 20008109 20000403

Designated States: JP US

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English Filing Language: English Fulltext Word Count: 4519

Main International Patent Class: G06F-017/30 International Patent Class: G06F-017/60 ...

Fulltext Availability: .
Detailed Description

Detailed Description

... UMTS, but also any other kind of wireless communications system, such

Bluetooth and any kind of protocol, including WAR

Description of the Prior Art

Advertisers use many techniques to target their advertising to specific groups of people. For example, television advertisements are carefully placed during and after programmes of interest to the advertisers' target audience; print media advertisements are placed in the appropriate sections of relevant magazines etc. Advertising hoardings on the sides of roads and buildings provide the same function; passing trade can...

15/3,K/3 (Item 3 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00569851 \*\*Image available\*\*

SMART AGENT BASED ON HABIT, STATISTICAL INFERENCE AND PSYCHO-DEMOGRAPHIC PROFILING

AGENT INTELLIGENT A BASE D'HABITUDES, D'INFERENCES STATISTIQUES ET DE PROFILS PSYCHO-DEMOGRAPHIQUES

Patent Applicant/Assignee:

INDEX SYSTEMS INC,

YUEN Henry C,

Inventor(s):

YUEN Henry C,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200033224 Al 20000608 (WO 0033224)
Application: WO 99US28335 19991130 (PCT/WO US9928335)

Priority Application: US 98110301 19981130

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR



LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ ÇF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 12858

Main International Patent Class: G06F-017/60

Fulltext Availability: Detailed Description

Detailed Description

... monetary contribution, respond to a survey, answer a question, or participating in contests with other **viewers**, for example. This 3 0 **type** of **advertising** allows the advertiser to directly **target** a particular **viewer** or particular program and it allows the **viewer** to directly purchase the advertised product during the advertisement.

In another example, the **television** network that is broadcasting the program may provide an icon that allows the viewer to...

15/3,K/4 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT

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00496119 \*\*Image available\*\*

METHOD AND APPARATUS FOR ANALYZING MEDIA-RELATED DATA PROCEDE ET DISPOSITIF D'ANALYSE DE DONNEES SE RAPPORTANT A DES SUPPORTS

Patent Applicant/Assignee:

CANNON HOLDINGS L L C,

Inventor(s):

CANNON Mark E,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9927471 A1 19990603

Application: WO 98US25095 19981124 (PCT/WO US9825095)

Priority Application: US 97977969 19971125

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW

ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 16865

Main International Patent Class: G06F-017/30 ...International Patent Class: G06F-017/60

Fulltext Availability:
Detailed Description

Detailed Description

... of a given advertising campaign, it is very useful to have demographic information about the **television** viewing **audience** that will help to **match** the **advertising** campaign with the **target** market. This demographic information can include information such as a **viewer** 's age. geographical location, income. and level of education. These factors ... time of day for broadcasting the television program are all relevant variables in determining what **kind** of **advertising** slots should be purchased to most effectively market a given product to a given **target** market.

t0
To effectively deten-nine which shows are most favored by the desired
target...

April 4, 2003 4 17:27

?t16/3,k/all

16/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2003 European Patent Office. All rts. reserv.

#### 01446715

Interactive television program guide system for determining user values for demographic categories

Interaktives Fernsehprogrammfuhrersystem zur Bestimmung von Benutzerwerten fur demographische Kategorien

Guide interactif de programmes de television permettant de determiner des valeurs d'entree utilisateur pour des categories demographiques PATENT ASSIGNEE:

United Video Properties, Inc., (2770780), 7140 South Lewis Avenue, Tulsa, OK 74136, (US), (Applicant designated States: all)
INVENTOR:

Knee, Robert, A., 747 Grissom Drive, Landsdale, PA 19446, (US) Reynolds, Steven, J., 1568 Meyerwood Circle, Littleton, CO 80129, (US) The other inventors have agreed to waive their entitlement to designation.

#### LEGAL REPRESENTATIVE:

Hibbert, Juliet Jane Grace et al (79376), Kilburn & Strode, 20 Red Lion Street, London WClR 4PJ, (GB)

PATENT (CC, No, Kind, Date): EP 1237372 A1 020904 (Basic)

APPLICATION (CC, No, Date): EP 2002011429 990513;

PRIORITY (CC, No, Date): US 85750 P 980515; US 139777 980825

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 1078525 (EP 99924223)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173; H04N-005/445

ABSTRACT WORD COUNT: 126

NOTE:

Figure number on first page: NONE

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Update Word Count Available Text Language 200236 777 CLAIMS A (English) 200236 4906 SPEC A (English) Total word count - document A 5683 Total word count - document B 0 Total word count - documents A + B 5683

...SPECIFICATION that is representative of the user's demographic profile is stored in the user's television equipment 44. At step 70, advertisements with associated demographic category information (representative of the audiences to which the advertisers desire to target the advertisements) are distributed to the user television equipment (e.g., by transmission from main facility 32 and distribution via television distribution facility...

### 16/3,K/2 (Item 2 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

(c) 2003 European Patent Office. All rts. reserv.

#### 01446714

Program guide system with targeted advertising Programmfuhrungssystem mit gezielter Werbung Systeme de guides de programmes comportant des publicites ciblees

PATENT ASSIGNEE:

United Video Properties, Inc., (2770780), 7140 South Lewis Avenue, Tulsa, OK 74136, (US), (Applicant designated States: all)

INVENTOR:

Knudson, Edward B., 11055 West Rowland Avenue, Littleton, Colorado 80127,

Ellis, Michael D., 1300 Kingwood Place, Boulder,, Colorado 80304, (US) Knee, Robert A., 747 Grissom Drive, Lansdale,, Pennsylvania 19447, (US) Carpenter, Kenneth, F. Jr., 544 South Brentwood Drive, Mount Laurel,, New Jersey 08054, (US)

LEGAL REPRESENTATIVE:

Hale, Peter et al (60281), Kilburn & Strode 20 Red Lion Street, London WC1R 4PJ, (GB)

PATENT (CC, No, Kind, Date): EP 1237367 A1 020904 (Basic)

APPLICATION (CC, No, Date): EP 2002011161 990225;

PRIORITY (CC, No, Date): US 34939 980304

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 1058999 (EP 99909623)

INTERNATIONAL PATENT CLASS: H04N-005/445; H04N-007/16; H04N-007/173

ABSTRACT WORD COUNT: 95

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English

FULLTEXT AVAILABILITY: Word Count Update Available Text Language 200236 3288 (English) CLAIMS A 200236 10777 (English) SPEC A 14065 Total word count - document A Λ Total word count - document B

Total word count - documents A + B 14065

## ...SPECIFICATION A1

Background of the Invention

This invention relates to interactive television program guides, and more particularly, to techniques for presenting targeted to users of such television program guides.

Cable, satellite, and broadcast television systems provide viewers with a large number of television channels. Viewers have traditionally consulted printed television program schedules to determine the programs being broadcast at a particular time . More recently, interactive electronic television program guides have been developed that allow television program information to be displayed on a...infrared transmitter) that direct videocassette recorder 50 to start and stop recording at the appropriate times .

During use of the interactive television program guide implemented on set-top box 48, television program listings may be displayed on...

...trackball, dedicated set of buttons, etc.

Communications paths 46 preferably have sufficient bandwidth to allow television distribution facility 38 to distribute scheduled television programming, pay programming, advertising and other promotional videos, and other video information to set-top...listings,

An example of a program guide feature that may be used for browsing etc. television program listings one at a time is shown in FIG. 4. The user watches television (e.g., channel 9 in the...

...browse time 71. As the user browses for information on television programs appearing on different television channels and at various

broadcast times, the **television** channel to which the user is tuned (channel 9 in the example of FIG. 4...

- ...a reminder for a television program that the user wishes to watch at a later time. Just before the television program for which a reminder has been set is to be broadcast, a reminder message...Selecting tell me more option 136 allows additional information on the content and available broadcast times of the movie to be provided to the user. The user can cancel screen 134 by selecting no...screen 236 of FIG. 20. In movie information screen 236, information is presented on the scheduled broadcast times of the movie, the movie title, and a description of the movie. In addition, a targeted advertisement 238 may be...system further comprising:
  - a television distribution facility for distributing television programming to the user television equipment; and
  - a **video** server located in the television distribution facility for providing targeted advertisements containing video.

    Preferably the...
- ...plurality of network nodes for use in providing the television progressing to the user television equipment; and

video servers located at some of the networks nodes for providing targeted advertisements containing video. Preferably...

16/3,K/3 (Item 3 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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01438384

System, method, and software application for targeted advertising via behavioral model clustering, and preference programming based on behavioral model clusters

System, Verfahren und Software fur die Bereitstellung einer gezielten Werbung durch Benutzerprofildatenstruktur basierend auf Benutzerpraferenzen

Systeme, procede et logiciel pour publicite ciblee a l'aide d'une structure de donnees des profils utilisateur basee sur les preferences de ces utilisateurs

PATENT ASSIGNEE:

Metabyte Networks, Inc., (3982700), 240 Wingfoot Drive, Aptos, California 95003, (US), (Applicant designated States: all)

INVENTOR:

Bentolila, Isaac, 517 36th Avenue, Apt. 201, San Francisco, CA 95051, (US)

Zhou, Yiming, 4800 La Habra ST., Union City, CA 94587, (US)

Ismail, Labeeb, 1369 Hyde Street #35, San Francisco, CA 94109, (US) Humpleman, Richard, 343 Lower Vinters Circle, Freemont, CA 94539, (US) LEGAL REPRESENTATIVE:

Bongiovanni, Simone et al (95292), Studio Torta S.r.l Via Viotti, 9, 10121 Torino, (IT)

PATENT (CC, No, Kind, Date): EP 1223757 A2 020717 (Basic)

APPLICATION (CC, No, Date): EP 2002000454 020108;

PRIORITY (CC, No, Date): US 260745 P 010109

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: H04N-007/06

ABSTRACT WORD COUNT: 145

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count
CLAIMS A (English) 200229 1644
SPEC A (English) 200229 21787
Total word count - document A 23431
Total word count - document B 0
Total word count - documents A + B 23431

- ...SPECIFICATION channel electronic programming guide (EPG) construction, preferential program storage, and automatic programming recommendations. The novel Ad targeting system infers a TV user's advertising category without requiring the viewer to explicitly enter the information. An advertising category, herein, refers to a set of descriptive characteristics that groups a subset of users into...
- ...that can efficiently separate, or classify, the vast majority of viewers. In addition to automatically targeting advertising category members, the goal is to apply the behavioral modeling engine and database to determine a...system. The MemberAgent compares the real-time TV user's usage behavior to the advertising category templates and calculates a probability distribution of the user's advertising category.

Fig. 9 outlines the **TV** Ad targeting system according to the preferred embodiment. The TASAgent receives **Ads** from the **TV** head-end, and interprets the **Ads** targeting metadata. The TASAgent compares the target audience, specified by the **Ad** 's targeting query expression, against items selected from the household users advertising category predictions data, and produces a targeting rating that the TASAgent, and PresAgent use to determine which **Ads** should be stored, and displayed respectively.

Referring now to Fig. 10, there is illustrated the...

16/3,K/4 (Item 4 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

#### 01429948

Targeting advertisements to television terminals Gezielte Werbung fur Fernsehendgerate Publicites ciblees aux terminaux de television PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Applicant designated States: all) INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potamac, MD 20854, (US) Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) McCoskey, John S., 4692 N. Lariat Drive, Castle Rock, CO 80104, (US) Asmussen, Michael L., 2627 Meadow Hall Drive, Herndon, VA20171, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1207697 A1 020522 (Basic)

APPLICATION (CC, No, Date): EP 2001129434 990401;

PRIORITY (CC, No, Date): US 54419 980403

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

RELATED PARENT NUMBER(S) - PN (AN):

EP 1068729 (EP 99915198)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173

ABSTRACT WORD COUNT: 204

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English FULLTEXT AVAILABILITY:

Word Count Update Available Text Language

CLAIMS A (English) 200221 374 38731 (English) 200221 SPEC A 39105 Total word count - document A 0 Total word count - document B Total word count - documents A + B 39105

... SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for television shows and determines the appropriate schedule or program lineup to gain market share and revenue from advertising. Program ratings are determined

...next week, for example.

A television terminal data gathering routine allows the program controller to schedule and perform polling of all television terminals operating in the system. The software also provides the program controller with a means of processing status reports received from television terminals in response to polling requests.

A video targeting routine makes use of a viewer 's demographic information and viewing habits to determine those advertisements that may be most effective when displayed to that particular viewer. In so doing, the...that the switch was made. The accumulated switching history information will be collected from the **television** terminal at a later **time** for review purposes. For example, upon command from the control points, the television terminal will...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment . A programmer packages the signals by entering certain information into the CAP. This information includes...

- ...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends are not constrained...
- ...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...multiple packager workstations 262, a central processing unit 264, a multiple channel architecture module 265, video /audio editing equipment 266, and one or more databases 268 and 269. Additional remotely located databases, such as...
- ...be described in detail later with reference to Figures 4a-4e. The functions of the video /audio equipment 266 include digitizing analog programs, digitizing and compressing analog programs (in a single step, e...
- ...through external video controls 272. When necessary, video is manipulated, formatted and/or digitized using video /audio equipment 266 which is controlled by CAP 264.

Referring back to Figure 2a, an overview of ... address, phone number,...) and assigned set top converter.

The TAPE MACHINE Database file 519 contains video tape or CD machine information. Each machine is assigned a unique ID, its control port address, its A/B...

...includes one or more CRT screens, a keyboard, a mouse (or cursor

movement), and standard video editing equipment. In large operations centers 202, multiple packager consoles 262 may be needed for the CAP... same movie may be shown continuously and simultaneously on different channels. Each channel starts the movie at a different time allowing the subscriber to choose a more suitable movie starting time (e.g., every 15 minutes).

In order to accommodate cable TV systems that have different...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...access system (not depicted), the software of this routine 372 would be changed.

Targeting routine 374 is the software The Alternate Advertisement that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

(Item 5 from file: 348) 16/3,K/5 DIALOG(R) File 348: EUROPEAN PATENTS (c) 2003 European Patent Office. All rts. reserv.

#### 01429947

Assigning targeted advertisements to multiple broadcast channels Zuweisung gezielter Werbung an mehrere Rundfunkkanale Affectation de publicites cible aux plusieurs canaux de radiodiffusion PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Applicant designated States: all) INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20584, (US) Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) McCoskey, John S., 4692 N. Lariat Drive, Castle Rock, CO 80104, (US) Asmussen, Michael L., 2627 Meadow Hall Drive, Herndon, VA 20171, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1207696 A1 020522 (Basic)

EP 2001129426 990401; APPLICATION (CC, No, Date):

PRIORITY (CC, No, Date): US 54419 980403

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

RELATED PARENT NUMBER(S) - PN (AN):

(EP 99915198) EP 1068729

INTERNATIONAL PATENT CLASS: HO4N-007/16; HO4N-007/173

ABSTRACT WORD COUNT: 204

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY:

Update Word Count Available Text Language CLAIMS A (English) 200221 319 200221 38713 SPEC A (English) Total word count - document A 39032 Total word count - document B Total word count - documents A + B 39032

...SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for television shows and determines the appropriate schedule or program lineup to gain market share and revenue from advertising. Program ratings are determined

...next week, for example.

A television terminal data gathering routine allows the program controller to **schedule** and perform polling of all **television** terminals operating in the system. The software also provides the program controller with a means of processing status reports received from **television** terminals in response to polling requests.

A video targeting routine makes use of a viewer's demographic information and viewing habits to determine those advertisements that may be most effective when displayed to that particular viewer. In so doing, the...that the switch was made. The accumulated switching history information will be collected from the television terminal at a later time for review purposes. For example, upon command from the control points, the television terminal will...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...

- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends are not constrained...
- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends 208 are not...multiple packager workstations 262, a central processing unit 264, a multiple channel architecture module 265, **video** /audio editing **equipment** 266, and one or more databases 268 and 269. Additional remotely located databases, such as...
- ...be described in detail later with reference to Figures 4a-4e.

  The functions of the **video** /audio **equipment** 266 include digitizing analog programs, digitizing and compressing analog programs (in a single step, e...
- ...through external video controls 272. When necessary, video is manipulated, formatted and/or digitized using video /audio equipment 266 which is controlled by CAP 264.

Referring back to Figure 2a, an overview of...address, phone number,...) and assigned set top converter.

The TAPE MACHINE Database file 519 contains video tape or CD machine information. Each machine is assigned a unique ID, its control port address, its A/B...

...includes one or more CRT screens, a keyboard, a mouse (or cursor movement), and standard **video** editing **equipment**. In large operations centers 202, multiple packager consoles 262 may be needed for the CAP... same movie may be shown continuously and simultaneously on different channels. Each channel starts the **movie** at a different **time** allowing the subscriber to choose a more suitable **movie** starting **time** (e.g., every 15 minutes).

In order to accommodate cable TV systems that have different...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...access system (not depicted), the software of this routine 372 would be changed.

The Alternate Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

16/3,K/6 (Item 6 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

#### 01429944

Targeted advertising in a cable television system Gezieltes Werben in einem Kabelfernsehsystem Publicite ciblee dans un systeme de television par cable PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Applicant designated States: all) INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1207695 A1 020522 (Basic)

APPLICATION (CC, No, Date): EP 2001129011 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT;

RELATED PARENT NUMBER(S) - PN (AN):

EP 822718 (EP 97112080)

EP 673579 (EP 94903360)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173

ABSTRACT WORD COUNT: 90

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count
CLAIMS A (English) 200221 1064
SPEC A (English) 200221 21707
Total word count - document A 22771
Total word count - document B 0
Total word count - documents A + B 22771

- ...SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for **television** shows and determines the appropriate **schedule** or program lineup to gain market share and revenue from advertising. Program ratings are determined
- ...terminals without relying on telephone lines. In addition, these cable headends have no means for targeting advertisements to particular consumers and viewers.

What is needed is a network controller for a digital cable headend used in a **television** delivery system.

What is needed Is a versatile network controller for a cable headend. What...

...information received from an external source.

What is needed is a network controller capable of targeting video to



What is needed is a network controller capable of targeting viewers . commercials to specific consumers and viewers . What is needed is a network controller capable of gathering information on programs watched by...the invention to provide a network controller capable of targeting specific video/audio to specific viewers It is an object of the invention to provide a network controller television commercials to specific consumers capable of targeting

and viewers It is an object of the invention to provide a network controller capable of retrieving...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse. and standard video editing equipment . A programmer packages the signals by entering certain information into the CAP. This information includes...

...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...appears at the lower center part of the screen "PRESS HERE TO RETURN TO CABLE TV " 1058 appears many times throughout the menu sequence. This text may also be stored locally at the set top...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the targeting ...random access system (not depicted), the software of this routine 372 would be changed.

Targeting routine 374 is the software that The Advertisement generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

(Item 7 from file: 348) 16/3,K/7 DIALOG(R) File 348: EUROPEAN PATENTS (c) 2003 European Patent Office. All rts. reserv.

01364987

Advertising delivery method Verfahren zur Bereitstellung von Werbung Methode pour la livraison de publicite

PATENT ASSIGNEE: Invidi Technologies Corporation, (3368780), Suite 620, Manulife Place, 10180 - 101 Street, Edmonton, Alberta T5J 3S4, (CA), (Applicant designated States: all)

INVENTOR:

Wilson, Daniel C., 402 12331 Jasper Avenue, Edmonton, Alberta T5N 3K6,

Boulet, Daniel A., 32 Meadowood Crescent, Sherwood Park, Alberta T8A 0L7,

Torrieri, Sandro A., 15915 - 112 Street, Edmonton, Alberta T5X 4S7, (CA) Michaels, Dean T., 62010180 - 101 Street, Edmonton, Alberta T5J 3S4, (CA) LEGAL REPRESENTATIVE:

Shanks, Andrew et al (74561), Cruikshank & Fairweather, 19 Royal Exchange Square, Glasgow G1 3AE, (GB)

PATENT (CC, No, Kind, Date): EP 1162840 A2 011212 (Basic)

EP 2001305034 010608; APPLICATION (CC, No, Date):

PRIORITY (CC, No, Date): US 210468 000609

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

## Search Report from Ginger D. Roberts

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173

ABSTRACT WORD COUNT: 156

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English

FULLTEXT AVAILABILITY:

Available Text Language Update Word Count

CLAIMS A (English) 200150 930 SPEC A (English) 200150 10209

Total word count - document A 11139
Total word count - document B 0

Total word count - documents A + B 11139

...SPECIFICATION non-targeted advertisements. It is thus desirable for an advertiser to acquire information on a customer that permits the advertiser to identify customers that might be more receptive to the advertisement from the advertiser. The kind of information that would assist in targeting customers includes personal information such as the kind of television shows the customer watches, geographic location of the customer and the gender, age and interests of the customer...

16/3,K/8 (Item 8 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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01340663

Integrated digital production line for visual products Integrierte digitale Produktionslinie fur visuelle Produkte Chaine de production numerique integree pour des produits visuels PATENT ASSIGNEE:

TRW Inc., (376414), One Space Park, Redondo Beach, California 90278, (US), (Applicant designated States: all)

INVENTOR:

Gritzmacher, Thomas J., 20825 Tomlee Avenue, Torrance, 90503 California, (US)

Siegel, Neil G., 38 Cinnamon Lane, Rancho Palos Verdes,, 90274 California, (US)

Blotky, Randolph M., 249 Tigertail Road, Los Angeles,, 90049 California, (US)

LEGAL REPRESENTATIVE:

Schmidt, Steffen J., Dipl.-Ing. (70552), Wuesthoff & Wuesthoff, Patent-und Rechtsanwalte, Schweigerstrasse 2, 81541 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1146742 A1 011017 (Basic)

APPLICATION (CC, No, Date): EP 2001104411 010226;

PRIORITY (CC, No, Date): US 536110 000324

DESIGNATED STATES: DE; FR; GB

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: H04N-007/173; G11B-027/031

ABSTRACT WORD COUNT: 180

NOTE:

Figure number on first page: NONE

LANGUAGE (Publication, Procedural, Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 200142 759

SPEC A (English) 200142 7014
Tal word count - document A 7773

Total word count - document A 777
Total word count - document B



Total word count - documents A + B 7773

...SPECIFICATION the current process 202, step 1 is the acquisition of content during location shooting using **film cameras**. In the current process 202, the film negatives are then sent physically to a film... involves an even more time-consuming approach, since there are usually several (often 6-12) **film cameras**, separated by many miles, to film the same test event from multiple aspects. Film from...

...each digitized file is of the same quality as the original no matter how many times it is viewed (whereas with  ${\it film}$ , scratches and dust

decrease the quality with each showing).

With the Integrated Digital Production Line...the computer, to be inserted prior to the viewing or exhibition of the content or movie. For example, the theater could select advertising tailored or targeted to viewers of specific movies. Alternatively, the content owner may provide and/or specify that specific advertising should be inserted...

...located at a test site (for government application) or at the location shoot. The audio/ video content output from camera 408 is then digitized by a digitizer 410 (a telecine device is often used), outputting...

16/3,K/9 (Item 9 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

01276180

An interactive television system Interaktives Fernsehsystem Systeme interactif de television PATENT ASSIGNEE:

ACTV, INC., (993832), Rockefeller Center, Suite 2401, 1270 Avenue of the Americas, New York, NY 10020, (US), (Applicant designated States: all) INVENTOR:

Harper, Gregory W., 410 East 50th Street, New York, NY 10022, (US) Freeman, Michael J., 6-B Blue Sea Lane, Kings Point, NY 11024, (US) LEGAL REPRESENTATIVE:

Needle, Jacqueline (34263), W.H. BECK, GREENER & CO 7 Stone Buildings Lincoln's Inn, London WC2A 3SZ, (GB)

PATENT (CC, No, Kind, Date): EP 1098532 A2 010509 (Basic)

APPLICATION (CC, No, Date): EP 127064 960517;

PRIORITY (CC, No, Date): US 443607 950518

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 826287 (EP 96920299)

INTERNATIONAL PATENT CLASS: H04N-007/58

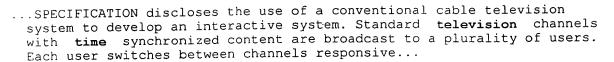
ABSTRACT WORD COUNT: 184

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY:

Available Text Language Update Word Count
CLAIMS A (English) 200119 2532
SPEC A (English) 200119 8299
Total word count - document A 10831
Total word count - document B 0
Total word count - documents A + B 10831



...No. 4,602,279 discloses the use of a memory to store demographic profiles of **television viewers**. This information is stored to be recalled later for providing **target** specific **advertising**, for example.

In embodiments, the video signals are converted into digital format for transmission. In...

...CLAIMS signals.

- 2. An interactive television system comprising:
- a receiver for receiving a program which is **filmed** using multiple **cameras** situated at various camera viewpoints, the broadcast program having a plurality of digital video signals...
- ...live interactive digital television, comprising the steps of:
   obtaining video signals from a plurality of video cameras, one or
   more of the cameras relaying a different view of an event;
   digitally encoding...

16/3,K/10 (Item 10 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

01111910

INTERACTIVE TELEVISION PROGRAM GUIDE SYSTEM FOR DETERMINING USER VALUES FOR DEMOGRAPHIC CATEGORIES

INTERAKTIVES FERNSEHPROGRAMMFUHRUNGSSYSTEM ZUR BESTIMMUNG VON BENUTZERWERTEN FUR DEMOGRAPHISCHE KATEGORIEN

GUIDE INTERACTIF DE PROGRAMMES DE TELEVISION PERMETTANT DE DETERMINER DES VALEURS D'ENTREE UTILISATEUR POUR DES CATEGORIES DEMOGRAPHIQUES

PATENT ASSIGNEE:

United Video Properties, Inc., (2770780), 7140 South Lewis Avenue, Tulsa, OK 74136, (US), (Proprietor designated states: all)

INVENTOR:

KNEE, Robert, A., 747 Grissom Drive, Lansdale, PA 19446, (US) REYNOLDS, Steven, J., 812 Altair Drive, Littleton, CO 80124, (US) ELLIS, Michael, D., 1300 Kingwood Place, Boulder, CO 80304, (US) HASSELL, Joel, G., 8246 Yarrow Court, Arvada, CO 80005, (US) LEGAL REPRESENTATIVE:

Hale, Peter et al (60281), Kilburn & Strode 20 Red Lion Street, London WC1R 4PJ, (GB)

PATENT (CC, No, Kind, Date): EP 1078525 A1 010228 (Basic) EP 1078525 B1 020918

WO 99060789 991125

APPLICATION (CC, No, Date): EP 99924223 990513; WO 99US10586 990513 PRIORITY (CC, No, Date): US 85750 P 980515; US 139777 980825 DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED DIVISIONAL NUMBER(S) - PN (AN):

EP 1237372 (EP 2002011429)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173 NOTE:

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS B (English) 200238 813

CLAIMS B (German) 200238	757
CLAIMS B (French) 200238	913
SPEC B (English) 200238	4086
word count - document A	0
word count - document B	6569
word count - documents A + B	6569

...SPECIFICATION that is representative of the user's demographic profile is stored in the user's **television** equipment 44. At step 70, **advertisements** with associated demographic **category** information (representative of the **audiences** to which the advertisers desire to **target** the **advertisements**) are distributed to the user **television** equipment (e.g., by transmission from main facility 32 and distribution via television distribution facility...

16/3,K/11 (Item 11 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

#### 01097500

TARGETED ADVERTISEMENT USING TELEVISION DELIVERY SYSTEMS
GEZIELTE WERBUNG UNTER VERWENDUNG EINES FERNSEHVERTEILSYSTEMS
ANNONCE PUBLICITAIRE CIBLEE UTILISANT DES SYSTEMES DE DIFFUSION TELEVISUELS
PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,,

Bethesda, MD 20814-3522, (US), (Proprietor designated states: all)

HENDRICKS, John, S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) BONNER, Alfred, E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) McCOSKEY, John, S., 4692 N. Lariat Drive, Castle Rock, CO 80104, (US) ASMUSSEN, Michael, L., 2627 Meadow Hall Drive, Herndon, VA 20171, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1068729 A1 010117 (Basic) EP 1068729 B1 020717

WO 9952285 991014 APPLICATION (CC, No, Date): EP 99915198 990401; WO 99US7206 990401 PRIORITY (CC, No, Date): US 54419 980403

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;

LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI RELATED DIVISIONAL NUMBER(S) - PN (AN):

EP 1207697 (EP 2001129434)

EP 1207696 (EP 2001129426)

INTERNATIONAL PATENT CLASS: H04N-007/173

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Word Count Available Text Language Update CLAIMS B (English) 1536 200229 200229 1311 (German) CLAIMS B 200229 1822 (French) CLAIMS B (English) 200229 38778 SPEC B Total word count - document A Total word count - document B 43447 Total word count - documents A + B 43447

...SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for **television** shows

and determines the appropriate **schedule** or program lineup to gain market share and revenue from advertising. Program ratings are determined

...terminals without relying on telephone lines. In addition, these cable headends have no means for targeting advertisements to particular consumers and viewers.

Prior art solutions include WO 96/08109, which discloses a video on demand television system that distributes advertisements based on information related to subscribers of the television system. A...

...next week, for example.

A television terminal data gathering routine allows the program controller to **schedule** and perform polling of all **television** terminals operating in the system. The software also provides the program controller with a means of processing status reports received from **television** terminals in response to polling requests.

A video targeting routine makes use of a viewer 's demographic information and viewing habits to determine those advertisements that may be most effective when displayed to that particular viewer. In so doing, the...that the switch was made. The accumulated switching history information will be collected from the television terminal at a later time for review purposes. For example, upon command from the control points, the television terminal will...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...

- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends are not constrained...
- ...for filling local available, program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local progmmmmg. Consequently, the local cable headends 208 are not...multiple packager workstations 262, a central processing unit 264, a multiple channel architecture module 265, **video** /audio editing **equipment** 266, and one or more databases 268 and 269. Additional remotely located databases, such as...
- ...be described in detail later with reference to Figures 4a-4e.

  The functions of the **video** /audio **equipment** 266 include digitizing analog programs, digitizing and compressing analog programs (in a single step, e...
- ...through external video controls 272. When necessary, video is manipulated, formatted and/or digitized using video /audio equipment 266 which is controlled by CAP 264.

Referring back to Figure 2a, an overview of...address, phone number,...) and assigned set top converter.

The TAPE MACHINE Database file 519 contains **video** tape or CD **machine** information. Each machine is assigned a unique ID, its control port address, its A/B...

...includes one or more CRT screens, a keyboard, a mouse (or cursor movement), and standard **video** editing **equipment**. In large operations centers 202, multiple packager consoles 262 may be needed for the CAP... same movie may be shown continuously and simultaneously on different channels. Each channel starts the **movie** at a different **time** allowing the subscriber to choose a more suitable **movie** starting **time** (e.g., every 15 minutes).

In order to accommodate cable TV systems that have different...shows in

particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...access system (not depicted), the software of this routine 372 would

be changed.

The Alternate Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer's demographic information and viewing habits to determine those advertisements that are of most interest...

#### ...CLAIMS B1

1. A method for providing targeted advertisements to a plurality of television terminals (220), the method enabling allowing specific advertisements to be displayed to a particular viewer, comprising:

at a location (202) remote from the **television** terminals, assigning (275) at least one primary advertisement to a program channel; assigning (275), at...

16/3,K/12 (Item 12 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

#### 01037834

Method and apparatus for gathering program watched data Verfahren und Gerat zur Erfassung von Programmeinschaltdaten Procede et appareil de collecte de donnees pour un programme regarde PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)

INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 920208 A1 990602 (Basic)

APPLICATION (CC, No, Date): EP 99100566 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673579 (EP 949033609)

INTERNATIONAL PATENT CLASS: HO4N-007/16; HO4N-007/173;

ABSTRACT WORD COUNT: 72

LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 9922 6224 21746 (English) 9922 SPEC A 27970 Total word count - document A 0 Total word count - document B Total word count - documents A + B 27970

....SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for television shows

and determines the appropriate **schedule** or program lineup to gain market share and revenue from advertising. Program ratings are determined

...terminals without relying on telephone lines. In addition, these cable headends have no means for targeting advertisements to particular consumers and viewers.

What is needed is a network controller for a digital cable headend used in a **television** delivery system.

What is needed is a versatile network controller for a cable headend.

What...information received from an external source.

What is needed is a network controller capable of targeting video to viewers.

What is needed is a network controller capable of targeting television commercials to specific consumers and viewers.

What is needed is a network controller capable of gathering information on programs watched by...the invention to provide a network controller capable of targeting specific video/audio to specific viewers .

It is an object of the invention to provide a network controller capable of targeting television commercials to specific consumers and viewers.

It is an object of the invention to provide a network controller capable of retrieving...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...appears at the lower center part of the screen "PRESS HERE TO RETURN TO CABLE TV" 1058 appears many times throughout the menu sequence. This text may also be stored locally at the set top...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...random access system (not depicted), the software of this routine 372 would be changed.

The Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

# 16/3,K/13 (Item 13 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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## 01037833

Interactive terminal for television delivery system
Interaktives Endgerat fur Fernsehverteilsystem
Terminal interactif pour systeme de distribution de television
PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)
INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA

30004, (US)

Berkobin, Eric C., 108 Hillview Court, Woodstock, GA 30188, (US)

LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 920207 Al 990602 (Basic)

APPLICATION (CC, No, Date): EP 99100378 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173;

ABSTRACT WORD COUNT: 191

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 9922 2710

SPEC A (English) 9922 22437 word count - document A 25147

Total word count - document A 25147
Total word count - document B 0

Total word count - documents A + B 25147

- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, **movies**, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in **targeting advertisements** to the **viewer** or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/14 (Item 14 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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01037832

Advanced set top terminal with electronic mailbox for cable television

delivery systems

Verbessertes Aufsatz-Endgerat mit elektronischem Briefkastensystem fur Kabelfernsehverteilsysteme

Terminal prive perfectionne avec une boite aux lettres electronique pour systemes de diffusion de programmes de television par cable PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)

INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US)
Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US)
Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA
30004, (US)

Berkobin, Eric C., 108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 920206 A1 990602 (Basic)

APPLICATION (CC, No, Date): EP 99100377 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173;

ABSTRACT WORD COUNT: 176

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 9922 1838
SPEC A (English) 9922 22890
Total word count - document A 24728
Total word count - document B 0
Total word count - documents A + B 24728

- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, **movies**, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in **targeting** advertisements to the **viewer** or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/15 (Item 15 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

# 01020781

Terminal with multiple audio and video Endgerat fur mehrere Ton- und Bildsignale Terminal pour une pluralite de signaux audio et video PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)

# INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US)
Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US)
Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA
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Berkobin, Eric C., 108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 912059 A2 990428 (Basic)

EP 912059 A3 990526

APPLICATION (CC, No, Date): EP 99100376 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: HO4N-007/16; HO4N-007/167;

ABSTRACT WORD COUNT: 150

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Update Word Count Available Text Language 9917 2582 CLAIMS A (English) SPEC A (English) 9917 22332 Total word count - document A 24914 Total word count - document B 0 Total word count - documents A + B 24914

...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** 

program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/16 (Item 16 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

# 01020780

Method and apparatus for providing broadcast data services Vorrichtung und Verfahren zur Bereitstellung von Rundfunkdatendiensten Procede et appareil a fournir des services de donnees de telediffusion PATENT ASSÌGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)

#### INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US)
Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US)
Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA
30004, (US)

Berkobin, Eric C., 108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 912058 A2 990428 (Basic)

EP 912058 A3 990519

APPLICATION (CC, No, Date): EP 99100375 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/167;

ABSTRACT WORD COUNT: 192

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

Word Count Available Text Language Update 9917 3094 CLAIMS A (English) 9917 23619 (English) SPEC A 26713 Total word count - document A Total word count - document B O 26713 Total word count - documents A + B

...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...

...for filling local available program time in the packaged signal to

enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...With this program selection feature, the set top terminal 220 can intelligently assist the specific viewer in selecting a television program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...the subscriber has chosen to return to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top terminal 220 for the automatic taping feature to...

- ...CLAIMS of claim 66, wherein the high data-rate transfer device is a modem
  - 74. A television schedule system, comprising:
  - a **television** program delivery system, the television program delivery system providing television signals containing television programming and...
- ...the remote control uses one of infra red signaling and radio frequency signaling.
  - 77. A television schedule system, comprising:
  - a **television** program delivery system, the television service program delivery system sending television signals containing first data...
- ...the television programming, the menus and the data from the interactive data bases.
  - 78. A television schedule system, comprising:
  - a display that displays a menu of television programming; and
  - a terminal coupled...selected, the processor automatically tunes to the desired program prior to the desired program start **time**.
  - 83. A system for linking **television** programming to interactive data bases in a communications network, comprising:
  - a television program delivery system...
- ...least one of the overlaid logos indicates a link to an interactive data base containing **television schedule** information, and wherein when the go button is operated, the **television schedule** information is displayed on the display.
  - 86. The system of claim 82, wherein the terminal...

# 16/3,K/17 (Item 17 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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#### 01017131

Audio program reception terminal for television delivery system
Tonprogrammempfangerendgerat fur Fernsehverteilsystem
Terminal recepteur de programme audio pour systeme de distribution de television
PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states:

INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US)
Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US)
Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA
30004, (US)

Berkobin, Eric C., 108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 910218 A2 990421 (Basic)

EP 910218 A3 990519

APPLICATION (CC, No, Date): EP 99100570 931202;

AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE)

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173;

ABSTRACT WORD COUNT: 134

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Available Text Language Update Word Count CLAIMS A (English) 9916 2404 SPEC A (English) 9916 22416

Total word count - document A 24820
Total word count - document B 0

Total word count - documents A + B 24820

...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...

...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in **targeting** advertisements. In the preferred embodiment, the network controller 214 can **target** specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...
...the subscriber has chosen to return to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top

terminal 220 for the automatic taping feature to...

(Item 18 from file: 348) 16/3,K/18 DIALOG(R) File 348: EUROPEAN PATENTS (c) 2003 European Patent Office. All rts. reserv.

00976636

SET TOP DEVICE FOR TARGETED ELECTRONIC INSERTION OF INDICIA INTO VIDEO GEZIELTE ELEKTRONISCHE EINBLENDUNG VON ZEICHEN IN AUFSATZGERAT FUR VIDEOSIGNALE

DISPOSITIF DECODEUR D'ABONNE PERMETTANT L'INSERTION ELECTRONIQUE CIBLEE D'ELEMENTS VISUELS DANS LES VIDEOS

PATENT ASSIGNEE:

Princeton Video Image, Inc., (2188602), 15 Princess Road, Lawrenceville, NJ 08648, (US), (Proprietor designated states: all)

INVENTOR:

ROSSER, Roy, 627 Brickhouse Road, Princeton, NJ 08540, (US)

LEGAL REPRESENTATIVE:

Calderbank, Thomas Roger et al (50122), MEWBURN ELLIS York House 23

Kingsway, London WC2B 6HP, (GB)

PATENT (CC, No, Kind, Date): EP 947096 A1 991006 (Basic)

EP 947096 B1 020828 WO 98028906 980702

WO 97US23396 971217 EP 97952519 971217; APPLICATION (CC, No, Date): PRIORITY (CC, No, Date): US 34517 961220

DESIGNATED STATES (Pub A): AT; BE; CH; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE; (Pub B): AT; BE; CH; DE; ES; FR; GB; IE; IT; LI;

LU; MC INTERNATIONAL PATENT CLASS: H04N-007/00; H04H-007/04; H04H-009/00

NOTE: No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English FULLTEXT AVAILABILITY:

Word Count Available Text Language Update 819 200235 CLAIMS B (English) 771 200235 (German) CLAIMS B 200235 921 (French) CLAIMS B 8982 200235 (English) SPEC B Total word count - document A 11493 Total word count - document B

Total word count - documents A + B 11493

... SPECIFICATION a mass medium. In particular, It makes narrow casting of advertising possible, particularly insertions, in television and other video transmissions.

To understand the benefits of narrow casting to television and video audiences , which is the subject of this application, it Is useful to understand the concepts of targeting advertising .

The most pervasive, and precise, of existing methods of narrow-casting advertising is direct mail (aka junk-mail) which uses mail to deliver material to selected audiences . The starting point for direct mail is a database of addresses. These databases can also...which may be a television production truck or a video studio, equipped with well known video production equipment . After being composed into a program, the video is fed through the front end of...component of American life, and because of both the diversity of viewing available, and the time spent viewing, patterns of TV viewing can be a very powerful tool for determining both demographic and psychographic make up

(Item 19 from file: 348) 16/3,K/19 DIALOG(R) File 348: EUROPEAN PATENTS

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00975249

Caller indentification system for television Fernseh-Anrufer-Identifizierungssystem Television avec identification de l'appelant PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (applicant designated states: AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;NL;PT;SE)

INVENTOR:

Hendricks, John S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US)
Bonner, Alfred E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US)
Wunderlich, Richard E., 2390 Hopewell Plantation Drive, Alpharetta, GA
30004, (US)

Berkobin, Eric C., 108 Hill View Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 884907 A1 981216 (Basic)

APPLICATION (CC, No, Date): EP 98114676 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 949043921)

INTERNATIONAL PATENT CLASS: HO4N-007/173; HO4N-007/16;

ABSTRACT WORD COUNT: 29

LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY:

Word Count Available Text Language Update 2652 CLAIMS A (English) 9851 22483 (English) 9851 SPEC A 25135 Total word count - document A Total word count - document B Ω Total word count - documents A + B 25135

- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...With this program selection feature, the set top terminal 220 can intelligent assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...the subscriber has chosen to return to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/20 (Item 20 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2003 European Patent Office. All rts. reserv.

#### 00933736

Remote control for cable television delivery system
Fernbedienung fur Kabelfernsehverteilsysteme
Telecommande pour systemes de distribution de television par cable
PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Proprietor designated states: all) NVENTOR:

Hendricks, John, S./8723 Persimmon Tree Road, Potomac, MD 20854, (US) Bonner, Alfred, E./8300 Bradley Boulevard, Bethesda, MD 20817, (US) Wunderlich, Richard, E./290 Sweet Briar Court, Alpharetta, GA 30201, (US) Berkobin, Eric, C./108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 849948 A2 980624 (Basic)

EP 849948 A3 980708 EP 849948 B1 020313

APPLICATION (CC, No, Date): EP 98100155 931202;

PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 673583 (EP 94904392)

INTERNATIONAL PATENT CLASS: H04N-007/16

ABSTRACT WORD COUNT: 175

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English; FULLTEXT AVAILABILITY:

```
Update
                                      Word Count
Available Text Language
                           199826
                                         3061
      CLAIMS A (English)
                           200211
                                       3171
      CLAIMS B (English)
                 (German)
                           200211
                                       2695
      CLAIMS B
      CLAIMS B
                 (French)
                           200211
                                       3810
                                        22497
                (English)
                           199826
      SPEC A
                (English)
      SPEC B
                           200211
                                      22653
Total word count - document A
                                      25562
                                      32329
Total word count - document B
Total word count - documents A + B
```

- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

- ...the subscriber has chosen to return to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top terminal 220 for the automatic taping feature to...
- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, **movies**, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in **targeting advertisements** to the **viewer** or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/21 (Item 21 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS

accomplish...tape a movie.

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### 00900974

Network controller for cable television delivery systems Netzwerk-Steuerung fur Kabelfernsehverteilsysteme

Unite de commande de reseau pour systemes de diffusion de programmes de television par cable

PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Proprietor designated states: all) NVENTOR:

HENDRICKS, John, S., Discovery Communications, Inc, 7700 Wisconsin Avenue, Bethesda, MD 20814-3522, (US)

BONNER, Alfred, E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) LEGAL REPRESENTATIVE:



```
Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538
   Munchen, (DE)
                             EP 822718 A1 980204 (Basic)
PATENT (CC, No, Kind, Date):
                             EP 822718 B1
                                           020619
                             EP 97112080 931202;
APPLICATION (CC, No, Date):
PRIORITY (CC, No, Date): US 991074 921209
DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT;
RELATED PARENT NUMBER(S) - PN (AN):
  EP 673579
            (EP 94903360)
RELATED DIVISIONAL NUMBER(S) - PN (AN):
             (EP 2001129011)
  EP 1207695
INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173
ABSTRACT WORD COUNT: 64
NOTE:
  Figure number on first page: 1
LANGUAGE (Publication, Procedural, Application): English; English
FULLTEXT AVAILABILITY:
                                     Word Count
Available Text Language
                           Update
      CLAIMS A (English) 199806
                                        2034
                                      1838
                           200225
      CLAIMS B (English)
                           200225
                                      1613
      CLAIMS B
                (German)
                           200225
                                      2088
      CLAIMS B
                (French)
                                       21722
                           199806
                (English)
      SPEC A
                           200225
                                     20560
      SPEC B
                (English)
                                     23760
Total word count - document A
                                     26099
Total word count - document B
Total word count - documents A + B
                                     49859
... SPECIFICATION television world, networks manage the program lineup for
  individual channels. Each network analyzes ratings for television shows
  and determines the appropriate schedule or program lineup to gain
  market share and revenue from advertising. Program ratings are determined
 ...terminals without relying on telephone lines. In addition, these cable
  headends have no means for targeting advertisements to particular
  consumers and viewers .
    What is needed is a network controller for a digital cable headend used
  in a television delivery system.
    What is needed is a versatile network controller for a cable headend.
    What...information received from an external source.
    What is needed is a network controller capable of targeting video to
    What is needed is a network controller capable of targeting
   television commercials to specific consumers and viewers .
    What is needed is a network controller capable of gathering information
  on programs watched by...the invention to provide a network controller
   capable of targeting specific video/audio to specific viewers
     It is an object of the invention to provide a network controller
                                       commercials to specific consumers
   capable of targeting
                         television
   and viewers .
     It is an object of the invention to provide a network controller
   capable of retrieving...CAP). The CAP system normally includes at least
   one computer monitor, keyboard, mouse, and standard video editing
   equipment . A programmer packages the signals by entering certain
   information into the CAP. This information includes...for filling local
   available program time in the packaged signal to enable local cable and
   television companies to fill the program time with local advertising
   and/or local programming. Consequently, the local cable headends 208 are
   not...appears at the lower center part of the screen "PRESS HERE TO
   RETURN TO CABLE TV " 1058 appears many times throughout the menu
```

sequence. This text may also be stored locally at the set top...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...random access system (not depicted), the software of this routine 372 would be changed.

The Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

...SPECIFICATION world, networks manage the program line-up for individual channels. Each network analyses ratings for television shows and determines the appropriate schedule or program line-up to gain market share and revenue from advertising. Program ratings are...CAP). The CAP system normally includes at least one computer monitor. keyboard, mouse. and standard video editing equipment . A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...appears at the lower center part of the screen PRESS HERE TO RETURN TO CABLE TV " 1058 appears many times throughout the menu sequence. This text may also be stored locally at the set top...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top advertisements to the viewer may be used. terminal 220 in targeting

In addition to gathering demographics at the set top terminal 220, the ...random access system (not depicted), the software of this routine 372 would be changed.

The Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

16/3,K/22 (Item 22 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS

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00822306

COMPRESSED DIGITAL-DATA INTERACTIVE PROGRAM RECEIVER AND METHOD
DIGITALER DATENKOMPRIMIERTER INTERAKTIVER PROGRAMMEMPFANGER UND VERFAHREN
RECEPTEUR DE PROGRAMMATION INTERACTIF A DONNEES NUMERIQUES COMPRIMEES ET
METHODE

PATENT ASSIGNEE:

ACTV, INC., (993832), Rockefeller Center, Suite 2401, 1270 Avenue of the Americas, New York, NY 10020, (US), (Proprietor designated states: all) INVENTOR:

HARPER, Gregory, W., 410 East 50th Street, New York, NY 10022, (US) FREEMAN, Michael, J., 6-B Blue Sea Lane, Kings Point, NY 11024, (US) LEGAL REPRESENTATIVE:

Needle, Jacqueline (34263), W.H. BECK, GREENER & CO 7 Stone Buildings Lincoln's Inn, London WC2A 3SZ, (GB)

PATENT (CC, No, Kind, Date): EP 826287 A1 980304 (Basic) EP 826287 A1 990721 EP 826287 B1 020807 WO 9637075 961121

APPLICATION (CC, No, Date): EP 96920299 960517; WO 96US7236 '960517

PRIORITY (CC, No, Date): US 443607 950518

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED DIVISIONAL NUMBER(S) - PN (AN):

EP 1098532 (EP 2000127064)

EP 1100276 (EP 2000127065)

EP 1098533 (EP 2000127066)

EP 1098534 (EP 2000127067)

INTERNATIONAL PATENT CLASS: H04N-007/14; H04N-007/173; H04N-007/08; H04N-007/10; H04N-011/04; H04H-001/02; H04N-007/58

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Availa	ble T	'ext	Language	Update	Word Co	unt
	CLAIM		(English)	200232	941	
	CLAIM	IS B	(German)	200232	850	
			(French)	200232	1026	
	SPEC	В	(English)	200232	8667	
			- documen		0	
			- documen		11484	
			- documen		11484	

- ...SPECIFICATION discloses the use of a conventional cable television system to develop an interactive system. Standard **television** channels with **time** synchronized content are broadcast to a plurality of users. Each user switches between channels responsive...
- ...A-4,602,279 discloses the use of a memory to store demographic profiles of television viewers. This information is stored to be recalled later for providing target specific advertising, for example. Prior art interactive television systems were generally concerned with providing one signal (i.e. one video signal) per channel...
- ...Disadvantages of the prior art are overcome by the present invention which provides an interactive **television** system which employs multiple, **time** -synchronized, content-related video signals on one or more broadcast channels.

SUMMARY OF THE INVENTION...

- ...CLAIMS 14, wherein said plurality of digital video signals have been obtained from a plurality of **video cameras**, one or more of the cameras relaying a different view of an event.
  - 16. A...
- ...CLAIMS ladite pluralite de signaux video numeriques a ete obtenue a partir d'une pluralite de cameras video, une ou plusieurs des cameras retransmettant une vue differente d'un evenement.
  - 16. Procede selon...

16/3,K/23 (Item 23 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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00637520

NETWORK CONTROLLER FOR CABLE TELEVISION DELIVERY SYSTEMS
NETZWERK-STEUERUNG FUR KABELFERNSEHVERTEILSYSTEME
UNITE DE COMMANDE DE RESEAU POUR SYSTEMES DE DIFFUSION DE PROGRAMMES DE

#### TELEVISION PAR CABLE

PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Proprietor designated states: all) INVENTOR:

HENDRICKS, John, S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) BONNER, Alfred, E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 673579 A1 950927 (Basic)

EP 673579 B1 010221

WO 9414280 940623

APPLICATION (CC, No, Date): EP 94903360 931202; WO 93US11616 931202 PRIORITY (CC, No, Date): US 991074 921209

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT; SE

RELATED DIVISIONAL NUMBER(S) - PN (AN):

EP 822718 (EP 97112080)

EP 920208 (EP 99100566)

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Update Word Count Available Text Language CLAIMS B (English) 200108 3388 (German) 200108 2744 CLAIMS B CLAIMS B (French) 200108 4079 21696 SPEC B (English) 200108 Total word count - document A 0 Total word count - document B 31907 31907 Total word count - documents A + B

...SPECIFICATION television world, networks manage the program lineup for individual channels. Each network analyzes ratings for television shows

and determines the appropriate **schedule** or program lineup to gain market share and revenue from advertising. Program ratings are determined

...terminals without relying on telephone lines. In addition, these cable headends have no means for targeting advertisements to particular consumers and viewers.

WO 89/09528 discloses a control apparatus for an impulse pay-per-view (IPPV) cable **television** system. The disclosed system uses commands that are sent from a system manager to a...information received from an external source.

What is needed is a network controller capable of targeting video to

What is needed is a network controller capable of targeting television commercials to specific consumers and viewers.

What is needed is a network controller capable of gathering information on programs watched by...a network controller capable of modifying program control information received from an external source, of targeting specific video/audio to specific viewers, of targeting television commercials to specific consumers and viewers, of retrieving data gathered at set top terminals, and of managing account and billing information...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising

Search Nort from Ginger D. Roberts

and/or local programming. Consequently, the local cable headends 208 are not...appears at the lower center part of the screen "PRESS HERE TO RETURN TO CABLE TV " 1058 appears many times throughout the menu sequence. This text may also be stored locally at the set top...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

In addition to gathering demographics at the set top terminal 220, the ...random access system (not depicted), the software of this routine 372

would be changed.

Targeting routine 374 is the software that The Advertisement generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

(Item 24 from file: 348) 16/3,K/24 DIALOG(R) File 348: EUROPEAN PATENTS (c) 2003 European Patent Office. All rts. reserv.

00633564

ADVANCED SET TOP TERMINAL FOR CABLE TELEVISION DELIVERY SYSTEMS VERBESSERTES AUFSATZ-ENDGERAT FUR KABELFERNSEHVERTEILSYSTEME TERMINAL PRIVE PERFECTIONNE POUR SYSTEMES DE DIFFUSION DE PROGRAMMES DE TELEVISION PAR CABLE

PATENT ASSIGNEE:

DISCOVERY COMMUNICATIONS, INC., (1818010), 7700 Wisconsin Avenue,, Bethesda, MD 20814-3522, (US), (Proprietor designated states: all)

INVENTOR:

HENDRICKS, John, S., 8723 Persimmon Tree Road, Potomac, MD 20854, (US) BONNER, Alfred, E., 8300 Bradley Boulevard, Bethesda, MD 20817, (US) WUNDERLICH, Richard, E., 290 Sweet Briar Court, Alpharetta, GA 30201,

BERKOBIN, Eric, C., 108 Hillview Court, Woodstock, GA 30188, (US) LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 673583 Al 950927 (Basic) EP 673583 B1 990811

WO 9413107 940609

EP 94904392 931202; WO 93US11606 931202 APPLICATION (CC, No, Date): PRIORITY (CC, No, Date): US 991074 921209 DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; PT;

RELATED DIVISIONAL NUMBER(S) - PN (AN):

EP 849948 (EP 98100155)

EP 884907 (EP 98114676)

EP 910218 (EP 99100570)

EP 912058 (EP 99100375)

(EP 99100376) EP 912059

(EP 99100377) EP 920206

(EP 99100378) EP 920207

INTERNATIONAL PATENT CLASS: H04N-007/16; H04N-007/173

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): English; English

FULLTEXT AVAILABILITY:

Word Count Update Available Text Language 9932 3684 CLAIMS B (English) (German) 9932 3161 CLAIMS B

CLAIMS B (French) 9932 4286
SPEC B (English) 9932 22444

Total word count - document A 0

Total word count - document B 33575

Total word count - documents A + B 33575

- ...SPECIFICATION CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard **video** editing **equipment**. A programmer packages the signals by entering certain information into the CAP. This information includes...
- ...for filling local available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, **movies**, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in **targeting** advertisements to the **viewer** or suggesting programs may be used.

Once a personal profile has been created (in a selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **television** program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the movie selection, start date and start time and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/25 (Item 25 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2003 European Patent Office. All rts. reserv.

00419401

Method, system and apparatus for providing demographically targeted television commercials

Verfahren, System und Vorrichtung zum Liefern von demographisch ausgerichteter Fernsehwerbung

Procede, systeme et appareil pour fournir des emissions de television publicitaires visant des groupes demographiques

PATENT ASSIGNEE:

GENERAL INSTRUMENT CORPORATION OF DELAWARE, (1783080), 181 West Madison Street, Chicago, Illinois 60602, (US), (applicant designated states: BE;CH;DE;DK;FR;GB;LI;NL;SE)

INVENTOR:

Wachob, David E., 8379 Glen Road, Elkins Park, Pennsylvania 19117, (US) LEGAL REPRESENTATIVE:

Hoeger, Stellrecht & Partner (100381), Uhlandstrasse 14 c, 70182 Stuttgart, (DE)

PATENT (CC, No, Kind, Date): EP 424648 A2 910502 (Basic)

EP 424648 A3 920205 EP 424648 B1 960605

APPLICATION (CC, No, Date): EP 90117047 900905;

PRIORITY (CC, No, Date): US 425117 891023

DESIGNATED STATES: BE; CH; DE; DK; FR; GB; LI; NL; SE

INTERNATIONAL PATENT CLASS: H04N-007/16;

ABSTRACT WORD COUNT: 140

LANGUAGE (Publication, Procedural, Application): English; English

FULLTEXT AVAILABILITY:

Update Word Count Available Text Language CLAIMS A (English) EPABF1 1381 1695 CLAIMS B (English) EPAB96 EPAB96 1668 CLAIMS B (German) CLAIMS B (French) EPAB96 1927 5356 SPEC A (English) EPABF1 SPEC B (English) EPAB96 6049 Total word count - document A 6737 Total word count - document B 11339 Total word count - documents A + B 18076

...SPECIFICATION a predefined commercial channel when a commercial message break is about to occur in a **television** program being viewed. The predefined commercial channel contains **commercials targeted** to the **viewer** demographic **type**. The tuning from the program channel to the commercial channel is only minimally noticeable by...

16/3,K/26 (Item 1 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00921197 \*\*Image available\*\*

ONE CLICK WEB RECORDS

ENREGISTREMENTS WEB EN UN CLIC

Patent Applicant/Assignee:

REPLAYTV INC, 2841 Mission College Blvd., Santa Clara, CA 95054, US, US (Residence), US (Nationality)

Inventor(s):

MATICHUK Chris, 410 Milan Drive, #116, San Jose, CA 95134, US, ROSENBERG Scott A, 119 Prospect Street, Apt. B, Somerville, MA 02143, US,

Legal Representative:

LOUI Martin S C (et al) (agent), Fenwick & West LLP, Two Palo Alto Square, Palo Alto, CA 94306, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200254773 A2-A3 20020711 (WO 0254773)
Application: WO 2001US50763 20011228 (PCT/WO US0150763)

Priority Application: US 2000258749 20001229; US 2000258937 20001229; US 2000258940 20001229; US 2001925109 20010808; US 2001925120 20010808; US

2001925121 20010808; US 2001972424 20011004

Designated States: JP KR

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English Filing Language: English Fulltext Word Count: 27072

Fulltext Availability: Detailed Description

Detailed Description

... the confines of the broadcasters, such as on the Internet, thereby generating increased reach to targeted audiences.

[00061 Advertisers have conventionally strived to ensure that the targeted audience is watching their advertisements. Television advertisers spend large amounts of money airing advertisements for

upcoming television and cable broadcasts. With the popularity of the

Internet increasing, advertisers have pursued the...be coupled to control unit 62 including, for example, image scanning devices, digital still or video cameras, or other io devices that may or may not be equipped to capture and/or...FTP is defined to mean File Transfer Protocol. In general, the EPG includes a broadcast schedule of television, cable, and pay-perview shows offered by national broadcasters. An exemplary representation of the EPG...be www.myreplaytv.com. Selecting 614 hyperlink 600 in general causes the DVR 37 to schedule the particular television program to be recorded, as will be described in more detail subsequently. In particular, when...

16/3,K/27 (Item 2 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00918778 \*\*Image available\*\*

EMBEDDING RE-USABLE OBJECT-BASED PRODUCT INFORMATION IN AUDIOVISUAL PROGRAMS FOR NON-INTRUSIVE, VIEWER DRIVEN USAGE

INTEGRATION D'INFORMATIONS DE PRODUIT BASEES SUR DES OBJETS REUTILISABLES DANS DES PROGRAMMES AUDIOVISUELS À USAGE NON INTRUSIF COMMANDE PAR UN USAGER

Patent Applicant/Assignee:

KONINKLIJKE PHILIPS ELECTRONICS N V, Groenewoudseweg 1, NL-5621 BA Eindhoven, NL, NL (Residence), NL (Nationality)

Inventor(s):

JEANNIN Sylvie, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL, CHANG Tsui-Feng, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL, VAITHILINGAM Gandhimathi, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL, Legal Representative:

GROENENDAAL Antonius W M (agent), Internationaal Octrooibureau B.V., Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200252855 A2-A3 20020704 (WO 0252855)
Application: WO 2001IB2693 20011220 (PCT/WO IB0102693)

Priority Application: US 2000745339 20001222

Designated States: CN JP KR

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English Filing Language: English Fulltext Word Count: 5328

Fulltext Availability: Detailed Description

Detailed Description

... product in the program background. For example, an actor might stand next to a Philipso **television** in one scene in a movie. This enables the **promotion** of products or brands without stopping the program and allows **viewers** to be selectively **targeted** by choosing in which **type** of programs the products should be included. However, this method does not provide information about...

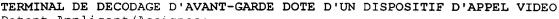
16/3,K/28 (Item 3 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00869547 \*\*Image available\*\*

ADVANCED SET TOP TERMINAL HAVING A VIDEO CALL FEATURE



Patent Applicant/Assignee:

DISCOVERY COMMUNICATIONS INC, 7700 Wisconsin Avenue, Bethesda, MD 20814-3422, US, US (Residence), US (Nationality)

Inventor(s):

ASMUSSEN Michael L, 2627 Meadow Hall Drive, Oak Hill, VA 20171, US, Legal Representative:

VIETZKE Lance L (et al) (agent), Dorsey & Whitney LLP, Suite 300 South, 1001 Pennsylvania Avenue, N.W., Washington, DC 20004, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200203693 A1 20020110 (WO 0203693)

Application:

WO 2001US16501 20010627 (PCT/WO US0116501)

Priority Application: US 2000609316 20000630

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English Fulltext Word Count: 37092

Fulltext Availability: Detailed Description Claims

## English Abstract

...capability to send and receive video calls through the set top terminal equipped with a **camera** and microphone. The **video** call can be communicated through the cable television delivery system or other communication networks. Other...

#### Detailed Description

... capability to send and receive video calls through the set top terminal equipped with a **camera** and microphone. The **video** call can be communicated through the cable television delivery system. or other conununications networks.

Other...CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment . A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising andIor local programining. Consequently, the local cable headends 208 are not constrained...control 900. To support video calling, the instructions also enable the microprocessor 602 to process video signals from. a camera , to process audio signals from a microphone, and to control a carnera and. n-ucrophone...caller ID on/off, turning automatic program pausing on/off, the default state of the video camera 2000 (on or off), time periods when calls shall not interrupt programming and shall be...shows in particular categories that the viewer watches in a given week such as, sports, movies , documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...

...With this program. selection feature, the set top terminal 220 can intelligently assist the specific **viewer** in selecting a **televis**ion program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...a movie.

After the VCR control feature is initiated, a menu screen confm-ns the movie selection, start date and start time and informs the subscriber that the VCR will be autornatically tumed on. During this subrnenu...

...the subscriber has chosen to retum to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top terminal 220 for the automatic taping feature to...are included in the set top terminal 220.

The camera 2000 is preferably a small. **video camera** located and oriented on the set top terminal 220 so that it is typically directed...

...call transmission andreception functions of the set top terminal 220. In regards to transmission, a **video** signal from the **camera** 2000 is subjected to source encoding (Le., conversion to spectrally efficient or compressed digital form...conferencing network 1 000 and various configurations for connecting set top terminals 220 (or other **video** conferencing end **equipment** 1005) to the network 1000. The network 1000 provides full duplex interconnectivity between set top...by reference.

Optionally, the video conferencing system. can support more sophisticated remote participant controls of **video** and **camera** functions. For example, the camera 2000 may be electronically controllable (e.g., electronically steerable, focusing...

...the camera 2000. Altematively, the same "camera7video effects may be achieved using signal processing tecImiques. **Camera** cormnands and related **video** manipulation cormnands can be communicated from the remote (controlling) viewer to the subject (controlled) viewer...

# Claim

... to the source of the telephone signal.

69 The method of claim. 68 wherein a **camera** electronically captures the **video** image of

5 a user of the set top terminal, the method further comprising: receiving...

# 16/3,K/29 (Item 4 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00869538 \*\*Image available\*\*

ADVANCED SET TOP TERMINAL HAVING A PROGRAM PAUSE FEATURE WITH VOICE-TO-TEXT CONVERSION

TERMINAL DECODEUR AVANCE DOTE D'UNE OPTION D'INTERRUPTION DE PROGRAMME AVEC TRANSFORMATION VOIX-TEXTE

Patent Applicant/Assignee:

DISCOVERY COMMUNICATIONS INC, 7700 Wisconsin Avenue, Bethesda, MD 20814-3522, US, US (Residence), US (Nationality) Inventor(s):

April 4, 2003 36 17:30



ASMUSSEN Michael L, 2627 Meadow Hall Drive, Oak Hill, VA 20171, US, Legal Representative:

WOODEN Sean S (et al) (agent), Dorsey & Whitney LLP, 1001 Pennsylvania Avenue, N.W., Suite 300 South, Washington, DC 20004, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200203683 A2-A3 20020110 (WO 0203683)
Application: WO 2001US14862 20010615 (PCT/WO US0114862)

Priority Application: US 2000609285 20000630

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 35544

Fulltext Availability: Detailed Description

Detailed Description

... at the operations center 202 bycomputerassistedpackagingequipment (CAP).

The CAP system nonnally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...filling local available program 5 time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programnung. Consequently, the local cable headends 208 are not...With this program selection feature, the set top terminal 220 can intelligently assist the specific viewer in selecting a television program.

The personal profile infonnation may also be used in **targeting** advertisements. In the preferred embodiment, the network controller 214 can **target** specific advertisements to 1 5 individual cable distribution network nodes or, altematively, to individual subscribers. In order...tape a movie.

After the VCR control feature is initiated, a menu. screen confinns the **movie** selection, start date and start **time** and informs the subscriber that the VCR will be automatically tumed.

on.

Duringthis submenu, the user may retum to the moviel ibrary major menu, or regular TV  $\dots$ 

...the subscriber has chosen to return to regular TV. The subscriber's VCR or other video taping equipment must be connected to the set top terminal 220 for the automatic taping feature to...

16/3,K/30 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00830311 \*\*Image available\*\*

SYSTEM AND METHOD FOR DISPLAYING ADVERTISEMENTS

SYSTEME ET PROCEDE D'AFFICAHGE D'ANNONCES PUBLICITAIRES

Search Reart from Ginger D. Roberts Patent Applicant/Assignee: INTERVAL RESEARCH CORPORATION, 1801 Page Mill Road, Building C, Palo Alto, CA 94304, US, US (Residence), US (Nationality) Inventor(s): NGO Thomas J, 1801 Page Mill Road, Building C, Palo Alto, CA 94304, US, SLANEY Malcolm, 1801 Page Mill Road, Building C, Palo Alto, CA 94304, US, Legal Representative: VAN PELT Lee (agent), Van Pelt & Yi, LLP, Suite 205, 4906 El Camino Real, Los Altos, CA 94022, US, Patent and Priority Information (Country, Number, Date): WO 200163922 A1 20010830 (WO 0163922) Patent: WO 2001US3028 20010130 (PCT/WO US0103028) Application: Priority Application: US 2000514056 20000225 Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 4948 Fulltext Availability: Detailed Description

Detailed Description ... to a broad cross section of the population (e.g., males, females, young and old).

Commercials are often targeted based on the type of television shows a viewer watches. For example, an advertisement for tulips is preferably displayed to a viewer who watches gardening programs. Similarly, an advertiser on the Internet may track the web sites...

16/3,K/31 (Item 6 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2003 WIPO/Univentio. All rts. reserv.

\*\*Image available\*\* METHOD AND SYSTEM FOR SELECTING ADVERTISEMENTS PROCEDE ET SYSTEME DE SELECTION DE PUBLICITES Patent Applicant/Assignee: INTERVAL RESEARCH CORPORATION, 1801 Page Mill Road, Building C, Palo Alto, CA 94304, US, US (Residence), US (Nationality) SLANEY Malcolm, 1801 Page Mill Road, Palo Alto, CA 94304, US, NGO J Thomas, 1801 Page Mill Road, Palo Alto, CA 94304, US, JOHNSON Bonnie, 1801 Page Mill Road, Palo Alto, CA 94304, US, MILLER Gavin, 1801 Page Mill Road, Palo Alto, CA 94304, US, TOMASI Annarosa, 1801 Page Mill Road, Palo Alto, CA 94304, US, COVELL Michelle, 1801 Page Mill Road, Palo Alto, CA 94304, US, SAUNDERS Steven E, 6069 Shadygrove Drive, Cupertino, CA 95014, US, FREIBERGER Paul, 801 E. 16th Avenue, San Mateo, CA 94402, US, Legal Representative: KAPLAN Cindy (agent), Ritter, Lang & Kaplan LLP, Suite D1, 12930 Saratoga port from Ginger D. Roberts

Avenue, Saratoga, CA 95070, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200163916 A1 20010830 (WO 0163916)

Application:

WO 2001US40152 20010220 (PCT/WO US0140152)

Priority Application: US 2000185182 20000225

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English Fulltext Word Count: 6624

Fulltext Availability: Detailed Description

Detailed Description

... to a broad cross section of the population (e.g., males, females, young and old).

Commercials are often targeted based on the type of television

viewer watches. For example, an advertisement for tulips is preferably

displayed to a viewer who watches gardening programs. Similarly, an advertiser on the Internet may track the web sites...

16/3,K/32 (Item 7 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00813501 \*\*Image available\*\*

METHOD AND SYSTEM FOR PROVIDING TARGETED ADVERTISEMENTS PROCEDE ET DISPOSITIF PERMETTANT DE FOURNIR DES ANNONCES PUBLICITAIRES CIBLEES

Patent Applicant/Assignee:

BELLSOUTH INTELLECTUAL PROPERTY CORPORATION, Suite 510, 824 Market Street, Wilmington, DE 19801, US, US (Residence), US (Nationality)

SWIX Scott R, 3775 River Hollow Run, Duluth, GA 30096, US,

STEFANIK John R, Apartment 832, 3777 Peachtree Road N.E., Atlanta, GA 30319, US,

BATTEN John C, 720 Cambridge Crest Lane, Alpharetta, GA 30202, US, Legal Representative:

GOTTS Lawrence J (et al) (agent), Shaw Pittman, 2300 N Street, N.W., Washington, DC 20037-1128, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200147156 A2-A3 20010628 (WO 0147156) WO 2000US34421 20001220 (PCT/WO US0034421) Application:

Priority Application: US 99467889 19991221

Designated States: CA MX

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English Fulltext Word Count: 6867

Fulltext Availability:

Detailed Description

### Detailed Description

... have on a user. Often, the consumer clicks through the web page without viewing the advertisement or occupies the downloading time with other activities such as watching television or reading.

Targeted internet advertising also has limited data from which to determine a customer profile. To collect data, the targeted internet advertising systems simply record user selections of internet advertisements, note words typed when searching web content, or read user information such as geographic location...

...government), and perhaps standard industry codes (SICs), which indicate such user characteristics as employer and type of employer. To target the advertising, the internet systems tend to deliver advertisements, e.g., banner advertisements, related to a user's previous advertisement selections or search terins without regard to the...

16/3,K/33 (Item 8 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00800125 \*\*Image available\*\*

METHOD AND SYSTEM FOR PROVIDING GEOGRAPHIC SPECIFIC SERVICES IN A SATELLITE COMMUNICATIONS NETWORK

PROCEDE ET SYSTEME POUR LA FOURNITURE DE SERVICES GEOGRAPHIQUES SPECIFIQUES DANS UN RESEAU DE TELECOMMUNICATIONS PAR SATELLITE

Patent Applicant/Assignee:

XM SATELLITE RADIO INC, 1500 Eckington Place, N.E., Washington, DC 20002-2194, US, US (Residence), US (Nationality)

Inventor(s):

MARKO Paul, 6320 S.W. 6 Street, Pembroke Pines, FL 33023, US, WADIN Craig, 11015 N.W. 27 Street, Sunrise, FL 33322, US,

Legal Representative:

LONGANECKER Stacey (et al) (agent), Roylance, Abrams, Berdo & Goodman, 1300 19th Street, N.W., Suite 600, Washington, DC 20036, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200133729 A1 20010510 (WO 0133729)

Application:

WO 2000US30029 20001101 (PCT/WO US0030029)

Priority Application: US 99433863 19991104

Designated States: AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 3061

Fulltext Availability:
Detailed Description

Detailed Description

... nationally the scores for local teams all around the country, flagging each group with the **category** for their region.

Another application of the preferred embodiment is geographically targeted advertisements, in a subdivided audio signal and/or a service information text, according to customer demographic or attitudinal traits. For example, a nationwide audio program could allocate time for an advertisement, wherein the advertisement identification number data. In this manner...

16/3,K/34 (Item 9 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00736445 \*\*Image available\*\*

SYSTEM AND METHOD FOR TAILORING TELEVISION AND/OR ELECTRONIC PROGRAM GUIDE FEATURES, SUCH AS ADVERTISING

SYSTEME ET PROCEDE PERMETTANT DE PERSONNALISER DES FONCTIONS DE GUIDES DE PROGRAMMES TELEVISUELS ET/OU ELECTRONIQUES, TELLES QUE LA PUBLICITE

Patent Applicant/Assignee:

INDEX SYSTEMS INC, P.O. Box 71, Craigmuir Chambers, Road Town, Tortola,
 VG, -- (Residence), -- (Nationality), (For all designated states
 except: US)

Patent Applicant/Inventor:

YUEN Henry C, P.O. Box 438, Pasadena, CA 91102-0438, US, US (Residence), US (Nationality), (Designated only for: US)

HANCOCK Kenneth S, 64 Stillwater Drive, Nashua, NH 03062, US, US (Residence), US (Nationality), (Designated only for: US)

WARD Thomas Edward III, 60 Cherrybrook Road, Weston, MA 02193, US, US (Residence), US (Nationality), (Designated only for: US)

MACRAE Douglas, 23 Cart Path Road, Weston, MA 02493, US, US (Residence), US (Nationality), (Designated only for: US)

NESSON Ted, 209 Burlington Road, Bedford, MA 01730, US, US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

TABANDEH Raymond R (agent), Christie, Parker & Hale, LLP, P.O. Box 7068, Pasadena, CA 91109-7068, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200049801 A1 20000824 (WO 0049801)

Application: WO 2000US4375 20000217 (PCT/WO US0004375)

Priority Application: US 99120722 19990217; US 99449887 19991130

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English
Fulltext Word Count: 19151

Fulltext Availability: Detailed Description

Detailed Description

... contribution, respond to a survey, ans"er a question, or participating in contests with other viewers, for example. This type of advertising allows the advertiser to directly target a particular viewer or particular program and it allows the viewer to directly purchase the advertised product during the advertisement.

In another example, the **television** network that is broadcasting the program may provide an icon that allows the viewer to...

16/3,K/35 (Item 10 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT

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00553171 \*\*Image available\*\*

COMPRESSED DIGITAL-DATA SEAMLESS VIDEO SWITCHING SYSTEM
SYSTEME DE COMMUTATION VIDEO SANS SOLUTION DE CONTINUITE POUR DONNEES
NUMERIQUES COMPRIMEES

Patent Applicant/Assignee:

ACTV INC, Suite 2401, Rockefeller Center, 1270 Avenue of the Americas, New York, NY 10020, US, US (Residence), US (Nationality)

Inventor(s):

FREEMAN Michael J, 6B Blue Seas Lane, Kings Point, NY 11024, US, HARPER Gregory W, 410 East 50th Street, New York, NY 10022, US, DEO Frank P, 37 Sandhill Road, Kendall Park, NJ 08824, US,

Legal Representative:

DOYLE Scott W (et al) (agent), Dorsey & Whitney LLP, Suite 4400, 370 Seventeenth Street, Denver, CO 80202-5644, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200016544 A2-A3 20000323 (WO 0016544)

Application:

WO 98US26864 19981216 (PCT/WO US9826864).

Priority Application: US 98154069 19980916

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW

- (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
- (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
- (AP) GH GM KE LS MW SD SZ UG ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 18738

Fulltext Availability: Detailed Description Claims

#### Detailed Description

- ... discloses the use of a conventional cable television system to develop an interactive system. Standard **television** channels with **time** synchronized content are broadcast to a plurality of users. Each user switches between channels responsive...
- ...No. 4,602,279 discloses the use of a memory to store demographic profiles of **television viewers**. This information is stored to be recalled later for providing **target** specific **advertising**, for example. Prior art interactive **television** systems were generally concerned with providing one signal (i.e. one video signal) per channel ...comprise live or prerecorded video streams. The origin of the video signals could be from **cameras** for live **video**, **video** servers, video tape decks, DVD, satellite feed, etc. The video signals can be in MPEG... preferably stored at the server 550. For example, the Group A signals may comprise several **videos** representing different **camera** angles at a sporting event. The Group B signals may represent a series of commercials

```
Claim
... satellite.
  6 The seamless switching unit of claim I wherein the first and second
  digital video signals comprise different camera angles of the same
  event.
  7 The seamless switching unit of claim I wherein the... The digital
  encoding system of claim 22 wherein at least two of the plurality of
  video signals comprise different camera angles of the same event.
  32 The digital encoding system of claim 22 wherein at...
...AUDIO 4 1 2 3 4 x 6 7 8 9 10
  TRANSPORT PACKET
  JITTER TIME
  Figw 8
  412
   TV BROADCAST STATION SWITCHER
  NTSC
  VIDEO IN
  VIDEO ENCODER CHASSIS
  PRIMARY PROGRAM + ...
 16/3,K/36
               (Item 11 from file: 349)
DIALOG(R) File 349: PCT FULLTEXT
(c) 2003 WIPO/Univentio. All rts. reserv.
00539007
            **Image available**
INTERACTIVE TELEVISION PROGRAM GUIDE SYSTEM WITH LOCAL ADVERTISEMENTS
GUIDE INTERACTIF DES PROGRAMMES DE TELEVISION AVEC DES PUBLICITES LOCALES
Patent Applicant/Assignee:
  UNITED VIDEO PROPERTIES INC,
Inventor(s):
  BOYLAN Peter C III,
  THOMAS William L,
  HASSELL Joel G,
  ELLIS Michael D,
Patent and Priority Information (Country, Number, Date):
  Patent:
                        WO 200002380 A2 20000113 (WO 0002380)
                        WO 99US14345 19990624 (PCT/WO US9914345)
  Application:
  Priority Application: US 98110667 19980707
Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE
  ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
  LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
  UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU
  TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG
  CI CM GA GN GW ML MR NE SN TD TG
```

Publication Language: English Fulltext Word Count: 10712

Fulltext Availability: Detailed Description Claims

Detailed Description

... facility 46. Advertising database 57 may contain a server capable of handling text, graphics,

#### and video .

User television equipment 54 may be any suitable equipment for providing television to the user that contains sufficient...associated user television equipment 54 are located or to a group of users associated with television distribution facility 52. Users are therefore provided with local advertisements whose content is tailored to the user's geographic location or whose content is tailored to the intended group of recipients of the local advertisement (as in the case with an 30 advertisement addressed to all of the cable customers of a particular cable system operator, etc.).

As shown in FIG. 9, filtering may be...advertisement usage by television distribution facilities 52. For example, it may be desired to prohibit **television** distribution facilities 52 from **time** -shifting certain advertisements. It may also be desired to prohibit television distribution facilities S2 from...

...information) at step 148. The advertisement usage policies may be enforced at step 150, when television distribution facilities 52 attempt to time shift certain advertisements and modify certain advertisements (e.g., by attempting to overwrite such advertisements the policy message indicates that an advertisement may not be time shifted, a television distribution facility 52 that would otherwise desire to time shift that advertisement will not be...

# Claim

interactive television program guide is implemented, comprising:
means for distributing the advertisements to the **television** distribution facility; means for **time** -shifting at least some of the advertisements with the television distribution facility; and means for displaying the **time** -shifted advertisements with the interactive **television** program quide.

64 A method for using a system in which a television distribution facility...

...interactive television program guide is implemented, comprising the steps of: distributing the advertisements to the television distribution facility; time -shifting at least some of the advertisements with the television distribution facility; and displaying the time -shifted advertisements with the interactive television program guide.

. A system in which a television distribution facility is used to distribute advertisements...

16/3,K/37 (Item 12 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00535355 \*\*Image available\*\*

EVALUATION OF RESPONSES OF PARTICIPATORY BROADCAST AUDIENCE WITH PREDICTION OF WINNING CONTESTANTS: MONITORING, CHECKING AND CONTROLLING OF WAGERING, AND AUTOMATIC CREDITING AND COUPONING

EVALUATION DES REPONSES D'AUDITEURS PARTICIPANT A UNE EMISSION RADIODIFFUSEE AVEC PREDICTION DES GAGNANTS PARMI LES PARTICIPANTS: CONTROLE, VERIFICATION ET REGULATION DES PARIS, ET DISTRIBUTION AUTOMATIQUE DE CREDIT ET DE COUPONS

Patent Applicant/Assignee:

VON KOHORN Henry,

Inventor(s):

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Patent Applicant/Inventor:

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Legal Representative:

GREEN Clarence A (agent), Perman & Green, LLP, 425 Post Road, Fairfield, CT 06430, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9966707 A2-A3 19991223

Application:

WO 99US10850 19990517 (PCT/WO US9910850)

Priority Application: US 9888148 19980601

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 131080

Fulltext Availability:
Detailed Description
Claims

English Abstract

...as television programs, include an instructional signal modulated into a signal transmitted concurrently with the **television** program, simulcast, or **time** -multiplexed with a **television**. At each of a plurality of remote receiving stations (206c), one or more members of...

Detailed Description

the broadcast program, the timer then clocking a requisite amount of time in accordance with an instructional signal which has been previously transmitted or is concurrently transmitted...of a number of forms, particularly a contest having a duration in a range of time extending from less than one minute up to possibly several minutes for presentation on television...may be accomplished by dedicated communication lines, by a telephone system, via wireless or cable television and radio transmission, via satellite communication, or a plurality of

dif f erent forms of...

#### ...with

the video signal of the f irst group by use of the vertical retrace time slot of a television transmission; Fig, 8 is a block diagram of a response unit f or use with...a base station network program in a sequence of time slots for interposition between regularly scheduled programs broadcast by central stations of Fig, 32;

Fig. 35 is a timing diagram showing the generation of network programs at the base station of Fig. 32 in synchronized **time** slots of differing lengths;
Fig. 36 is a block diagram of record playback and transmission

Fig. 36 is a block diagram of record playback and transmission...6-10 is described with reference to at least

four types of signals, namely, a **television** signal presenting a studio scene (TV program), a television signal presenting a task such as...

...receiving stations 16 and 18 includes

means for observing the broadcast program, such as a television screen 20,, and means by which persons in the external viewing audience can respond to...unit 22. In the case of the receiving station 16, a simulcast of radio and television is employed while, in the case of the receiving station 18, only the television program...of communication such as various forms of color signal coding and transmission of signals to television stations capable of being read by sensors of devices for receiving signals outside

the...remote radios which do not form a part of the system of the invention.

The television system 28 comprises a receiver 82, a demodulator 84, and a speaker 86, The separation...displayed for a predetermined period of time. Home contestants may be allotted more or less time than studio participants. If there is only one participant or contestant on stage, the quiz...frequently broadcast repetitively in different time zones, In the case of game shows, this enables television viewers who are tuned in to such program and who are in a time zone which first receives one such game or quiz show to inform members of an audience in another time zone of the correct responses to tasks or questions, thus ensuring such...a part of all of a question or task presented in a program in one time zone, are differentiated and are dif f erent f rom the corresponding question or task...or parametric information, The game 218 and the specimen 214 are viewed by a television camera 228 which provides video signals for the broadcast transmission 222. It is to be understood that, in addition to...

...then selectively inserted into the tapes of television programs to be broadcast successively in different time zones. Alternatively, the second signal describing the task may be transmitted over the video channel...

...time sequence by a graph shown alongside the camera 228, it being understood that the time sequence may be varied since the task announcement may precede or accompany the studio situation...a well-known fashion to combine the audio signal of the

microphone 230 with the video signal of the camera 228 to output a composite television signal to the transmitter 240 for transmission via antenna...the television video portion by insertion of the third and the fourth signals within the time intervals allocated for the television vertical retrace. The system 200A is understood to include,, when desired,, the telephone circuit 280...a survey. In market research, the ability to leave a printed text on a cable television screen for a period of time, and to accompany a question with an oral explanation will not only make respondent's...

# Claim

... being conveyed once as instructional signals to an evaluation facility and once essentially following said time period, to inform television viewers of an acceptable answer, an acceptable answer being rewarded; providing a central playback facility...being conveyed once as instructional signals to an evaluation facility and once essentially following said time period, to inform television viewers of an acceptable answer; providing a central playback facility for playing back said recording...

...being
 conveyed once as instructional signals to an evaluation
 facility and once essentially following said time period, to
 inform television viewers of an acceptable answer, an
 acceptable answer being financially rewarded\*
 I
 providing a central...

16/3,K/38 (Item 13 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00529437 \*\*Image available\*\*

INTERACTIVE TELEVISION PROGRAM GUIDE SYSTEM FOR DETERMINING USER VALUES FOR DEMOGRAPHIC CATEGORIES

GUIDE INTERACTIF DE PROGRAMMES DE TELEVISION PERMETTANT DE DETERMINER DES VALEURS D'ENTREE UTILISATEUR POUR DES CATEGORIES DEMOGRAPHIQUES

Patent Applicant/Assignee:
 UNITED VIDEO PROPERTIES INC,
Inventor(s):
 KNEE Robert A,
 REYNOLDS Steven J,
 ELLIS Michael D,
 HASSELL Joel G,
Patent and Priority Information (Country, Number, Date):

Patent: WO 9960789 A1 19991125

wo 9900709 AI 19991125

Application: WO 99US10586 19990513 (PCT/WO US9910586) Priority Application: US 9885750 19980515; US 98139777 19980825

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 5351

Fulltext Availability:
Detailed Description

Detailed Description

... that is

representative of the user's demographic profile is stored in the user's **television** equipment 44. At step 70, **advertisements** with associated demographic **category** information (representative of the **audiences** to which the advertisers desire to **target** the **advertisements**) are distributed to the user **television** equipment (e.g., by transmission from main facility 32 and distribution via television distribution facility...

16/3,K/39 (Item 14 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00520933 \*\*Image available\*\*

TARGETED ADVERTISEMENT USING TELEVISION DELIVERY SYSTEMS ANNONCE PUBLICITAIRE CIBLEE UTILISANT DES SYSTEMES DE DIFFUSION TELEVISUELS

Patent Applicant/Assignee:

DISCOVERY COMMUNICATIONS INC,

Inventor(s):

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BONNER Alfred E,

McCOSKEY John S,

ASMUSSEN Michael L,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9952285 A1 19991014

Application:

WO 99US7206 19990401 (PCT/WO US9907206)

Priority Application: US 9854419 19980403

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM

GA GN GW ML MR NE SN TD TG Publication Language: English Fulltext Word Count: 44644

Fulltext Availability:
Detailed Description

Detailed Description

... television world, networks manage the program lineup for individual channels. Each network analyzes ratings for **television** shows and determines the appropriate **schedule** or program lineup to gain market share and revenue from advertising. Program ratings are determined ...

...terminals without relying on telephone lines. In addition, these cable headends have no means for targeting advertisements to particular consumers and viewers.

SUMMARY OF INVENTION

The present invention is a system and a method for delivering targeted advertisements in a television network. In particular, a program controller, or central processing unit, monitors and controls television terminals...

next week, for example.

A television terminal data gathering routine allows the program controller to schedule and perform polling of all television terminals operating in the system. The software also provides the program controller with a means of processing status reports received from television terminals in response to polling requests.

A video targeting routine makes use of a viewer 's demographic information and viewing habits to determine those advertisements that may be most effective when displayed to that particular viewer. In so doing, the...that the switch was made. The accumulated switching history information will be collected from the television terminal at a later time for review purposes. For example, upon command from the control points, the television terminal will...CAP). The CAP system normally includes at least one computer monitor, keyboard,

CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the

signals by entering certain information into the CAP. This information includes...for filling local

available program time in the packaged signal to enable local cable and **television** companies to fill the program **time** with local advertising and/or local programming. Consequently, the local cable headends are not constrained...

...for filling local

available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...multiple packager workstations 262, a central processing unit 264, a multiple channel architecture module 265,

video /audio editing equipment 266, and one or more databases 268 and 269.

Additional remotely located databases, such as...

...be described in detail later with reference to Figures 4a-4e.

The functions of the **video** /audio **equipment** 266 include digitizing analog programs, digitizing and compressing analog programs (in a single step, e...

...through external video controls 272. When necessary, video is manipulated, formatted and/or digitized using video /audio equipment 266 which is controlled by CAP 264.

Referring back to Figure ...address, phone number .... ) and assigned set top converter.

The TAPE MACHINE Database file 519 contains video tape or CD machine information. Each machine is assigned a unique ID, its control port address, its A/B...includes one or more CRT screens, a keyboard, a mouse (or cursor movement), and standard video editing equipment. In large operations centers 202, multiple packager consoles 262 may be needed for the CAP...same movie may be shown continuously and simultaneously on different channels. Each channel starts the movie at a different time allowing the subscriber to choose a more suitable movie starting time (e.g.. every 15 minutes).

In order to accommodate cable TV systems that have different...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information

which will assist the set top terminal 220 in targeting advertisements to the viewer may be used.

5 In addition to gathering demographics at the set top terminal 220... access system (not depicted), the software of this routine 372 would be changed.

The Alternate Advertisement Targeting routine 374 is the software that

generates packages of television commercials and advertisements geared

towards particular **viewers** and makes use of a **viewer** 's demograp ic information and viewing habits to determine those advertisements that are of most...

16/3,K/40 (Item 15 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00514350 \*\*Image available\*\*

PROGRAM GUIDE SYSTEM WITH TARGETED ADVERTISING SYSTEME DE GUIDES DE PROGRAMMES COMPORTANT DES PUBLICITES CIBLEES

Patent Applicant/Assignee:

PREVUE INTERNATIONAL INC,

Inventor(s):

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KNEE Robert A,

CARPENTER Kenneth F Jr,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9945702 A1 19990910

Application:

WO 99US4163 19990225 (PCT/WO US9904163)

Priority Application: US 9834939 19980304

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM

GA GN GW ML MR NE SN TD TG Publication Language: English Fulltext Word Count: 12095

Fulltext Availability:

Detailed Description

Claims

Detailed Description

PROGRAM GUIDE SYSTEM WITH TARGETED ADVERTISING

Backaround of the Invention

This invention relates to interactive

television program guides, and more particularly, to
5 techniques for presenting targeted advertising to users
of such television program guides.

Cable, satellite, and broadcast television
systems provide viewers with a large number of
television channels. Viewers have traditionally
10 consulted printed television program schedules to
determine the programs being broadcast at a particular
time. More recently, interactive electronic television
program guides have been developed that allow

television program information to be displayed on a...trackball, dedicated set of buttons, etc.

Communications paths 46 preferably have sufficient bandwidth to allow television distribution facility 38 to distribute scheduled television programming, pay programming, advertising and other promotional videos, and other video information to set top...listings, etc.

An example of a program guide feature that may be used for browsing television program listings one at a time is shown in FIG. 4. The user watches television (e.g., channel 9 in the ...a reminder for a television program that the user wishes to watch at a later time. Just before the television program for which a reminder has been set is to be broadcast, a reminder message...screen 236 of FIG. 20. In movie information screen 236, information is presented on the scheduled broadcast times of the movie, the movie title, and a description of the movie. In addition, a targeted advertisement 238...

#### Claim

... 1 further
 comprising:
 a television distribution facility for
 distributing television programming to the user
 television equipment; and
 - 34
 a video server located in the television
 distribution facility for providing targeted
 advertisements containing video.

7 The...

...plurality of network nodes for use in providing the television programming to the user television equipment; and video servers located at some of the networks nodes for providing targeted advertisements containing video.

8...

ZANCANI Leo,

16/3,K/41 (Item 16 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00433744 \*\*Image available\*\*

DATA COMMUNICATION SYSTEM

SYSTEME DE COMMUNICATION DE DONNEES

Patent Applicant/Assignee:

ORCHESTREAM LIMITED,

MUIRHEAD Charles,

DONKIN Richard,

JONES Richard,

LAURIE Ben,

LAVELLE Neil,

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Inventor(s):
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  DONKIN Richard,
 JONES Richard,
 LAURIE Ben,
 LAVELLE Neil,
Patent and Priority Information (Country, Number, Date):
                        WO 9824208 A2 19980604
  Patent:
                                             (PCT/WO GB9703212)
                        WO 97GB3212 19971124
 Application:
  Priority Application: GB 9624419 19961123
Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES
  FI GB GE GH HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK
  MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN
  YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK
  ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN
Publication Language: English
Fulltext Word Count: 20215
Fulltext Availability:
  Detailed Description
Detailed Description
... in a particular product but may not have previously purchased
  that product or a similar type of product. one example might be in the
   targeting of advertising for a colour TV .
  Since people buy colour TVs relatively infrequently, it is difficult to
   target a potential customer simply using past sales receipts.
  The Internet is a
               (Item 17 from file: 349)
 16/3,K/42
DIALOG(R) File 349: PCT FULLTEXT
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            **Image available**
00372626
SYSTEMS AND METHODS FOR PROVIDING TELEVISION SCHEDULE INFORMATION
SYSTEMES D'INFORMATION SUR LES PROGRAMMES DE TELEVISION ET PROCEDES
    CORRESPONDANTS
Patent Applicant/Assignee:
  STARSIGHT TELECAST INCORPORATED,
  SCHEIN Steven Michael,
  O'BRIEN Sean Andrew,
  KLOSTERMAN Brian Lee,
  MILNES Kenneth Alan,
Inventor(s):
  SCHEIN Steven Michael,
  O'BRIEN Sean Andrew,
  KLOSTERMAN Brian Lee,
  MILNES Kenneth Alan,
Patent and Priority Information (Country, Number, Date):
                        WO 9713368 A1 19970410
  Patent:
                        WO 96US15859 19961002 (PCT/WO US9615859)
  Application:
  Priority Application: US 95537650 19951002; US 96642259 19960503; US
    9622826 19960726
Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES
  FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW
```

MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG US US US UZ VN KE LS MW SD SZ UG AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 14907

Fulltext Availability: Detailed Description

Detailed Description

... and services directly

through the commercial sponsor, or through a delivery system provided by the television schedule guide. This type of advertising allows the advertiser to directly target a particular program, and it allows the viewer to directly purchase the products during the advertisement. Consequently, viewers will not forget the advertisement or simply lose motivation to spend money or request information...T-shirts directly through the commercial sponsor, or through a delivery system provided by the television schedule guide (discussed in detail below). This type of advertising allows the advertiser to directly target a particular program, and it allows the viewer to directly purchase the products during the advertisement. In addition, viewers will not forget the advertisement or simply lose motivation to spend money or request information...

16/3,K/43 (Item 18 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00266111

NETWORK CONTROLLER FOR CABLE TELEVISION DELIVERY SYSTEMS
UNITE DE COMMANDE DE RESEAU POUR SYSTEMES DE DIFFUSION DE PROGRAMMES DE
TELEVISION PAR CABLE

Patent Applicant/Assignee:

DISCOVERY COMMUNICATIONS INC,

Inventor(s):

HENDRICKS John S,

BONNER Alfred E,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9414280 Al 19940623

Application:

WO 93US11616 19931202 (PCT/WO US9311616)

Priority Application: US 92991074 19921209

Designated States: AT AU BB BG BR BY CA CH CZ DE DK ES FI GB HU JP KP KR KZ LK LU LV MG MN MW NL NO NZ PL PT RO RU SD SE SK UA VN AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 26194

Fulltext Availability: Detailed Description

Detailed Description

determined...

... world, networks manage the program lineu for individual channels. Each network p analyzes ratings for **television** shows and determines the appropriate **schedule** or program, lineup to gain market share and revenue from advertising. Program ratings are

...without relying on telephone lines. In addition, these cable headends have no



5 means for targeting advertisements to particular consumers and viewers.

What is needed is a network controller for a digital cable headend used in a **television** delivery system.

What is needed is a versatile network controller for a cable headend.

What...information received from an external source.

What is needed is a network controller capable of targeting video to viewers .

What is needed is a network controller capable of targeting television commercials to specific consumers and viewers.

What is needed is a network controller capable of gathering information on programs watched by...the invention to provide a network controller capable of targeting specific video/audio to specific viewers.

It is an object of the invention to provide a network controller capable of **targeting television commercials** to specific consumers and **viewers**.

It is an object of the invention to provide a network controller capable of retrieving...CAP). The CAP system normally includes at least one computer monitor. keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or local programming. Consequently, the local cable headends 208 are not...random access system (not depicted), the software of this routine 372 would be changed.

The Advertisement Targeting routine 374 is the software that generates packages of television commercials and advertisements geared towards particular viewers and makes use of a viewer 's demographic information and viewing habits to determine those advertisements that are of most interest...

# 16/3,K/44 (Item 19 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00264938 \*\*Image available\*\*

ADVANCED SET TOP TERMINAL FOR CABLE TELEVISION DELIVERY SYSTEMS
TERMINAL PRIVE PERFECTIONNE POUR SYSTEMES DE DIFFUSION DE PROGRAMMES DE
TELEVISION PAR CABLE

Patent Applicant/Assignee:
DISCOVERY COMMUNICATIONS INC,
Inventor(s):

HENDRICKS John S,



BONNER Alfred E, WUNDERLICH Richard E, BERKOBIN Eric C,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 9413107 A1 19940609

Application:

WO 93US11606 19931202 (PCT/WO US9311606)

Priority Application: US 92991074 19921209

Designated States: AT AU BB BG BR BY CA CH CZ DE DK ES FI GB HU JP KP KR KZ LK LU LV MG MN MW NL NO NZ PL PT RO RU SD SE SK UA VN AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English
Fulltext Word Count: 27861
Fulltext Availability:
Detailed Description

# Detailed Description

... CAP). The CAP system normally includes at least one computer monitor, keyboard, mouse, and standard video editing equipment. A programmer packages the signals by entering certain information into the CAP. This information includes...for filling local available program time in the packaged signal to enable local cable and television companies to fill the program time with local advertising and/or - local programming. Consequently, the local cable headends 208 are not...shows in particular categories that the viewer watches in a given week such as, sports, movies, documentaries, sitcoms, etc. Any demographic information which will assist the set top terminal 220 in targeting advertisements to the viewer or suggesting programs may be used.

Once a personal profile has been created (in a...
...With this program selection feature,
'the set top terminal 220 can intelligently assist the specific
viewer in selecting a television program.

The personal profile information may also be used in targeting advertisements. In the preferred embodiment, the network controller 214 can target specific advertisements to individual cable distribution network nodes or, alternatively, to individual subscribers. In order to accomplish...tape a movie.

After the VCR control feature is initiated, a menu screen confirms the **movie** selection, start date and start **time** and informs the subscriber that the VCR will be automatically turned on. During this submenu...

...the subscriber has chosen to return to regular'IV.

The subscriber's VCR or other **video** taping **equipment** must be connected to the set top terminal 220 for the automatic taping feature to...

?

Trying 31060000009999...Open

DIALOG INFORMATION SERVICES PLEASE LOGON:

\*\*\*\*\*\*

Command format not valid

DIALOG INFORMATION SERVICES PLEASE LOGON:

\*\*\*\*\*\*

HCPZPM003E Invalid option - ;SET

DIALOG INFORMATION SERVICES PLEASE LOGON:

TEMPE HOO

ENTER PASSWORD:

\*\*\*\*\*

Welcome to DIALOG

Dialog level 02.12.60D

Last logoff: 27mar03 15:07:11 Logon file001 10apr03 12:29:11 \*\*\* ANNOUNCEMENT \*\*\*

--File 515 D&B Dun's Electronic Business Directory is now online completely updated and redesigned. For details, see HELP NEWS 515.

--File 990 - NewsRoom now contains October 2002 to present records. File 993 - NewsRoom archive contains 2002 records from January 2002-September 2002. To search all 2002 records, BEGIN 990,993 or B NEWS2002

--Alerts have been enhanced to allow a single Alert profile to be stored and run against multiple files. Duplicate removal is available across files and for up to 12 months. The Alert may be run according to the file's update frequency or according to a custom calendar-based schedule. There are no additional prices for these enhanced features. See HELP ALERT for more information.

--U.S. Patents Fulltext (File 654) has been redesigned with new search and display features. See HELP NEWS 654 for information.

--Connect Time joins DialUnits as pricing options on Dialog. See HELP CONNECT for information.

--CLAIMS/US Patents (Files 340,341, 942) have been enhanced with both application and grant publication level in a single record. See HELP NEWS 340 for information.

\*\*\*

--SourceOne patents are now delivered to your email inbox as PDF replacing TIFF delivery. See HELP SOURCE1 for more information.

--Important news for public and academic libraries. See HELP LIBRARY for more information.

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* * *
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For information about the access to file 43 please see Help News43.
NEW FILES RELEASED
***Dialog NewsRoom - Current 3-4 months (File 990)
***Dialog NewsRoom - 2002 Archive (File 993)
***Dialog NewsRoom - 2001 Archive (File 994)
***Dialog NewsRoom - 2000 Archive (File 995)
***TRADEMARKSCAN-Finland (File 679)
***TRADEMARKSCAN-Norway (File 678)
***TRADEMARKSCAN-Sweden (File 675)
UPDATING RESUMED
***Delphes European Business (File 481)
RELOADED
***D&B Dun's Electronic Business Directory (File 515)
***U.S. Patents Fulltext 1976-current (File 654)
***Population Demographics (File 581)
***Kompass Western Europe (File 590)
***D&B - Dun's Market Identifiers (File 516)
REMOVED
***Chicago Tribune (File 632)
***Fort Lauderdale Sun Sentinel (File 497)
***The Orlando Sentinel (File 705)
***Newport News Daily Press (File 747)
***U.S. Patents Fulltext 1980-1989 (File 653)
***TOXNET data is added to ToxFile (F156)
***New document supplier***
IMED has been changed to INFOTRIE (see HELP OINFOTRI)
     >>> Enter BEGIN HOMEBASE for Dialog Announcements <<<
           of new databases, price changes, etc.
                   ***
COR705 is set ON as an alias for
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PACIFIC BELL WILL DELIVER MOVIES TO THEATERS
San Francisco Chronicle (SF) - MONDAY, March 21, 1994
By: LAURA EVENSON, Chronicle Staff Writer
Edition: FINAL Section: Business Page: D1
Word Count: 726
Pacific Bell today announced more high-tech ways to deliver movies and
magazines.
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Next month, Pacific Bell will issue on compact laser disc a quarterly

Through its new `Cinema of the Future'' service developed with Alcatel Network Systems in Richardson, Texas, Pacific Bell later this year will begin delivery of movies, live sporting events and high-definition video conferencing to movie theaters via high-speed fiber optic digital networks. The test would be a first for the entertainment and telecommunications

industries.

magazine and an interactive product catalog through its Information Services subsidiary in tandem with a San Francisco media company. By year-end, Pacific Bell plans to issue the magazine on its own computer on-line service.

The new services underscore Pacific Bell's \$16 billion plan to hook up 5 million California homes to a high-speed fiber-optic network, providing access to thousands of video channels, interactive TV and video teleconferencing by the year 2000.

Pacific Bell this fall will begin testing digital technology to transmit films, events and conferences designed to remove the scratches and smudges that typically mar movies delivered the old-fashioned way -- via film in cans.

The company first must receive California Public Utility Commission approval for the trials. It plans to begin full movie service in 1995 and eventually will expand the operation to include distribution of cable TV, live events, video-on-demand and High Definition Television.

`The imminent shift from 35 millimeter film to the delivery of movies in digital form is as momentous as the change from black-and-white to color,'' said Michael Fitzpatrick, executive vice president for Pacific Bell.

Initial testing would take place in Southern California. Alcatel said initial testing will involve 10 theaters and two sports bars in Los Angeles. Alcatel makes the video transmission and switching equipment to be used in Pacific Bell test.

Doing away with physical delivery of movie prints by mail, truck or messenger, promises to slice \$750,000 to \$1.2 million off the typical \$3 million to \$4 million cost of distributing a new Hollywood film, according to Howard Gunn, vice president of marketing for Alcatel.

The new technology stores images as digital bits in small computers that probably will be controlled by large Hollywood studios. Studios could then send digitized movies directly to theater owners. Theater owners could also contract with studios or with advertising firms to offer movie trailers and commercials targeting specific audiences.

`The studios are likely to adopt this new technology because it improves their control over the content . . . as well as the quality,'' Gunn said.

However, theater owners will have to install new projectors and luminescent screens to handle the digitized film -- equipment that can cost upward of \$100,000 per theater screen. Gunn claims the new digitized movies will deliver sharper pictures and truer colors.

But Bob Singleton, senior vice president and chief operating officer of AMC Entertainment in Kansas City, which owns the Kabuki movie complex in San Francisco, said the new technology offers at best a `subliminal improvement' in the eyes of customers. Nonetheless, he said a push for the new technology by big studios means that most theater owners will probably adopt it by the end of the decade.

Separately, Pacific Bell Information Services in April will introduce RE:SOURCE Network Solutions, a combination magazine/catalog on CD-ROM aimed at business administrators, managers, consultants and computer systems personnel and resellers.

Developed in conjunction with MZ Media in San Francisco, which will create interactive articles and a product database, the initial issue will focus on Apple Computer products and services.

Subsequent editions will include DOS and Windows-compatible products and eventually the CD-ROM magazine plans to explore markets such as health care, automobile and office supplies.

The magazine targets about 50,000 business people who either own or soon will purchase computer equipment capable of playing compact laser discs. The magazine will cost \$499 for an annual subscription.

Initially, customers will submit orders for products displayed on the discs via fax to Pacific Bell, which will process the orders and receive a percentage of each transaction.

However, Pacific Bell does not expect a big payback soon. Executives with the company said it will take at least two years before they expect proceeds from subscriptions, advertisements on the discs and transaction fees to recoup the \$2 million invested in the venture.

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